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### ANNEXURE TO REPORT

- QUALITY OF SERVICES (BASIC & CELLULAR)
- CUSTOMER SATISFACTION SURVEY (BASIC & CELLULAR)



# 1. INTRODUCTION

TUV South Asia Pvt. Ltd., 321, Solitaire Corporate Park, Bldg. No. 3, 2<sup>nd</sup> Floor, Chakala, Andheri (E), Mumbai has been awarded the contract on 19<sup>th</sup> December 2005 by Telecom Regulatory Authority of India for Conducting an Objective Assessment of the Quality of Service of basic service and cellular mobile service vis-a-vis the Quality of Service benchmarks prescribed by the Authority and a subjective customer survey to assess the customer perception of the service, in terms of the Regulation on Quality of Service of Basic and Cellular Mobile Telephone Services, Dated 1<sup>st</sup> July ,2005.



### 2. EXECUTIVE SUMMARY

### 2.1 PREFACE

TUV South Asia is entrusted by TRAI to carry out

### Objective Assessment of QOS provided by service provider

Seven Basic and twelve Cellular operators were covered in the first quarter year 2006. The Objective Assessment included Audit of sample exchange (including customer care centre), Helpline for Basic operator and audit of sampled MSC (including customer care centre), POI Congestion, Helpline and Drive Test for Cellular Operators.

For QOS audit of Basic Service, TUV Officials visited 394 Basic Telephone Exchanges (94 Urban and 300 Rural exchanges) while auditing 50 Basic Operators (licensee). Further, the operation of 102 Cellular mobile service operators, were verified as a part of this exercise.

In the case of Basic operators, a sample mix of Urban and Rural exchanges (that are representative of the circle) was selected across 10% of SDCAs (Short Distance Charging Areas) of Operators.

### Customer Satisfaction Survey

The subjective assessment involved survey of customer's satisfaction level for all the seven basic and 12 cellular operators spread over the current operating circles. The methodology and sampling followed for quarter 1 was as described in the terms of reference dated 14<sup>th</sup> July 2005.

During this quarter, a large sample of about 20832 basic and 35046 cellular service subscribers were surveyed to assess their satisfaction with basic and cellular services. Telephonic as well as personal interviews were carried out for this exercise.

For Rural subscribers, 100% of the subscribers were personally interviewed. In case of Urban Subscriber, 75% were personally interviewed and 25% were interviewed telephonically. Subscribers were selected based on their age, gender and usage basis.

PMR for the period September 2005 was considered as reference for coverage during execution and PMR for March 2006 was considered for comparison of data.



### 2.2 ANALYSIS

#### 2.2.1 QUALITY OF SERVICE OF CELLULAR MOBILE SERVICES

#### 2.2.1.1 MSC AUDIT

In case of cellular services out of the 18 benchmark parameters requirements as per regulation July 2005, most of the operators are having positive results with regard to **Service Access Delay, Call Drop rate and Call Set up Success rate** as **100%**, **99% and 97%** of the operators meeting the benchmarks of these parameters respectively.

In respect of the parameter Accumulated Down Time for community isolation, the benchmark for which is less than 24 Hrs, the highest duration of Accumulated Down Time for community isolation is noticed in BSNL - UP West (882.52); Bharti TN (298.04); MTNL Mumbai (286 Hrs) and BSNL Maharashtra (162.03Hrs).

In case of the parameter **Call Drop rate** (benchmark <3%), the highest call drop rate is noticed in BSNL - Haryana (19.3%).

However the performance of service providers relating to the parameters **SDCCH congestion and Billing complains per 100 bills** is a matter of concern as only 69% and 70% of the operators are meeting the benchmarks of these parameters respectively.

In case of **SDCCH Congestion**, the performance of Tata in Kolkata (10.6%), Tata - Haryana (14.23%), Tata - Gujarat (5.45%), Tata - UP E (5.05%) and Reliance Info in Haryana (5.2%), Reliance Info - UP East (5.05%), Reliance Info - Orissa (7.7%) and Bharti - Bihar (5.35%) are way below the benchmark of <1%.

In the case of parameter **TCH Congestion (benchmark <2%)**, the TCH congestion rate is noticed at Spice Karnataka, Reliance Telecom - MP and Bihar as 17.45%, 11.53% and 11.02% respectively, which is quite high.

In case of **Billing Complaints per 100 Bills issued (benchmark <0.1%)**, a significant higher percentage of billing complaints are observed in case of Tata – Maharashtra (1.99%), Tata – Haryana (1.59%), Tata – Punjab (1%), Tata – Mumbai (0.84%), Tata – HP (0.77%), Dishnet – WB (1.51%) and Dishnet – Orissa (1.02%) and BSNL – J&K (1.1%).

#### **2.2.1.2 DRIVE TEST**

Drive test was conducted to verify parameters like Call Drop Rate, Call Setup Success Rate, Blocked Call Rate and % Connection with good voice quality. MTNL Mumbai, BSNL Gujarat and BSNL Tamilnadu are found not meeting benchmark for any of the above parameters.



#### 2.2.1.3 INTER OPERATOR CALL ASSESSMENT

Inter Operator calls were made to verify the **Point of Interconnect Congestion** and it is observed that in the 2 circles of MTNL POI congestion is noticed at interconnection with 5 operators out of a total interconnection with 10 operators (50%). In Spice circles, POI congestion is there at the interconnection with 4 operators out of 11 (36.36%). Similarly, in Hutch circles this is 13 out of 74 (17.56%), in BSNL 15 out of 95 (15.78%), in Idea 7 out of 40 (17.5%), in Tata 11 out of 97 (11.34%), in Bharti 8 out of 105 (7.6%), and in Reliance Infocomm 6 out of 97 (6.18%).

The POI Congestion Value collected from MSC's of different operators was 87 out of 519 (16.76%) for Bharti, 6 out of 41 (14.63%) in case of Spice, 30 out of 261 (11.49%) in case of Hutch, 33 out of 307 (10.75%) for Idea, 5 out of 279 (1.79%) for BSNL, 33 out of 431 (7.66%) in case of TATA and 37 out of 345 (10.72%) in case of Reliance.

No relation could be established between the data of congestion assessed practically by inter operator call and that obtained from MSC.

#### 2.2.1.4 HELP LINE

Calls were made to verify the IVR response and operator response time. It is observed that operator response within 60 and 90 seconds is met by only 61.54% and 50% of operators respectively.

#### 2.2.2 QUALITY OF SERVICE OF BASIC SERVICE

#### 2.2.2.1 EXCHANGE AUDIT

In case of basic service, out of the 18 benchmark parameter as per QoS Regulation July 2005, the performance of all the audited licensee (50) are significantly below the benchmark parameters.

Moreover, parameters, **Provision of Telephone after registration**, none of the operators is meeting the benchmark except Tata - Maharashtra, **Grade of Service – Junction between Tax to Tax, Closure requests, Request for shifting and Additional Facility requests are** not met by at least 80% of the operators.

Also 43% of the operators are not meeting benchmark relating to **Fault repair by next working day**, 36% of the operators are not meeting the benchmark relating to **Metering and billing credibility** and 45% of the operators are not meeting the benchmark relating to **Call Completion Rate - Local Network.** 



#### **2.2.2.2 HELP LINE**

Calls were made to verify the **IVR response and response time to the customer for assistance by operator**. The performance in B & C Circles with respect to the parameter Operator Response within 60 and 90 seconds is significantly beyond the benchmark.

### 2.2.3 CUSTOMER SATISFACTION SURVEY FOR MOBILE

Customer perception related to operator's service was assessed for seven defined parameters through 29 questions for cellular and 30 questions for basic service subscriber. On an all India basis, 59.64% of the operators are not meeting the benchmark criteria for all the parameters taken together. The findings in respect of major parameters are given below:

### Overall Customer Satisfaction level: (Benchmark >95%)

- The customer perception of overall customer satisfaction level is poor in all the circles, only 10 licensees out of a total of 105 licensees are meeting the benchmark of >95%.
- In respect of metro circles, in Delhi only Bharti and Hutch have attained the overall customer satisfaction level. The lowest overall customer satisfaction level is with MTNL Delhi (88%). In Mumbai only Tata has achieved the benchmark. The lowest is with Hutch (87%). In Kolkata and Chennai none of the operator is meeting the benchmark. In Metro Circle as a whole, the achievement level is ranging between 83-93%.
- In A circles, in Maharashtra only, all the operators (except BPL {Hutch} which was not surveyed) are meeting the benchmark. The lowest overall customer satisfaction level of all the operators is in Gujarat circle. As a whole in A Circle, the achievement level is ranging between 83-94%.
- In category B circles, only Idea, Kerala and Reliance Punjab are meeting the overall
  customer satisfaction level. In Kerala and Punjab the overall customer satisfaction
  level of all other operators are near the benchmark. However, in West Bengal this
  level is significantly lower among all the operators. In B Circle as a whole, the
  achievement level is ranging between 71-94%.
- In C circles none of the operators has achieved the benchmark. The level of overall customer satisfaction is in the range of 78% to 92%.

### **Network performance (Benchmark >95%):**

- The customer perception of the parameter **network performance** is poor, only 2 out of 105 operators are meeting the benchmark.
- In Metro Circles, **only Tata Mumbai** is meeting the benchmark. As a whole, the achievement level is ranging between 68.4-93.1%.



- In A circles **none of the operators** is meeting the benchmark. The performance of all the operators in Maharashtra is better as compared to other circles with their performance in the range of above 90%. As a whole, the achievement level is ranging between 63-91.5%.
- In B circles though **none of the operators** is meeting the benchmark, the performance is better in Punjab and Haryana circles and the lowest performance is in West Bengal circle. As a whole, the achievement level is ranging between 59.6-94.1%.
- In C circles only **Bharti in Himachal Pradesh** is meeting the benchmark. Overall the performance of the operators in Himachal Pradesh is better and the lowest performance is in Orissa circle where the customer perception of network performance is in the range of 50% to 65%. The overall achievement level is ranging between 52.2-87.4%.

### Billing (Benchmark >90%):

- The survey was conducted separately for post-paid and pre-paid customers. In the
  case of post-paid segment overall 79% of the operators have achieved the satisfaction
  level of >90% and in the pre-paid segment the number of operators who achieved this
  level is 86%.
- In Metro circles all the operators are meeting the benchmark for pre-paid except Bharti, Mumbai (88%) and BSNL, Calcutta (89%). In the case of post-paid only Delhi MTNL (87%) is not meeting the benchmark.
- In A circles, in the case of pre-paid all the operators are meeting the benchmark, except in Gujarat circle where only Tata is meeting the benchmark. In post-paid all the operators are meeting the benchmark, except Hutch (BPL) Tamilnadu (86%).
- In B circles in the pre-paid segment 8 out of 38 operators are not meeting the benchmark (ranging between 63-89%) while in the post-paid segment 11 operators are not meeting the benchmark (ranging between 66-89%).
- In C circles out of 20 operators surveyed 9 operators are not meeting the benchmark (ranging from 70-89%) for post-paid segment while all are meeting the benchmark for pre-paid segment.

None of the service providers are meeting the benchmark for the Parameters **Maintainability** (benchmark >95%) in Metro Circles (achievement level ranging between 26-82%) and C Circles (achievement level ranging between 3-89%) and **Help Line service** (benchmark >90%) in B circle (achievement level ranging between 50-86%) and C circle (achievement level ranging between 33-78%).

### 2.2.4 CUSTOMER SATISFACTION SURVEY FOR BASIC SERVICE

In case of basic service on an average 38 out of 53 (71.50%) service providers are not meeting the benchmark for the 7 parameters on customer perception of service. This means that on an average 28.50% of the operators are meeting the benchmark. However, the circle



wise performance for the operator with regard to the benchmark on an average is very poor in Metro (20%) and C Circles (12%) as compared to the performance of the operators in A Circles and B Circles (36%).

**Overall Customer Satisfaction:** In respect of Metro Circles, A Circle and C Circle, none of the operators are meeting the benchmark of overall satisfaction level i.e. > 95%. The achievement level is ranging between 71-91%, 70-92% and 30-70% for Metro, A & C Circles respectively. In B Circle, **Kerala BSNL & Kerala Reliance only** are meeting the benchmark. For rest of the operators in B Circle, achievement level is ranging between 55-87%.

**Maintainability:** None of the operators is meeting the benchmark in Metro, A and C Circle. The achievement level is ranging between 16-87%, 0-80% and 0-17% for Metro, A & C Circles respectively. In A Circle, Karnataka – Bharti is the worst with 0% satisfaction level. In C circle, BSNL-HP, BSNL-NE and BSNL-J&K are the worst ones with 0% satisfaction level. In B Circle, only 2 operators namely **Kerala BSNL and Kerala Reliance are** meeting the benchmark. For rest of the operators in B Circle, achievement level is ranging between 3-77%.

Billing Services: In Metro Circles, only 3 (out of 11) operators namely MTNL – Mumbai, Tata – Mumbai and Reliance – Mumbai are meeting the benchmark. Achievement level is ranging between 63-89.80%. In A Circle, position is comparatively better as only 4 operators (out of 14) namely Tata – Gujarat, BSNL – Gujarat, BSNL – TN and Bharti - TN are not meeting the benchmark. Achievement level is ranging between 66.81-81%. The position is further better in B Circle with 7 operators (out of 20) namely Bharti, BSNL and Reliance in MP, BSNL in UP E, Bharti, BSNL in UP West and Reliance in UP West are not meeting the benchmark. The achievement is ranging between 62.80-82.80%. In C Circle, only 2 (out of 8) namely BSNL – HP and BSNL – J&K are meeting the benchmark with the achievement ranging between 22.20-55.20%.

**Helpline Services:** In Metro Circles, only one operator namely Mumbai – Tata is meeting the benchmark. The achievement range is between 57.90-89.70%. In A Circle 5 (out of 14) audited operators namely BSNL-AP, Tata - AP, Reliance - AP, Reliance – Gujarat and BSNL – Karnataka are meeting the benchmark with the achievement ranging between 69.80-89.50%. In B Circle, only one operator namely BSNL-Haryana is meeting the benchmark. The achievement is ranging between 48.70-89%. In C Circles, none of the operators were meeting the benchmark with the achievement level ranging from 22.80-77.80%

The Approach & Methodology adopted for the QoS and CSS is attached at the end of this report as Annexure.



# 3. SUMMARISED FINDINGS (ALL INDIA BASIS)

The first Quarter involved the period January – March 2006. In the first quarter, 7 Basic and 12 Cellular Operators (Source: TRAI PMR Dt.Sep. 2005) were required to be covered.

Due to various constraints (details described in Summarised Finding (SF) Tables SF-1 & SF-2), One Basic operator (Shyam) and Two (Aircel – Tamil Nadu and Reliable Internet Services – Kolkata) could not be covered in the first quarter.

The 7 basic operator's were required to be audited by visiting the Operating circles and conducting the following activity:

- Audit of sampled Exchange's
- Helpline
- Customer Care Centre.

The 12 Cellular Operator's were required to be audited by visiting the Operating Circles and conducting the following activity.

- Operator Assisted Drive test.
- Audit of Sampled MSC's.
- POI Congestion
- Helpline
- Customer Care Centre

In the first quarter, no independent drive test was conducted as no request was received from TRAI.



# 3.1 QOS - CELLULAR SERVICES

#### 3.1.1. MSC AUDIT – CELLULAR SERVICES

#### 3.1.1.1. COVERAGE

### **Table SF1: Listed Active Operator's**

| Туре       | Nos.of<br>Operators | Name Of Operators          |
|------------|---------------------|----------------------------|
| Cellular   | 12 as per PMR       | BPL Cellular               |
| (GSM+CDMA) | 14 in Operation     | Idea Cellular              |
|            |                     | BSNL                       |
|            |                     | Bharti Cellular            |
|            |                     | Reliance CDMA              |
|            |                     | TATA                       |
|            |                     | Hutch                      |
|            |                     | Spice Communications       |
|            |                     | Aircel                     |
|            |                     | Reliance GSM               |
|            |                     | MTNL                       |
|            |                     | Reliable Internet Services |

Was not covered during Q1

- Note 1: Although not listed in the PMR, HFCL and Dishnet wireless were covered in case of Cellular services. This was based on the information supplied by the Operator.
- Note 2: Reliable Internet service was not audited because it is launched recently and has low subscriber base. Aircel was not audited as it was confused to be merged with Hutch.
- Note 3: However Aircel was covered in Customer Satisfaction Survey.



# <u>Table SF2: Listed Active circles</u> - Cellular:

| Sr.Nos | Service Provider | Metro Circle | "A" Circle    | "B" Circle    | "C" Circle    |
|--------|------------------|--------------|---------------|---------------|---------------|
| 01     | Bharti           | Delhi        | AP            | Haryana       | Assam         |
|        |                  | Mumbai       | Gujarat       | Kerala        |               |
|        |                  | Chennai      | Karnataka     | MP            | Bihar         |
|        |                  | Kolkata      | Maharashtra   | Punjab        |               |
|        |                  |              | TN            | Rajasthan     | HP            |
|        |                  |              |               | UP (E)        | NE            |
|        |                  |              |               | UP(W)         | J&K           |
|        |                  |              |               | WB            | Orissa        |
| 02     | Hutch            | Delhi        | AP            | Haryana       | Not Operating |
|        |                  | Mumbai       |               | Punjab        |               |
|        |                  | Chennai      | Gujarat       | Rajasthan     |               |
|        |                  | Kolkata      | Karnataka     | UP(E)         |               |
|        |                  |              |               | UP(W)         |               |
|        |                  |              |               | Kerala        |               |
| 03     | TATA- CDMA       | Delhi        | AP            | Haryana       | Bihar         |
|        |                  | Mumbai       | Gujarat       | Kerala        |               |
|        |                  | Chennai      | Karnataka     | MP            | HP            |
|        |                  | Kolkata      | Maharashtra   | Punjab        |               |
|        |                  |              | TN            | Rajasthan     | Orissa        |
|        |                  |              |               | UP (E)        |               |
|        |                  |              |               | UP(W)         |               |
|        |                  |              |               | WB            |               |
| 04     | Idea             | Delhi        | AP            | Haryana       | Not Operating |
|        |                  |              | Gujarat       | Kerala        |               |
|        |                  |              | Maharashtra   | MP            |               |
|        |                  |              |               | UP(W)         |               |
| 05     | MTNL             | Mumbai       | Not Operating | Not Operating | Not Operating |
|        |                  | Delhi        |               |               |               |
| 06     | Relinace -CDMA   | Delhi        | AP            | Haryana       | Bihar         |
|        |                  | Mumbai       | Gujarat       | Kerala        |               |
|        |                  | Chennai      | Karnataka     | MP            |               |



# South Asia

| Sr.Nos | Service Provider              | Metro Circle  | "A" Circle    | "B" Circle    | "C" Circle         |
|--------|-------------------------------|---------------|---------------|---------------|--------------------|
|        |                               |               | Maharashtra   | Punjab        |                    |
|        |                               |               |               | Rajasthan     | HP                 |
|        |                               |               |               | UP (E)        |                    |
|        |                               |               |               | UP(W)         | Orissa             |
|        |                               | Kolkata       | TN            | WB            |                    |
| 07     | BPL                           | Mumbai        | Maharasthra   | Kerala        | Not Operating      |
|        |                               |               | TN            |               |                    |
| 08     | Aircel                        | Chennai       | TN            | Not Operating | Not Operating      |
| 09     | Reliable Internet<br>Services | Kolkata       | Not operating | Not Operating | Not Operating      |
| 10     | Reliance GSM                  | Not operating | Not operating | WB            | Assam              |
|        |                               |               |               |               | Bihar              |
|        |                               |               |               | MP            | HP                 |
|        |                               |               |               |               | NE                 |
|        |                               |               |               |               | Orissa             |
| 11     | Spice<br>Communications       | Not Operating | Karnataka     | Punjab        | Not Operating      |
| 12     | BSNL                          | Chennai       | AP            | Haryana       | Assam              |
|        |                               |               | Gujarat       | Kerala        |                    |
|        |                               | Kolkata       | Karnataka     | MP            | Bihar              |
|        |                               |               | Maharashtra   | Punjab        |                    |
|        |                               |               | TN            | Rajasthan     | HP                 |
|        |                               |               |               | UP (E)        | NE                 |
|        |                               |               |               | UP(W)         | J&K                |
|        |                               |               |               | WB            | Orissa             |
| 13     | HFCL                          | Not Operating | Not Operating | Punjab        | Not Operating      |
| 14     | Dishnet                       | Not Operating | Not Operating | WB            | <mark>Assam</mark> |
|        |                               |               |               |               | NE                 |
|        |                               |               |               |               | J&K                |
|        |                               |               |               |               | Orissa             |



| Total<br>Required<br>as per<br>PMR | 12  | 24    | 30  | 46                        | 23  |  |
|------------------------------------|---|-------|-----|---------------------------|-----|--|
| Total<br>Covered                   | 12  | 21    | 23  | 40                        | 18  |  |
| %age<br>Coverage                   | 100%  | 87.5% | 77% | 87%                       | 78% |  |
| Operators                          | Circle Coverage   |       | 1   | 102/123x100 = <b>83</b> 9 | %   |  |
| Attributed r                       | Tata Chennai: Date was scheduled but did not turn up. Aircel Chennai: TUV Confused their merger with Hutch. Reliance GSM Orissa: Operator was not ready for the drive test. BSNL Bihar: MSC upgradation, hence written request for postponement of Rest All: Dates not confirmed by the operators |       |     |                           |     |  |

Was not covered during Q1

Not listed in PMR but was covered



# 3.1.1.2 - CELLULAR SERVICES OBSERVATIONS Table SF3: Parameter wise performance of the CMSPs

| Parameters  | Metro                         | o Circle                                      | A C                           | ircle                                 | ВС                            | ircle                                | CC                            | ircle                                | All c                         | ircles                                | %<br>Operator                 |
|---|-------------------------------|---|-------------------------------|---------------------------------------|-------------------------------|--------------------------------------|-------------------------------|--------------------------------------|-------------------------------|---------------------------------------|-------------------------------|
|   | No of<br>operators<br>Audited | No of<br>operator not<br>meeting<br>benchmark | No of<br>operators<br>Audited | No of operator not meeting benchma rk | No of<br>operators<br>Audited | No of operator not meeting benchmark | No of<br>operators<br>Audited | No of operator not meeting benchmark | Total<br>Operators<br>audited | No of operator not meeting benchmar k | s<br>meeting<br>Benchm<br>ark |
| Accumulated<br>Down Time of<br>Community<br>Isolation                                   | 21                            | 2   | 21                            | 6                                     | 42                            | 5                                    | 19                            | 2                                    | 103                           | 15                                    | 85.43                         |
| Call Setup<br>Success Rate  | 21                            | 1   | 20                            | 1                                     | 42                            | 0                                    | 19                            | 1                                    | 102                           | 3                                     | 97.06                         |
| Service<br>Access Delay   | 17                            | 0   | 15                            | 0                                     | 37                            | 0                                    | 17                            | 0                                    | 86                            | 0                                     | 100                           |
| SDCCH/<br>Paging cong   | 19                            | 4   | 22                            | 9                                     | 42                            | 13                                   | 16                            | 5                                    | 99                            | 31                                    | 68.68                         |
| TCH cong  | 19                            | 1   | 21                            | 1                                     | 42                            | 4                                    | 16                            | 6                                    | 98                            | 12                                    | 87.75                         |
| Call Drop rate  | 21                            | 0   | 21                            | 0                                     | 42                            | 1                                    | 19                            | 0                                    | 103                           | 1                                     | 99.02                         |
| %<br>Connections<br>with Good<br>Voice Quality  | 18                            | 3   | 20                            | 3                                     | 36                            | 8                                    | 15                            | 2                                    | 89                            | 16                                    | 82.02                         |
| POI congestion  | 12                            | 4   | 10                            | 8                                     | 35                            | 26                                   | 10                            | 7                                    | 67                            | 45                                    | 32.84                         |
| Billing<br>Complains per<br>100 bills<br>issued   | 17                            | 6   | 19                            | 4                                     | 34                            | 13                                   | 19                            | 5                                    | 93                            | 28                                    | 69.89                         |
| %of Billing<br>Complaints<br>resolved within<br>4 weeks                                 | 16                            | 2   | 18                            | 2                                     | 36                            | 0                                    | 17                            | 2                                    | 88                            | 6                                     | 93.18                         |
| Period of<br>refunds/payme<br>nts due to<br>customers<br>from the date<br>of resolution | 13                            | 3   | 19                            | 2                                     | 29                            | 1                                    | 16                            | 0                                    | 77                            | 6                                     | 92.20                         |

This does not cover the operators who have not provided the data (DNP), wherein No incidences have been observed (NI) and Audit Not Done (ND). IVR within 20 Seconds, IVR within 40 Seconds, Voice within 60 Seconds, Voice within 90 seconds parameters not covered.



#### 3.1.1.3: CRITICAL ANALYSIS

1. The overall compliance with the benchmark is better in respect of the parameters Service Access Delay (100%), Call Drop Rate (99%), Call Setup Success Rate (97%), Period of Refunds/dues to customers (94.73%).

The parameters, which are of concern, are

- a) **SDCCH Congestion**: 31.32% of the operators audited are not meeting the criteria.
- b) **Billing complaints per 100 bills issued**: 30.11% of the operators audited are not meeting the criteria.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

Table SF4:

| Parameters   | Metro Circles                            | A Circles   | B Circles  | C Circles   |
|--|--|---|--|---|
| Accumulated Down Time of Community Isolation (<24 HOURS) | MTNL – Mum (286<br>hours)                | Bharti TN-(298.04Hrs)<br>BPL-mah(64.16 hrs)<br>BSNL-Mah (162.03<br>hrs) | BSNL - UP (W)-<br>882.52 hrs                                     | BSNL – Ori (48.7Hrs)<br>Tata – HP (31.8Hrs)                           |
| Call Setup Success Rate (>95%)                           |  | BSNL – Guj (53.6%)  |  | RTL-Bihar-88.72%  |
| Service Access Delay (9-20SECS)                          |  |   |  |   |
| SDCCH/ Paging cong (<1%)                                 | Tata – Kol (10.6%),                      | Tata – Guj (5.45%)  | Tata – Har (14.23%) Rel Info – Har (5.2%) Rel Info – UPE (5.05%) | Rel Info – Ori (7.7%)<br>Bharti – Bih (5.35%)                         |
| TCH cong (<2%)   | BSNL - Kol (3.75%)                       | Spice – Kar (17.45%)  | Rel tel – MP (11.53%)  | Rel tel – Bih (11.02%)<br>Rel tel – HP (6.2%)<br>Rel tel – NE (6.46%) |
| Call Drop rate (<3%)                                     |  |   | BSNL - Har (19.3%)   |   |
| % Connections with Good Voice<br>Quality (>95%)          | BSNL-Chennai<br>83.77%                   | BSNL – AP (78%)<br>BSNL – Guj (83.3%)                                   | Dishnet WB-80%<br>BSNL WB-88.09                                  | RTL-Bihar-85.18%  |
| Billing Complains per 100 bills issued (0.1%)            | Tata – Mum (0.84%)<br>Idea – Del (0.48%) | Tata – Mah (1.99%)  | Dishnet – WB<br>(1.51%)<br>Tata – Har (1.59%)<br>Tata – Pun (1%) | Tata – HP (0.77%)  BSNL – J&K (1.1%)  Dishnet – Ori (1.02%)           |



| Parameters   | Metro Circles                         | A Circles           | B Circles | C Circles      |
|--|---------------------------------------|---------------------|-----------|----------------|
| %of Billing Complaints resolved within 4 weeks (100%)                              | Tata-Mumbai-(93.9%)                   | Tata-Mah (90.3%)    |           | BSNL – HP (0%) |
| Period of refunds/payments due to customers from the date of resolution (<4 WEEKS) | Tata – Kol (50.4%)<br>BSNL – Kol (0%) | Tata – Mah (71.47%) |           |                |

### 3.1.2. INTRA AND INTER OPERATOR CALL ASSESSMENT (POI )

#### 3.1.2.1: **COVERAGE**

Practical calls were made for all possible combinations for checking POI Congestion. The observations have been tabulated in the ensuing pages of this report.

#### 3.1.2.2 : PERFORMANCE

**Table SF 5: Performance** 

| Circle/<br>Operators | Bharti | Hutch | Tata  | Idea | MTNL | BSNL  | Rel<br>Info | Rel<br>Tel | Dishnet | HFCL | Spice |
|----------------------|--------|-------|-------|------|------|-------|-------------|------------|---------|------|-------|
| Metro                | 1/19   | 1/19  | 4/19  | 1/5  | 5/10 | 0/9   | 1/19        | NO         | NO      | NO   | NO    |
| A Circle             | 3/25   | 2/20  | 1/25  | 0/15 | NO   | 1/25  | 2/25        | NO         | NO      | NO   | 2/5   |
| B Circle             | 4/40   | 10/35 | 4/40  | 6/20 | NO   | 12/40 | 1/40        | NO         | NO      | 0/6  | 2/6   |
| C Circle             | 0/21   | NO    | 2/13  | NO   | NO   | 2/21  | 2/13        | 0/19       | 0/7     | NO   | NO    |
| All Circles<br>Total | 8/105  | 13/74 | 11/97 | 7/40 | 5/10 | 15/95 | 6/97        | 0/19       | 0/7     | 0/6  | 4/11  |
| %<br>Congestion      | 7.6    | 17.56 | 11.34 | 17.5 | 50   | 15.78 | 6.19        | NO         | NO      | NO   | 36.36 |

<sup>&</sup>quot;NO" means not operating

The first figure relates to number of interconnections established with other operators in all the circles where congestion is there. The second figure relates to total number of interconnections (not number of POIs) established with other operators in all the circles. For example, for Hutch in Metro circles they are having interconnection with 5 operators each in Delhi, Mumbai and Chennai and 4 in Kolkata, totalling to 19.

#### 3.1.2.3: CRITICAL ANALYSIS



POI Congestion was found to be extremely high for MTNL (50% of every possible combination) and Spice (36.36% of every possible combination)

- 1. Amongst all their operating circles of Bharti in "A" Circle (12% of possible combination), "B" Circle (10% of possible combinations), congestion was high.
- 2. Amongst all their operating circles of Hutch in "A" Circle (10% of possible combination), "B" Circle (28% of possible combinations), congestion was high.
- 3. Amongst all their operating circles of Tata in "Metro" Circle (21% of possible combination), "C" Circle (15.38% of possible combinations), congestion was high.
- 4. Amongst all their operating circles of Idea in "Metro" Circle (20% of possible combination), "B" Circle (30% of possible combinations), congestion was high.
- 5. Amongst all their operating circles of BSNL in "B" Circle (30% of possible combination) congestion was high.
- 6. Amongst all their operating circles of Rel Info in "C" Circle (15% of possible combination) congestion was high.

For rest of the operators i.e. Rel Tel, Dishnet and HFCL, no congestion was noticed.

#### 3.1.3 HELPLINE SERVICES – QOS CELLULAR

#### **3.1.3.1 COVERAGE**

Calls were made to call centre of 72 operators out of the 123 operating at present.



#### 3.1.3.2 PERFORMANCE

| Parameters                 | Metro                             | Circle                                | A C                               | ircle                                  | ВС                      | ircle                                 | C Ci                    | ircle  | All ci                            | ircles                                 | %   |
|----------------------------|-----------------------------------|---------------------------------------|-----------------------------------|--|-------------------------|---------------------------------------|-------------------------|--|-----------------------------------|--|---|
|                            | No of<br>operator<br>s<br>Audited | No of operator not meeting benchmar k | No of<br>operato<br>rs<br>Audited | No of operato r not meeting benchm ark | No of operators Audited | No of operator not meeting benchma rk | No of operators Audited | No of<br>operator<br>not<br>meeting<br>benchma<br>rk | Total<br>Operato<br>rs<br>audited | No of operato r not meeting benchm ark | Operat<br>ors<br>meetin<br>g<br>Bench<br>mark |
| IVR within 20 seconds      | 3                                 | 0                                     | 2                                 | 0                                      | 0                       | 0                                     | 9                       | 2  | 14                                | 2                                      | 85.71   |
| IVR within<br>40 seconds   | 2                                 | 0                                     | 2                                 | 0                                      | 0                       | 0                                     | 9                       | 2  | 13                                | 2                                      | 84.50   |
| Voice within 60 seconds    | 1                                 | 1                                     | 2                                 | 0                                      | 0                       | 0                                     | 10                      | 4  | 13                                | 5                                      | 61.53   |
| voice within<br>90 seconds | 1                                 | 1                                     | 2                                 | 1                                      | 0                       | 0                                     | 9                       | 4  | 12                                | 6                                      | 50  |

### 3.1.3.3 CRITICAL ANALYSIS

**Operator Response within 60 seconds**: 38.5% of the operators audited are not meeting the criteria.

**Operator Response within 90 seconds**: 50% of the operators audited are not meeting the criteria.

### 3.1.4 DRIVE TEST

### **3.1.4.1 COVERAGE**

Total no. of drive test required to be conducted was 345.

268 Drive Tests were conducted in the following towns:

| Region | Circle     | City  |
|--------|------------|---|
| West   | Maharsthra | Pune, Goa, Satara   |
| West   | Gujarat    | Ahmedabad, Surat, Anand   |
| West   | Mumbai     | Mumbai  |
| South  | Chennai    | Chennai   |
| South  | AP         | Hyderabad, Vijaywada, Guntur, Warangal Tirupati, Kurnool, Nizamabad |
| South  | Karnatka   | Banglore, Manglore, Mysore  |
| South  | Kerala     | Attingal, Mahe, Changanasherry                                      |
| South  | TN         | Trichy, Madurai, Salem  |
| North  | H.P        | Shimla, Bilashpur, Kullu, Palampur Dharamshala, Jwalaji             |
| North  | Punjab     | Jallandhar, Ludhiana, Nawashar, Mohali                              |
| North  | Haryana    | Hisar, Meham, Kaithal, Jind, Bahadurgarh Rori, Jagadri              |



| Region | Circle          | City  |
|--------|-----------------|---|
| North  | UP-W            | Agra, Meerut, Dehradun, Sardana Hasthinapur, Hapur, Anola                 |
| North  | UP-E            | Lucknow, Unnao, Barabanki, Fulpur Faizabad, Malihabad                     |
| North  | Rajasthan       | Jaipur, Kota, Bundi   |
| North  | MP+Chattisgarh  | Indore, Ujjain, Hosangabad, Vidisha, Sorver Dewas, Itarsi, Nagda, Badwaha |
| North  | Delhi           | Delhi   |
| North  | J&K             | Jammu, Kathua, Sidhra, Katra, Sambha Udhampur                             |
| East   | WB & A&N        | Asansole, Bardhman, Durgapur, Bankura                                     |
| East   | Kolkata         | Kolkatta  |
| East   | Bihar&Jharkhand | Ratna, Goya, Hazipur, Ranchi, Muzafarpur Fathua                           |
| East   | Orissa          | Cuttack, Bhubaneshwar   |
| East   | Assam           | Paltan Bazar, Lakhotikia, Kalukori  |
| East   | NE              | Mawali, Nangthaimai, Umlyngka   |



### 3.1.4.2 PERFORMANCE

# **METRO CIRCLES**

| Parameters /                          |      |        |       | De    | lhi   |       |             |        |       | Mur   | nbai  |       |             |        |       | Kolkata |       |             |
|---------------------------------------|------|--------|-------|-------|-------|-------|-------------|--------|-------|-------|-------|-------|-------------|--------|-------|---------|-------|-------------|
| Benchmarks                            |      | Bharti | Hutch | Tata  | Idea  | MTNL  | Rel<br>Info | Bharti | Hutch | Tata  | BPL   | MTNL  | Rel<br>Info | Bharti | Hutch | Tata    | BSNL  | Rel<br>Info |
| % Connections with Good Voice Quality | >95% | 97.82% | 97.11 | 97.37 | 95    | 96.01 | 99.25       | 98.92  | 98.01 | 96.15 | 97.31 | 82.64 | 99.24       | ND     | ND    | ND      | 97.31 | DNP         |
| Call Drop<br>Rate                     | <3%  | DNP    | 0     | 0     | 0.584 | 1.78  | 1.35        | 0      | 0     | 0.78  | 0     | 3.6   | 0.73        | ND     | ND    | ND      | 0.08  | DNP         |
| Call Success<br>Rate                  |      | DNP    | 100   | 100   | 98.27 | 97.10 | 100         | 100    | 100   | 98.06 | 100   | 78.44 | 100         | ND     | ND    | ND      | 97.95 | DNP         |
| Blocked Calls                         |      | DNP    | 0     | 0     | 1.73  | 2.9   | 0           | 0      | 0     | 1.94  | 0     | 21.56 | 0           | ND     | ND    | ND      | 2.05  | DNP         |

|   |        |        |       | Chennai |      |          |
|---|--------|--------|-------|---------|------|----------|
|   | Mobile | Bharti | Hutch | Tata    | BSNL | Rel Info |
| % Connections<br>with Good Voice<br>Quality | >95%   | ND     | ND    | ND      | 92.7 | 99.39    |
| Call Drop Rate                              |        | ND     | ND    | ND      | DNP  | 0        |
| Call Success<br>Rate                        |        | ND     | ND    | ND      | DNP  | 100      |
| Blocked Calls                               |        | ND     | ND    | ND      | DNP  | 0        |

DNP - Data not provided; ND - Not done

.



# A CIRCLES South Asia

| Parameters /                          |      |        |       | -     | \P    |          |      |        |       | G     | ujrat |          |      |        |       | Karn | ataka    |       |      |
|---------------------------------------|------|--------|-------|-------|-------|----------|------|--------|-------|-------|-------|----------|------|--------|-------|------|----------|-------|------|
| Benchmarks                            |      | Bharti | Hutch | Tata  | BSNL  | Reliance | Idea | Bharti | Hutch | Tata  | BSNL  | Reliance | Idea | Bharti | SPICE | BSNL | Reliance | Hutch | Tata |
| % Connections with Good Voice Quality | >95% | 97.07  | ND    | 99.97 | 75.56 | 99.81    | ND   | DNP    | DNP   | DNP   | 82.09 | 99.34    | ND   | ND     | 98.76 | ND   | 99.62    | ND    | ND   |
| Call Drop Rate                        |      | 0      | ND    | DNP   | DNP   | 0        | ND   | DNP    | DNP   | 2.675 | 7.11  | 1.27     | ND   | ND     | 1.68  | ND   | 0        | ND    | ND   |
| Call Success<br>Rate                  |      | 100    | ND    | DNP   | DNP   | 100      | ND   | DNP    | DNP   | 96.06 | 88.12 | 100      | ND   | ND     | 96.63 | ND   | 100      | ND    | ND   |
| Blocked Calls                         |      | 0      | ND    | DNP   | DNP   | 0        | ND   | DNP    | DNP   | 3.94  | 11.88 | 0        | ND   | ND     | 3.37  | ND   | 0        | ND    | ND   |

| Parameters/                           |      |             |        | Mahar  | ashtra |       |       |          |        | Tam    | il Nadu |       |                |
|---------------------------------------|------|-------------|--------|--------|--------|-------|-------|----------|--------|--------|---------|-------|----------------|
| Benchmarks                            |      | Rel<br>Info | Bharti | BSNL   | BPL    | TATA  | Idea  | Reliance | Bharti | Aircel | BSNL    | Tata  | Hutch<br>(BPL) |
| % Connections with Good Voice Quality | >95% | 68.98       | 100    | 95.766 | 98.46  | 96.72 | 96.96 | DNP      | DNP    | ND     | DNP     | DNP   | DNP            |
| Call Drop Rate                        |      | 1.282       | 0      | 1.453  | 1.346  | DNP   | 2.08  | 2.57     | 2.1    | ND     | 8.91    | 1.129 | 1.63           |
| Call Success<br>Rate                  |      | 91.99       | 99.6   | 97.883 | 98.61  | DNP   | 99.7  | 95.36    | 94.53  | ND     | 73.56   | 87.57 | 97.96          |
| Blocked Calls                         |      | 0.471       | 1.4    | 2.12   | 1.33   | DNP   | 0.31  | 4.64     | 5.47   | ND     | 27.46   | 12.43 | 2.04           |

DNP - Data not provided; ND - Not done



# **B CIRCLES**

South Asia

| Parameters/<br>Benchmarks                   |          |       |       | Harya       | ina   |           |        |                |        | Kei   | rala |       |              |            |           | M            | Р        |           |            |
|---|----------|-------|-------|-------------|-------|-----------|--------|----------------|--------|-------|------|-------|--------------|------------|-----------|--------------|----------|-----------|------------|
|   |          | Hutch | Idea  | Relinc<br>e | BSNL  | Tata      | Bharti | Hutch<br>(BPL) | Bharti | BSNL  | Tata | Idea  | Relianc<br>e | Rel<br>tel | Idea      | Reli<br>ance | BSN<br>L | Tata      | Bhar<br>ti |
| % Connections<br>with Good Voice<br>Quality | >95<br>% | 97    | 96.16 | 99.56       | 97.46 | 81.8<br>8 | 98.53  | 97.05          | 98.69  | 92.57 | 98.6 | 98.61 | 100          | 95.3<br>3  | 99.1<br>0 | 99.1<br>4    | 100      | 97.5<br>5 | 97.7<br>7  |
| Call Drop Rate                              |          | 0     | 0     | 0.68        | 1.4   | 1.5       | 2.05   | 0              | 0      | 5.26  | 0.75 | 0     | 0            | 0.41<br>6  | DNP       | 1.18         | DNP      | 0         | DNP        |
| Call Success<br>Rate                        |          | 100   | 100   | 99.33       | 98.59 | 98.4<br>5 | 97.91  | 100            | 99.53  | 97.22 | 100  | 100   | 100          | 99.2<br>5  | DNP       | 99.6<br>0    | DNP      | 100       | DNP        |
| Blocked Calls                               |          | 0     | 0     | 0.67        | 1.41  | 1.55      | 2.09   | 0              | 0.47   | 2.78  | 0    | 0     | 0            | 0.75       | DNP       | 0.40         | DNP      | 0         | DNP        |

| Parameters/                                 |      |       |       | P        | unjab |           |      |        |       |        | Rajasth | an   |          |       |        | UP (E) |      |             |
|---|------|-------|-------|----------|-------|-----------|------|--------|-------|--------|---------|------|----------|-------|--------|--------|------|-------------|
| Benchmarks                                  |      | Spice | Hutch | Reliance | BSNL  | Tata      | HFCL | Bharti | Hutch | Bharti | BSNL    | Tata | Reliance | Hutch | Bharti | BSNL   | Tata | Relian<br>e |
| % Connections<br>with Good Voice<br>Quality | >95% | 99.18 | 99.02 | 99.5     | 96.54 | 97.6<br>8 | N/A  | 99.40  | DNP   | DNP    | ND      | ND   | ND       | DNP   | 98.74  | DNP    | ND   | 98.55       |
| Call Drop Rate                              |      | 0     | 0     | 0.83     | 0     | 2.94      | N/A  | 0      | 2.7   | 0      | ND      | ND   | ND       | 1.56  | DNP    | 0.98   | ND   | 1.92        |
| Call Success<br>Rate                        |      | 100   | 100   | 100      | 99.4  | 99.3<br>7 | N/A  | 100    | 100   | 99.24  | ND      | ND   | ND       | 98.98 | DNP    | 91.35  | ND   | 98.92       |
| Blocked Calls                               |      | 0     | 0     | 0        | 0.6   | 1.63      | N/A  | 0      | 0     | 0.76   | ND      | ND   | ND       | 1.02  | DNP    | 9.65   | ND   | 1.08        |

| Parameters /                          |               |       |       | UP    | (W)  |         |        |            |       | We       | est Benga | al   |         |        |
|---------------------------------------|---------------|-------|-------|-------|------|---------|--------|------------|-------|----------|-----------|------|---------|--------|
| Benchmarks                            |               | Hutch | Idea  | BSNL  | Tata | Relince | Bharti | Rel<br>tel | Hutch | Reliance | BSNL      | Tata | Dishnet | Bharti |
| % Connections with Good Voice Quality | >95%          | 96.86 | 97.11 | 94.13 | ND   | 99.05   | 97.6   | ND         | 98.6  | 100      | 97.36     | ND   | 92.56   | 91.54  |
| Call Drop Rate                        | <u>&lt;3%</u> | 0.27  | 0.5   | 0     | ND   | 1.33    | DNP    | ND         | DNP   | DNP      | 0.90      | ND   | DNP     | DNP    |
| Call Success<br>Rate                  | <u>95%</u>    | 99.72 | 97.58 | 99.65 | ND   | 99.88   | DNP    | ND         | DNP   | DNP      | 96.85     | ND   | DNP     | DNP    |
| Blocked Calls                         |               | 0.18  | 2.42  | 0.35  | ND   | 0.12    | DNP    | ND         | DNP   | DNP      | 3.15      | ND   | DNP     | DNP    |

DNP - Data not provided; ND - Not done



C CIRCLES South Asia

| Parameters /                          |      |         | ASS    | SAM     |      |         |         | BIHAR |      |        |         |          | HP    |       |        |
|---------------------------------------|------|---------|--------|---------|------|---------|---------|-------|------|--------|---------|----------|-------|-------|--------|
| Benchmarks                            |      | Rel tel | Bharti | Dishnet | BSNL | Rel tel | Reliane | Tata  | BSNL | Bharti | Rel tel | Reliance | Tata  | BSNL  | Bharti |
| % Connections with Good Voice Quality | >95% | 97.82   | 98.96  | DNP     | 99.5 | DNP     | 98.93   | DNP   | DNP  | DNP    | 100     | 99.52    | 97.01 | 79.5  | 99.49  |
| Call Drop Rate                        |      | 0       | 0      | 0       | 2.22 | DNP     | 0.58    | 0     | 0    | DNP    | 0.03    | 0        | 0.25  | 0.93  | 0      |
| Call Success<br>Rate                  |      | 100     | 98.92  | 100     | 100  | DNP     | 100     | 100   | 100  | DNP    | 98.66   | 100      | 99.83 | 93.48 | 100    |
| Blocked Calls                         |      | 0       | 1.08   | 0       | 0    | DNP     | 0       | 0     | 0    | DNP    | 0       | 0        | 1.6   | 6.52  | 0      |

| Parameters/                           |      |         | I      | NE      |      |         | J &K   |      |         |          | 0    | RISSA   |      |        |
|---------------------------------------|------|---------|--------|---------|------|---------|--------|------|---------|----------|------|---------|------|--------|
| Benchmarks                            |      | Rel tel | Bharti | Dishnet | BSNL | Dishnet | Bharti | BSNL | Rel tel | Reliance | Tata | Dishnet | BSNL | Bharti |
| % Connections with Good Voice Quality | >95% | 95.47   | 100    | ND      | ND   | 99.49   | DNP    | 99.3 | ND      | ND       | ND   | 98.18   | 100  | DNP    |
| Call Drop Rate                        |      | 1.67    | DNP    | ND      | ND   | 0       | 0      | 0    | ND      | ND       | ND   | 0       | DNP  | 0      |
| Call Success<br>Rate                  |      | 98.33   | DNP    | ND      | ND   | 100     | 100    | 100  | ND      | ND       | ND   | 100     | DNP  | 100    |
| Blocked Calls                         |      | 1.67    | DNP    | ND      | ND   | 0       | 0      | 0    | ND      | ND       | ND   | 0       | DNP  | 0      |

DNP - Data not provided; ND - Not done

### 3.1.4.3 CRITICAL ANALYSIS

MTNL Mumbai, BSNL Gujarat and BSNL Tamil Nadu was found not meeting any of benchmark parameters



# 3.2 QOS – BASIC SERVICES

# 3.2.1 EXCHANGE AUDIT (INCLUDES CUSTOMER CARE CENTRES)

### 3.2.1.1.: COVERAGE

The following operators were covered in Quarter 1:

| Туре  | Nos.of<br>Operators | Name Of Operators                               |
|-------|---------------------|---|
| Basic | 7                   | MTNL  BSNL  Reliance  Bharti  TATA  Shyam  HFCL |

Was not covered during Q1

**Table SF7: Circle wise coverage** 

| Sr.Nos | Service<br>Provider | Metro Circle | "A" Circle  | "B" Circle  | "C" Circle  |
|--------|---------------------|--------------|-------------|-------------|-------------|
| 01     | BSNL                | Chennai      | AP          | MP          | Bihar       |
|        |                     | Kolkata      | Gujarat     | Chattisgarh | A & N       |
|        |                     |              | Maharashtra | Punjab      | Assam       |
|        |                     |              | TN          | Rajasthan   | HP          |
|        |                     |              | Karnataka   | Haryana     | Jharkhand   |
|        |                     |              |             |             | J&K         |
|        |                     |              |             | Kerala      | NE1         |
|        |                     |              |             | UP(E)       | NE2         |
|        |                     |              |             | UP(W)       | Orissa      |
|        |                     |              |             | WB          | Uttaranchal |



# South Asia

|          |                           | "A" Circle   | "B" Circle   | "C" Circle                 |
|----------|---------------------------|--|--|----------------------------|
| MTNL     | Delhi<br>Mumbai           | Not<br>Operating   | Not Operating  | Not Operating              |
| Reliance | Delhi                     | AP   | MP   | Bihar                      |
|          | Mumbai                    | Gujarat  | Punjab   | Orissa                     |
|          | Chennai                   | Maharasthra  | Rajasthan  |                            |
|          | Kolkata                   | TN   | Haryana  |                            |
|          |                           | Karnataka  | Kerala   |                            |
|          |                           |  | UP(E)  |                            |
|          |                           |  | UP(W)  |                            |
|          |                           |  | WB   |                            |
| TATA     | Delhi                     | AP   |  |                            |
|          | Mumbai                    | Gujarat  |  |                            |
|          | Chennai                   | Maharasthra  |  |                            |
|          |                           | TN   |  |                            |
|          |                           |  |  |                            |
|          |                           |  |  |                            |
| Bharti   | Delhi                     | AP   | MP   |                            |
|          |                           |  |  |                            |
|          | Kolkata                   | Karnataka  |  |                            |
|          |                           |  |  |                            |
|          |                           |  |  |                            |
|          |                           |  | UP(W)  |                            |
| Shyam    | Not Operating             |  | Rajasthan  |                            |
|          |                           |  |  |                            |
| TH OL    | Not operating             |  | T unjab  |                            |
|          |                           |  |  |                            |
| 7        | 14                        | 18   | 24   | 12                         |
|          |                           |  |  |                            |
|          |                           |  |  |                            |
|          |                           |  |  |                            |
| 6        | 11                        | 11   | 21   | 7                          |
|          |                           |  |  |                            |
|          | TATA  Bharti  Shyam  HFCL | Reliance  Delhi Mumbai Chennai Kolkata  TATA  Delhi Mumbai Chennai  Chennai  Shyam Not Operating HFCL Not Operating  7  14 | Reliance  Delhi Mumbai Gujarat Chennai Kolkata TN Karnataka  TATA  Delhi AP Mumbai Gujarat Chennai Maharasthra TN Karnataka  TN Kolkata  Karnataka  TN Kolkata  Not Operating  HFCL Not Operating  T  T  T  T  T  T  T  T  T  T  T  T  T | Reliance   Delhi   AP   MP |



| Sr.Nos   | Service<br>Provider | Metro Circle          | "A" Circle        | "B" Circle                | "C" Circle  |  |  |
|--|---------------------|-----------------------|-------------------|---------------------------|-------------|--|--|
| %age<br>Covered                                    | 85.7%               | 79%                   | 61%               | 88%                       | 58%         |  |  |
| Operators-Circle Coverage 50/68 x 100 = <b>73%</b> |                     |                       |                   |                           |             |  |  |
| Attributed I                                       | Reasons             | For all the operators | dates were not co | nfirmed inspite of severa | al followup |  |  |

# 3.2.1.2 PERFORMANCE

Table SF 9: Parameter wise performance of the BSOs

| Parameters   | Metro                             | Circle   | A C                               | ircle                                   | ВС                                | ircle  | CC                                | ircle                                   | All                               | circles  | % Operators meeting |
|--|-----------------------------------|--|-----------------------------------|---|-----------------------------------|--|-----------------------------------|---|-----------------------------------|--|---------------------|
|  | No of<br>operator<br>s<br>Audited | No of<br>operator<br>not<br>meeting<br>benchm<br>ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | No of<br>operator<br>s<br>Audited | No of<br>operator<br>not<br>meeting<br>benchm<br>ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | Total<br>Operato<br>rs<br>audtied | No of<br>operator<br>not<br>meeting<br>benchmark | Benchmark           |
| Provision of<br>Telephone<br>after<br>registration of<br>demand  | 11                                | 11   | 11                                | 10                                      | 20                                | 20   | 7                                 | 7                                       | 49                                | 48   | 2.05                |
| Fault<br>Incidences  | 11                                | 3  | 11                                | 3                                       | 19                                | 7  | 7                                 | 5                                       | 48                                | 18   | 62.50               |
| Fault repair<br>by Next<br>Working Day                           | 11                                | 4  | 11                                | 4                                       | 18                                | 9  | 7                                 | 3                                       | 47                                | 20   | 57.44               |
| Mean time for<br>Repair  | 11                                | 4  | 8                                 | 4                                       | 17                                | 8  | 9                                 | 5                                       | 45                                | 21   | 53.33               |
| Grade of<br>Service<br>.Junction<br>between<br>Local Exch        | 10                                | 6  | 10                                | 8                                       | 20                                | 15   | 9                                 | 7                                       | 49                                | 36   | 26.53               |
| Grade of<br>Service<br>Outgoing<br>junction from<br>Tax to Local | 9                                 | 5  | 10                                | 8                                       | 16                                | 13   | 9                                 | 5                                       | 44                                | 31   | 29.54               |



South Asia

| Parameters   | Metro                    | Circle                                | A C                               | ircle                                   | вс                                | ircle  | c c                               | ircle                                   | All                               | circles  | % Operators meeting |
|--|--------------------------|---------------------------------------|-----------------------------------|---|-----------------------------------|--|-----------------------------------|---|-----------------------------------|--|---------------------|
|  | No of operator s Audited | No of operator not meeting benchm ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | No of<br>operator<br>s<br>Audited | No of<br>operator<br>not<br>meeting<br>benchm<br>ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | Total<br>Operato<br>rs<br>audtied | No of<br>operator<br>not<br>meeting<br>benchmark | Benchmark           |
| Grade of<br>Service<br>Incoming<br>Junction from<br>Local to Tax                 | 8                        | 5                                     | 9                                 | 8                                       | 18                                | 12   | 9                                 | 6                                       | 44                                | 31   | 29.65               |
| Grade of<br>Service<br>Incoming or<br>Outgoing<br>junction<br>between<br>Tax-tax | 4                        | 3                                     | 8                                 | 7                                       | 12                                | 12   | 6                                 | 6                                       | 30                                | 28   | 6.67                |
| CCR within local network   | 10                       | 5                                     | 11                                | 5                                       | 19                                | 8  | 9                                 | 5                                       | 49                                | 23   | 53.06               |
| Metering and<br>Billing<br>Credibility   | 9                        | 4                                     | 11                                | 6                                       | 20                                | 6  | 7                                 | 1                                       | 47                                | 17   | 63.82               |
| Customer<br>Care<br>Promptness<br>Shift Request                                  | 10                       | 9                                     | 11                                | 8                                       | 20                                | 13   | 5                                 | 3                                       | 46                                | 33   | 28.27               |
| Customer<br>Care<br>Promptness<br>Closure<br>Request                             | 9                        | 8                                     | 11                                | 11                                      | 18                                | 12   | 4                                 | 0                                       | 42                                | 31   | 26.20               |
| Customer<br>Care<br>Promptness<br>Additional<br>Facility<br>Request              | 10                       | 5                                     | 10                                | 2                                       | 20                                | 8  | 6                                 | 0                                       | 46                                | 15   | 67.39               |
| Time taken<br>for refund of<br>deposit after<br>closure                          | 10                       | 5                                     | 6                                 | 6                                       | 9                                 | 4  | 5                                 | 2                                       | 30                                | 17   | 43.34               |

This does not cover the operators who have not provided the data (DNP), wherein No incidences have been observed (NI) and Audit Not Done (ND). IVR within 20 Seconds, IVR within 40 Seconds, Voice within 60 Seconds, Voice within 90 seconds parameters not covered.



#### 3.2.1.3 CRITICAL ANALYSIS

The parameters, which are of concern, are

- a) **Provision of Telephone**: 97.95% of the operators audited are not meeting the criteria.
- b) **Fault Repair by Next working day**: 42.6% of the operators audited are not meeting the criteria.
- c) **Grade of service (Junction to Local)**: 73.47% of the operators audited are not meeting the criteria.
- d) **Grade of Service (Tax to Local)**: 70.46% of the operators audited are not meeting the criteria.
- e) **Grade of Service (Local to Tax)**: 70.35% of the operators audited are not meeting the criteria.
- f) **Grade of Service (Tax to Tax)**: 93.33% of the operators audited are not meeting the criteria.
- g) **Call Completion Rate (Local Network)**: 46.94% of the operators audited are not meeting the criteria.
- h) **Metering and Billing Credibility**: 36.18% of the operators audited are not meeting the criteria.
- i) **Shift Request:** 71.73% of the operators audited are not meeting the criteria.
- j) Closure Request: 73.8% of the operators audited are not meeting the criteria.
- k) Additional Facility: 32.61% of the operators audited are not meeting.
- Time Taken for Refund of Deposits: 56.66% of the operators are not meeting the criteria.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:



# TABLE SF 10:

| Parameters  | Metro Circles   | A Circles  | B Circles   | C Circles   |
|---|---|--|---|---|
| Provision of Telephone after registration of demand (100% IN 7 DAYS)    | BSNL – Che<br>(23.92%)<br>Rel Info – Mum<br>(35.93%)<br>Rel Info-Delhi (48%)          | Rel Info – Ker (42.6%)<br>BSNL – Mah (50.6%)<br>Rel Info – Mah<br>(51.96%)   | Rel Info – UP W (0%) Rel Info – WB (0%) Rel Info – Har (16%) BSNL – UP E (38.7%) BSNL – WB (35.89%) | Rel Info – Bihar (0%)<br>Rel Info-HP(0%)                    |
| Fault Incidences (<5%)  | MTNL – Mum<br>(10.5%)   | BSNL – Mah (8.49%)<br>AP Bharti – (8.02%)                                    | BSNL – UP W (17%)<br>BSNL – Har (9.7%)<br>BSNL – WB (9.89%)<br>BSNL – Raj (9.45%)                   | BSNL – HP (7.43%)<br>BSNL – J&K (7.6%)<br>BSNL-Ass (9.7%)   |
| Fault repair by Next Working Day (90%)                                  | BSNL – Che (35.9%)  | BSNL AP(75.76%)  | BSNL – MP (55.6%)   | BSNL – Assam<br>(65.7%)<br>Rel Info Chatissgarh<br>(60.99%) |
| Mean time for Repair (<8 HRS)   | MTNL – Mum (29.82<br>hrs)<br>Bharti Delhi<br>(12.41hrs)<br>Bharti – Mum<br>(44.35hrs) | Tata – AP (21.1 hrs)<br>BSNL – Mah (14.4<br>hrs)                             | Bharti – UP W (14.9<br>hrs)<br>BSNL – UP E (11.5<br>hrs)<br>BSNL – Har (11 hrs)                     | BSNL – Assam (17.05<br>hrs)<br>BSNL J&K(26)                 |
| Grade of Service Junction between Local Exch (0.002%)                   | Rel Info – Kol (1.81)<br>BSNL – Kol (0.98)<br>Rel – Chennai<br>(1.81%)                | Rel Info – TN (2.01)<br>Rel Info – AP (6)                                    | Rel Info – UP W<br>(7.64%)<br>Rel Info – WB<br>(1.34%)  | Rel Info – Orissa<br>(12.4%)                                |
| Grade of Service Outgoing junction from Tax to Local (0.005%)           | Rel Info – Del<br>(1.05%)<br>Rel Info – Kol (0.37%)<br>Rel Info Chennai<br>(0.37%)    | Rel Info – AP (3.15%)<br>Rel Info – TN (6.08%)<br>Rel Info – Kar (2.26%)     | Rel Info – WB<br>(20.44%)<br>Rel Info – UP E<br>(6.48%)<br>Rel Info –Ker (8.51%)                    | Rel Info – Orissa<br>(14.47%)                               |
| Grade of Service Incoming Junction from Local to Tax (0.005%)           | Rel Info – Del<br>(2.02%)<br>Rel Info – Kol (0.9%)<br>Rel Info<br>Chennai(0.9%)       | Rel – Guj (9.27%)<br>Rel Info – Mah<br>(16.74%)<br>Rel Info – TN<br>(19.79%) | Rel Info – UP W<br>(24.62%)<br>Rel Info – UP E<br>(14.81%)<br>Rel Info – Raj (9.27%)                | Rel Info – Bihar<br>(27.81%)                                |
| Grade of Service Incoming or Outgoing junction between Tax-tax (0.005%) | Rel Info – Del<br>(1.23%)<br>Rel Info – Kol (1.63%)<br>Rel Info<br>Chennai(1.63%)     | Rel Info – Kar (7.94%)   | BSNL – UP E (37.6)<br>Rel Info – MP (5.26%)   | Rel Info – Orissa<br>(39.04%)                               |



# South Asia

| Parameters  | Metro Circles   | A Circles                                 | B Circles   | C Circles                |
|---|---|---|---|--------------------------|
| CCR within local network (>55%)   | Bharti Mumbai(47.6)<br>Rel Info Delhi(49.81)                          | BSNL AP(47.5%)                            | Rel Info – WB<br>(34.78%)<br>Rel Info – UP E<br>(38.37%)              | BSNL – Assam<br>(16.89%) |
| Metering and Billing Credibility (<0.10%)                                   | Bharti – Mum (2.91%)<br>Bharti Dalhi(0.33%)                           | Bharti – AP (1.89%)<br>Tata – Mah (0.9%)  | Bharti – Har (1.9%) Rel Info – MP (0.96%) Bharti – UP W (1.01%)       |                          |
| Customer Care Promptness Shift<br>Requests (95% WITH IN 3 DAYS)             | Bharti – Mum (27.3%)<br>Bharti – Del (34.3%)<br>Bharti Chennai(29.08) | Bharti – AP (19.3%)<br>Tata – AP (50.72%) | Bharti – UP W<br>(34.2%)<br>BSNL – WB (33.3%)<br>Bharti – Har (34.3%) | BSNL – HP (50%)          |
| Customer Care Promptness Closure<br>Requests (95% WITH IN 24 HOURS)         | Rel Info –Mumbai<br>(28.25%)<br>Rel Info KOL(18.18%)                  | Bharti – AP (0%)<br>Tata – AP (0%)        | Reliance (Kerala)<br>(33.7%)  |                          |
| Customer Care Promptness Additional Facility Requests (95% WITHIN 24 HOURS) | Bharti Mumbai<br>(67.9%)  | Tata-Mah(60.8%)                           | Rel UP W(60%)   |                          |
| Time taken for refund of deposit after closure (100% WITHIN 60 DAYS)        | Tata Mumbai<br>(18.64%)<br>BSNL Kolkata(96.4%)                        | Bharti AP (0%)                            | Haryana BSNL<br>(50.4%), BSNL WB<br>(0%)                              | BSNL HP(81.2%)           |



#### 3.2.2 HELPLINE - BASIC SERVICES

#### **3.2.2.1 COVERAGE**

Calls were made to the call centre of 23 operators to verify the response time of IVR and Customer Agent.

#### 3.2.2.2 PERFORMANCE

TABLE SF:11

| Parameters                 | Metro                             | Circle   | A C                               | ircle                                   | ВС                                | ircle  | СС                                | ircle                                   | All                               | circles  | % Operators meeting |
|----------------------------|-----------------------------------|--|-----------------------------------|---|-----------------------------------|--|-----------------------------------|---|-----------------------------------|--|---------------------|
|                            | No of<br>operator<br>s<br>Audited | No of<br>operator<br>not<br>meeting<br>benchm<br>ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | No of<br>operator<br>s<br>Audited | No of<br>operator<br>not<br>meeting<br>benchm<br>ark | No of<br>operato<br>rs<br>Audited | No of operato r not meetin g bench mark | Total<br>Operato<br>rs<br>audtied | No of<br>operator<br>not<br>meeting<br>benchmark | Benchmark           |
| IVR within 20 seconds      | 5                                 | 1  | 4                                 | 0                                       | 4                                 | 1  | 6                                 | 3                                       | 19                                | 5  | 73.68               |
| IVR within 40 seconds      | 5                                 | 2  | 4                                 | 0                                       | 4                                 | 2  | 6                                 | 4                                       | 19                                | 8  | 57.89               |
| Voice within 60 seconds    | 6                                 | 2  | 4                                 | 1                                       | 4                                 | 3  | 6                                 | 4                                       | 20                                | 10   | 50.0                |
| voice within<br>90 seconds | 6                                 | 2  | 4                                 | 1                                       | 4                                 | 2  | 6                                 | 5                                       | 20                                | 10   | 50.0                |

#### 3.2.2.3 CRITICAL ANALYSIS

The performance in B & C Circles with respect to the parameter Operator Response within 60 and 90 seconds is significantly beyond the benchmark.

# 3.3 CUSTOMER SATISFACTION SURVEY (CELLULAR)

### 3.3.1 COVERAGE

40155 no. of customers were required to survey. Hence, the survey has been conducted for 35046.

105 operators have done out of 123 operators operating as per PMR September, 2005.



### 3.3.2 PERFORMANCE

# Parameter wise performance of the CMSPs

# TABLE SF: 12

| Parameters   | Metro                             | Circle                                | A                                 | Circle                               | ВС                            | ircle                                 | сс                            | ircle                                 | All ci                            | rcles                                  | %<br>Operat                         |
|--|-----------------------------------|---------------------------------------|-----------------------------------|--------------------------------------|-------------------------------|---------------------------------------|-------------------------------|---------------------------------------|-----------------------------------|--|-------------------------------------|
|  | No of<br>operator<br>s<br>Audited | No of operator not meeting benchmar k | No of<br>operato<br>rs<br>Audited | No of operator not meeting benchmark | No of<br>operators<br>Audited | No of operator not meeting benchma rk | No of<br>operators<br>Audited | No of operator not meeting benchma rk | Total<br>Operato<br>rs<br>audited | No of operato r not meeting benchm ark | ors<br>meetin<br>g<br>Bench<br>mark |
| Satisfied with<br>Provision of<br>Service          | 21                                | 6                                     | 26                                | 2                                    | 38                            | 19                                    | 20                            | 6                                     | 105                               | 33                                     | 68.57                               |
| Pre-paid<br>Customers                              | 21                                | 2                                     | 26                                | 5                                    | 38                            | 8                                     | 20                            | 0                                     | 105                               | 15                                     | 85.71                               |
| Post-paid<br>Customers                             | 21                                | 1                                     | 26                                | 1                                    | 38                            | 11                                    | 20                            | 9                                     | 105                               | 22                                     | 79.04                               |
| % Satisfied with help services                     | 21                                | 18                                    | 26                                | 6                                    | 38                            | 38                                    | 20                            | 20                                    | 105                               | 82                                     | 21.20                               |
| % Satisfied with Network Performance               | 21                                | 20                                    | 26                                | 26                                   | 38                            | 38                                    | 20                            | 19                                    | 105                               | 103                                    | 1.90                                |
| % Satisfied with maintainability                   | 21                                | 21                                    | 25                                | 19                                   | 38                            | 30                                    | 20                            | 20                                    | 104                               | 90                                     | 14.28                               |
| Overall customer satisfaction                      | 21                                | 18                                    | 26                                | 21                                   | 38                            | 36                                    | 20                            | 20                                    | 105                               | 95                                     | 9.52                                |
| Satisfaction<br>with<br>supplementar<br>y services | 21                                | 7                                     | 26                                | 18                                   | 38                            | 22                                    | 20                            | 13                                    | 105                               | 60                                     | 42.85                               |



# 3.3.3 CRITICAL ANALYSIS

| MOBILE SERVICE | Operator Meeting<br>All the Benchmark<br>Parameters in all<br>Circles | Operator Not Meeting All the Benchmark Parameters in all Circles | Parameter not Met<br>by All operators in<br>all circles                   | Area of Concern  |
|----------------|---|--|---|--|
| Metro Circle   | 0   | 0  | Maintainability   | Helpline Service,<br>Network<br>Performance,<br>Maintainability,<br>Overall Customer<br>Satisfaction |
| A Circle       | 0   | 0  | Network<br>Performance  | Maintainability,<br>Overall Customer<br>Satisfaction,<br>Supplementary<br>Services                   |
| B Circle       | 0   | 0  | Helpline Service,<br>Network<br>Performance                               | Maintainability,<br>Overall Customer<br>Satisfaction   |
| C Circle       | 0   | 0  | Helpline Service,<br>Maintainability,<br>Overall Customer<br>Satisfaction | Network Performance, Supplementary Services  |

The operators whose performance on a particular parameter is significantly poor are detailed as below:

### **TABLE SF:13**

| Parameters                                | Metro Circles   | A Circles   | B Circles  | C Circles   |
|---|---|---|--|---|
| Satisfied with Provision of Service (90%) | Hutch –Mumbai-<br>(86%)   |   | BSNL – UP E (34%)<br>Rel Info – WB (63%)<br>BSNL – WB (63%)<br>BSNL – MP (74%) | BSNL-Orissa-<br>(84%)   |
| Pre-paid Customers (90%)                  |   | BSNL – Guj (69%)<br>Hutch – Guj (74%)<br>Idea – Guj (75%) | BSNL – WB (63%)<br>Rel Info – WB (74%)   |   |
| Post paid Customers (90%)                 | MTNL-Delhi-(87%)  |   | Hutch – Raj (66%)<br>Hutch – UP W (71%)  | BSNL – NE (59%)<br>BSNL – J&K (70%)                                 |
| % Satisfied with help services (95%)      | MTNL – Delhi (62%) Tata – Delhi (67%) Idea – Delhi (68%) BSNL – Kol (68%) | Hutch (BPL) – TN<br>(70%)                                 | Rel Info – WB (50%) Rel Tel – WB (54%) Bharti - WB (54%) Hutch – UP E (56%)    | Rel Tel – Bihar<br>(33%)<br>Bharti – Bihar<br>(34%)<br>BSNL – Bihar |



| Parameters                                     | Metro Circles  | A Circles   | B Circles   | C Circles   |
|--|--|---|---|---|
|  |  |   |   | (39%)<br>Rel Info – Bihar<br>(39%)  |
| % Satisfied with Network Performance (95%)     | BSNL - Kol (68.4%)<br>MTNL - Delhi<br>(74.3%)<br>BSNL - Chen (76%) | BSNL - Kar (63%)<br>Hutch - Kar (70.7%)<br>Bharti - Kar (72.1%)<br>Spice - Kar (74.8%)<br>BSNL - TN (74.8%) | BSNL - WB (59.6%) Rel Info - WB (60%) BSNL - UP E (61.6%) Bharti - WB (63.2%)         | Rel Tel – Orissa<br>(52.2%)<br>BSNL – Orissa<br>(57.2%)<br>Rel Info – Orissa<br>(57.3%) |
| % Satisfied with maintainability (95%)         | Rel Info – Mum (26%)<br>BPL – Mum (29%)<br>MTNL – Del (34%)        | Tata – Mah (0%) Idea – Mah (29%) Bharti – Mah (30%) Rel Info (30%)  | Bharti – Ker (10%)<br>BSNL – UP E (27%)<br>BSNL – WB (39%)                            | Bharti – HP (3%)<br>BSNL – J&K (15%)<br>Bharti – J&K (20%)                              |
| Overall customer satisfaction (95%)            | BSNL-Kol(83%)  | Hutch-Kar(83%)  | BSNL – WB (71%)<br>Rel Info – WB (71%)<br>BSNL – UP E (77%)                           | BSNL - NE (78%)<br>Bharti - NE (78%)  |
| Satisfaction with supplementary services (95%) |  | Tata – Kar (65%) Bharti – Guj (68%) Hutch – Guj (72%) Rel Info – Guj (74%) Idea – Guj (74%)                 | BSNL – UP E (65%)<br>Idea – Har (78%)<br>Bharti – UP E (78%)<br>Rel Info – UP E (79%) | BSNL – Bihar<br>(68%)<br>Rel Info – Bihar<br>(68%)                                      |

# 3.4 CSS BASIC

# 3.4.1. COVERAGE

Total no. of quantity required for survey is 19750. However, the survey has been conducted for 20832.

Operators required for coverage was 68. However, the operators covered was 53.



### 3.4.2 PERFORMACE

# **TABLE SF:14 Parameter wise performance of the BSOs**

| Parameters  | Metro                             | Circle                                | A Ci                              | ircle                                  | ВС                      | ircle                              | C C                     | ircle                                 | All ci                            | rcles                                  | %   |
|---|-----------------------------------|---------------------------------------|-----------------------------------|--|-------------------------|------------------------------------|-------------------------|---------------------------------------|-----------------------------------|--|---|
|   | No of<br>operator<br>s<br>Audited | No of operator not meeting benchmar k | No of<br>operato<br>rs<br>Audited | No of operato r not meeting benchm ark | No of operators Audited | No of operator not meeting benchma | No of operators Audited | No of operator not meeting benchma rk | Total<br>Operato<br>rs<br>audited | No of operato r not meeting benchm ark | Operat<br>ors<br>meetin<br>g<br>Bench<br>mark |
| % Satisfied with provision of service (95%)             | 11                                | 9                                     | 14                                | 5                                      | 20                      | 13                                 | 8                       | 8                                     | 53                                | 35                                     | 33.96   |
| % Satisfied<br>with Billing<br>services (90%)           | 11                                | 8                                     | 14                                | 4                                      | 20                      | 7                                  | 8                       | 6                                     | 53                                | 25                                     | 52.83   |
| % Satisfied with help services (90%)                    | 11                                | 10                                    | 14                                | 9                                      | 20                      | 19                                 | 8                       | 8                                     | 53                                | 46                                     | 13.20   |
| % Satisfied with Network Performance (95%)              | 11                                | 9                                     | 14                                | 10                                     | 20                      | 12                                 | 8                       | 8                                     | 53                                | 39                                     | 26.41   |
| % Satisfied with maintainability (95%)                  | 11                                | 11                                    | 14                                | 14                                     | 20                      | 18                                 | 8                       | 8                                     | 53                                | 51                                     | 3.77  |
| Overall customer satisfaction (95%)                     | 11                                | 11                                    | 14                                | 14                                     | 20                      | 18                                 | 8                       | 8                                     | 53                                | 51                                     | 3.77  |
| Satisfaction<br>with<br>supplementary<br>services (95%) | 11                                | 4                                     | 14                                | 7                                      | 20                      | 3                                  | 8                       | 3                                     | 53                                | 17                                     | 67.92   |
| Average Numbe   | er of operato                     | ors meeting t                         | he parame                         | eter is 37.7                           | 71 (264/7)              | out of 53                          |                         |                                       |                                   | 37.71                                  | 28.83   |



## 3.4.3 CRITICAL ANALYSIS

| BASIC SERVICE | Operator Meeting<br>All the Benchmark<br>Parameters | Operator Not Meeting All the Benchmark Parameters | Parameter not Met<br>by All operators | Area of Concern     |
|---------------|---|---|---------------------------------------|---------------------|
| Metro Circle  | 0   | BSNL Chennai &                                    | Maintainability,                      | Network             |
|               |   | Reliance Wireline                                 | Overall Customer                      | Performance         |
|               |   | Kolkata   | Satisfaction                          |                     |
| A Circle      | 0   | BSNL Andhra                                       | Helpline Services,                    | Helpline Services,  |
|               |   | Pradesh   | Maintainability,                      | Network             |
|               |   |   | Network                               | Performance and     |
|               |   |   | Performance and                       | overall Customer    |
|               |   |   | overall Customer                      | Satisfaction        |
|               |   |   | Satisfaction                          |                     |
| B Circle      | 0   | BSNL West Bengal                                  | 0                                     | Network             |
|               |   |   |                                       | Performance,        |
|               |   |   |                                       | Maintainability and |
|               |   |   |                                       | overall Customer    |
|               |   |   |                                       | Satisfaction        |
| C Circle      | 0   | BSNL Bihar, BSNL                                  | Helpline Services,                    | Helpline Services,  |
|               |   | Orissa  | Network                               | Network             |
|               |   |   | Performance,                          | Performance,        |
|               |   |   | Maintainability,                      | Maintainability and |
|               |   |   | Provision of                          | overall Customer    |
|               |   |   | Services and                          | Satisfaction        |
|               |   |   | overall Customer                      |                     |
|               |   |   | Satisfaction                          |                     |



The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

# **TABLE SF:15**

| Parameters                                     | Metro Circles  | A Circles   | B Circles   | C Circles   |
|--|--|---|---|---|
| % Satisfied with provision of service (90%)    | BSNL – Chen<br>(56.5%)   | BSNL-Ap(90.6%)<br>BSNL-TN(91.1%)  | BSNL – UP E (37.1%)<br>BSNL – WB (60.8%)<br>BSNL – MP (67.1%)               | BSNL – J&K (50%)<br>BSNL – Orissa<br>(59.7%)<br>BSNL – HP (62%)   |
| % Satisfied with Billing services (90%)        | Bharti – Chen (63%)<br>Rel Wireline-<br>Kol(75.4%)   | Bharti – TN (66.8%)<br>BSNL-TN(80.5)                                      | BSNL – UP W<br>(52.6%)<br>Bharti – UP W<br>(55.9%)<br>BSNL – UP E (63.2%)   | Rel Info – Bihar<br>(22.2%)<br>BSNL – Bihar (24.9%)<br>Rel Info – Orissa<br>(46%)<br>BSNL – NE (46.51%) |
| % Satisfied with help services (90%)           | BSNL - Kol (57.9%)<br>Rel Info - Kol (65.1%)<br>Rel Info - Delhi<br>(68.9%)                | Tata – Mah (69.8%)<br>Rel Info – TN (74.8%)<br>Bharti – TN (74.8%)        | BSNL – WB (48.7%) BSNL – UP E (56.2%) BSNL – Ker (60%) Rel Info – Ker (60%) | Rel Info – Bihar<br>(22.8%)<br>BSNL – Bihar (39.8%)<br>BSNL – NE (49.1%)                                |
| % Satisfied with Network Performance (95%)     | Bharti – Chen (60%)  | Bharti – TN (67.6%)<br>BSNL – TN (77.4%)                                  | BSNL – UP E (63.8%)<br>BSNL – WB (65.3%)<br>BSNL – UP W<br>(70.1%)          | Rel Info – Bihar<br>(20.5%)<br>BSNL – Bihar (42%)<br>BSNL - Assam<br>(69.1%)                            |
| % Satisfied with maintainability (95%)         | MTNL - Delhi (16%)<br>BSNL - Kol (21%)<br>Rel Info - Kol (31%)                             | Bharti – Kar (0%)<br>BSNL – Guj (1%)<br>BSNL – AP (4%)<br>BSNL – Kar (5%) | BSNL – MP (3%) BSNL – Har (7%) BSNL – UP E (7%) BSNL – Raj (8%)             | BSNL - HP (0%) BSNL - NE (0%) BSNL - J&K (0%)   |
| Overall customer satisfaction (95%)            | BSNL – Kol (71%) Bharti – Chen (73%) BSNL – Chenn (74%) MTNL – Delhi (74%) Rel – Kok (74%) | Bharti – TN (70%) BSNL – Guj (72%) Bharti – Kar (76%) BSNL – TN (76%)     | BSNL – UP E (55%)<br>BSNL – WB (65%)<br>BSNL – UP W (69%)                   | Rel Info – Bihar (30%)<br>BSNL – Bihar (37%)<br>BSNL – NE (54%)   |
| Satisfaction with supplementary services (95%) | BSNL-Kol(89.8%)  | BSNL - Guj (60%)<br>BSNL - AP (73.7%)                                     | BSNL – WB (67.9%)   | Rel Info – Bihar<br>(16.4%)<br>BSNL – Bihar (20.4%)   |



### 3.5 **SUMMARY OF FINDINGS (CIRCLE WISE)**

The Telecom Regulatory Authority of India (TRAI) has a critical mandate to protect the interest of consumers in addition to various other functions bestowed on it. As part of the licence conditions to Basic and CMTS (Cellular Mobile Telephone Services) operators, it has the power and authority to measure the Quality of Service provided by various Government (BSNL & MTNL) and private operators. The parameters that need to be measured for Basic and Cellular Services have been specified in the TRAI notification of July 2005. The summarised results of the Quality of Service Audit and Customer Satisfaction Survey are given below.



# 3.6 COMPLIANCE REPORT - QOS CELLULAR

#### 3.6.1 PREFORMANCE REPORT - QOS CELLULAR

#### **Metro Circles**

|   |                   |                   |       | De    | elhi  |      |             |        |       | Mur              | nbai |       |             |        |                    | Kolkata           |                   |             |
|---|-------------------|-------------------|-------|-------|-------|------|-------------|--------|-------|------------------|------|-------|-------------|--------|--------------------|-------------------|-------------------|-------------|
| Parameters /<br>Benchmarks  |                   | Bharti            | Hutch | Tata  | Idea  | MTNL | Rel<br>Info | Bharti | Hutch | Tata             | BPL  | MTNL  | Rel<br>Info | Bharti | Hutch              | Tata              | BSNL              | Rel<br>Info |
| Accumulated<br>Down Time of<br>Community<br>Isolation                                   | 24 Hrs            | 0                 | 0     | 0     | 0     | ND   | 0           | 0      | 0     | 0                | 2.9  | 286   | 0           | 0      | 0                  | <mark>9.6</mark>  | 11                | 0           |
| Call Setup<br>Success Rate  | >95%              | 98.84             | 99.21 | 97.26 | 99.98 | ND   | 99.4        | 99.3   | 99.62 | 96.99            | 99.5 | 95.87 | 99.47       | 97.54  | 99.82              | 97.3              | 94.13             | 97.87       |
| Service<br>Access Delay   | 9 to<br>20<br>Sec | <mark>3.76</mark> | 7.88  | 11.06 | 7     | ND   | DNP         | 3.17   | 10.05 | <mark>8.4</mark> | 11.2 | DNP   | DNP         | 17.85  | 18                 | <mark>4.64</mark> | <mark>15.8</mark> | 1.296       |
| SDCCH<br><1%  | <1%               | 0.1               | 0.009 | 0     | 0.83  | ND   | 1.48        | 0.34   | 0.14  | 0                | 0.22 | NA    | 0.75        | 0.21   | <mark>0.115</mark> | 10.6              | 1.02              | ND          |
| TCH<br>Congestion <<br>2%   | <2%               | 0.096             | 0.04  | 0.48  | 1.25  | ND   | 0.59        | 0.50   | 1.74  | 0.82             | 1.51 | NA    | 0.54        | 0.25   | 1.2                | 0.46              | 3.75              | ND          |
| Call Drop rate  | <3%               | 1.3               | 1.13  | 0.71  | 0.55  | ND   | 0.71        | 0.41   | 1.96  | 0.41             | 1.36 | 1.67  | 0.84        | 1.26   | 0.724              | 0.63              | 0.58              | 0.99        |
| %<br>Connections<br>with Good<br>Voice Quality  | >95%              | ND                | 97.19 | 96.3  | 98.47 | ND   | 98.61       | 98.65  | 95.6  | 96.2             | 100  | NA    | 99.25       | 97.42  | 96.44              | 97.6              | 86.59             | 97.69       |
| IVR within 20 seconds   | >80%              | ND                | ND    | ND    | ND    | ND   | ND          | ND     | ND    | ND               | ND   | ND    | ND          | ND     | ND                 | ND                | ND                | ND          |
| IVR within 40 seconds   | >95%              | ND                | ND    | ND    | ND    | ND   | ND          | ND     | ND    | ND               | ND   | ND    | ND          | ND     | ND                 | ND                | ND                | ND          |
| Voice within<br>60 seconds  | >80%              | ND                | ND    | ND    | ND    | ND   | ND          | ND     | ND    | ND               | ND   | ND    | ND          | ND     | ND                 | ND                | ND                | ND          |
| Voice within<br>90 seconds  | >95%              | ND                | ND    | ND    | ND    | ND   | ND          | ND     | ND    | ND               | ND   | ND    | ND          | ND     | ND                 | ND                | ND                | ND          |
| Billing<br>Complains<br>per 100 bills<br>issued   | <0.1%             | ND                | 0.022 | ND    | 0.48  | ND   | 0.008       | 0.01   | 0.006 | 0.84             | ND   | 0.17  | 0.07        | 0.04   | 0.065              | 0.3               | 0.27              | 0.08        |
| % of Billing<br>Complaints<br>resolved<br>within 4<br>weeks                             | 100%              | ND                | 100   | ND    | 100   | ND   | 100         | 100    | 100   | 93.9             | ND   | 100   | 100         | 100    | 100                | 99.7              | 100               | ND          |
| Period of<br>refunds/paym<br>ents due to<br>customers<br>from the date<br>of resolution | 100%              | ND                | DNP   | ND    | 100   | ND   | 100         | 100    | 100   | 82.4             | ND   | 100   | 100         | 100    | 100                | 50.4              | 0                 | ND          |



|   |                |        |                     | Chennai |                   |                   |
|---|----------------|--------|---------------------|---------|-------------------|-------------------|
|   | Mobile         | Bharti | Hutch               | Tata    | BSNL              | Rel<br>Info       |
| Accumulated<br>Down Time of<br>Community<br>Isolation                               | 24 Hrs         | 0      | 0                   | 28.1    | 0                 | 0                 |
| Call Setup<br>Success Rate  | >95%           | 99.55  | 99.22               | 98.52   | 99.02             | 99.69             |
| Service Access<br>Delay   | 9 to 20<br>Sec | 8      | DNP                 | 13.7    | <mark>6.6</mark>  | <mark>1.36</mark> |
| SDCCH <1%   | <1%            | 0.01   | 0.09                | 3.37    | 0.22              | 0.78              |
| TCH Congestion < 2%   | <2%            | 0.08   | <mark>0.74</mark>   | 0.014   | <mark>0.79</mark> | 0.57              |
| Call Drop rate  | <3%            | 0.64   | 1.14                | 0.56    | 0.69              | 0.43              |
| % Connections with Good Voice Quality   | >95%           | DNP    | 88.97               | 97      | 83.77             | 99.6              |
| IVR within 20 seconds   | 80%            | 93.5   | ND                  | 95.06   | ND                | ND                |
| IVR within 40 seconds   | 95%            | 100    | ND                  | DNP     | ND                | ND                |
| Voice within 60 seconds   | 80%            | ND     | ND                  | DNP     | ND                | ND                |
| Voice within 90 seconds   | 95%            | ND     | ND                  | DNP     | ND                | ND                |
| Billing Complains<br>per 100 bills<br>issued  | <0.1%          | 0.09   | <mark>0.</mark> 045 | 0.36    | ND                | 0.07              |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                             | 100%           | 100    | 100                 | 100     | ND                | 100               |
| Period of<br>refunds/payments<br>due to customers<br>from the date of<br>resolution | 100%           | DNP    | 100                 | DNP     | ND ot applie      | 100               |

DNP – Data not provided; ND - Not done; NA – Not applicable.



### MSC DATA - POI

|                        |        |       | De   | lhi  |      |      |        |       | Mun  | nbai |      |      | Kolkata |       |      |      |      |  |
|------------------------|--------|-------|------|------|------|------|--------|-------|------|------|------|------|---------|-------|------|------|------|--|
|                        | Bharti | Hutch | Tata | Idea | MTNL | Rel  | Bharti | Hutch | Tata | BPL  | MTNL | Rel  | Bharti  | Hutch | Tata | BSNL | Rel  |  |
|                        |        |       |      |      |      | Info |        |       |      |      |      | Info |         |       |      |      | Info |  |
| Total<br>POIs          | 11     | 29    | 98   | 74   | ND   | 27   | 215    | 54    | 175  | 12   | DNP  | 33   | DNP     | DNP   | DNP  | DNP  | 5    |  |
| POIs<br>Not<br>Meeting | 3      | 0     | 12   | 0    | ND   | 0    | 11     | 0     | 2    | 0    | DNP  | 0    | DNP     | DNP   | DNP  | DNP  | 0    |  |

|                        |        |       | Che  | nnai |      |        |
|------------------------|--------|-------|------|------|------|--------|
|                        | Bharti | Hutch | Tata | BSNL | Rel  | Aircel |
|                        |        |       |      |      | Info |        |
| Total<br>POIs          | ND     | 22    | ND   | DNP  | ND   | ND     |
| POIs<br>Not<br>Meeting | ND     | 0     | ND   | DNP  | ND   | ND     |

DNP – Data not provided; ND - Not done;



## **Practical Data - INTER OPERATOR CALL ASSESSMENT**

|                       |        |       | Del  | hi   |      |             |        |       | Mum  | ıbai |      |             | Kolkata |       |      |      |             |
|-----------------------|--------|-------|------|------|------|-------------|--------|-------|------|------|------|-------------|---------|-------|------|------|-------------|
|                       | Bharti | Hutch | Tata | Idea | MTNL | Rel<br>Info | Bharti | Hutch | Tata | BPL  | MTNL | Rel<br>Info | Bharti  | Hutch | Tata | BSNL | Rel<br>Info |
| Total<br>Combinations | 5      | 5     | 5    | 5    | 5    | 5           | 5      | 5     | 5    | 5    | 5    | 5           | 4       | 4     | 4    | 4    | 4           |
| POIs Not<br>Meeting   | 0      | 0     | 0    | 1    | 0    | 0           | 1      | 1     | 4    | 0    | 5    | 1           | 0       | 0     | 0    | 0    | 0           |

|                       |        |       | Che  | nnai |             |        |
|-----------------------|--------|-------|------|------|-------------|--------|
|                       | Bharti | Hutch | Tata | BSNL | Rel<br>Info | Aircel |
| Total<br>Combinations | 5      | 5     | 5    | 5    | 5           | 5      |
| POIs Not<br>Meeting   | 0      | 0     | 0    | 0    | 0           | 0      |

# Legends:-

DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.



### **ANALYSIS:**

- 1. In Mumbai Circle, Majority of the operators are not meeting the IVR and Operators response parameters.
- 2. In Mumbai Circle, POI congestion (by making practical calls) is observed amongst all operators except BPL.

| Parameters   | Metro Circles                          |
|--|--|
| Accumulated Down Time of Community Isolation (<24 HOURS)                           | MTNL – Mum (286 hours)                 |
| Call Setup Success Rate (>95%)   |  |
| Service Access Delay (9-20SECS)  |  |
| SDCCH/ Paging cong (<1%)   | Tata - Kol (10.6%), Tata - Che (3.37%) |
| TCH cong (<2%)   | BSNL - Kol (3.75%)                     |
| Call Drop rate (<3%)   |  |
| % Connections with Good Voice Quality (>95%)                                       | BSNL - Chennai (83.77%)                |
| IVR within 20 seconds (80%)  |  |
| IVR within 40 seconds (95%)  |  |
| Voice within 60 seconds (80%)  |  |
| voice within 90 seconds (95%)  |  |
| Billing Complains per 100 bills issued (0.1%)                                      | Tata – Mum (0.84%), Idea – Del (0.48%) |
| %of Billing Complaints resolved within 4 weeks (100%)                              | Tata – Mum (93.9%)                     |
| Period of refunds/payments due to customers from the date of resolution (<4 WEEKS) | Tata – Kol (50.4%)                     |



#### **A Circles**

| Parameters /  |                |                   |       |      | AP                |                   |      |                    |       | Gı    | ıjarat            |                   |                   |        |                   | Karn | nataka            |       |      |
|---|----------------|-------------------|-------|------|-------------------|-------------------|------|--------------------|-------|-------|-------------------|-------------------|-------------------|--------|-------------------|------|-------------------|-------|------|
| Benchmarks  |                | Bharti            | Hutch | Tata | BSNL              | Reliance          | Idea | Bharti             | Hutch | Tata  | BSNL              | Reliance          | Idea              | Bharti | SPICE             | BSNL | Reliance          | Hutch | Tata |
| Accumulated Down Time of Community Isolation  | 24 Hrs         | O                 | 9.6   | 12   | <mark>7.65</mark> | <mark>2.26</mark> | 27.9 | 31.6               | 22    | 10.8  | 2                 | 0.5               | DNP               | ND     | <mark>2.18</mark> | ND   | <mark>0.53</mark> | ND    | ND   |
| Call Setup<br>Success Rate  | >95%           | DNP               | 99.1  | 97   | 98.4              | 99.43             | 100  | 97.7               | 96.9  | 98.49 | 53.6              | 99.51             | DNP               | ND     | 97.9              | ND   | 99.38             | ND    | ND   |
| Service Access<br>Delay   | 9 to 20<br>Sec | DNP               | 5     | 5.6  | 7                 | DNP               | DNP  | DNP                | 9.49  | 4.65  | 10                | <mark>0.77</mark> | 3.02              | ND     | 8.09              | ND   | DNP               | ND    | ND   |
| SDCCH <1%   | <1%            | 0.28              | 0.31  | 0    | 0.86              | 2.4               | 0.24 | 0.2                | 0.2   | 5.45  | <mark>0.13</mark> | 1.74              | 1.18              | ND     | 1.66              | ND   | 1.6               | ND    | ND   |
| TCH Congestion < 2%   | <2%            | <mark>0.65</mark> | 0.41  | 0.09 | 1.96              | 0.57              | 1.64 | <mark>0.166</mark> | 0.98  | 0.012 | DNP               | 0.49              | 0.30              | ND     | 17.45             | ND   | 0.62              | ND    | ND   |
| Call Drop rate  | <3%            | DNP               | 0.89  | 0.38 | 1.54              | 0.71              | 0.59 | <mark>0.89</mark>  | 1.55  | 0.41  | <mark>2.63</mark> | 0.77              | <mark>0.51</mark> | ND     | 1.39              | ND   | 0.59              | ND    | ND   |
| % Connections<br>with Good Voice<br>Quality   | >95%           | 97                | 97.2  | 99.9 | 78                | 99.95             | 99.5 | DNP                | 97.9  | 97.43 | 83.3              | 99.52             | 98.05             | ND     | 99.1              | ND   | 99.62             | ND    | ND   |
| IVR within 20 seconds   | 80%            | ND                | ND    | ND   | ND                | ND                | ND   | ND                 | ND    | ND    | ND                | ND                | ND                | ND     | ND                | ND   | ND                | ND    | ND   |
| IVR within 40 seconds   | 95%            | ND                | ND    | ND   | ND                | ND                | ND   | ND                 | ND    | ND    | ND                | ND                | ND                | ND     | ND                | ND   | ND                | ND    | ND   |
| Voice within 60 seconds   | 80%            | ND                | ND    | ND   | ND                | ND                | ND   | ND                 | ND    | ND    | ND                | ND                | ND                | ND     | ND                | ND   | ND                | ND    | ND   |
| Voice within 90 seconds   | 95%            | ND                | ND    | ND   | ND                | ND                | ND   | ND                 | ND    | ND    | ND                | ND                | ND                | ND     | ND                | ND   | ND                | ND    | ND   |
| Billing Complains<br>per 100 bills<br>issued  | <0.1%          | 0                 | 0.07  | ND   | 0.01              | 0.08              | 0.25 | 0.11               | 0.03  | 0.033 | ND                | 0.08              | 0.08              | ND     | 0.02              | ND   | 0.068             | ND    | ND   |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                             | 100%           | 100               | DNP   | ND   | 95.5              | 100               | 100  | 100                | 100   | 100   | ND                | 100               | 100               | ND     | 100               | ND   | 100               | ND    | ND   |
| Period of<br>refunds/payments<br>due to customers<br>from the date of<br>resolution | 100%           | 100               | 99.3  | ND   | 100               | 100               | 100  | 100                | 100   | 100   | ND                | 100               | 100               | ND     | 100               | ND   | 100               | ND    | ND   |



| Parameters/   |                   |                   |                   | Maharasi | htra  |       |                   |                   |                   | Tami   | I Nadu |      |                |
|---|-------------------|-------------------|-------------------|----------|-------|-------|-------------------|-------------------|-------------------|--------|--------|------|----------------|
| Benchmarks  |                   | Reliance          | Bharti            | BSNL     | BPL   | TATA  | Idea              | Reliance          | Bharti            | Aircel | BSNL   | Tata | Hutch<br>(BPL) |
| Accumulated<br>Down Time of<br>Community<br>Isolation                                   | 24 Hrs            | <mark>1.93</mark> | 25.73             | 162.03   | 64.15 | 11.11 | 2.08              | <mark>1.86</mark> | 298.04            | ND     | ND     | ND   | ND             |
| Call Setup<br>Success Rate  | >95%              | 99.59             | 97.06             | 96       | 98    | 95.67 | 99.6              | 99.5              | 99.45             | ND     | ND     | ND   | ND             |
| Service Access<br>Delay   | 9 to<br>20<br>Sec | ND                | <mark>5.95</mark> | 10       | 14    | 4.4   | 10.2              | ND                | 3.22              | ND     | ND     | ND   | ND             |
| SDCCH <1%   | <1%               | 1.92              | 0.26              | 0.85     | 1.14  | 0     | <mark>0.78</mark> | 2.7               | <mark>0.79</mark> | ND     | ND     | ND   | ND             |
| TCH Congestion < 2%   | <2%               | 0.43              | 0.23              | 1.75     | 1.9   | 0.036 | 0.20              | 0.54              | <mark>0.44</mark> | ND     | ND     | ND   | ND             |
| Call Drop rate  | <3%               | 0.76              | 0.98              | 1.32     | 1.24  | 0.35  | 1.38              | 0.83              | 0.77              | ND     | ND     | ND   | ND             |
| % Connections with Good Voice Quality   | >95%              | 99.5              | 97.7              | 92.3     | 97.8  | 95.46 | 97.7              | ND                | 97.74             | ND     | ND     | ND   | ND             |
| IVR within 20 seconds   | 80%               | ND                | ND                | ND       | ND    | ND    | ND                | ND                | ND                | ND     | ND     | ND   | ND             |
| IVR within 40 seconds   | 95%               | ND                | ND                | ND       | ND    | ND    | ND                | ND                | ND                | ND     | ND     | ND   | ND             |
| Voice within 60 seconds   | 80%               | ND                | ND                | ND       | ND    | ND    | ND                | ND                | ND                | ND     | ND     | ND   | ND             |
| Voice within 90 seconds   | 95%               | ND                | ND                | ND       | ND    | ND    | ND                | ND                | ND                | ND     | ND     | ND   | ND             |
| Billing<br>Complains per<br>100 bills issued  | <0.1%             | 0.08              | 0.02              | 0.05     | 0.07  | 1.99  | 0.18              | 0.08              | ND                | ND     | ND     | ND   | ND             |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                                 | 100%              | 100               | 100               | 100      | 100   | 90.3  | 100               | 100               | ND                | ND     | ND     | ND   | ND             |
| Period of<br>refunds/payment<br>s due to<br>customers from<br>the date of<br>resolution | 100%              | 100               | 100               | 100      | 100   | 71.47 | 100               | 100               | ND                | ND     | ND     | ND   | ND             |

DNP - Data not provided; ND - Not done;



#### MSC DATA - POI

|                        |        | Α     | ndhra F | Pradesh |      |      |        |       | Guja | ırat |      |      | Karnataka |       |      |      |       |      |
|------------------------|--------|-------|---------|---------|------|------|--------|-------|------|------|------|------|-----------|-------|------|------|-------|------|
|                        | Bharti | Hutch | Tata    | BSNL    | Rel  | Idea | Bharti | Hutch | Tata | BSNL | Rel  | Idea | Bharti    | Spice | BSNL | Rel  | Hutch | Tata |
|                        |        |       |         |         | Info |      |        |       |      |      | Info |      |           |       |      | Info |       |      |
| Total<br>POIs          | DNP    | DNP   | ND      | DNP     | ND   | DNP  | 21     | DNP   | DNP  | 57   | 18   | 48   | ND        | 20    | ND   | 31   | ND    | ND   |
| POIs<br>Not<br>Meeting | DNP    | DNP   | ND      | DNP     | ND   | DNP  | DNP    | DNP   | DNP  | 4    | 0    | DNP  | ND        | 2     | ND   | 2    | ND    | ND   |

|                        |             |        | Mahara | shtra |      |      |             |        | Tamil  | Nadu |      |                |
|------------------------|-------------|--------|--------|-------|------|------|-------------|--------|--------|------|------|----------------|
|                        | Rel<br>Info | Bharti | BSNL   | BPL   | Tata | Idea | Rel<br>Info | Bharti | Aircel | BSNL | Tata | Hutch<br>(BPL) |
| Total<br>POIs          | 29          | 64     | 31     | 27    | 20   | 82   | 17          | DNP    | ND     | ND   | ND   | ND             |
| POIs<br>Not<br>Meeting | 8           | DNP    | 1      | 6     | 0    | 6    | 1           | DNP    | ND     | ND   | ND   | ND             |

DNP - Data not provided; ND - Not done.



#### PRACTICAL DATA - INTER OPERATOR CALL ASSESSMENT

|                       |        | Ar    | ndhra P | radesh |             |      |        |       | Guja | rat  |             |      |        |       | Karnat | aka         |       |      |
|-----------------------|--------|-------|---------|--------|-------------|------|--------|-------|------|------|-------------|------|--------|-------|--------|-------------|-------|------|
|                       | Bharti | Hutch | Tata    | BSNL   | Rel<br>Info | Idea | Bharti | Hutch | Tata | BSNL | Rel<br>Info | Idea | Bharti | Spice | BSNL   | Rel<br>Info | Hutch | Tata |
| Total<br>Combinations | 5      | 5     | 5       | 5      | 5           | 5    | 5      | 5     | 5    | 5    | 5           | 5    | 5      | 5     | 5      | 5           | 5     | 5    |
| POIs Not<br>Meeting   | 0      | 0     | 0       | 0      | 0           | 0    | 1      | 2     | 1    | 0    | 1           | 0    | 0      | 2     | 0      | 0           | 0     | 0    |

|                       |             |        | Mahara | shtra |      |      |             |        | Tamil  | Nadu |      |                |
|-----------------------|-------------|--------|--------|-------|------|------|-------------|--------|--------|------|------|----------------|
|                       | Rel<br>Info | Bharti | BSNL   | BPL   | Tata | Idea | Rel<br>Info | Bharti | Aircel | BSNL | Tata | Hutch<br>(BPL) |
| Total<br>Combinations | 5           | 5      | 5      | 5     | 5    | 5    | 5           | 5      | 5      | 5    | 5    | 5              |
| POIs Not<br>Meeting   | 1           | 2      | 1      | 0     | 0    | 0    | 0           | 0      | 0      | 0    | 0    | 0              |

### **ANALYSIS**

1. Out of the 5 circles, In Gujarat and Maharashtra, compliance to overall parameter is least, However it is random and cannot be attributed to any operator.

| Parameters   | A Circles   |
|--|---|
| Accumulated Down Time of Community Isolation (<24 HOURS) | BPL – Mah (64.16 Hrs), Bharti TN – 298.04 hrs, BSNL Mah 162.03 hrs, |
| Call Setup Success Rate (>95%)                           | BSNL – Guj (53.6%)  |
| Service Access Delay (9-20SECS)                          |   |



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| Parameters   | A Circles            |
|--|----------------------|
| SDCCH/ Paging cong (<1%)   | Tata – Guj (5.45%)   |
|  | Rel Info – AP (2.4%) |
| TCH cong (<2%)   | Spice - Kar (17.45%) |
| Call Drop rate (<3%)   |                      |
| % Connections with Good Voice Quality (>95%)                                       | BSNL – AP (78%)      |
| IVR within 20 seconds (80%)  |                      |
| IVR within 40 seconds (95%)  |                      |
| Voice within 60 seconds (80%)  |                      |
| voice within 90 seconds (95%)  |                      |
| Billing Complains per 100 bills issued (0.1%)                                      | Tata – Mah (1.99%)   |
| %of Billing Complaints resolved within 4 weeks (100%)                              | Tata – Mah (90.3%)   |
| Period of refunds/payments due to customers from the date of resolution (<4 WEEKS) | Tata – Mah (71.47%)  |



# **B** Circles

| Parameters/<br>Benchmarks                             |                   |       |                   | Harya       | na                 |                   |                   |                   |                 | Kera        | ala   |       |             |         |      | MI                | P                 |                  |            |
|---|-------------------|-------|-------------------|-------------|--------------------|-------------------|-------------------|-------------------|-----------------|-------------|-------|-------|-------------|---------|------|-------------------|-------------------|------------------|------------|
| Denominarks   |                   | Hutch | Idea              | Relinc<br>e | BSNL               | Tata              | Bhart<br>i        | Hutch<br>(BPL)    | Bharti          | BSNL        | Tata  | Idea  | Rel<br>Info | Rel tel | Idea | Reli<br>ance      | BSN<br>L          | Tata             | Bhar<br>ti |
| Accumulated<br>Down Time of<br>Community<br>Isolation | 24<br>Hrs         | 11    | 10.216            | 1.15        | 13.23              | 17.9              | <u>5.23</u>       | 23.7              | <mark>23</mark> | 74.20       | 2.92  | 47.67 | 0           | 58.2    | 17.7 | 1.46              | <mark>22.7</mark> | <mark>7.2</mark> | 14.5       |
| Call Setup<br>Success Rate                            | >95<br>%          | 99.96 | 99.97             | 99.4        | 95.8               | 97.3<br>9         | 99.41             | 95.6              | 99.3            | 98.4        | 99.7  | 99.94 | 99.47       | 100     | 98.3 | 99.5              | 98.6              | 98.5             | 99.7       |
| Service Access<br>Delay                               | 9 to<br>20<br>Sec | 3.65  | <mark>2.79</mark> | 1.34        | <mark>2.25</mark>  | 1.47              | <mark>3.42</mark> | <mark>7.44</mark> | 7.76            | <u>5.12</u> | 17.5  | 13.83 | DNP         | 14      | 12.4 | 6.32              | 2.91              | 3.65             | 15.6       |
| SDCCH <1%   | <1<br>%           | 0.04  | 0.26              | 5.2         | <mark>0.553</mark> | 14.2<br>3         | 0.23              | 0.99              | 0.25            | 0.40        | 0     | 0.36  | 2.7         | 1.01    | 1.06 | 4.17              | 0.14              | 0                | 0.21       |
| TCH Congestion < 2%                                   | <2<br>%           | 0.186 | 1.016             | 0           | 1.71               | <mark>8.75</mark> | 0.25              | 1.70              | 0.16            | 1.60        | 0     | 1.77  | 0.0         | 11.53   | 1.66 | <mark>0.51</mark> | 1.20              | 0                | 0.74       |
| Call Drop rate  | <3%               | 1.24  | 0.89              | 8.0         | 19.3               | <mark>1.07</mark> | 1.48              | 1.22              | 1.14            | 1.32        | 0.54  | 0.94  | 0.64        | 1.91    | 1.21 | 0.98              | 0.78              | 0.65             | 0.56       |
| % Connections<br>with Good Voice<br>Quality           | >95<br>%          | 96.5  | 99.44             | 99.7        | 98.9               | 98.4              | 99.3              | 96.8              | 99.2            | 89          | 99.67 | 98.43 | 100         | 95.9    | 99.1 | 99                | 100               | 98.5             | 99         |
| IVR within 20 seconds                                 | >80<br>%          | ND    | ND                | ND          | ND                 | ND                | ND                | ND                | ND              | ND          | ND    | ND    | ND          | ND      | ND   | ND                | ND                | ND               | ND         |
| IVR within 40 seconds                                 | >95<br>%          | ND    | ND                | ND          | ND                 | ND                | ND                | ND                | ND              | ND          | ND    | ND    | ND          | ND      | ND   | ND                | ND                | ND               | ND         |
| Voice within 60 seconds                               | >80<br>%          | ND    | ND                | ND          | ND                 | ND                | ND                | ND                | ND              | ND          | ND    | ND    | ND          | ND      | ND   | ND                | ND                | ND               | ND         |
| Voice within 90 seconds                               | >95<br>%          | ND    | ND                | ND          | ND                 | ND                | ND                | ND                | ND              | ND          | ND    | ND    | ND          | ND      | ND   | ND                | ND                | ND               | ND         |
| Billing<br>Complains per<br>100 bills issued          | <0.1<br>%         | 0.13  | 0.115             | 0.08        | 0.18               | 1.59              | 0.1               | 0.03              | ND              | ND          | ND    | 0.16  | 0.09        | 0.02    | 0.05 | 0.07              | ND                | ND               | 0.4        |



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| Parameters/<br>Benchmarks   |          |       |      | Harya       | na   |      |            |                |        | Kera | ala  |      |             |         |      | M            | •        |      |            |
|---|----------|-------|------|-------------|------|------|------------|----------------|--------|------|------|------|-------------|---------|------|--------------|----------|------|------------|
|   |          | Hutch | Idea | Relinc<br>e | BSNL | Tata | Bhart<br>i | Hutch<br>(BPL) | Bharti | BSNL | Tata | Idea | Rel<br>Info | Rel tel | Idea | Reli<br>ance | BSN<br>L | Tata | Bhar<br>ti |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                                 | 100<br>% | 100   | 100  | 100         | 100  | 100  | 100        | 100            | ND     | ND   | ND   | 100  | 100         | 100     | 100  | 100          | ND       | ND   | 100        |
| Period of<br>refunds/payment<br>s due to<br>customers from<br>the date of<br>resolution | 100 %    | 100   | 100  | 100         | NI   | 100  | 95         | 100            | ND     | ND   | ND   | 100  | 100         | 100     | 100  | 100          | ND       | ND   | 100        |

| Parameters/   |                   |                   |       | P        | unjab             |           |       |                    |                   |        | Rajasth | an   |          |       |        | UP (E) |      |             |
|---|-------------------|-------------------|-------|----------|-------------------|-----------|-------|--------------------|-------------------|--------|---------|------|----------|-------|--------|--------|------|-------------|
| Benchmarks  |                   | Spice             | Hutch | Reliance | BSNL              | Tata      | HFCL  | Bharti             | Hutch             | Bharti | BSNL    | Tata | Reliance | Hutch | Bharti | BSNL   | Tata | Relian<br>e |
| Accumulated<br>Down Time of<br>Community<br>Isolation | 24<br>Hrs         | O                 | 0     | 0.43     | 1.42              | 3.7       | 19.05 | <mark>20.16</mark> | 11.7              | 41.35  | ND      | ND   | 2.78     | 2.94  | 17.61  | 13     | ND   | 1.74        |
| Call Setup<br>Success Rate                            | >95%              | 96.9              | 99.36 | 99.4     | 99.6              | 99.4<br>7 | 97.5  | 99.2               | 96.2              | 96.54  | ND      | ND   | 99.46    | 95.9  | 95.3   | 97     | ND   | 99.48       |
| Service Access<br>Delay                               | 9 to<br>20<br>Sec | <mark>5.60</mark> | 5.30  | DNP      | 4.16              | 2.13      | 10.3  | <mark>2.99</mark>  | 7.95              | 8.0    | ND      | ND   | ND       | 8.16  | 3.4    | 2.59   | ND   | DNP         |
| SDCCH <1%   | <1%               | 0.68              | 0.086 | 2.09     | 0                 | 0         | 0     | 0.31               | 0.37              | 0.59   | ND      | ND   | 4.63     | 0.46  | 0.78   | 1.76   | ND   | 5.05        |
| TCH Congestion < 2%                                   | <2%               | 3.42              | 0.34  | 0.55     | <mark>0.66</mark> | 0.27      | 0.01  | 0.23               | 0.47              | 0.3    | ND      | ND   | 0.54     | 1.79  | 1.64   | 2.56   | ND   | 0           |
| Call Drop rate  | <3%               | 1.63              | 1.12  | 0.79     | 0.59              | 0.63      | 0.68  | 1.82               | <mark>1.47</mark> | 1.3    | ND      | ND   | 1.19     | 0.73  | 1.70   | 2.92   | ND   | 1.12        |
| % Connections with Good Voice Quality                 | >95%              | 97.95             | 99    | DNP      | 91.45             | 98.1      | DNP   | 99.9               | 92.9              | 100    | ND      | ND   | ND       | 94.62 | 98.50  | 97.37  | ND   | ND          |
| IVR within 20 seconds                                 | >80%              | ND                | ND    | ND       | ND                | ND        | ND    | ND                 | ND                | ND     | ND      | ND   | ND       | ND    | ND     | ND     | ND   | ND          |



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| Parameters/   |       |       |       | Р        | unjab |      |      |        |       |        | Rajasth | an   |          |       |        | UP (E) |      |             |
|---|-------|-------|-------|----------|-------|------|------|--------|-------|--------|---------|------|----------|-------|--------|--------|------|-------------|
| Benchmarks  |       | Spice | Hutch | Reliance | BSNL  | Tata | HFCL | Bharti | Hutch | Bharti | BSNL    | Tata | Reliance | Hutch | Bharti | BSNL   | Tata | Relian<br>e |
| IVR within 40 seconds   | >95%  | ND    | ND    | ND       | ND    | ND   | ND   | ND     | ND    | ND     | ND      | ND   | ND       | ND    | ND     | ND     | ND   | ND          |
| Voice within 60 seconds   | >80%  | ND    | ND    | ND       | ND    | ND   | ND   | ND     | ND    | ND     | ND      | ND   | ND       | ND    | ND     | ND     | ND   | ND          |
| Voice within 90 seconds   | >95%  | ND    | ND    | ND       | ND    | ND   | ND   | ND     | ND    | ND     | ND      | ND   | ND       | ND    | ND     | ND     | ND   | ND          |
| Billing Complains<br>per 100 bills<br>issued  | <0.1% | 0.15  | 0.099 | 0.08     | DNP   | 1    | 0.74 | 0.13   | 0.037 | 0.035  | DNP     | ND   | 0.079    | 0.05  | 0.2    | DNP    | ND   | 0.085       |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                             | 100%  | 100   | 100   | 100      | 100   | 100  | 100  | 100    | 100   | 100    | ND      | ND   | 100      | 100   | 100    | ND     | ND   | 100         |
| Period of<br>refunds/payments<br>due to customers<br>from the date of<br>resolution | 100%  | 100   | 100   | 100      | NI    | 100  | 100  | NI     | 100   | 100    | DNP     | ND   | 100      | 100   | ND     | DNP    | ND   | 100         |

| Parameters /  |                   |       |        | UP(               | (W)  |                   |                   |            |                   | We       | est Beng | al   |         |                    |
|---|-------------------|-------|--------|-------------------|------|-------------------|-------------------|------------|-------------------|----------|----------|------|---------|--------------------|
| Benchmarks  |                   | Hutch | Idea   | BSNL              | Tata | Relince           | Bharti            | Rel<br>tel | Hutch             | Reliance | BSNL     | Tata | Dishnet | Bharti             |
| Accumulated<br>Down Time of<br>Community<br>Isolation | 24<br>Hrs         | 3.30  | 23.81  | 882.52            | ND   | <mark>2.15</mark> | <mark>16.5</mark> | ND         | 0                 | 11.50    | 0        | ND   | 0       | <mark>22.70</mark> |
| Call Setup<br>Success Rate                            | >95%              | 99.6  | 99.64  | 98.73             | ND   | 99.4              | 96.94             | ND         | 98.8              | 99       | 98.9     | ND   | 98.64   | 98.59              |
| Service Access<br>Delay                               | 9 to<br>20<br>Sec | 7.95  | 11.055 | <mark>5.43</mark> | ND   | DNP               | 2                 | ND         | <mark>13.6</mark> | 3.87     | 1.68     | ND   | 3.566   | <mark>18.5</mark>  |



|       |                                       |  | UP                | (W)  |                            |  |   |  | W  | est Benga   | al   |  |  |
|-------|---------------------------------------|--|-------------------|--|----------------------------|--|---|--|--|---|--|--|--|
|       | Hutch                                 | Idea   | BSNL              | Tata   | Relince                    | Bharti   | Rel<br>tel  | Hutch  | Reliance   | BSNL  | Tata   | Dishnet  | Bharti   |
| <1%   | 0.305                                 | 0.5  | 0.7               | ND   | <mark>3.6</mark>           | 0.25   | ND  | 0.35   | 4.9  | 0.22  | ND   | 0.014  | <mark>1.63</mark>  |
| <2%   | 0.20                                  | 1.635  | 0.73              | ND   | 0.58                       | 1.03   | ND  | 1.25   | 0.4  | 1.22  | ND   | 0.002  | 0.48   |
| <3%   | 1.95                                  | 0.86   | <mark>1.88</mark> | ND   | 0.84                       | 1.33   | ND  | 1.59   | 0.42   | 2.42  | ND   | 0.49   | 1.98   |
| >95%  | 98.13                                 | 96.35  | 94.1              | ND   | ND                         | 98.94  | ND  | 98.6   | ND   | 88.7  | ND   | 80   | 92.54  |
| >80%  | ND                                    | ND   | ND                | ND   | ND                         | ND   | ND  | ND   | ND   | ND  | ND   | ND   | ND   |
| >95%  | ND                                    | ND   | ND                | ND   | ND                         | ND   | ND  | ND   | ND   | ND  | ND   | ND   | ND   |
| >80%  | ND                                    | ND   | ND                | ND   | ND                         | ND   | ND  | ND   | ND   | ND  | ND   | ND   | ND   |
| >95%  | ND                                    | ND   | ND                | ND   | ND                         | ND   | ND  | ND   | ND   | ND  | ND   | ND   | ND   |
| <0.1% | 0.113                                 | .058   | DNP               | ND   | 0.09                       | 0.09   | ND  | 0.05   | 0.1  | 0   | ND   | 1.51   | 0.03   |
| 100%  | 100                                   | 100  | 100               | ND   | 100                        | 100  | ND  | 100  | 100  | 100   | ND   | 100  | 100  |
| 100%  | 100                                   | 100  | DNP               | ND   | 100                        | 100  | ND  | NI   | 100  | NI  | ND   | 100  | 100  |
|       | <2% <3% >95%  >80%  >80%  >80%  >0.1% | <1% 0.305 <2% 0.20 <3% 1.95 >95% 98.13  >80% ND >80% ND >95% ND  <0.1% 0.113 | <1%   0.305   0.5 | Hutch   Idea   BSNL     <1%   0.305   0.5   0.7     <2%   0.20   1.635   0.73     <3%   1.95   0.86   1.88     >95%   98.13   96.35   94.1     >80%   ND   ND   ND     >95%   ND   ND   ND     >95%   ND   ND   ND     >95%   ND   ND   ND     >95%   ND   ND   ND     >0.11/3   .058   DNP     100%   100   100   100 | Hutch   Idea   BSNL   Tata | Hutch   Idea   BSNL   Tata   Relince     <1%   0.305   0.5   0.7   ND   3.6     <2%   0.20   1.635   0.73   ND   0.58     <3%   1.95   0.86   1.88   ND   0.84     >95%   98.13   96.35   94.1   ND   ND     >80%   ND   ND   ND   ND   ND   ND     >80%   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND     <0.1%   0.113   .058   DNP   ND   0.09     100%   100   100   100   ND   100 | Hutch   Idea   BSNL   Tata   Relince   Bharti     <1%   0.305   0.5   0.7   ND   3.6   0.25     <2%   0.20   1.635   0.73   ND   0.58   1.03     <3%   1.95   0.86   1.88   ND   0.84   1.33     >95%   98.13   96.35   94.1   ND   ND   ND   ND     >80%   ND   ND   ND   ND   ND   ND   ND     >80%   ND   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND     >95%   ND   ND   ND   ND   ND   ND     >0.113   .058   DNP   ND   0.09   0.09     100%   100   100   100   ND   100   100 | Hutch   Idea   BSNL   Tata   Relince   Bharti   Relited     <1%   0.305   0.5   0.7   ND   3.6   0.25   ND     <2%   0.20   1.635   0.73   ND   0.58   1.03   ND     <3%   1.95   0.86   1.88   ND   0.84   1.33   ND     >95%   98.13   96.35   94.1   ND   ND   ND   ND   ND     >80%   ND   ND   ND   ND   ND   ND   ND   N | Hutch   Idea   BSNL   Tata   Relince   Bharti   Rel tel   Hutch     <1%   0.305   0.5   0.7   ND   3.6   0.25   ND   0.35     <2%   0.20   1.635   0.73   ND   0.58   1.03   ND   1.25     <3%   1.95   0.86   1.88   ND   0.84   1.33   ND   1.59     >95%   98.13   96.35   94.1   ND   ND   ND   ND   ND   ND     >80%   ND   ND   ND   ND   ND   ND   ND   N | Hutch   Idea   BSNL   Tata   Relince   Bharti   Rel tel   Hutch   Reliance   Reliance | Hutch   Idea   BSNL   Tata   Relince   Bharti   Rel tel   Hutch   Reliance   BSNL   Color   ND   0.305   0.5   0.7   ND   3.6   0.25   ND   0.35   4.9   0.22   0.22   0.20   1.635   0.73   ND   0.58   1.03   ND   1.25   0.4   1.22   0.36   1.95   0.86   1.88   ND   0.84   1.33   ND   1.59   0.42   2.42   0.25   0.4   0.42   0.4 | Hutch   Idea   BSNL   Tata   Relince   Bharti   Rel tel   Hutch   Reliance   BSNL   Tata | Hutch   Idea   BSNL   Tata   Relince   Bharti   Rel   Hutch   Reliance   BSNL   Tata   Dishnet |

DNP - Data not provided; ND - Not done; NI - No recorded incidents by Operator



## MSC DATA - POI

|                        |       |      | Hai         | ryana |      |        |                |        | Kerala | a    |      |             |            |      | Madh        | ya Prade | sh   |        |
|------------------------|-------|------|-------------|-------|------|--------|----------------|--------|--------|------|------|-------------|------------|------|-------------|----------|------|--------|
|                        | Hutch | ldea | Rel<br>Info | BSNL  | Tata | Bharti | Hutch<br>(BPL) | Bharti | BSNL   | Tata | Idea | Rel<br>Info | Rel<br>Tel | ldea | Rel<br>Info | BSNL     | Tata | Bharti |
| Total<br>POIs          | 23    | 20   | 8           | DNP   | 32   | 25     | 10             | 25     | 34     | 43   | 25   | 11          | 17         | 58   | 33          | 51       | 63   | 56     |
| POIs<br>Not<br>Meeting | 0     | 2    | 0           | DNP   | 7    | 3      | 1              | 1      | 0      | 4    | 3    | 0           | 3          | 16   | 8           | 0        | 8    | 1      |

|                        |       | Ra     | ijasthan |      |             |       | ι      | JP (E) |      |             |       |       |             | Punjab |      |      |        |
|------------------------|-------|--------|----------|------|-------------|-------|--------|--------|------|-------------|-------|-------|-------------|--------|------|------|--------|
|                        | Hutch | Bharti | BSNL     | Tata | Rel<br>Info | Hutch | Bharti | BSNL   | Tata | Rel<br>Info | Spice | Hutch | Rel<br>Info | BSNL   | Tata | HFCL | Bharti |
| Total<br>POIs          | 25    | 31     | ND       | ND   | 18          | 32    | 38     | 49     | ND   | 24          | 21    | 31    | 11          | 13     | NA   | DNP  | 45     |
| POIs<br>Not<br>Meeting | 9     | 16     | ND       | ND   | 2           | 5     | 21     | 0      | ND   | 8           | 4     | 3     | 0           | 0      | NA   | DNP  | 2      |

|                        |       |      | UP ( | W)   |             |        |            |       |             | West Be | engal |         |        |
|------------------------|-------|------|------|------|-------------|--------|------------|-------|-------------|---------|-------|---------|--------|
|                        | Hutch | ldea | BSNL | Tata | Rel<br>Info | Bharti | Rel<br>Tel | Hutch | Rel<br>Info | BSNL    | Tata  | Dishnet | Bharti |
| Total<br>POIs          | 35    | 48   | 24   | ND   | 16          | 24     | ND         | DNP   | 25          | DNP     | ND    | 16      | DNP    |
| POIs<br>Not<br>Meeting | 9     | 6    | 0    | ND   | 2           | 10     | ND         | DNP   | 5           | DNP     | ND    | DNP     | DNP    |

DNP - Data not provided; ND - Not done;



#### PRACTICAL DATA – INTER OPERATOR CALL ASSESSMENT

|                       |       |      | Har         | ryana |      |        |                |        | Kera | ıla  |      |             |            |      | Madhy       | a Prades | sh   |        |
|-----------------------|-------|------|-------------|-------|------|--------|----------------|--------|------|------|------|-------------|------------|------|-------------|----------|------|--------|
|                       | Hutch | Idea | Rel<br>Info | BSNL  | Tata | Bharti | Hutch<br>(BPL) | Bharti | BSNL | Tata | Idea | Rel<br>Info | Rel<br>Tel | Idea | Rel<br>Info | BSNL     | Tata | Bharti |
| Total<br>Combinations | 5     | 5    | 5           | 5     | 5    | 5      | 5              | 5      | 5    | 5    | 5    | 5           | 5          | 5    | 5           | 5        | 5    | 5      |
| POIs Not<br>Meeting   | 0     | 1    | 0           | 0     | 0    | 0      | 0              | 0      | 0    | 0    | 0    | 0           | 0          | 0    | 0           | 0        | 0    | 0      |

|                       |       | Ra     | ajasthan |      |             |       | Į      | JP (E) |      |             |       |       |             | Punjab |      |      |        |
|-----------------------|-------|--------|----------|------|-------------|-------|--------|--------|------|-------------|-------|-------|-------------|--------|------|------|--------|
|                       | Hutch | Bharti | BSNL     | Tata | Rel<br>Info | Hutch | Bharti | BSNL   | Tata | Rel<br>Info | Spice | Hutch | Rel<br>Info | BSNL   | Tata | HFCL | Bharti |
| Total<br>Combinations | 4     | 4      | 4        | 4    | 4           | 4     | 4      | 4      | 4    | 4           | 6     | 6     | 6           | 6      | 6    | 6    | 6      |
| POIs Not<br>Meeting   | 0     | 0      | 0        | 0    | 0           | 4     | 3      | 4      | 0    | 1           | 2     | 2     | 0           | 3      | 0    | 0    | 1      |

|                       |       |      | UP ( | W)   |             |        |            |       |             | West Be | engal |         |        |
|-----------------------|-------|------|------|------|-------------|--------|------------|-------|-------------|---------|-------|---------|--------|
|                       | Hutch | Idea | BSNL | Tata | Rel<br>Info | Bharti | Rel<br>Tel | Hutch | Rel<br>Info | BSNL    | Tata  | Dishnet | Bharti |
| Total<br>Combinations | 5     | 5    | 5    | 5    | 5           | 5      | 6          | 6     | 6           | 6       | 6     | 6       | 6      |
| POIs Not<br>Meeting   | 4     | 5    | 5    | 4    | 0           | 0      | 0          | 0     | 0           | 0       | 0     | 0       | 0      |



# **ANALYSIS**

| Parameters   | B Circles  |
|--|--|
| Accumulated Down Time of Community Isolation (<24 HOURS)                           | BSNL – UP W (882.52 Hrs)   |
| Call Setup Success Rate (>95%)   |  |
| Service Access Delay (9-20SECS)  |  |
| SDCCH/ Paging cong (<1%)   | Tata - Har (14.23%),Rel Info - Har (5.20%), Rel Info - UPE (5.05%) |
| TCH cong (<2%)   | Rel tel – MP (11.53%)  |
| Call Drop rate (<3%)   | BSNL - Har (19.3%)   |
| % Connections with Good Voice Quality (>95%)                                       | Dishnet – WB (80%), BSNL – WB (88.01%)                             |
| IVR within 20 seconds (80%)  |  |
| IVR within 40 seconds (95%)  |  |
| Voice within 60 seconds (80%)  |  |
| voice within 90 seconds (95%)  |  |
| Billing Complains per 100 bills issued (0.1%)                                      | Dishnet – WB (1.51%), Tata – Har (1.59%), Tata – Pun (1%)          |
| %of Billing Complaints resolved within 4 weeks (100%)                              |  |
| Period of refunds/payments due to customers from the date of resolution (<4 WEEKS) | BSNL – Punjab (88.3%)  |



# **C** Circles

| Parameters /  |                   |         | ASS               | SAM     |                  |         |                   | BIHAR |      |                   |                   |                   | HP                |                  |        |
|---|-------------------|---------|-------------------|---------|------------------|---------|-------------------|-------|------|-------------------|-------------------|-------------------|-------------------|------------------|--------|
| Benchmarks  |                   | Rel tel | Bharti            | Dishnet | BSNL             | Rel tel | Reliane           | Tata  | BSNL | Bharti            | Rel tel           | Reliance          | Tata              | BSNL             | Bharti |
| Accumulated<br>Down Time of<br>Community<br>Isolation                               | 24<br>Hrs         | 0       | 0                 | ND      | 0                | 20.066  | <mark>1.75</mark> | ND    | ND   | 2.08              | <mark>21.6</mark> | <mark>1.1</mark>  | 31.8              | 2.166            | 15.733 |
| Call Setup<br>Success Rate  | >95%              | 98      | 98.2              | ND      | 98.2             | 88.72   | 99.45             | ND    | ND   | 98.91             | 98.66             | 99.56             | 98.11             | 98               | 99.4   |
| Service Access<br>Delay   | 9 to<br>20<br>Sec | 3.32    | <mark>5.5</mark>  | ND      | <mark>3.6</mark> | 3.22    | DNP               | ND    | ND   | <mark>6.04</mark> | 8.93              | <mark>0.96</mark> | <mark>1.31</mark> | <mark>3.3</mark> | 3.615  |
| SDCCH <1%   | <1%               | 0.9     | <mark>0.27</mark> | ND      | 0.73             | 1.15    | DNP               | ND    | ND   | 5.353             | 0.11              | DNP               | 0                 | 0.7              | 0.27   |
| TCH Congestion < 2%   | <2%               | 5.02    | 0.47              | ND      | 1.76             | 11.026  | DNP               | ND    | ND   | 3.851             | 6.2               | DNP               | 0.38              | 1.8              | 0.315  |
| Call Drop rate  | <3%               | 1.11    | 1.25              | ND      | 2.4              | 1.96    | 1.01              | ND    | ND   | 0.55              | 2.46              | <mark>0.55</mark> | 0.616             | 2.6              | 1.36   |
| % Connections with Good Voice Quality   | >95%              | 96.81   | 100               | ND      | 99.2             | 85.18   | DNP               | ND    | ND   | 93.3              | 100               | 99.6              | 96.62             | DNP              | 96.4   |
| IVR within 20 seconds   | >80%              | ND      | ND                | ND      | ND               | ND      | ND                | ND    | ND   | ND                | ND                | ND                | ND                | ND               | ND     |
| IVR within 40 seconds   | >95%              | ND      | ND                | ND      | ND               | ND      | ND                | ND    | ND   | ND                | ND                | ND                | ND                | ND               | ND     |
| Voice within 60 seconds   | >80%              | ND      | ND                | ND      | ND               | ND      | ND                | ND    | ND   | ND                | ND                | ND                | ND                | ND               | ND     |
| Voice within 90 seconds   | >95%              | ND      | ND                | ND      | ND               | ND      | ND                | ND    | ND   | ND                | ND                | ND                | ND                | ND               | ND     |
| Billing Complains<br>per 100 bills<br>issued  | <0.1%             | 0.02    | 0.22              | ND      | 0.002            | 0       | 0.09              | ND    | ND   | 0.07              | 0                 | 0.053             | 0.77              | 0                | 0.03   |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                             | 100%              | 100     | 100               | ND      | 66.66            | 100     | 100               | ND    | ND   | 100               | NI                | 100               | 100               | NI               | 100    |
| Period of<br>refunds/payments<br>due to customers<br>from the date of<br>resolution | 100%              | 100     | 100               | ND      | 100              | 100     | 100               | ND    | ND   | 100               | NI                | 100               | 100               | NI               | 100    |



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| Parameters/   |                   |         | N              | E       |      |                   | J &K   |       |         |          | ORIS | SSA               |       |                   |
|---|-------------------|---------|----------------|---------|------|-------------------|--------|-------|---------|----------|------|-------------------|-------|-------------------|
| Benchmarks  |                   | Rel tel | Bharti         | Dishnet | BSNL | Dishnet           | Bharti | BSNL  | Rel tel | Reliance | Tata | Dishnet           | BSNL  | Bharti            |
| Accumulated<br>Down Time of<br>Community<br>Isolation                               | 24<br>Hrs         | 0       | 0              | ND      | ND   | 0                 | ND     | 0     | ND      | 1.31     | ND   | 13.36             | 48.7  | 0                 |
| Call Setup<br>Success Rate  | >95%              | 98      | 99.26          | ND      | ND   | 98.67             | ND     | 99.1  | ND      | 99.51    | ND   | 99.92             | 95.56 | 99.68             |
| Service Access<br>Delay   | 9 to<br>20<br>Sec | 3.47    | <mark>5</mark> | ND      | ND   | <mark>2.67</mark> | ND     | 2.32  | ND      | ND       | ND   | <mark>2.61</mark> | 3.2   | 7.32              |
| SDCCH <1%   | <1%               | 1.49    | 0.08           | ND      | ND   | 0.72              | ND     | 3.36  | ND      | 7.7      | ND   | 0.4               | DNP   | <mark>0.45</mark> |
| TCH Congestion < 2%   | <2%               | 6.46    | 0.133          | ND      | ND   | 0.005             | ND     | 4.33  | ND      | 0.49     | ND   | 0.09              | DNP   | 0.456             |
| Call Drop rate  | <3%               | 2.56    | 1.06           | ND      | ND   | 0.76              | ND     | 0.82  | ND      | 0.87     | ND   | 0.91              | 1.78  | 1.14              |
| % Connections<br>with Good Voice<br>Quality   | >95%              | 95.47   | 100            | ND      | ND   | 97.23             | ND     | DNP   | ND      | ND       | ND   | 98.43             | 98.32 | 95.4              |
| IVR within 20 seconds   | 80%               | ND      | ND             | ND      | ND   | ND                | ND     | ND    | ND      | ND       | ND   | ND                | ND    | ND                |
| IVR within 40 seconds   | 95%               | ND      | ND             | ND      | ND   | ND                | ND     | ND    | ND      | ND       | ND   | ND                | ND    | ND                |
| Voice within 60 seconds   | 80%               | ND      | ND             | ND      | ND   | ND                | ND     | ND    | ND      | ND       | ND   | ND                | ND    | ND                |
| Voice within 90 seconds   | 95%               | ND      | ND             | ND      | ND   | ND                | ND     | ND    | ND      | ND       | ND   | ND                | ND    | ND                |
| Billing Complains<br>per 100 bills<br>issued  | <0.1%             | 0.134   | 0.02           | ND      | ND   | 0                 | ND     | 1.1   | ND      | 0.08     | ND   | 1.02              | 0.007 | 0.023             |
| %of Billing<br>Complaints<br>resolved within 4<br>weeks                             | 100%              | 100     | 100            | ND      | ND   | DNP               | 100    | 19.13 | ND      | 100      | ND   | 100               | 100   | 100               |
| Period of<br>refunds/payments<br>due to customers<br>from the date of<br>resolution | 100%              | NA      | 100            | ND      | ND   | 100               | 100    | DNP   | ND      | 100      | ND   | 100               | 100   | 100               |

DNP – Data not provided; ND - Not done; NI - No recorded incident by operator; NA – Not applicable.



# MSC DATA - POI

|                        |            | Α      | ssam    |      |            |             | Biha | ar   |        |            | Him         | achal F | radesh |        |
|------------------------|------------|--------|---------|------|------------|-------------|------|------|--------|------------|-------------|---------|--------|--------|
|                        | Rel<br>Tel | Bharti | Dishnet | BSNL | Rel<br>Tel | Rel<br>Info | Tata | BSNL | Bharti | Rel<br>Tel | Rel<br>Info | Tata    | BSNL   | Bharti |
| Total<br>POIs          | 7          | DNP    | ND      | DNP  | 25         | 25          | ND   | ND   | DNP    | 11         | 31          | ND      | 20     | 16     |
| POIs<br>Not<br>Meeting | 4          | DNP    | ND      | DNP  | 8          | 0           | ND   | ND   | DNP    | DNP        | 1           | ND      | 0      | 10     |

|                        | Jamm    | u & Kas | hmir |            |             |      | Orissa  |      |        |            | No     | rth East |      |
|------------------------|---------|---------|------|------------|-------------|------|---------|------|--------|------------|--------|----------|------|
|                        | Dishnet | Bharti  | BSNL | Rel<br>Tel | Rel<br>Info | Tata | Dishnet | BSNL | Bharti | Rel<br>Tel | Bharti | Dishnet  | BSNL |
| Total<br>POIs          | 12      | ND      | DNP  | ND         | 8           | ND   | ND      | DNP  | 28     | 4          | 7      | ND       | ND   |
| POIs<br>Not<br>Meeting | 1       | ND      | DNP  | ND         | 0           | ND   | ND      | DNP  | 9      | 3          | DNP    | ND       | ND   |

DNP - Data not provided; ND - Not done;



#### PRACTICAL DATA - INTER OPERATOR CALL ASSESSMENT

|                       |            | Α      | ssam    |      |            |             | Biha | r    |        |            | Him         | achal F | Pradesh |        |
|-----------------------|------------|--------|---------|------|------------|-------------|------|------|--------|------------|-------------|---------|---------|--------|
|                       | Rel<br>Tel | Bharti | Dishnet | BSNL | Rel<br>Tel | Rel<br>Info | Tata | BSNL | Bharti | Rel<br>Tel | Rel<br>Info | Tata    | BSNL    | Bharti |
| Total<br>Combinations | 3          | 3      | 3       | 3    | 4          | 4           | 4    | 4    | 4      | 4          | 4           | 4       | 4       | 4      |
| POIs Not<br>Meeting   | 0          | 0      | 0       | 0    | 0          | 0           | 0    | 0    | 0      | 0          | 2           | 2       | 0       | 0      |

|                       | Jamm    | u & Kas | hmir |            |             |      | Orissa  |      |        |            | No     | rth East |      |
|-----------------------|---------|---------|------|------------|-------------|------|---------|------|--------|------------|--------|----------|------|
|                       | Dishnet | Bharti  | BSNL | Rel<br>Tel | Rel<br>Info | Tata | Dishnet | BSNL | Bharti | Rel<br>Tel | Bharti | Dishnet  | BSNL |
| Total<br>Combinations | 2       | 2       | 2    | 5          | 5           | 5    | 5       | 5    | 5      | 3          | 3      | 3        | 3    |
| POIs Not<br>Meeting   | 0       | 0       | 2    | 0          | 0           | 0    | 0       | 0    | 0      | 0          | 0      | 0        | 0    |

## **ANALYSIS**

1. In case of Bihar, the SDCCH and TCH congestion parameters are not me by Rel Tel, Rel Info and Bharti.

| Parameters   | C Circles   |
|--|---|
| Accumulated Down Time of Community Isolation (<24 HOURS) | BSNL - Ori (48.7 Hrs),Tata - HP (31.8Hrs)                       |
| Call Setup Success Rate (>95%)                           | Rel Tel – Bihar (88.72%)  |
| Service Access Delay (9-20SECS)                          |   |
| SDCCH/ Paging cong (<1%)                                 | Rel Info – Ori (7.7%),Bharti – Bih (5.35%),                     |
| TCH cong (<2%)   | Rel tel – Bih (11.02%),Rel tel – HP (6.2%),Rel tel – NE (6.46%) |



| Parameters   | C Circles   |
|--|---|
| Call Drop rate (<3%)   |   |
| % Connections with Good Voice Quality (>95%)                                       | Rel Tel – Bihar (85.18%)                                  |
| IVR within 20 seconds (80%)  |   |
| IVR within 40 seconds (95%)  |   |
| Voice within 60 seconds (80%)  |   |
| voice within 90 seconds (95%)  |   |
| Billing Complains per 100 bills issued (0.1%)                                      | Tata - HP (0.77%),BSNL - J&K (1.1%),Dishnet - Ori (1.02%) |
| %of Billing Complaints resolved within 4 weeks (100%)                              | BSNL – HP (0%)  |
| Period of refunds/payments due to customers from the date of resolution (<4 WEEKS) |   |



#### 3.6.2 PERFORMANCE REPORT QOS - BASIC

| Parameters/ Be  | enchmarks |        | De      | elhi             |          |       | Mu     | ımbai            |                      |       | Chenna | Kolkatta             |        |                      |
|---|-----------|--------|---------|------------------|----------|-------|--------|------------------|----------------------|-------|--------|----------------------|--------|----------------------|
|   |           | MTNL   | Bharti  | Tata<br>Wireline | Reliance | MTNL  | Bharti | Tata<br>Wireline | Rel Info<br>Wireline | BSNL  | Airtel | Reliance<br>Wireline | BSNL   | Reliance<br>Wireline |
| Quality of Serv   | ices      |        |         |                  |          |       | _      | _                |                      |       |        |                      | l .    |                      |
| Provision of<br>Telephone<br>after<br>registration of<br>demand | 100%      | 98.83  | 90.1    | ND               | 48       | 51.30 | 86.8   | 67.86            | 35.93                | 23.92 | ND     | 67                   | 72.83  | 49.50                |
| Fault<br>Incidences   | <5        | 6.44   | 3.44    | ND               | 1.58     | 10.56 | 4.25   | 3.38             | 2.586                | 3.55  | ND     | 1.87                 | 6.17   | 2.175                |
| Fault repair by<br>Next Working<br>Day                          | >90%      | 92.06  | 92      | ND               | 99.79    | 59.82 | 71.3   | 98.3             | 99.81                | 35.9  | ND     | 98.12                | 83.53  | 97.45                |
| Mean time for<br>Repair   | <8 Hrs    | 5.57   | 12.41   | ND               | 4.1      | 29.82 | 44.35  | 5.18             | 5.16                 | 5.91  | ND     | 4                    | 9.75   | 2.25                 |
| Junction to<br>Local Exch                                       | 0.002     | 0.0013 | 0.0027  | ND               | 0        | 0.34  | 0.09   | 0                | 0                    | DNP   | ND     | 1.81                 | 0.98   | 1.81                 |
| Tax to Local  | 0.005     | 0      | NA      | ND               | 1.05     | 0.033 | 0.09   | 0                | 0                    | DNP   | ND     | 0.37                 | 0.002  | 0.37                 |
| Local to Tax  | 0.005     | 0      | 0.00033 | ND               | 2.02     | 0.35  | NA     | NA               | 0.1                  | DNP   | ND     | 0.90                 | 0.0008 | 0.9                  |
| Tax-tax   | 0.005     | DNP    | NA      | ND               | 1.23     | NA    | NA     | NA               | 0                    | DNP   | ND     | 1.63                 | NA     | 1.63                 |
| Intra Office  | >55%      | 56.45  | 55.3    | ND               | 49.81    | 63    | 47.6   | 90.86            | 52.92                | DNP   | ND     | 54.78                | 59.25  | 51.35                |
| Metering & Billing Credibility                                  | < 0.1%    | 0.043  | 0.33    | ND               | .15      | ND    | 2.91   | 0.012            | 0.13                 | DNP   | 0.033  | 0.07                 | DNP    | 0.09                 |
| Shift   | 95%       | 81.6   | 34.3    | ND               | 81.91    | ND    | 27.3   | 53.13            | 58.69                | DNP   | 29.80  | 95.2                 | 76.8   | 79.16                |
| Closure   | 95%       | 70.69  | 0       | ND               | 65.72    | ND    | 40.1   | NA               | 28.25                | DNP   | 87     | 58.63                | 100    | 18.18                |



South Asia

| Parameters/ Be                          | enchmarks |       |        | )elhi            |          |      | Mumbai |                  |                      |      | Chenna | Kolkatta             |      |                      |
|---|-----------|-------|--------|------------------|----------|------|--------|------------------|----------------------|------|--------|----------------------|------|----------------------|
|   |           | MTNL  | Bharti | Tata<br>Wireline | Reliance | MTNL | Bharti | Tata<br>Wireline | Rel Info<br>Wireline | BSNL | Airtel | Reliance<br>Wireline | BSNL | Reliance<br>Wireline |
| Additional<br>Facility                  | 95%       | 90.66 | 87.3   | ND               | 99.79    | ND   | 67.9   | 86.67            | 99.25                | DNP  | 89     | 99.90                | 100  | 98.51                |
| IVR 20 Sec                              | 80%       | ND    | ND     | ND               | ND       | ND   | ND     | ND               | ND                   | ND   | ND     | ND                   | ND   | ND                   |
| IVR 40 Sec                              | 95%       | ND    | ND     | ND               | ND       | ND   | ND     | ND               | ND                   | ND   | ND     | ND                   | ND   | ND                   |
| Operator 60<br>Sec                      | 80%       | ND    | ND     | ND               | ND       | ND   | ND     | ND               | ND                   | ND   | ND     | ND                   | ND   | ND                   |
| Operator 90<br>Sec                      | 95%       | ND    | ND     | ND               | ND       | ND   | ND     | ND               | ND                   | ND   | ND     | ND                   | ND   | ND                   |
| Time taken for refund of deposits after | 100%      | 97.96 | 100    | ND               | 0        | ND   | 99.2   | 18.64            | 100                  | 100  | NI     | 100                  | 96.4 | 100                  |

DNP – Data not provided; ND - Not done; NI - No recorded incidents by operator; NA – Not applicable.

#### **ANALYSIS**

#### **Metro Circles**

- 1. In Delhi circle, Reliance wireline is not able to meet majority of the benchmark parameters.
- 2. In Mumbai circle, MTNL is not able to meet majority of the parameters, followed by Bharti.
- 3. In Kolkata circle, Reliance wireline is not able to meet the majority of the parameters.



| Parameters   | Metro Circles  |
|--|--|
| Provision of Telephone after registration of demand (100% IN 7 DAYS) | BSNL – Che (24%) Rel Info – Mum (36%) Rel Info – Del (48.6%)                 |
| Fault Incidences (<5%)   | MTNL – Mum (10.56%)  |
| Fault repair by Next Working Day (90%)                               | BSNL - Che (36%)   |
| Mean time for Repair (<8 HRS)  | MTNL – Mum (29.82 hrs) Bharti – Mum (44.35 hrs), Bharti – Del (12.41%)       |
| Junction between Local Exch (0.002%)                                 | Rel Info – Kol (1.81)<br>BSNL – Kol (0.9)                                    |
| Outgoing junction from Tax to Local (0.005%)                         | Rel Info – Del (1.05)<br>Rel Info – Kol (0.37)<br>Rel Info – Chennai (0.87%) |
| Incoming Junction from Local to Tax (0.005%)                         | Rel Info – Del (2.02)<br>Rel Info – Kol (0.9)<br>Rel Info – Chennai (0.9%)   |
| Incoming or Outgoing junction between Tax-tax (0.005%)               | Rel Info – Del (1.23)<br>Rel Info – Kol (1.63)<br>Rel Info – Chennai (1.63%) |
| CCR within local network (>55%)                                      | Bharti – Mum (47.6%)<br>Rel Info – Del (49.81%)                              |
| Metering and Billing Credibility (<0.10%)                            | Bharti – Mum (2.91%)<br>Bharti Del (0.33%)                                   |
| Shift (95% WITH IN 3 DAYS)   | Bharti – Mum (27.3%) Bharti – Del (34.3%) Bharti – Chen (29.80%)             |



| Parameters   | Metro Circles                                      |
|--|--|
| Closure (95% WITH IN 24 HOURS)                                       | Rel Info – Mum (28.25%)<br>Rel Info – Kol (18.18%) |
| Additional Facility (95% WITHIN 24 HOURS)                            | Bharti – Mum (67.9%)                               |
| IVR within 20 seconds (80%)  |  |
| IVR within 40 seconds (95%)  |  |
| Voice within 60 seconds (80%)  |  |
| voice within 90 seconds (95%)  |  |
| Time taken for refund of deposit after closure (100% WITHIN 60 DAYS) | Tata – Mum (18.64%),<br>BSNL – Kol (96.48%)        |

# **A Circles**

| Parameters /  |                    |      |        | AP     |          | G        | aujarat |      |      | Karnata | ka       | Ма       | harashtra | а     | Та       | Tamil Nadu |        |  |
|---|--------------------|------|--------|--------|----------|----------|---------|------|------|---------|----------|----------|-----------|-------|----------|------------|--------|--|
| Benchmarks  |                    | BSNL | Bharti | TATA   | Reliance | Reliance | BSNL    | TATA | BSNL | Bharti  | Reliance | Reliance | BSNL      | TATA  | Reliance | BSNL       | Bharti |  |
| Quality of Serv   | Quality of Service |      |        |        |          |          |         |      |      |         |          |          |           |       |          |            |        |  |
| Provision of<br>Telephone<br>after<br>registration of<br>demand | 100%               | 72.2 | 82.3   | 91.3   | 57.04    | 69.64    | 62.4    | ND   | ND   | ND      | 42.62    | 51.96    | 50.6      | 100   | 73.48    | ND         | ND     |  |
| Fault<br>Incidences   | <5                 | 2.14 | 8.02   | 2.35   | 2.56     | 5.65     | 3.78    | ND   | ND   | ND      | 0.373    | 0.55     | 8.49      | 3.995 | 0.94     | ND         | ND     |  |
| Fault repair<br>by Next<br>Working Day                          | >90%               | 75.7 | 97.5   | 83.45  | 100      | 99.38    | 85.6    | ND   | ND   | ND      | 97.80    | 95.60    | 85        | 100   | 95.3     | ND         | ND     |  |
| Mean time<br>for Repair   | <8<br>Hrs          | 9.14 | 6.2    | 21.1   | 4        | 4        | 10.6    | ND   | ND   | ND      | DNP      | DNP      | 14.4      | DNP   | 4.15     | ND         | ND     |  |
| Junction to<br>Local Exch                                       | 0.002              | 0.38 | DNP    | 0.0002 | 6        | 0.32     | 0.36    | ND   | ND   | ND      | 1.01     | 1.59     | 0.31      | 0.001 | 2.01     | ND         | ND     |  |



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| Parameters /  |           |      |        | AP     |          | (        | Gujarat |      |      | Karnata | ka       | Ма       | harashtr | а     | Та       | mil Nadu | ı      |
|---|-----------|------|--------|--------|----------|----------|---------|------|------|---------|----------|----------|----------|-------|----------|----------|--------|
| Benchmarks  |           | BSNL | Bharti | TATA   | Reliance | Reliance | BSNL    | TATA | BSNL | Bharti  | Reliance | Reliance | BSNL     | TATA  | Reliance | BSNL     | Bharti |
| Tax to Local  | 0.005     | 0.32 | DNP    | 0.0005 | 3.15     | 1.77     | 0.4     | ND   | ND   | ND      | 2.26     | 0.72     | 0.55     | 0.005 | 6.08     | ND       | ND     |
| Local to Tax  | 0.005     | 0.38 | DNP    | 0      | 1.66     | 9.27     | 0.45    | ND   | ND   | ND      | 2.11     | 16.74    | 0.43     | NA    | 19.79    | ND       | ND     |
| Tax-tax   | 0.005     | 0    | DNP    | NA     | 0.27     | 0.06     | 0.42    | ND   | ND   | ND      | 7.94     | 0.04     | 0.41     | NA    | 0.24     | ND       | ND     |
| Intra Office  | >55%      | 47.5 | 68.3   | 80     | 54.4     | 51.42    | 63.5    | ND   | ND   | ND      | 51.92    | 54.26    | 61       | 90.6  | 55.24    | ND       | ND     |
| Metering &<br>Billing<br>Credibility                      | <<br>0.1% | 0.03 | 1.89   | 0.535  | 0.079    | 0.13     | 0.2     | ND   | ND   | ND      | 0.188    | 0.07     | 0.01     | 0.9   | 0.059    | ND       | ND     |
| Shift   | 95%       | 73.2 | 19.3   | 50.72  | 79.01    | 79.89    | 87.4    | ND   | ND   | ND      | 95.34    | 95.2     | 72.3     | 77.6  | 97.67    | ND       | ND     |
| Closure   | 95%       | 68.8 | 0      | 0      | 48.22    | 63.98    | 72.5    | ND   | ND   | ND      | 58.63    | 21.29    | 83.3     | 75.21 | 47.03    | ND       | ND     |
| Additional<br>Facility                                    | 95%       | 86.4 | 99.6   | 95     | 99.89    | 99.73    | DNP     | ND   | ND   | ND      | 99.85    | 98.86    | 99.6     | 60.8  | 99.96    | ND       | ND     |
| IVR 20 Sec  | 80%       | ND   | ND     | ND     | ND       | ND       | ND      | ND   | ND   | ND      | ND       | ND       | ND       | ND    | ND       | ND       | ND     |
| IVR 40 Sec  | 95%       | ND   | ND     | ND     | ND       | ND       | ND      | ND   | ND   | ND      | ND       | ND       | ND       | ND    | ND       | ND       | ND     |
| Operator 60<br>Sec  | 80%       | ND   | ND     | ND     | ND       | ND       | ND      | ND   | ND   | ND      | ND       | ND       | ND       | ND    | ND       | ND       | ND     |
| Operator 90<br>Sec  | 95%       | ND   | ND     | ND     | ND       | ND       | ND      | ND   | ND   | ND      | ND       | ND       | ND       | ND    | ND       | ND       | ND     |
| Time taken<br>for refund of<br>deposits after<br>closures | 100%      | 70.4 | 0      | 99.36  | NI       | NI       | 73.8    | ND   | ND   | ND      | NI       | NI       | 78.3     | 74.57 | NI       | ND       | ND     |

DNP – Data not provided; ND - Not done; NI - No recorded incidents by operator; NA – Not applicable.

#### **ANALYSIS**

- 1. In AP, BSNL and Reliance are not able to meet the Grade of Service and Customer Promptness parameters.
- 2. In Gujarat Reliance and BSNL, are not able to meet the Grade of Service and Customer Promptness parameters.
- 3. In Karnataka, Reliance is not able to meet the Grade of Service and Customer Promptness parameters.
- 4. In Maharashtra, Reliance and BSNL are not able to meet the Grade of Service and Customer Promptness parameters.
- 5. In Tamil Nadu, Reliance is not able to meet the Grade of Service and Customer Promptness parameters.



| Parameters   | A Circles  |
|--|--|
| Provision of Telephone after registration of demand (100% IN 7 DAYS) | Rel Info - Ker (42.6%) ,BSNL - Mah (50.6%),Rel Info - Mah (51.96%) |
| Fault Incidences (<5%)   | BSNL - Mah (8.49%),Bharti - AP (8.02%)                             |
| Fault repair by Next Working Day (90%)                               | BSNL – AP (75.7%)  |
| Mean time for Repair (<8 HRS)  | Tata – AP (21.1 hrs)   |
| Junction between Local Exch (0.002%)                                 | Rel Info – TN (2.01), Rel Info – AP (6)                            |
| Outgoing junction from Tax to Local (0.005%)                         | Rel Info – AP (3.15), Rel Info – TN (6.08)                         |
| Incoming Junction from Local to Tax (0.005%)                         | Rel Info – Mah (16.74),Rel Info – TN (19.79)                       |
| Incoming or Outgoing junction between Tax-tax (0.005%)               | Rel Info – Kar (7.94),   |
| CCR within local network (>55%)                                      | Tata – AP (0.8%),Tata – Mah (0.91%)                                |
| Metering and Billing Credibility (<0.10%)                            | Bharti – AP (1.89%),Tata – Mah (0.9%)                              |
| Shift (95% WITH IN 3 DAYS)   | Bharti – AP (19.3%),Tata – AP (50.72%)                             |
| Closure (95% WITH IN 24 HOURS)                                       | Bharti – AP (0%),Tata – AP (0%)                                    |
| Additional Facility (95% WITHIN 24 HOURS)                            | Tata – Mah (60.8%)   |
| IVR within 20 seconds (80%)  |  |
| IVR within 40 seconds (95%)  |  |
| Voice within 60 seconds (80%)  |  |
| Voice within 90 seconds (95%)  |  |
| Time taken for refund of deposit after closure (100% WITHIN 60 DAYS) | Bharti – AP (0%)   |



# **B** Circles

| Parameters/   |           |        | Haryana |          | Keral | a        |        | MP   |              |            | P    | unjab    |        | Rajasthan |       |          |  |
|---|-----------|--------|---------|----------|-------|----------|--------|------|--------------|------------|------|----------|--------|-----------|-------|----------|--|
| Benchmarks  |           | Airtel | BSNL    | Reliance | BSNL  | Reliance | Airtel | BSNL | Reliance     | Airtel     | BSNL | Reliance | HFCL   | BSNL      | Shyam | Reliance |  |
| Quality of Se   | rvices    |        |         | •        |       | •        |        | •    | •            | •          |      |          | •      | •         | •     | •        |  |
| Provision of<br>Telephone<br>after<br>registration<br>of demand | 100<br>%  | 88.2   | 71.7    | 16       | ND    | 53.47    | 89.57  | 68.5 | 67. <b>5</b> | 94.8       | 99.5 | 69.5     | 98.312 | 68.5      | ND    | 74.52    |  |
| Fault<br>Incidences   | <5        | 2.83   | 9.69    | NI       | ND    | 3.3      | 3.19   | 3.94 | 2.26         | 3.6        | 5.01 | 4.505    | 1.8    | 9.45      | ND    | 2.64     |  |
| Fault repair<br>by Next<br>Working<br>Day                       | >90<br>%  | 92.9   | 76.5    | NI       | ND    | 88.65    | 96.4   | 55.6 | 98.55        | 95.4       | 82   | 99.80    | 96     | 83.4      | ND    | 100      |  |
| Mean time for Repair  | <8<br>Hrs | 11.42  | 11      | DNP      | ND    | DNP      | 7.11   | 5.57 | 4.8          | 9.85       | 4.69 | 4.33     | 8.44   | 6.88      | ND    | 5.5      |  |
| Junction to<br>Local Exch                                       | 0.00      | 0.000  | 0.08    | 0.12     | ND    | 0.12     | 0      | 0.09 | 0.04         | 0.088      | 0.22 | 0.16     | 0.0001 | 0         | ND    | 0.04     |  |
| Tax to Local  | 0.00<br>5 | NA     | 0.12    | 0.41     | ND    | 8.51     | NA     | 0.09 | 0.33         | NA         | 0.48 | 2.49     | 0.0004 | 0         | ND    | 1.02     |  |
| Local to Tax  | 0.00<br>5 | NA     | 0.09    | 0.11     | ND    | 3.96     | 0      | 0.1  | 1.02         | 0.000<br>4 | 0.33 | 0.03     | 0      | 0         | ND    | 9.27     |  |
| Tax-tax   | 0.00<br>5 | NA     | 0.33    | 0.14     | ND    | 0.13     | NA     | 0.09 | 5.26         | NA         | DNP  | 0.1      | NA     | 0.59      | ND    | 0.06     |  |
| Intra Office  | >55<br>%  | 80.24  | 59.7    | 45.68    | ND    | 61.48    | 66.7   | 67.5 | 53.5         | 54.18      | 78.6 | 51.23    | 80.81  | 63.8      | ND    | 51.24    |  |
| Metering &<br>Billing<br>Credibility                            | <<br>0.1% | 1.01   | 0.03    | 0        | ND    | 0.171    | 0.01   | 0.03 | 0.96         | 0.15       | 0    | 0.029    | 0.022  | 0.01      | ND    | 0        |  |
| Shift   | 95%       | 34.3   | 74.8    | 87.5     | ND    | 95.34    | 50.9   | 98.7 | 85.11        | 100        | 100  | 81.08    | 94.4   | 100       | ND    | 100      |  |
| Closure   | 95%       | NI     | 83.6    | 72.7     | ND    | 33.7     | 100    | 100  | 71.16        | 94.94      | 100  | 78.02    | 96.8   | 100       | ND    | 66.66    |  |
| Additional<br>Facility  | 95%       | 87.3   | 94      | 99.92    | ND    | 98.42    | 90.6   | 100  | 99.86        | 89.1       | 100  | 99.86    | 93.6   | 100       | ND    | 97.78    |  |
| IVR 20 Sec  | 80%       | ND     | ND      | ND       | ND    | ND       | ND     | ND   | ND           | ND         | ND   | ND       | ND     | ND        | ND    | ND       |  |
| IVR 40 Sec  | 95%       | ND     | ND      | ND       | ND    | ND       | ND     | ND   | ND           | ND         | ND   | ND       | ND     | ND        | ND    | ND       |  |
| Operator 60<br>Sec  | 80%       | ND     | ND      | ND       | ND    | ND       | ND     | ND   | ND           | ND         | ND   | ND       | ND     | ND        | ND    | ND       |  |
| Operator 90<br>Sec  | 95%       | ND     | ND      | ND       | ND    | ND       | ND     | ND   | ND           | ND         | ND   | ND       | ND     | ND        | ND    | ND       |  |



|  | Asia |
|--|------|
|  |      |
|  |      |

| Parameters/  |          | Haryana |      |          | Kerala |          | MP     |      |          |        | Р    | unjab    | Rajasthan |      |       |          |
|--|----------|---------|------|----------|--------|----------|--------|------|----------|--------|------|----------|-----------|------|-------|----------|
| Benchmarks   |          | Airtel  | BSNL | Reliance | BSNL   | Reliance | Airtel | BSNL | Reliance | Airtel | BSNL | Reliance | HFCL      | BSNL | Shyam | Reliance |
| Time taken<br>for refund of<br>deposits<br>after<br>closures | 100<br>% | 100     | 50.4 | NI       | ND     | NI       | 68.3   | DNP  | NI       | DNP    | 90.3 | NI       | DNP       | 100  | ND    | NI       |

| Parameters/   |        |      | UP (E)   |        | UP(W)           | West Bengal |      |          |  |
|---|--------|------|----------|--------|-----------------|-------------|------|----------|--|
| Benchmarks  | ;      | BSNL | Reliance | Airtel | BSNL            | Reliance    | BSNL | Reliance |  |
| Provision of<br>Telephone<br>after<br>registration<br>of demand | 100%   | 38.7 | 59.98    | 93.06  | <del>59 1</del> | 0           | 35.8 | 0        |  |
| Fault<br>Incidences   | <5     | 9.12 | 8.3      | 4.62   | 16.9            | 0           | 9.89 | 0        |  |
| Fault repair<br>by Next<br>Working<br>Day                       | >90%   | 64.6 | 95.5     | 89     | 65.9            | 100         | 79.7 | NI       |  |
| Mean time<br>for Repair   | <8 Hrs | 11.5 | DNP      | 14.9   | 8.72            | 0           | 9.86 | 0        |  |
| Junction to<br>Local Exch                                       | 0.002  | 0.19 | 0.32     | 0.02   | 0.6             | 7.64        | 0    | 1.34     |  |
| Tax to Local  | 0.005  | 0.2  | 6.48     | NA     | 0.6             | 0.92        | 0    | 20.44    |  |
| Local to Tax  | 0.005  | 0.23 | 14.81    | 0      | 0.71            | 24.62       | NA   | 0        |  |
| Tax-tax   | 0.005  | 37.6 | 0.35     | NA     | NA              | 0.12        | NA   | 0.15     |  |
| Intra Office  | >55%   | 59.9 | 38.37    | 70.4   | 61.8            | 43.73       | NA   | 34.78    |  |
| Metering &<br>Billing<br>Credibility                            | < 0.1% | 0.03 | 0.08     | 1.01   | 0.06            | 0           | 0.34 | 0        |  |
| Shift   | 95%    | 48.5 | 70       | 34.2   | 98.2            | 70          | 33.3 | 60       |  |
| Closure   | 95%    | 83.6 | 43.29    | DNP    | 98              | 41.17       | 66.7 | 18.18    |  |
| Additional<br>Facility  | 95%    | 93.9 | 99.47    | 87.3   | 97              | 60          | 97.5 | 98.85    |  |
| IVR 20 Sec  | 80%    | ND   | ND       | ND     | ND              | ND          | ND   | ND       |  |
| IVR 40 Sec  | 95%    | ND   | ND       | ND     | ND              | ND          | ND   | ND       |  |



South Asia

| Parameters/  |      |               | JP (E) |        | UP(W) | West Bengal |      |          |  |
|--|------|---------------|--------|--------|-------|-------------|------|----------|--|
| Benchmarks   |      | BSNL Reliance |        | Airtel | BSNL  | Reliance    | BSNL | Reliance |  |
| Operator 60<br>Sec   | 80%  | ND            | ND     | ND     | ND    | ND          | ND   | ND       |  |
| Operator 90<br>Sec   | 95%  | ND            | ND     | ND     | ND    | ND          | ND   | ND       |  |
| Time taken<br>for refund of<br>deposits<br>after<br>closures | 100% | 56            | NI     | 100    | 100   | NI          | NI   | 100      |  |

DNP – Data not provided; ND - Not done; NI - No recorded incidents by operator; NA – Not applicable.

| Parameters   | B Circles  |
|--|--|
| Provision of Telephone after registration of demand (100% IN 7 DAYS) | Rel Info – UP W (0%),Rel Info – WB (0%),Rel Info – Har (16%),BSNL – UP E (38.7%) |
| Fault Incidences (<5%)   | BSNL – UP W (17%),BSNL – Har (9.7%),BSNL – WB (9.89%),BSNL – Raj (9.45%)         |
| Fault repair by Next Working Day (90%)                               | BSNL – MP (55.6%)  |
| Mean time for Repair (<8 HRS)  | Bharti – UP W (14.9 hrs),BSNL – UP E (11.5 hrs),BSNL – Har (11 hrs),             |
| Junction between Local Exch (0.002%)                                 | Rel Info – UP W (7.64),Rel Info – WB (1.34)                                      |
| Outgoing junction from Tax to Local (0.005%)                         | Rel Info – WB (20.44),Rel Info – UP E (6.48),Rel Info – Ker (8.51)               |
| Incoming Junction from Local to Tax (0.005%)                         | Rel Info – UP W (24.62),Rel Info – UP E (14.81),Rel Info – Raj (9.27)            |
| Incoming or Outgoing junction between Tax-tax (0.005%)               | BSNL – UP E (37.6),Rel Info – MP (5.26)  |
| CCR within local network (>55%)                                      | Rel Info – WB (34.78%),Rel Info – UP E (38.37%)                                  |
| Metering and Billing Credibility (<0.10%)                            | Bharti – Har (1.9%), Rel Info – MP (0.96%),Bharti – UP W (1.01%)                 |
| Shift (95% WITH IN 3 DAYS)   | Bharti – UP W (34.2%),BSNL – WB (33.3%),Bharti – Har (34.3%)                     |



| Closure (95% WITH IN 24 HOURS)                                       | Reliance (Kerala) (33.7%)          |
|--|------------------------------------|
| Additional Facility (95% WITHIN 24 HOURS)                            | Rel Info – UP W (60%)              |
| IVR within 20 seconds (80%)  |                                    |
| IVR within 40 seconds (95%)  |                                    |
| Voice within 60 seconds (80%)  |                                    |
| voice within 90 seconds (95%)  |                                    |
| Time taken for refund of deposit after closure (100% WITHIN 60 DAYS) | Haryana BSNL (50.4%), BSNL WB (0%) |

# C Circles

| Parameters/<br>Benchmarks                                       |        | Assam | Assam Bihar |          | Н    | Р        | NE   | Orissa   |      | J&K  | Chattisgarh  |      |
|---|--------|-------|-------------|----------|------|----------|------|----------|------|------|--------------|------|
|   |        | BSNL  | BSNL        | Reliance | BSNL | Reliance | BSNL | Reliance | BSNL | BSNL | Reliance     | BSNL |
| Provision of<br>Telephone<br>after<br>registration<br>of demand | 100%   | 24.07 | ND          | NI       | 48.8 | NI       | ND   | 50       | 53.6 | 50   | <u>51.35</u> | 73.2 |
| Fault<br>Incidences   | <5     | 9.7   | ND          | NI       | 7.43 | NI       | ND   | 0.125    | 4.53 | 7.6  | 8.71         | 8.23 |
| Fault repair<br>by Next<br>Working<br>Day                       | >90%   | 65.7  | ND          | NI       | 96.6 | NI       | ND   | 100      | 98.9 | 93.9 | 60.99        | 84.8 |
| Mean time<br>for Repair   | <8 Hrs | 17.05 | ND          | 2.5      | 8.41 | 5.33     | ND   | 2.18     | 4.17 | 26   | 18.78        | 11.2 |
| Junction to<br>Local Exch                                       | 0.002  | 0.54  | ND          | 0.21     | 0.01 | 0        | ND   | 12.04    | 0    | 0.23 | 0.108        | 0.11 |
| Tax to Local  | 0.005  | 0.56  | ND          | 4.06     | 0    | 0.07     | ND   | 14.47    | 0    | 0.87 | 0            | 0    |



South Asia

| Parameters/<br>Benchmarks                                    |        | Assam | Bihar |          | HP            |          | NE   | Ori      | ssa             | J&K             | Chattisgarh |      |
|--|--------|-------|-------|----------|---------------|----------|------|----------|-----------------|-----------------|-------------|------|
|  |        | BSNL  | BSNL  | Reliance | BSNL          | Reliance | BSNL | Reliance | BSNL            | BSNL            | Reliance    | BSNL |
| Local to Tax   | 0.005  | 8.0   | ND    | 27.81    | 0             | 0.16     | ND   | 0.01     | 0               | 0.49            | 0           | 0.95 |
| Tax-tax  | 0.005  | 0.763 | ND    | 0.23     | 0.14          | 4.54     | ND   | 39.04    | DNP             | 0.58            | DNP         | DNP  |
| Intra Office   | >55%   | 16.89 | ND    | 40.57    | 69.4          | 50.48    | ND   | 43.79    | 72.3            | <mark>50</mark> | 66.28       | 75.2 |
| Metering &<br>Billing<br>Credibility                         | < 0.1% | 0.19  | ND    | 0        | 0             | NI       | ND   | 0        | 0.07            | DNP             | 0.015       | .01  |
| Shift  | 95%    | 100   | ND    | NI       | <del>50</del> | DNP      | ND   | NI       | <mark>75</mark> | DNP             | 80          | 95   |
| Closure  | 95%    | DNP   | ND    | NI       | 99.8          | DNP      | ND   | NI       | 100             | DNP             | 100         | 100  |
| Additional<br>Facility                                       | 95%    | DNP   | ND    | 100      | 100           | DNP      | ND   | 100      | 100             | DNP             | 100         | 100  |
| IVR 20 Sec   | 80%    | ND    | ND    | ND       | ND            | ND       | ND   | ND       | ND              | ND              | ND          | ND   |
| IVR 40 Sec   | 95%    | ND    | ND    | ND       | ND            | ND       | ND   | ND       | ND              | ND              | ND          | ND   |
| Operator 60<br>Sec   | 80%    | ND    | ND    | ND       | ND            | ND       | ND   | ND       | ND              | ND              | ND          | ND   |
| Operator 90<br>Sec   | 95%    | ND    | ND    | ND       | ND            | ND       | ND   | ND       | ND              | ND              | ND          | ND   |
| Time taken<br>for refund of<br>deposits<br>after<br>closures | 100%   | 88.8  | ND    | NI       | 81.2          | NI       | ND   | NI       | 100             | DNP             | 100         | 100  |

DNP – Data not provided; ND - Not done; NI - No recorded incidents by operator;

### **ANALYSIS**

1. Majority of the operators are not meeting the Grade of Service and Provision of Telephone after registration of Demand parameters.

| Parameters | C Circles |
|------------|-----------|
|            |           |



| Parameters   | C Circles   |
|--|---|
| Provision of Telephone after registration of demand (100% IN 7 DAYS) | Rel Info – HP (0%), Rel Info – Bihar (0%)               |
| Fault Incidences (<5%)   | BSNL - HP (7.43%), BSNL - J&K (7.6%), BSNL - Ass (9.7%) |
| Fault repair by Next Working Day (90%)                               | BSNL - Assam (65.7%), Rel Tel - CTG (60.99%)            |
| Mean time for Repair (<8 HRS)  | BSNL - Assam (17.05 hrs), BSNL - JK (26%)               |
| Junction between Local Exch (0.002%)                                 | Rel Info – Orissa (12.4)                                |
| Outgoing junction from Tax to Local (0.005%)                         | Rel Info – Orissa (14.47)                               |
| Incoming Junction from Local to Tax (0.005%)                         | Rel Info – Bihar (27.81)                                |
| Incoming or Outgoing junction between Tax-tax (0.005%)               | Rel Info – Orissa (39.04)                               |
| CCR within local network (>55%)                                      | BSNL - Assam (16.89%)                                   |
| Metering and Billing Credibility (<0.10%)                            | BSNL - Assam (0.19%)                                    |
| Shift (95% WITH IN 3 DAYS)   | BSNL – HP (50%)   |
| Closure (95% WITH IN 24 HOURS)                                       | BSNL – HP (99.8%)                                       |
| Additional Facility (95% WITHIN 24 HOURS)                            |   |
| IVR within 20 seconds (80%)  |   |
| IVR within 40 seconds (95%)  |   |
| Voice within 60 seconds (80%)  |   |
| voice within 90 seconds (95%)  |   |
| Time taken for refund of deposit after closure (100% WITHIN 60 DAYS) | BSNL – HP (81.2%)                                       |



# PERFORMANCE REPORT CSS-CELLULAR

No. of samples Covered during Customer satisfaction survey are given below :

| STATE       | Basic | Mobile | Total | STATE      | Basic | Mobile | Total |
|-------------|-------|--------|-------|------------|-------|--------|-------|
| AP          | 784   | 2124   | 2908  | Maharastra | 1157  | 1780   | 2937  |
| Assam       | 235   | 388    | 623   | MP         | 955   | 1356   | 2311  |
| Bihar       | 443   | 789    | 1232  | Mumbai     | 2058  | 3461   | 5519  |
| Chennai     | 2166  | 3186   | 5352  | NE         | 451   | 409    | 860   |
| Delhi       | 2411  | 3920   | 6331  | Orissa     | 647   | 1003   | 1650  |
| Gujrat      | 673   | 1242   | 1915  | Punjab     | 759   | 783    | 1542  |
| Haryana     | 726   | 1109   | 1835  | Rajasthan  | 849   | 867    | 1716  |
| HP          | 460   | 703    | 1163  | TN         | 1575  | 1590   | 3165  |
| J&K         | 259   | 484    | 743   | UP (E)     | 490   | 1194   | 1684  |
| Karnataka   | 996   | 3236   | 4232  | UP (W)     | 640   | 1175   | 1815  |
| Kerala      | 702   | 1409   | 2111  | WB         | 208   | 657    | 865   |
| Kolkata     | 1188  | 2181   | 3369  |            |       |        |       |
| Grand Total | 20832 | 35046  | 55878 |            |       |        |       |



#### **Metro Circles**

• In respect of metro circles, in Delhi only Bharti and Hutch have attained the overall customer satisfaction level. The lowest overall customer satisfaction level is with MTNL (88%). In Mumbai only Tata has achieved the benchmark. The lowest is with Hutch (87%). In Kolkata and Chennai none of the operator is meeting the benchmark.

|  |     |        |                 | De   | lhi             |                 |                 |        |                 | Mur  | nbai            |                 |                 |                 |                 | Kolkata |                 |             |
|--|-----|--------|-----------------|------|-----------------|-----------------|-----------------|--------|-----------------|------|-----------------|-----------------|-----------------|-----------------|-----------------|---------|-----------------|-------------|
| Parameters /<br>Benchmarks   |     | Bharti | Hutch           | Tata | Idea            | MTNL            | Rel<br>Info     | Bharti | Hutch           | Tata | BPL             | MTNL            | Rel<br>Info     | Bharti          | Hutch           | Tata    | BSNL            | Rel<br>Info |
| % Satisfied with provision cccfof service                              | 95% | 97     | 99              | 97   | 97              | 94              | 97              | 96     | <mark>86</mark> | 96   | 92              | 91              | 91              | 97              | 98              | ND      | 93              | 97          |
| Prepaid  | 90% | 95     | 98              | 99   | 97              | 95              | 98              | 88     | 90              | 97   | 94              | 93              | 92              | 94              | 96              | ND      | 89              | 94          |
| Post Paid  | 90% | 98     | 97              | 96   | 97              | 87              | 96              | 98     | 97              | 100  | 97              | 97              | 97              | 99              | 94              | ND      | 93              | 97          |
| % Satisfied with help services   | 90% | 71     | <mark>70</mark> | 67   | 68              | 62              | <mark>70</mark> | 74     | <mark>70</mark> | 86   | <mark>78</mark> | <mark>76</mark> | <mark>73</mark> | <mark>73</mark> | <mark>70</mark> | ND      | <mark>68</mark> | 72          |
| % Satisfied with Network Performance                                   | 95% | 92.9   | 93.1            | 84.7 | <mark>84</mark> | 74.3            | 86.3            | 92.9   | 90              | 95.8 | 91.8            | 84.2            | 92.3            | 86.3            | 84.4            | ND      | 68.4            | 79.3        |
| % Satisfied with maintainabilit y                                      | 95% | 73     | <b>75</b>       | 71   | 62              | 34              | 48              | 51     | 44              | 38   | 29              | 42              | <mark>26</mark> | <b>72</b>       | <u>65</u>       | ND      | <del>57</del>   | 72          |
| Overall customer satisfaction  | 95% | 95     | 95              | 93   | 93              | <mark>88</mark> | 93              | 90     | 87              | 95   | 90              | 91              | 89              | 90              | 92              | ND      | <mark>83</mark> | 90          |
| Customer<br>satisfaction<br>with offered<br>supplementar<br>y services | 95% | 97     | 98              | 97   | 97              | 91              | 95              | 95     | 95              | 97   | 94              | 96              | 94              | 94              | 96              | ND      | 87              | 95          |



|   |        |                 |       | Chennai |                 |                 |
|---|--------|-----------------|-------|---------|-----------------|-----------------|
|   | Mobile | Bharti          | Hutch | Tata    | BSNL            | Rel<br>Info     |
| % Satisfied with<br>provision of<br>service                           | 95%    | 98              | 98    | 100     | 95              | 99              |
| Prepaid   | 90%    | 99              | 99    | 99      | 96              | 100             |
| Post Paid   | 90%    | 99              | 98    | 100     | 93              | 97              |
| % Satisfied with help services  | 90%    | 88              | 93    | 97      | 83              | 93              |
| % Satisfied with<br>Network<br>Performance                            | 95%    | 78.3            | 80.5  | 79      | 76.2            | 81.3            |
| % Satisfied with maintainability                                      | 95%    | <mark>53</mark> | 37    | 82      | <mark>62</mark> | <mark>44</mark> |
| Overall customer<br>satisfaction                                      | 95%    | 91              | 93    | 92      | 88              | 93              |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95%    | 95              | 96    | 85      | 91              | 95              |

# Legends:-

DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                | Metro Circles |
|---|---------------|
| Satisfied with Provision of Service (90%) |               |
| Pre-paid Customers (90%)                  |               |
| Post paid Customers (90%)                 |               |



| Parameters                                     | Metro Circles   |
|--|---|
| % Satisfied with help services (95%)           | MTNL - Delhi (62%),Tata - Delhi (67%),Idea - Delhi (68%),BSNL - Kol (68%) |
| % Satisfied with Network Performance (95%)     | BSNL - Kol (68%),MTNL - Delhi (74%),BSNL - Chen (76%)                     |
| % Satisfied with maintainability (95%)         | Rel Info – Mum (26%),BPL – Mum (29%),MTNL – Del (34%)                     |
| Overall customer satisfaction (95%)            |   |
| Satisfaction with supplementary services (95%) |   |

# **A Circles**

• In A circles, in Maharashtra all the operators (except BPL which was not surveyed) are meeting the benchmark. The lowest overall customer satisfaction level of all the operators is in Gujarat circle.

| Parameters /                               |     |                 |       |                 | AP   |          |      |        |                 | G    | ujrat           |               |      |        |       | Karn            | ataka           |       |      |
|--|-----|-----------------|-------|-----------------|------|----------|------|--------|-----------------|------|-----------------|---------------|------|--------|-------|-----------------|-----------------|-------|------|
| Benchmarks                                 |     | Bharti          | Hutch | Tata            | BSNL | Reliance | Idea | Bharti | Hutch           | Tata | BSNL            | Reliance      | Idea | Bharti | SPICE | BSNL            | Reliance        | Hutch | Tata |
| % Satisfied with provision of service      | 95% | 95              | 99    | 100             | ND   | 99       | 99   | 96     | 95              | 98   | 97              | 94            | 97   | 99     | 99    | 100             | 98              | 99    | 100  |
| Prepaid                                    | 90% | 98              | 99    | 99              | ND   | 98       | 99   | 80     | <mark>74</mark> | 90   | <mark>69</mark> | <del>76</del> | 75   | 100    | 99    | 99              | 100             | 98    | 97   |
| Post Paid                                  | 90% | 99              | 98    | 100             | ND   | 99       | 100  | 99     | 100             | 97   | 97              | 100           | 100  | 100    | 100   | 100             | 100             | 99    | 100  |
| % Satisfied with help services             | 90% | 96              | 95    | 97              | ND   | 94       | 93   | 96     | 95              | 96   | 92              | 97            | 94   | 87     | 95    | 87              | 97              | 93    | 96   |
| % Satisfied with<br>Network<br>Performance | 95% | 81              | 77.8  | <mark>79</mark> | ND   | 80.7     | 79.1 | 80.8   | 79.2            | 78.9 | 78.2            | 80.1          | 79.7 | 72.1   | 74.8  | <mark>63</mark> | 81              | 70.7  | 81   |
| % Satisfied with maintainability           | 95% | <mark>61</mark> | 80    | 82              | ND   | 80       | 57   | 98     | 95              | ND   | 98              | 100           | 100  | 83     | 85    | 79              | 100             | 80    | 80   |
| Overall customer satisfaction              | 95% | <mark>93</mark> | 93    | 92              | ND   | 92       | 92   | 85     | 85              | 89   | 84              | 86            | 85   | 89     | 91    | 85              | <mark>94</mark> | 83    | 90   |



| Parameters /  |     |        |       |      | AP   |          |      |        |       | G    | ujrat |          |                 |        |       | Karn | ataka    |       |      |
|---|-----|--------|-------|------|------|----------|------|--------|-------|------|-------|----------|-----------------|--------|-------|------|----------|-------|------|
| Benchmarks  |     | Bharti | Hutch | Tata | BSNL | Reliance | Idea | Bharti | Hutch | Tata | BSNL  | Reliance | Idea            | Bharti | SPICE | BSNL | Reliance | Hutch | Tata |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 92     | 97    | 85   | ND   | 82       | 83   | 68     | 72    | 83   | 77    | 74       | <mark>74</mark> | 91     | 87    | 74   | 83       | 89    | 65   |

| Parameters/   |     |                 |            | Mahara          | shtra |      |      |                 |        | Tam    | il Nadu |      |                |
|---|-----|-----------------|------------|-----------------|-------|------|------|-----------------|--------|--------|---------|------|----------------|
| Benchmarks  |     | Relianc<br>e    | Bhart<br>i | BSNL            | BPL   | TATA | Idea | Reliance        | Bharti | Aircel | BSNL    | Tata | Hutch(B<br>PL) |
| % Satisfied with provision of service                                 | 95% | 98              | 97         | 100             | ND    | 100  | 94   | 99              | 99     | ND     | 98      | ND   | 95             |
| Prepaid   | 90% | 99              | 99         | 100             | ND    | 100  | 100  | 98              | 98     | ND     | 97      | ND   | 96             |
| Post Paid   | 90% | 99              | 100        | 99              | ND    | 100  | 99   | 99              | 100    | ND     | 98      | ND   | 86             |
| % Satisfied with<br>help services                                     | 90% | <mark>89</mark> | 95         | 96              | ND    | 93   | 92   | <mark>87</mark> | 85     | ND     | 93      | ND   | 70             |
| % Satisfied with<br>Network<br>Performance                            | 95% | 90.6            | 91.4       | 91.5            | ND    | 91.4 | 90.7 | 76.2            | 76.2   | ND     | 74.3    | ND   | 87.1           |
| % Satisfied with maintainability                                      | 95% | 30              | 30         | <mark>60</mark> | ND    | Ō    | 29   | 86              | 90     | ND     | 79      | ND   | 83             |
| Overall customer satisfaction   | 95% | 95              | 96         | 97              | ND    | 97   | 96   | <mark>93</mark> | 92     | ND     | 90      | ND   | 88             |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 96              | 98         | 98              | ND    | 97   | 97   | 97              | 96     | ND     | 91      | ND   | 82             |



**Legends:-** DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                     | A Circles  |
|--|--|
| Satisfied with Provision of Service (90%)      |  |
| Pre-paid Customers (90%)                       | BSNL - Guj (69%),Hutch - Guj (74%),Idea - Guj (75%)                |
| Post paid Customers (90%)                      |  |
| % Satisfied with help services (95%)           | Hutch (BPL) – TN (70%)   |
| % Satisfied with Network Performance (95%)     | BSNL - Kar (63%), Hutch - Kar (70.7%), Bharti - Kar (72.1%)        |
| % Satisfied with maintainability (95%)         | Tata - Mah (0%),Idea - Mah (29%),Bharti - Mah (30%),Rel Info (30%) |
| Overall customer satisfaction (95%)            |  |
| Satisfaction with supplementary services (95%) | Tata - Kar (65%),Bharti - Guj (68%),Hutch - Guj (72%)              |

#### **B Circles**

• In category B circles, only Idea, Kerala and Reliance, Punjab are meeting the overall customer satisfaction level. In Kerala and Punjab the overall customer satisfaction level of all other operators are near the benchmark. However, in West Bengal this level is lowest among all the operators.



| Parameters/<br>Benchmarks  |     |       |      | Harya       | ına             |      |                 |                 |        | Ker  | ala  |      |              |            |      | N            | IP       |      |            |
|--|-----|-------|------|-------------|-----------------|------|-----------------|-----------------|--------|------|------|------|--------------|------------|------|--------------|----------|------|------------|
| Denomiano  |     | Hutch | Idea | Relinc<br>e | BSNL            | Tata | Bhart<br>i      | Hutch<br>(BPL)  | Bharti | BSNL | Tata | Idea | Relianc<br>e | Rel<br>tel | Idea | Reli<br>ance | BSN<br>L | Tata | Bhar<br>ti |
| % Satisfied with provision of service                                  | 95% | 95    | 86   | 93          | 90              | ND   | 94              | 89              | 98     | 97   | ND   | 100  | 99           | 95         | 94   | 94           | 74       | ND   | 97         |
| Prepaid  | 90% | 96    | 94   | 96          | 94              | ND   | 96              | 99              | 99     | 97   | ND   | 100  | 99           | 89         | 90   | 93           | 88       | ND   | 95         |
| Post Paid  | 90% | 86    | 86   | 88          | 91              | ND   | 87              | 96              | 91     | 91   | ND   | 99   | 97           | 100        | 98   | 98           | 94       | ND   | 97         |
| % Satisfied with help services   | 90% | 70    | 67   | 71          | 79              | ND   | 72              | <mark>76</mark> | 72     | 77   | ND   | 64   | 73           | 78         | 77   | 79           | 79       | ND   | 79         |
| % Satisfied with Network Performance                                   | 95% | 87.1  | 90.1 | 89.4        | 81.6            | ND   | 93              | 81              | 81.7   | 78.4 | ND   | 83.4 | 81.2         | 67.1       | 67.4 | 67.3         | 70.1     | ND   | 69.2       |
| % Satisfied with maintainabilit y                                      | 95% | 83    | 43   | 99          | 83              | ND   | <mark>76</mark> | 100             | 10     | 100  | ND   | 100  | 100          | 93         | 91   | 93           | 92       | ND   | 95         |
| Overall customer satisfaction  | 95% | 88    | 87   | 89          | 87              | ND   | 90              | 93              | 91     | 90   | ND   | 96   | 94           | 86         | 85   | 86           | 83       | ND   | 87         |
| Customer<br>satisfaction<br>with offered<br>supplementar<br>y services | 95% | 82    | 78   | 83          | <mark>86</mark> | ND   | 86              | 96              | 86     | 96   | ND   | 100  | 100          | 92         | 89   | 90           | 93       | ND   | 85         |



| Parameters/   |     |       |       | Р        | unjab         |      |      |        |                 |        | Rajasth       | an   |                 |               |                 | UP (E)          |      |                 |
|---|-----|-------|-------|----------|---------------|------|------|--------|-----------------|--------|---------------|------|-----------------|---------------|-----------------|-----------------|------|-----------------|
| Benchmarks  |     | Spice | Hutch | Reliance | BSNL          | Tata | HFCL | Bharti | Hutch           | Bharti | BSNL          | Tata | Reliance        | Hutch         | Bharti          | BSNL            | Tata | Relian<br>e     |
| % Satisfied with provision of service                                 | 95% | 99    | 98    | 100      | 98            | ND   | ND   | 91     | 96              | 94     | 95            | ND   | 93              | 85            | 87              | 34              | ND   | 84              |
| Prepaid   | 90% | 100   | 98    | 99       | 97            | ND   | ND   | 98     | 96              | 95     | 98            | ND   | 88              | 96            | 95              | 95              | ND   | 97              |
| Post Paid   | 90% | 92    | 95    | 99       | 99            | ND   | ND   | 94     | <mark>66</mark> | 83     | 84            | ND   | 91              | 95            | <mark>85</mark> | 97              | ND   | 99              |
| % Satisfied with help services  | 90% | 78    | 84    | 82       | <del>78</del> | ND   | ND   | 69     | 76              | 78     | 80            | ND   | <mark>73</mark> | <del>56</del> | 62              | 68              | ND   | <mark>66</mark> |
| % Satisfied with<br>Network<br>Performance                            | 95% | 87    | 87.5  | 93.8     | 86.3          | ND   | ND   | 94.1   | 79.3            | 78     | 70            | ND   | 71.4            | 71.6          | 75.3            | 61.6            | ND   | 74.6            |
| % Satisfied with maintainability                                      | 95% | 70    | 64    | 78       | 66            | ND   | ND   | 78     | 73              | 74     | <del>72</del> | ND   | <del>56</del>   | 40            | <mark>51</mark> | 27              | ND   | 42              |
| Overall customer satisfaction   | 95% | 92    | 93    | 96       | 91            | ND   | ND   | 94     | 85              | 88     | 87            | ND   | 85              | 81            | 81              | 77              | ND   | 85              |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 95    | 94    | 98       | 91            | ND   | ND   | 92     | 98              | 99     | 98            | ND   | 98              | 80            | 78              | <mark>65</mark> | ND   | 79              |



| Parameters /  |     |       |                   | UP              | (W)  |                 |                 |                 |                 | W               | est Benga | al   |         |                 |
|---|-----|-------|-------------------|-----------------|------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------|------|---------|-----------------|
| Benchmarks  |     | Hutch | Idea              | BSNL            | Tata | Relince         | Bharti          | Rel<br>tel      | Hutch           | Reliance        | BSNL      | Tata | Dishnet | Bharti          |
| % Satisfied with provision of service                                 | 95% | 98    | 97                | 96              | ND   | 100             | 95              | 79              | 95              | <mark>63</mark> | 63        | ND   | ND      | 90              |
| Prepaid   | 90% | 98    | 96                | 96              | ND   | 96              | 94              | 88              | 87              | 74              | 63        | ND   | ND      | 88              |
| Post Paid   | 90% | 71    | 89                | 93              | ND   | 94              | 80              | 99              | 97              | 98              | 98        | ND   | ND      | 100             |
| % Satisfied with help services  | 90% | 80    | <mark>75</mark>   | <mark>75</mark> | ND   | <mark>75</mark> | 77              | 54              | <mark>59</mark> | <b>50</b>       | 86        | ND   | ND      | <del>54</del>   |
| % Satisfied with<br>Network<br>Performance                            | 95% | 69.4  | <mark>75.1</mark> | 63.6            | ND   | 75.2            | 82.4            | 67.8            | 74.1            | 60              | 59.6      | ND   | ND      | 63.2            |
| % Satisfied with maintainability                                      | 95% | 97    | 96                | 93              | ND   | <mark>60</mark> | 79              | <mark>56</mark> | 60              | <u>40</u>       | 39        | ND   | ND      | <mark>45</mark> |
| Overall customer satisfaction   | 95% | 83    | <mark>86</mark>   | 84              | ND   | 88              | <mark>87</mark> | 82              | 84              | <mark>71</mark> | 71        | ND   | ND      | 81              |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 94    | 97                | 98              | ND   | 98              | 97              | 92              | 98              | 83              | 83        | ND   | ND      | 97              |

**Legends:-**DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.



The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                     | B Circles  |
|--|--|
| Satisfied with Provision of Service (90%)      | BSNL – UP E (34%),Rel Info – WB (63%)BSNL – WB (63%),BSNL – MP (74%)         |
| Pre-paid Customers (90%)                       | BSNL – WB (63%),Rel Info – WB (74%)  |
| Post paid Customers (90%)                      | Hutch – Raj (66%),Hutch – UP W (71%)   |
| % Satisfied with help services (95%)           | Rel Info – WB (50%),Rel Tel – WB (54%),Bharti - WB (54%),Hutch – UP E (56%)  |
| % Satisfied with Network Performance (95%)     | BSNL – WB (59.6%),Rel Info – WB (60%),BSNL – UP E (61.6%)                    |
| % Satisfied with maintainability (95%)         | Bharti – Ker (10%),BSNL – UP E (27%),BSNL – WB (39%)                         |
| Overall customer satisfaction (95%)            | BSNL – WB (71%),Rel Info – WB (71%),BSNL – UP E (77%)                        |
| Satisfaction with supplementary services (95%) | BSNL – UP E (65%),Idea – Har (78%),Bharti – UP E (78%),Rel Info – UP E (79%) |

# **C** Circles

• In C circles none of the operators has achieved the benchmark. The level of overall customer satisfaction is in the range of 78% to 92%.



| Parameters /  |     |         | ASS    | SAM     |                 |         |                 | BIHAR |      |        |                 |                 | HP   |                 |                 |
|---|-----|---------|--------|---------|-----------------|---------|-----------------|-------|------|--------|-----------------|-----------------|------|-----------------|-----------------|
| Benchmarks  |     | Rel tel | Bharti | Dishnet | BSNL            | Rel tel | Reliane         | Tata  | BSNL | Bharti | Rel tel         | Reliance        | Tata | BSNL            | Bharti          |
| % Satisfied with provision of service                                 | 95% | 99      | ND     | ND      | 92              | 95      | 92              | ND    | 92   | 97     | 99              | 98              | 98   | 98              | 100             |
| Prepaid   | 90% | 98      | ND     | ND      | 93              | 97      | 97              | ND    | 97   | 97     | 99              | 98              | 98   | 97              | 98              |
| Post Paid   | 90% | 82      | ND     | ND      | 91              | 100     | 100             | ND    | 100  | 99     | 93              | 85              | 85   | <mark>85</mark> | 89              |
| % Satisfied with<br>help services                                     | 90% | 63      | ND     | ND      | <mark>65</mark> | 33      | 39              | ND    | 39   | 34     | <mark>65</mark> | <mark>67</mark> | 67   | <del>7</del> 8  | <mark>72</mark> |
| % Satisfied with<br>Network<br>Performance                            | 95% | 58      | ND     | ND      | 66.9            | 76.9    | 68.1            | ND    | 68.1 | 76.6   | 85.6            | 84.7            | 84.7 | 84.7            | 95              |
| % Satisfied with maintainability                                      | 95% | 84      | ND     | ND      | <mark>55</mark> | 87      | <mark>74</mark> | ND    | 74   | 89     | <mark>70</mark> | 28              | 28   | 28              | 3               |
| Overall customer satisfaction   | 95% | 80      | ND     | ND      | 84              | 87      | 80              | ND    | 80   | 87     | 92              | 88              | 88   | 88              | 91              |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 99      | ND     | ND      | 96              | 85      | 68              | ND    | 68   | 84     | 97              | 92              | 92   | 89              | 89              |

| Parameters/                                |     |         | N             | E       |                 |         | J &K            |                 |                 |          | ORIS | SA      |      |        |
|--|-----|---------|---------------|---------|-----------------|---------|-----------------|-----------------|-----------------|----------|------|---------|------|--------|
| Benchmarks                                 |     | Rel tel | Bharti        | Dishnet | BSNL            | Dishnet | Bharti          | BSNL            | Rel tel         | Reliance | Tata | Dishnet | BSNL | Bharti |
| % Satisfied with provision of service      | 95% | 99      | 94            | ND      | 93.6            | ND      | 98              | 100             | 95              | 95       | ND   | ND      | 84   | 97     |
| Prepaid                                    | 90% | 100     | 100           | ND      | 100             | ND      | 99              | 100             | 96              | 94       | ND   | ND      | 94   | 96     |
| Post Paid                                  | 90% | 93      | 89            | ND      | <mark>59</mark> | ND      | 88              | <mark>70</mark> | 99              | 100      | ND   | ND      | 95   | 96     |
| % Satisfied with help services             | 90% | 50      | <del>57</del> | ND      | <mark>73</mark> | ND      | <mark>75</mark> | 78              | <mark>60</mark> | 58       | ND   | ND      | 59   | 58     |
| % Satisfied with<br>Network<br>Performance | 95% | 62.3    | 60.2          | ND      | <mark>60</mark> | ND      | 87.4            | 77.4            | 52.2            | 57.3     | ND   | ND      | 57.2 | 65.6   |



| Parameters/   |     |         | N      | E       |      |         | J &K   |      |                 |          | ORIS | SA      |                 |        |
|---|-----|---------|--------|---------|------|---------|--------|------|-----------------|----------|------|---------|-----------------|--------|
| Benchmarks  |     | Rel tel | Bharti | Dishnet | BSNL | Dishnet | Bharti | BSNL | Rel tel         | Reliance | Tata | Dishnet | BSNL            | Bharti |
| % Satisfied with maintainability                                      | 95% | 78      | 64     | ND      | 64   | ND      | 20     | 15   | <mark>69</mark> | 78       | ND   | ND      | <mark>69</mark> | 77     |
| Overall customer satisfaction   | 95% | 81      | 78     | ND      | 78   | ND      | 91     | 83   | 81              | 83       | ND   | ND      | 80              | 86     |
| Customer<br>satisfaction with<br>offered<br>supplementary<br>services | 95% | 94      | 89     | ND      | 89   | ND      | 97     | 94   | 98              | 98       | ND   | ND      | 85              | 99     |

**Legends:-** DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                     | C Circles  |
|--|--|
| Satisfied with Provision of Service (90%)      |  |
| Pre-paid Customers (90%)                       |  |
| Post paid Customers (90%)                      | BSNL – NE (59%),BSNL – J&K (70%)   |
| % Satisfied with help services (95%)           | Rel Tel – Bihar (33%),Bharti – Bihar (34%),BSNL – Bihar (39%),Rel Info – Bihar (39%) |
| % Satisfied with Network Performance (95%)     | Rel Tel – Orissa (52%),BSNL – Orissa (57.2%),Rel Info – Orissa (57.3%)               |
| % Satisfied with maintainability (95%)         | Bharti – HP (3%),BSNL – J&K (15%),Bharti – J&K (20%)                                 |
| Overall customer satisfaction (95%)            | BSNL – NE (78%),Bharti – NE (78%)  |
| Satisfaction with supplementary services (95%) | BSNL - Bihar (68%),Rel Info - Bihar (68%)  |



# **PERFORMANCE RESULTS CSS - BASIC**

# **Metro Circles**

Parameters related to Maintainability and **Overall Customer Satisfaction level** are not met by any operators in Metro circle.

| Parameters/ Be  | enchmarks |      |        | )elhi            |                 |                 | Mu     | ımbai            |                      |                 | Chennai         |                      | Kol  | katta                |
|---|-----------|------|--------|------------------|-----------------|-----------------|--------|------------------|----------------------|-----------------|-----------------|----------------------|------|----------------------|
|   |           | MTNL | Bharti | Tata<br>Wireline | Reliance        | MTNL            | Bharti | Tata<br>Wireline | Rel Info<br>Wireline | BSNL            | Airtel          | Reliance<br>Wireline | BSNL | Reliance<br>Wireline |
| % Satisfied with provision of service                                 | >95       | 93.5 | 98.4   | ND               | 94.4            | 83.5            | ND     | 94.7             | 95.1                 | 56.5            | 94              | 94.6                 | 85.4 | 92.3                 |
| % Satisfied with billing performance                                  | >90       | 89.7 | 89.8   | ND               | 84.3            | 95.2            | ND     | 93.3             | 95.4                 | 76.3            | 63              | 81.7                 | 76.3 | 75.4                 |
| % Satisfied with help services  | >90       | 74.1 | 71.7   | ND               | 68.9            | 89.7            | ND     | 91               | 81.7                 | 71.1            | 84              | 89.5                 | 57.9 | 65.1                 |
| % Satisfied with Network Performance                                  | >95       | 92   | 97.5   | ND               | 94.8            | 92.5            | ND     | 94.2             | 96.8                 | 85.4            | <mark>60</mark> | 87.5                 | 84.3 | 83.8                 |
| % Satisfied with maintainability                                      | >95       | 16   | 45     | ND               | <mark>36</mark> | <mark>60</mark> | ND     | 70               | <mark>76</mark>      | 46              | 71              | 87                   | 21   | 31                   |
| Overall customer satisfaction   | >95       | 74   | 85     | ND               | 80              | 86              | ND     | 89               | 91                   | <mark>74</mark> | 73              | <mark>89</mark>      | 71   | 74                   |
| Customer<br>satisfaction<br>with offered<br>supplementary<br>services | >95       | 97   | 100    | ND               | 99.8            | 92.5            | ND     | 94.6             | 98.2                 | 93.7            | 95              | 96.5                 | 89.8 | 95.6                 |



**Legends:-**DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                     | Metro Circles  |
|--|--|
| % Satisfied with provision of service (90%)    | BSNL - Chen (56.5%)  |
| % Satisfied with Billing services (90%)        | Bharti – Chen (63%)  |
| % Satisfied with help services (95%)           | BSNL - Kol (57.9%),Rel Info - Kol (65.1%),Rel Info - Delhi (68.9%)         |
| % Satisfied with Network Performance (95%)     | Bharti – Chen (60%)  |
| % Satisfied with maintainability (95%)         | MTNL – Delhi (16%),BSNL – Kol (21%),Rel Info – Kol (31%)                   |
| Overall customer satisfaction (95%)            | BSNL - Kol (71%),Bharti - Chen (73%),BSNL - Chenn (74%),MTNL - Delhi (74%) |
| Satisfaction with supplementary services (95%) |  |



# **A Circles**

| Parameters /  |     |      |        | AP            |                 | (             | Gujarat         |      |      | Karnata       | ka       | Ма       | harashtr | a    | Та       | mil Nadu        |                 |
|---|-----|------|--------|---------------|-----------------|---------------|-----------------|------|------|---------------|----------|----------|----------|------|----------|-----------------|-----------------|
| Benchmarks  |     | BSNL | Bharti | TATA          | Reliance        | Reliance      | BSNL            | TATA | BSNL | Bharti        | Reliance | Reliance | BSNL     | TATA | Reliance | BSNL            | Bharti          |
| % Satisfied with provision of service                                 | >95 | 90.6 | ND     | 96.3          | 96.9            | 97.7          | 92              | 93   | 97   | 100           | ND       | 99.3     | 94       | 95   | 99.6     | 91.1            | 98.2            |
| % Satisfied with billing performance                                  | >90 | 95.5 | ND     | 94.7          | 93.1            | 93.6          | 80.8            | 81   | 97.6 | 100           | ND       | 97.7     | 94.8     | 91.4 | 92.2     | 80.5            | 66.8            |
| % Satisfied with help services  | >90 | 98.3 | ND     | 94.3          | 94.5            | 92.6          | 76.3            | 80   | 97.3 | 80            | ND       | 81.6     | 88.3     | 69.8 | 74.8     | 89.5            | 74.8            |
| % Satisfied with Network Performance                                  | >95 | 87.9 | ND     | 80.3          | 85.4            | 98.8          | 98.6            | 98   | 97.3 | 93.8          | ND       | 92.6     | 92.1     | 87.2 | 90.4     | 77.4            | 67.6            |
| % Satisfied with maintainability                                      | >95 | 4    | ND     | <del>57</del> | <mark>51</mark> | <del>76</del> | -               | 50   | 5    | 0             | ND       | 80       | 40       | 26   | 48       | 38              | 33              |
| Overall customer satisfaction   | >95 | 77   | ND     | 86            | 86              | 92            | <mark>72</mark> | 87   | 80   | <del>76</del> | ND       | 92       | 83       | 77   | 84       | <mark>76</mark> | <mark>70</mark> |
| Customer<br>satisfaction<br>with offered<br>supplementary<br>services | >95 | 73.7 | ND     | 95.4          | 88.6            | 96.7          | 60              | 100  | 85.3 | 90            | ND       | 95.9     | 98       | 94.9 | 100      | 98.5            | 93              |

**Legends:-**DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:



| Parameters                                     | A Circles   |
|--|---|
| % Satisfied with provision of service (90%)    |   |
| % Satisfied with Billing services (90%)        | Bharti – TN (66.8%)   |
| % Satisfied with help services (95%)           | Tata – Mah (69.8%),Rel Info – TN (74.8%),Bharti – TN (74.8%)          |
| % Satisfied with Network Performance (95%)     | Bharti – TN (67.6%),BSNL – TN (77.4%)                                 |
| % Satisfied with maintainability (95%)         | Bharti - Kar (0%),BSNL - Guj (1%),BSNL - AP (4%),BSNL - Kar (5%)      |
| Overall customer satisfaction (95%)            | Bharti – TN (70%),BSNL – Guj (72%),Bharti – Kar (76%),BSNL – TN (76%) |
| Satisfaction with supplementary services (95%) | BSNL – Guj (60%),BSNL – AP (73.7%)                                    |

# **B** Circles

Parameters related to **Help Line Service**, **Network performance and Overall Customer Satisfaction** level are not met by any operators in B circle.

| Parameters/                           |     |        | Haryana |          | Kerala | 3        |        | MP   |          |        | Р    | unjab    |      |      | Rajastha | ın       |
|---------------------------------------|-----|--------|---------|----------|--------|----------|--------|------|----------|--------|------|----------|------|------|----------|----------|
| Benchmarks                            |     | Airtel | BSNL    | Reliance | BSNL   | Reliance | Airtel | BSNL | Reliance | Airtel | BSNL | Reliance | HFCL | BSNL | Shyam    | Reliance |
| % Satisfied with provision of service | >95 | 99.3   | 77.2    | 98       | 96.9   | 100      | 94.5   | 67.1 | 93.5     | ND     | 88.9 | 93.3     | 100  | 69.5 | 93.5     | 99.5     |
| % Satisfied with billing performanc e | >90 | 94.7   | 92.6    | 94       | 99.9   | 99.9     | 82.8   | 78.9 | 68       | ND     | 95.9 | 92.3     | 96.8 | 93.2 | 95.9     | 97.6     |



| Parameters/  |     |                 | Haryana       |          | Kerala | 1        |                 | MP            |          |        | Р    | unjab           |      |                   | Rajastha | ın       |
|--|-----|-----------------|---------------|----------|--------|----------|-----------------|---------------|----------|--------|------|-----------------|------|-------------------|----------|----------|
| Benchmarks   |     | Airtel          | BSNL          | Reliance | BSNL   | Reliance | Airtel          | BSNL          | Reliance | Airtel | BSNL | Reliance        | HFCL | BSNL              | Shyam    | Reliance |
| % Satisfied with help services   | >90 | 73.3            | 92.7          | 70.7     | 60     | 60       | 79.6            | 79.8          | 81.5     | ND     | 81   | <mark>89</mark> | 72.6 | <mark>76.1</mark> | 77.1     | 74.9     |
| % Satisfied with Network Performanc e                                  | >95 | 95.9            | 87.9          | 93.5     | 99.7   | 99.8     | 94.5            | 94.6          | 96       | ND     | 96.4 | 97.4            | 99.4 | 89                | 94.8     | 95       |
| % Satisfied with maintainabil ity                                      | >95 | <mark>26</mark> | 7             | 20       | 98     | 99       | 40              | 3             | 73       | ND     | 26   | 33              | 10   | 80                | 36       | 32       |
| Overall customer satisfaction  | >95 | 82              | <del>74</del> | 81       | 99     | 99       | <mark>75</mark> | <del>70</del> | 85       | ND     | 81   | 83              | 81   | <b>75</b>         | 83       | 83       |
| Customer<br>satisfaction<br>with offered<br>supplement<br>ary services | >95 | 100             | 100           | 100      | 100    | 99.8     | 100             | 100           | 100      | ND     | 100  | 100             | 100  | <del>89</del>     | 99.4     | 95.7     |

| Parameters/<br>Benchmarks             |     | UP (E) |          |                 | UP(W)           | West Bengal       |      |          |
|---------------------------------------|-----|--------|----------|-----------------|-----------------|-------------------|------|----------|
|                                       |     | BSNL   | Reliance | Airtel          | BSNL            | Reliance          | BSNL | Reliance |
| % Satisfied with provision of service | >95 | 37.1   | 86       | 79.1            | 80              | 99.2              | 60.8 | ND       |
| % Satisfied with billing performance  | >90 | 63.2   | 91       | <del>55.9</del> | <b>52.6</b>     | <mark>81.3</mark> | 90   | ND       |
| % Satisfied with help services        | >90 | 56.2   | 80.7     | 84.8            | <mark>71</mark> | <mark>70.6</mark> | 48.7 | ND       |
| % Satisfied with Network Performance  | >95 | 63.8   | 80.3     | 74.1            | 70.1            | 83. <del>6</del>  | 65.3 | ND       |



| Parameters/<br>Benchmarks   |     | U         | JP (E)   |                 | UP(W) | West Bengal     |                 |          |
|---|-----|-----------|----------|-----------------|-------|-----------------|-----------------|----------|
|   |     | BSNL      | Reliance | Airtel          | BSNL  | Reliance        | BSNL            | Reliance |
| % Satisfied with maintainability                                      | >95 | 7         | 77       | 39              | 18    | 9               | 41              | ND       |
| Overall customer satisfaction   | >95 | <b>55</b> | 87       | <mark>78</mark> | 69    | <mark>76</mark> | <b>65</b>       | ND       |
| Customer<br>satisfaction<br>with offered<br>supplementary<br>services | >95 | 100       | 89       | 100             | 100   | 95.5            | <del>67.9</del> | ND       |

The **Legends:-**DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

| Parameters                                     | B Circles   |  |  |  |  |
|--|---|--|--|--|--|
| % Satisfied with provision of service (90%)    | BSNL – UP E (37.1%),BSNL – WB (60.8%),BSNL – MP (67.1%)                     |  |  |  |  |
| % Satisfied with Billing services (90%)        | BSNL – UP W (52.6%),Bharti – UP W (55.9%),BSNL – UP E (63.2%)               |  |  |  |  |
| % Satisfied with help services (95%)           | BSNL - WB (48.7%),BSNL - UP E (56.2%),BSNL - Ker (60%),Rel Info - Ker (60%) |  |  |  |  |
| % Satisfied with Network Performance (95%)     | BSNL – UP E (63.8%),BSNL – WB (65.3%),BSNL – UP W (70.1%)                   |  |  |  |  |
| % Satisfied with maintainability (95%)         | BSNL - MP (3%),BSNL - Har (7%),BSNL - UP E (7%),BSNL - Raj (8%)             |  |  |  |  |
| Overall customer satisfaction (95%)            | BSNL – UP E (55%),BSNL – WB (65%),BSNL – UP W (69%)                         |  |  |  |  |
|  |   |  |  |  |  |
| Satisfaction with supplementary services (95%) | BSNL – WB (67.9%)   |  |  |  |  |



**C** Circles

Parameters related to **Maintainability**, **Help Line service**, **Network performance and Overall Customer Satisfaction** level are not met by any of the operators in C circle.

| Parameters/<br>Benchmarks  |     | Assam           | Bihar           |              | HP              |          | NE   | Orissa            |               | J&K           | Chattisgarh |      |
|--|-----|-----------------|-----------------|--------------|-----------------|----------|------|-------------------|---------------|---------------|-------------|------|
|  |     | BSNL            | BSNL            | Reliance     | BSNL            | Reliance | BSNL | Reliance          | BSNL          | BSNL          | Reliance    | BSNL |
| % Satisfied with provision of service                                  | >95 | 84.3            | 71.6            | 87. <b>3</b> | <mark>62</mark> | NA       | 77.3 | 92.3              | 59.7          | <del>50</del> | NA          | ND   |
| % Satisfied with billing performanc e                                  | >90 | <b>51.3</b>     | 24.9            | 22.2         | 93.5            | NA       | 46.5 | 46                | 54.2          | 93.8          | NA          | ND   |
| % Satisfied with help services   | >90 | 55.4            | 39.8            | 22.8         | 76              | NA       | 49.1 | <mark>55.5</mark> | 53.3          | 77.8          | NA          | ND   |
| % Satisfied with Network Performanc e                                  | >95 | 69.1            | <mark>42</mark> | 20.5         | 92.5            | NA       | 72.3 | 78.7              | 71.1          | 93.7          | NA          | ND   |
| % Satisfied with maintainabil ity                                      | >95 | 2               | 7               | 11           | 0               | NA       | 0    | 17                | 4             | 0             | NA          | ND   |
| Overall customer satisfaction  | >95 | <mark>57</mark> | 37              | 30           | 70              | NA       | 54   | 64                | <del>56</del> | 69            | NA          | ND   |
| Customer<br>satisfaction<br>with offered<br>supplement<br>ary services | >95 | 100             | 20.4            | 16.4         | 100             | NA       | 100  | 100               | 88            | 100           | NA          | ND   |



**Legends:-**DNP – Data not provided; ND - Not done; NI - No incident; NA – Not applicable.

The operators whose performance on a particular parameter is significantly lower than the benchmark are detailed as below:

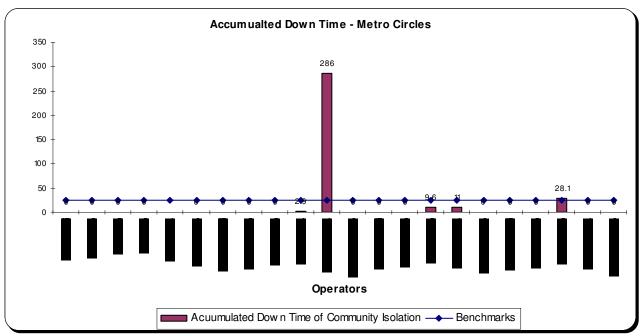
| Parameters                                     | C Circles   |  |  |  |  |  |
|--|---|--|--|--|--|--|
| % Satisfied with provision of service (90%)    | BSNL - J&K (50%),BSNL - Orissa (59.7%),BSNL - HP (62%)                |  |  |  |  |  |
| % Satisfied with Billing services (90%)        | Rel Info - Bihar (22.2%),BSNL - Bihar (24.9%),Rel Info - Orissa (46%) |  |  |  |  |  |
| % Satisfied with help services (95%)           | Rel Info – Bihar (22.8%),BSNL – Bihar (39.8%),BSNL – NE (49.1%)       |  |  |  |  |  |
| % Satisfied with Network Performance (95%)     | Rel Info – Bihar (20.5%),BSNL – Bihar (42%),BSNL - Assam (69.1%)      |  |  |  |  |  |
| % Satisfied with maintainability (95%)         | BSNL - HP (0%),BSNL - NE (0%),BSNL - J&K (0%)                         |  |  |  |  |  |
| Overall customer satisfaction (95%)            | Rel Info – Bihar (30%),BSNL – Bihar (37%),BSNL – NE (54%)             |  |  |  |  |  |
| Satisfaction with supplementary services (95%) | Rel Info – Bihar (16.4%),BSNL – Bihar (20.4%)                         |  |  |  |  |  |



# 4. GRAPHICAL REPRESENTATION OF RESULTS

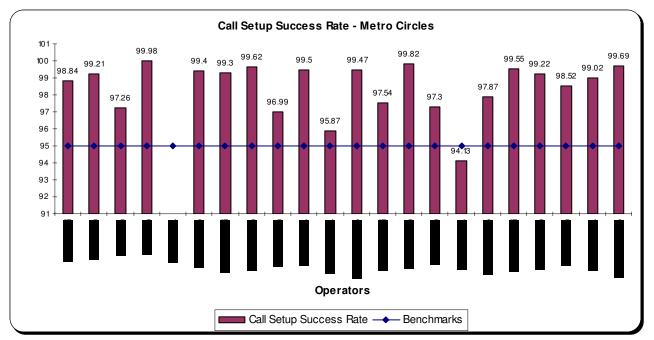
# 4.1 QOS CELLULAR

#### 4.1.1 METRO CIRCLES

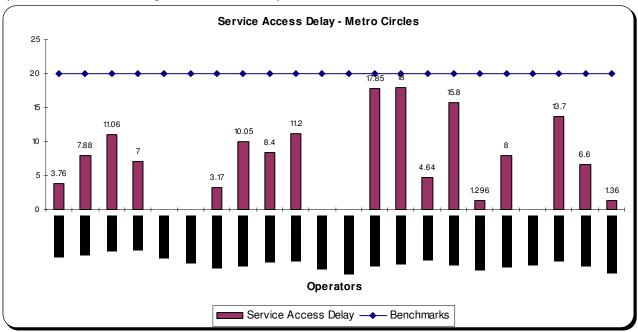


Audit was conducted for 21 operators. One operator namely MTNL Delhi was not done. 2 operators are not meeting the benchmark parameter.



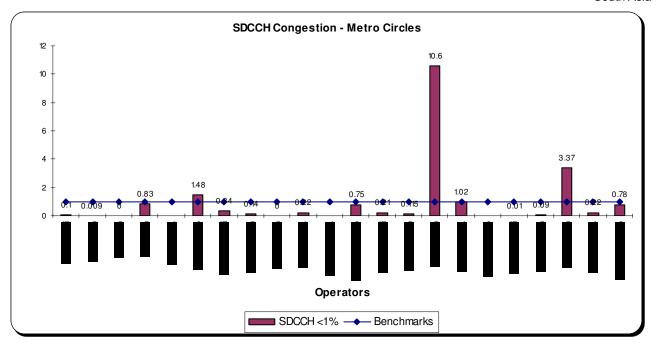


Audit was conducted for 21 operators. One operator namely MTNL Delhi was not done. 1 operator is not meeting the benchmark parameter.

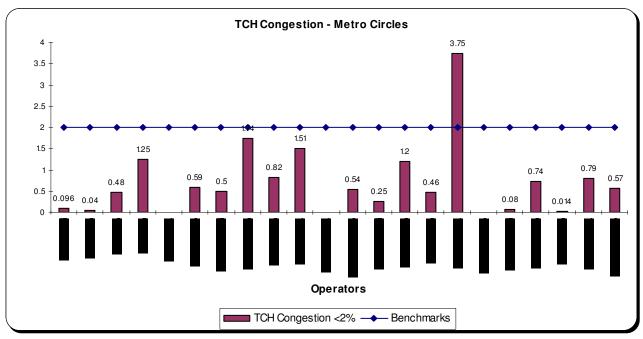


Audit was conducted for 21 operators. One operator namely MTNL Delhi was not done. 17 operators are meeting the benchmark parameter Data Not Provided by MTNL Mumbai, Rel Info Mumbai, Rel Info Delhi and Hutch Chennai



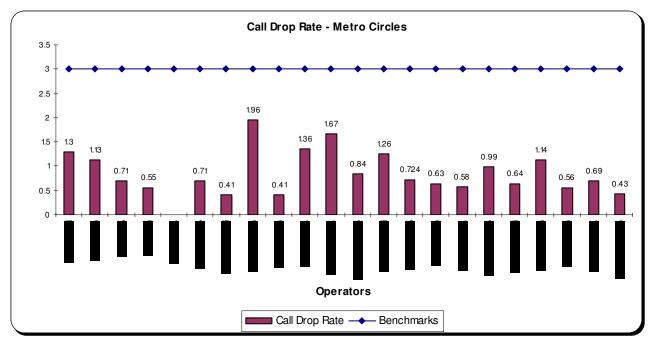


Audit was conducted for 20 operators. 2 operators namely MTNL Delhi and Rel Info Kolkata were not done. 4 operators are not meeting the benchmark parameter Record not available for MTNL Mumbai

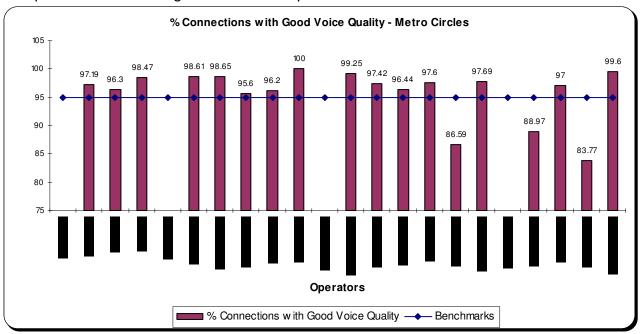


Audit was conducted for 20 operators. 2 Operators namely MTNL Delhi and Rel Info Kolkata were not done. One operator is not meeting the benchmark parameter Record not available for MTNL Mumbai



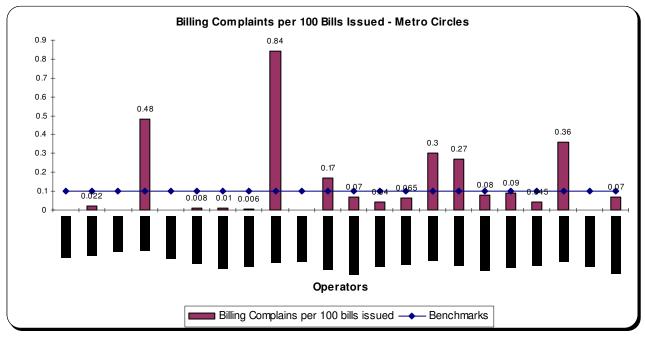


Audit was conducted for 21 operators. One operator namely MTNL Delhi was not done All the operators are meeting the benchmark parameter.

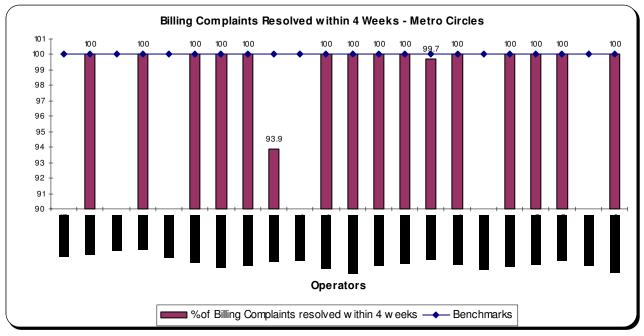


Audit was conducted for 20 operators. Two operators namely MTNL & Bharti, Delhi were not done. Three operators are not meeting the benchmark parameter. Record not available for MTNL Mumbai. Data Not provided by Bharti Chennai



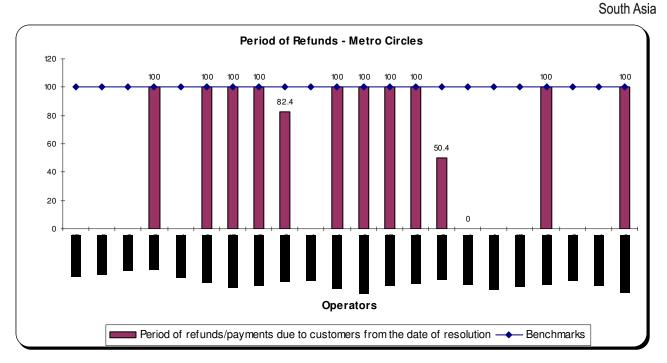


Audit was conducted for 17 operators. 5 operators were not done. 6 operators are not meeting the benchmark parameter.



Audit was conducted for 16 operators. Two operators are not meeting the benchmark parameter. Rest 6 operators were not done.

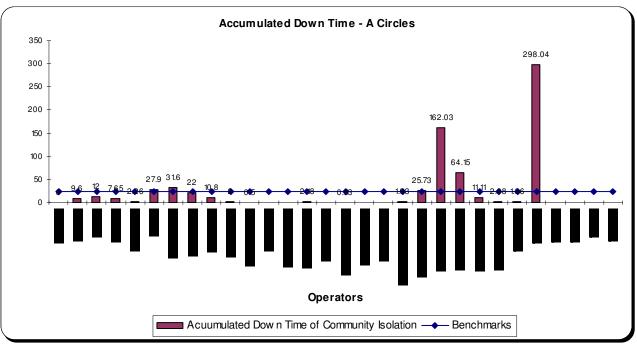




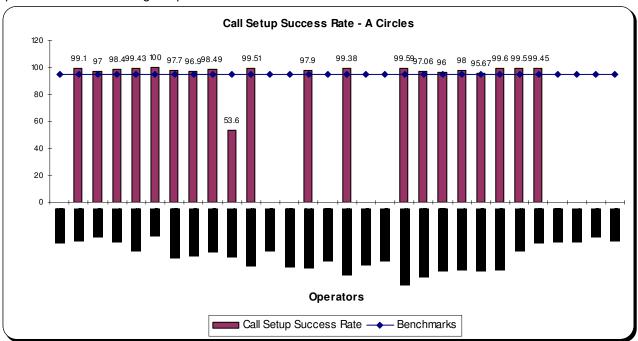
Audit was conducted for 16 operators. 3 operators are not meeting the benchmark parameter. Data Not Provided by Hutch Delhi, Bharti Chennai and Tata Chennai. Rest 6 operators not done.



#### 4.1.2 A CIRCLES

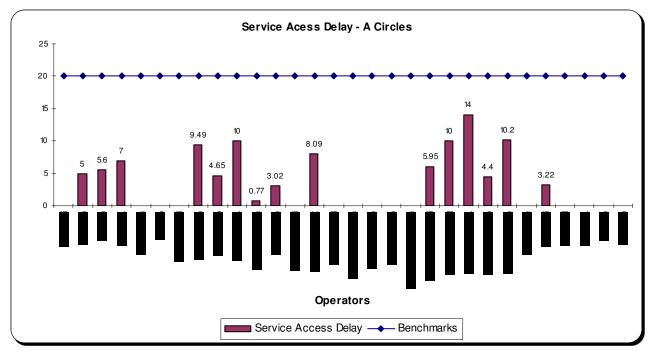


Audit was conducted for 22 operators. Rest 8 operators were not done. Data Not provided by Idea Gujarat. 6 operators are not meeting the parameter.

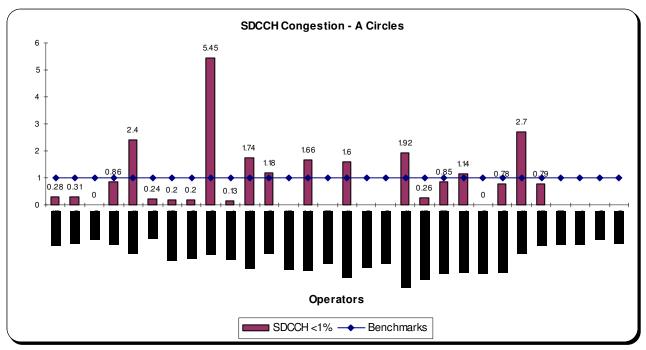


Audit was conducted for 22 operators. Rest 8 operators were not done. Data not provided by Idea Gujarat and Bharti AP. Only 1 operator is not meeting the parameter.



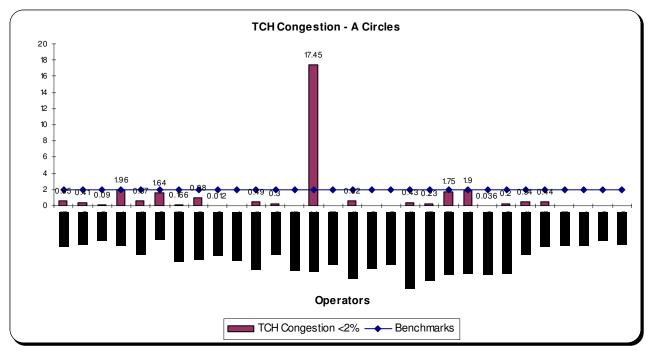


Audit was conducted for 20 operators. Rest 10 operators were not done.15 operators are meeting the parameter. Data Not provided by AP Bharti, Idea and Rel Info, Gujarat Bharti and Karnataka Rel Info.

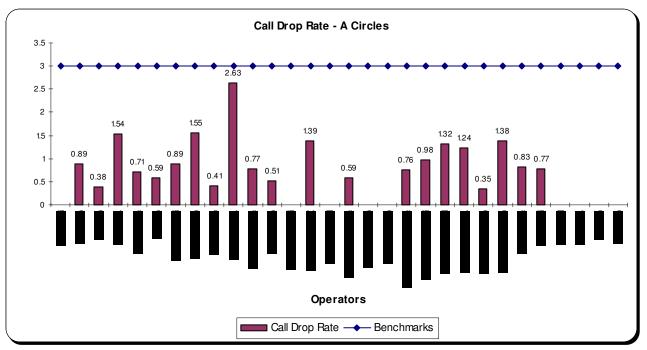


Audit was conducted for 22 operators. Rest 8 operators were not done. 9 operators are not meeting the benchmark parameter.



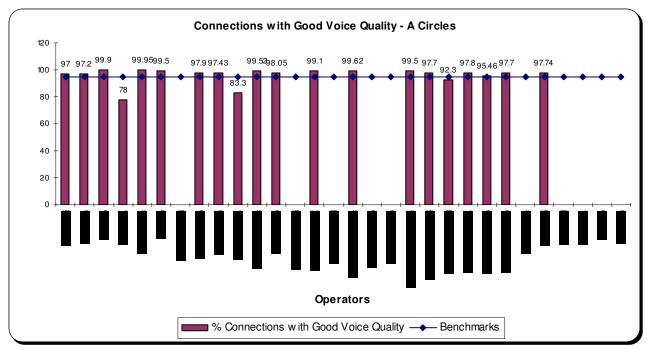


Audit was conducted for 22 operators. Rest 8 operators were not done. One operator is not meeting the benchmark parameter. Data not provided by BSNL Gujarat.

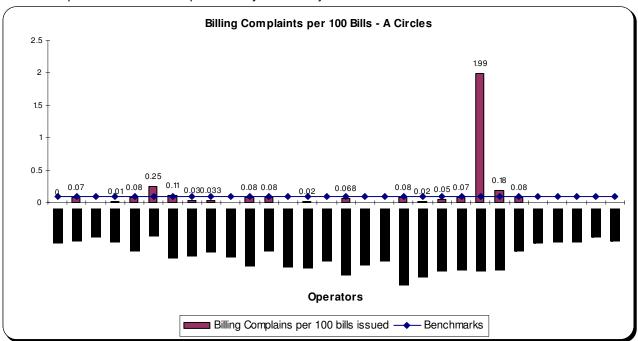


Audit was conducted for 22 operators. Rest 8 operators were not done. 21 operators are meeting the Bench Mark Parameters. Data not provided by AP Bharti.



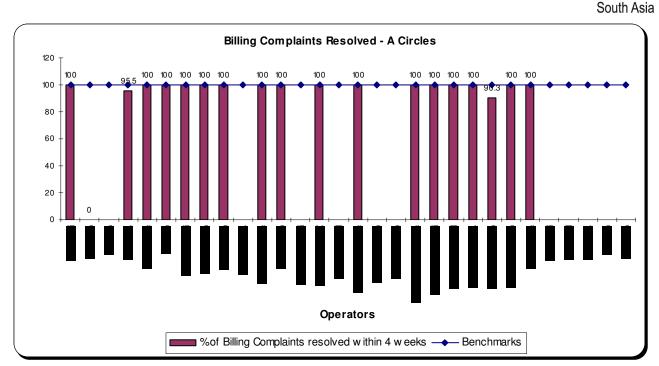


Audit was conducted for 21 operators. Rest 9 operators were not done. 3 operators are not meeting the benchmark parameter. Data not provided by Bharti Gujarat.

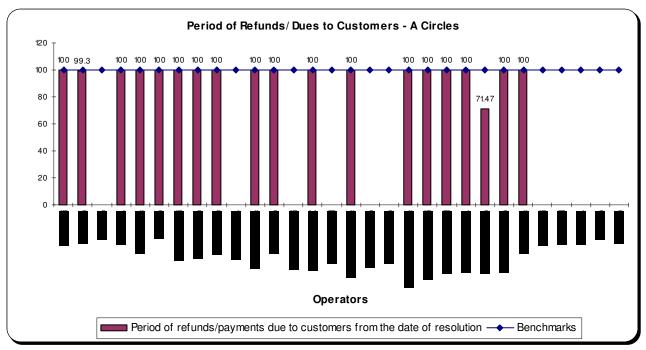


Audit was conducted for 19 operators. Rest 11 operators were not done. 4 operators are not meeting the benchmark parameter.





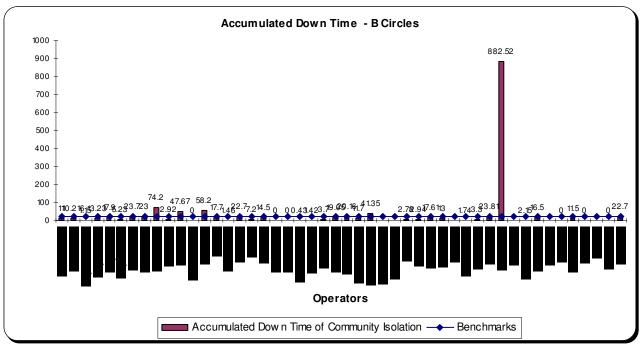
Audit was conducted for 19 operators. Rest 11 operators were not done. Two operators are not meeting the benchmark parameter. Data not provided by Hutch AP.



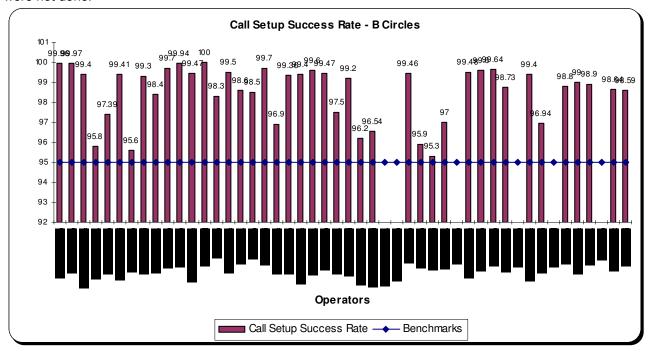
Audit was conducted for 19 operators. Rest 11 operators were not done. Two operators are not meeting the benchmark parameter.



#### 4.1.3 B CIRCLES

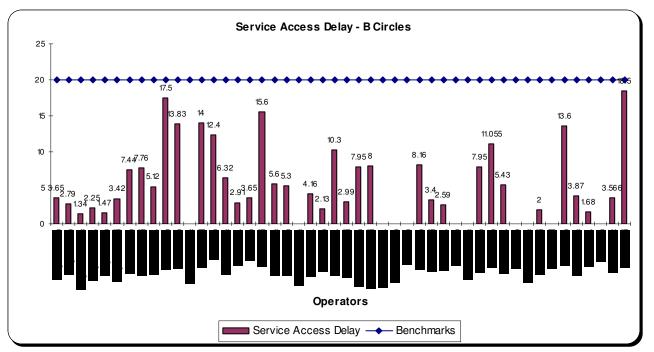


Audit was conducted for 42 operators. 5 operators are not meeting the benchmark parameter. Rest 6 operators were not done.

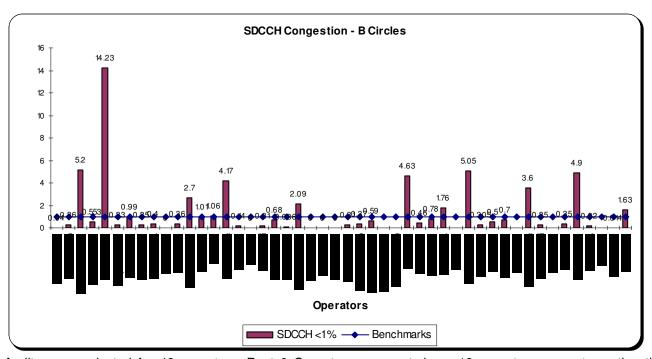


Audit was conducted for 42 operators. Rest 6 operators were not done. All Operators are meeting the Bench Mark Parameters.



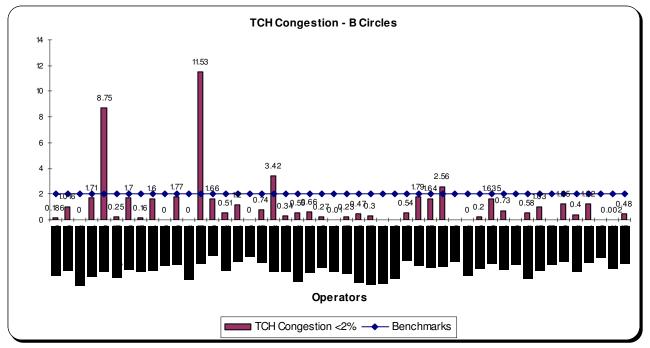


Audit was conducted for 41 operators. Rest 7 operators were not done. All Operators are meeting the Bench Mark Parameters. Data not provided by UP E Reliance, Punjab Reliance, Kerala Reliance and UP W Reliance.

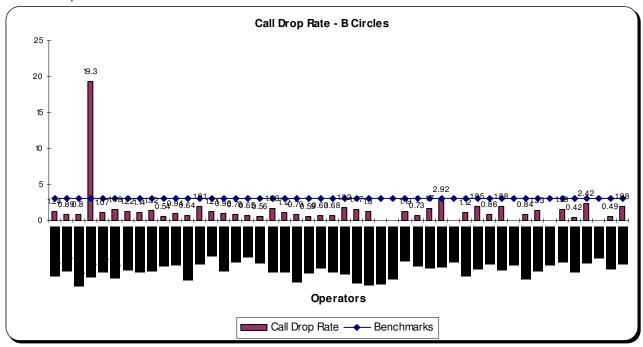


Audit was conducted for 42 operators. Rest 6 Operators were not done. 13 operators are not meeting the benchmark parameter.



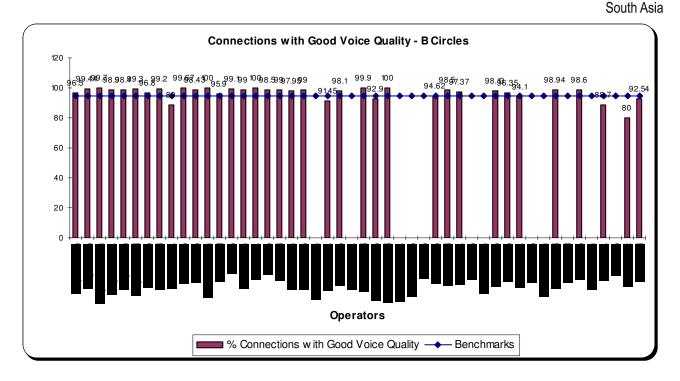


Audit was conducted for 42 operators. Rest 6 operators were not done. 4 operators are not meeting the benchmark parameter.

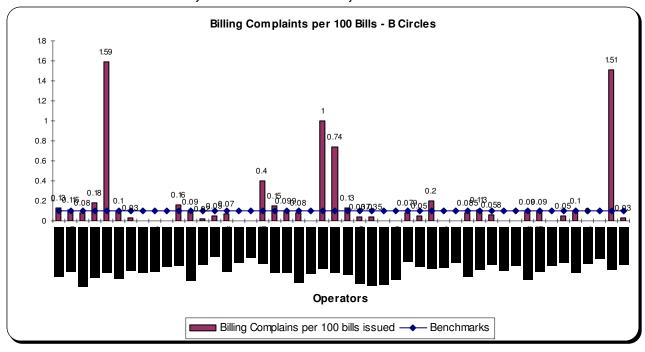


Audit was conducted for 42 operators. Rest 6 operators were not done. One operator is not meeting the benchmark parameter.





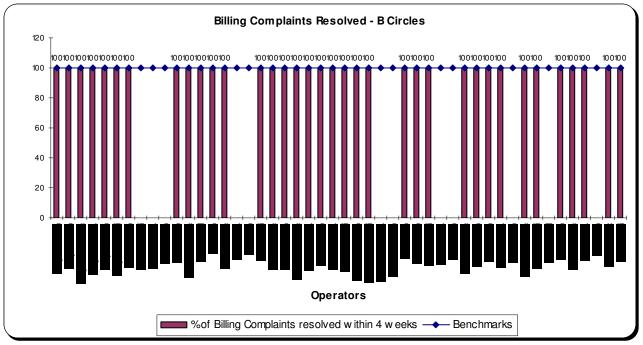
Audit was conducted for 38 operators. Rest 10 operators were not done. 8 operators are not meeting the benchmark. Data Not Provided by HFCL and Reliance Punjab.



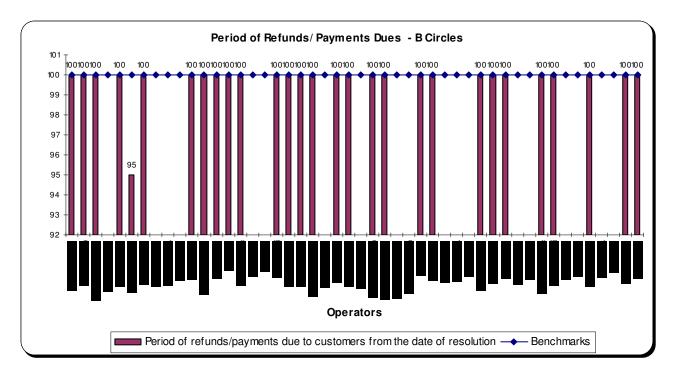
Audit was conducted for 38 operators. Rest 10 operators were not done. 4 operators namely BSNL - Punjab, BSNL - Rajasthan, BSNL - UP E BSNL - UP W not provided the data. 13 operators are not meeting the benchmark parameter.



South Asia



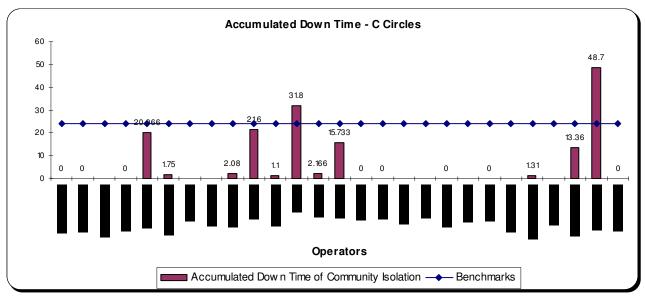
Audit was conducted for 36 operators. All operators are meeting the benchmark parameter. Rest 12 operators were not done.



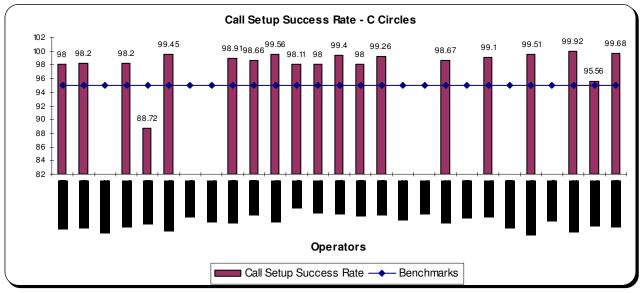
Audit was conducted for 37 operators. Rest 11 operators were not done. One operator is not meeting the benchmark parameter. Data not provided by Rajasthan BSNL, UP E BSNL and UP W BSNL. No incidences were observed in case of BSNL – Haryana, BSNL – Punjab, Bharti – Punjab, Hutch – West Bengal and BSNL – West Bengal.



# 4.1.4 C CIRCLES

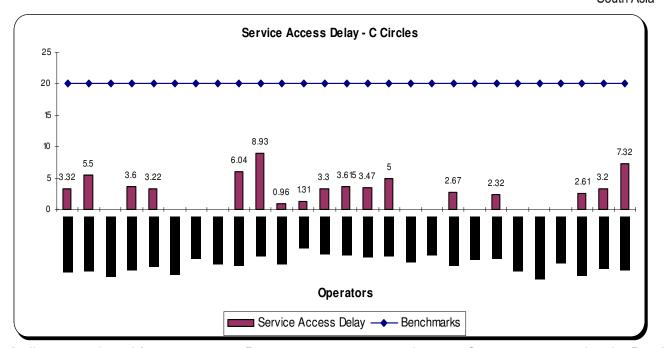


Audit was conducted for 19 operators. Two operators are not meeting the benchmark parameter. Rest 8 operators were not done.

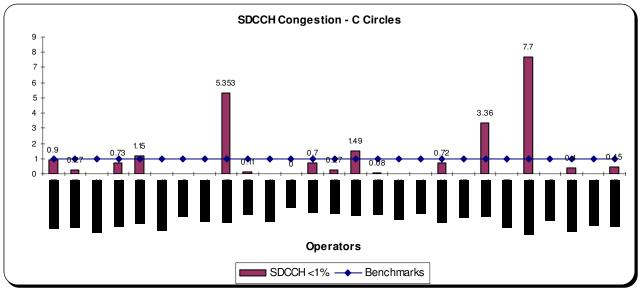


Audit was conducted for 19 operators. Rest 8 operators were not done. One operator is not meeting the benchmark parameter.



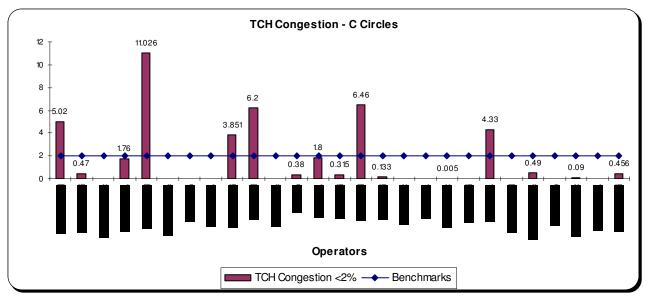


Audit was conducted for 18 operators. Rest 9 operators were not done. 17 Operators are meeting the Bench Mark Parameters. Data not provided by Reliance Info Bihar.

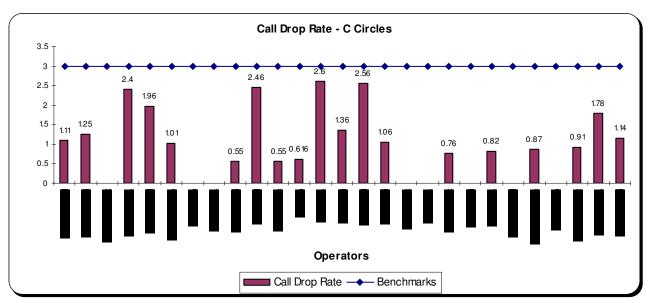


Audit was conducted for 19 operators. Rest 8 operators were not done. 5 operators are not meeting the benchmark parameter. Data not provided by Reliance Bihar, Reliance HP and BSNL Orissa.



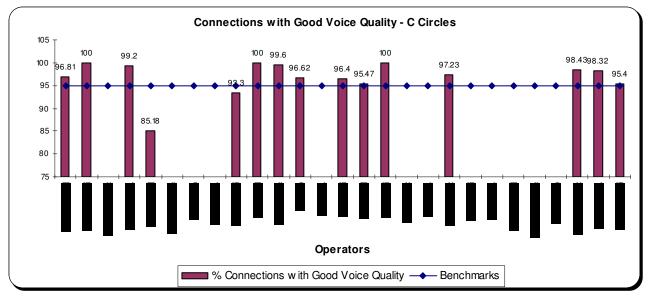


Audit was conducted for 19 operators. Rest 8 operators were not done. Six operators are not meeting the benchmark parameter. Data not provided by Bihar Reliance, HP Reliance and Orissa BSNL.

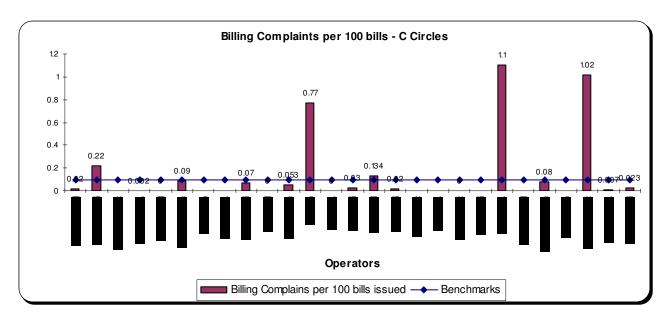


Audit was conducted for 19 operators. Rest 8 operators were not done. All Operators are meeting the Bench Mark Parameters.



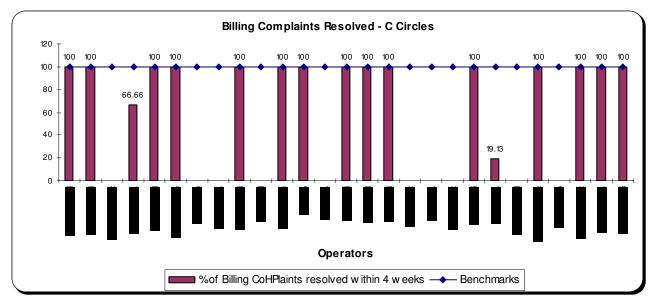


Audit was conducted for 18 operators. Rest 9 operators were not done. Two operators are not meeting the benchmark parameter. Data not provided by Bihar Reliance, HP BSNL & J&K BSNL.

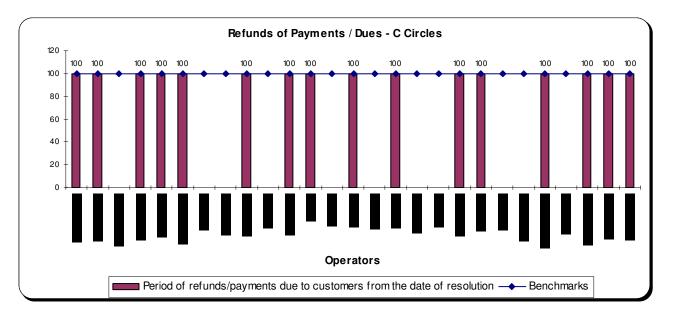


Audit was conducted for 19 operators. Rest 8 operators were not done. 5 operators are not meeting the benchmark parameter.





Audit was conducted for 18 operators. Rest 7 operators were not done. 2 operators are not meeting the benchmark parameter. Data not provided by Dishnet J&K. No incidences were observed in case of Reliance Tel HP and BSNL HP

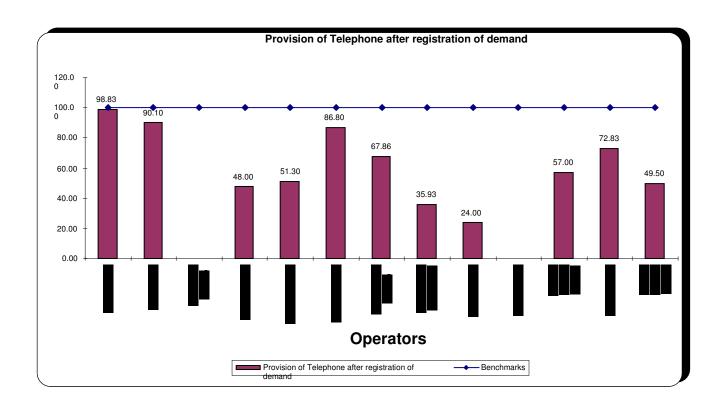


Audit was conducted for 20 operators. Rest 7 operators were not done. 16 Operators are meeting the benchmarks. Data not provided by BSNL J&K. Not applicable for North East Rel Tel. No incidences of refunds were observed at HP – Rel Tel and HP – BSNL.



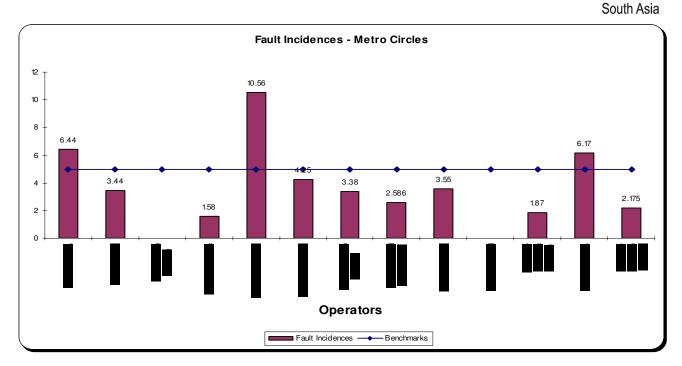
# 4.2 QOS - BASIC

## 4.2.1 METRO CIRCLES

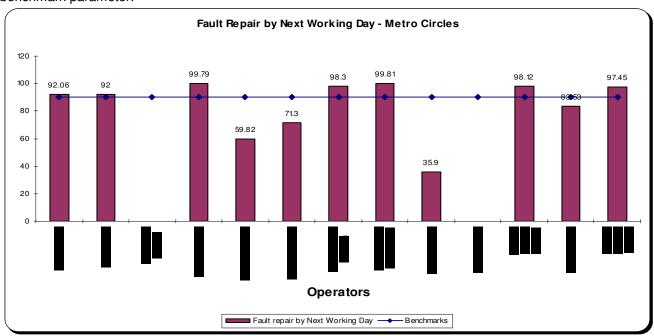


Audit was conducted for 11 operators. Rest 2 operators were not done. 11 operators are not meeting the benchmark parameter.



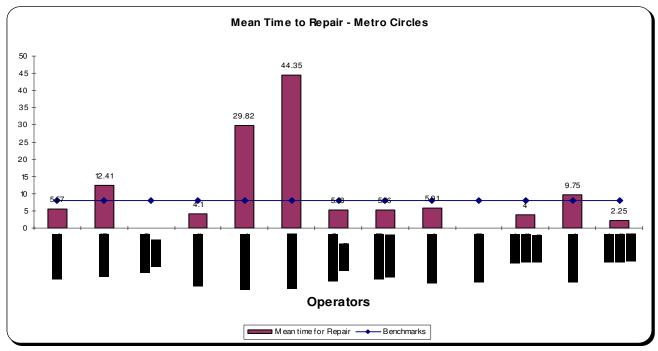


Audit was conducted for 11 operators. Rest 2 operators were not done. 3 operators are not meeting the benchmark parameter.

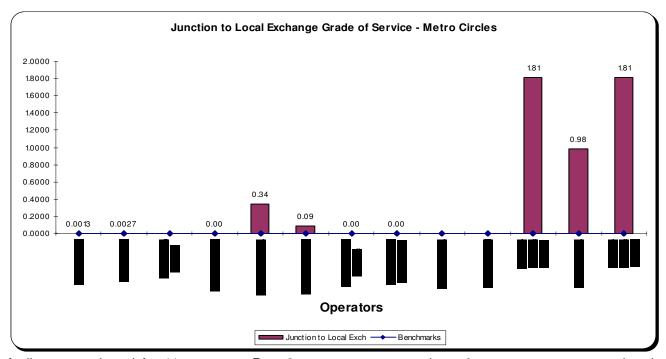


Audit was conducted for 11 operators. Rest 2 operators were not done. 4 operators are not meeting the benchmark parameter.



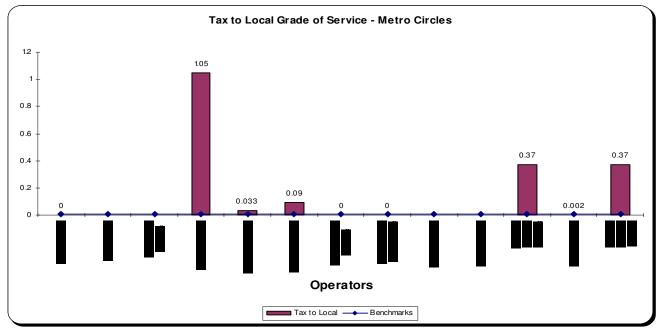


Audit was conducted for 11 operators. Rest 2 operators were not done. 4 operators are not meeting the benchmark parameter.

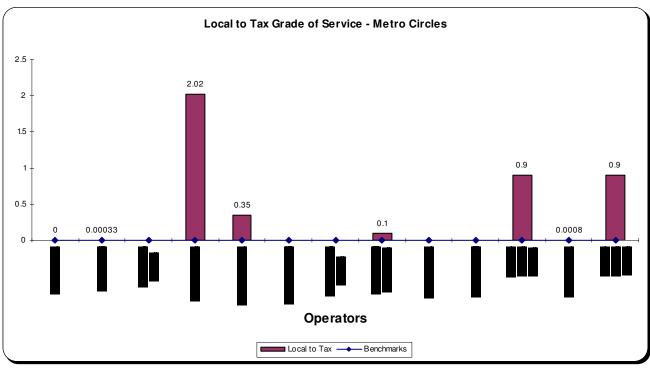


Audit was conducted for 11 operators. Rest 2 operators were not done. 6 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL.



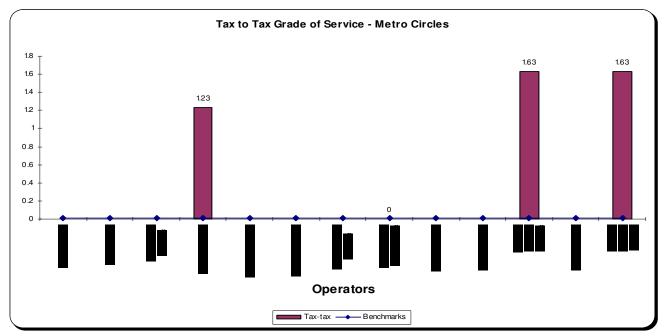


Audit was conducted for 11 operators. Rest 2 operators were not done. 5 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL. Not applicable for Delhi Bharti.

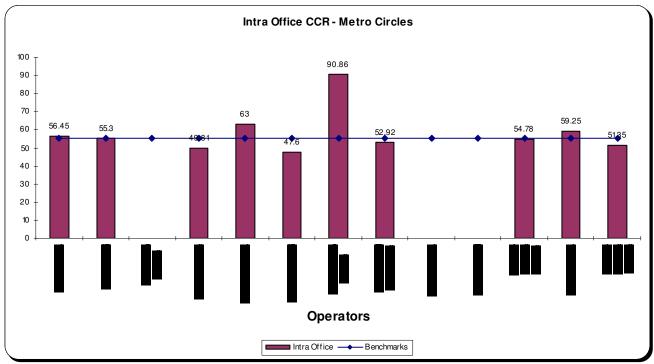


Audit was conducted for 11 operators. Rest 2 operators were not done. 5 operators are not meeting the benchmark parameter. Not applicable for Mumbai Tata and Bharti. Data not provided for Chennai BSNL.



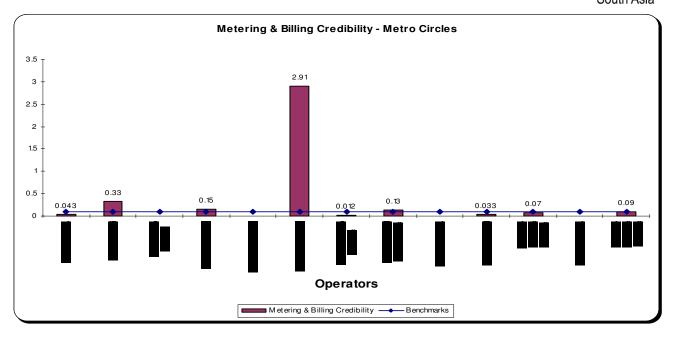


Audit was conducted for 11operators. Rest 2 operators were not done. 3 operators are not meeting the benchmark parameter. Data not provided by MTNL Delhi and Chennai BSNL. Not applicable for Bharti Delhi, Mumbai MTNL, Bharti, Tata and Kolkata BSNL.

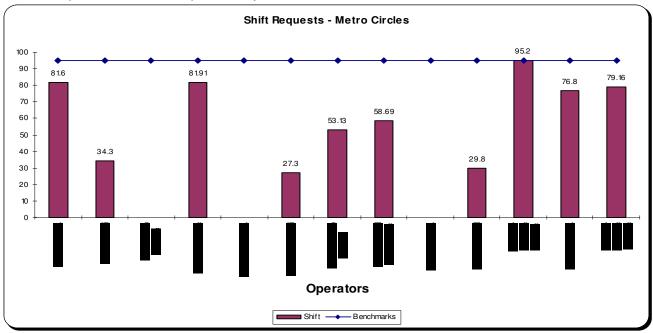


Audit was conducted for 11 operators. Rest 2 operators were not done. 5 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL.



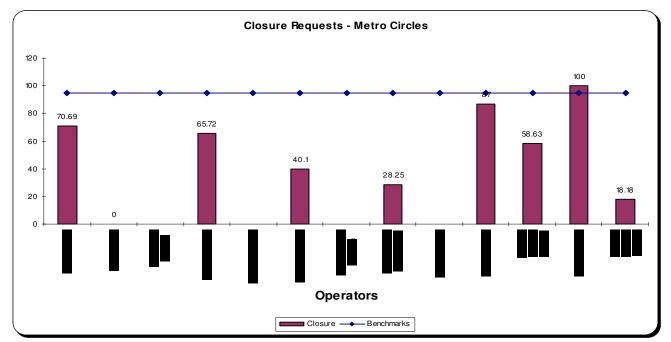


Audit was conducted for 11 operators. Rest 2 operators were not done. 4 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL and Kolkata BSNL.

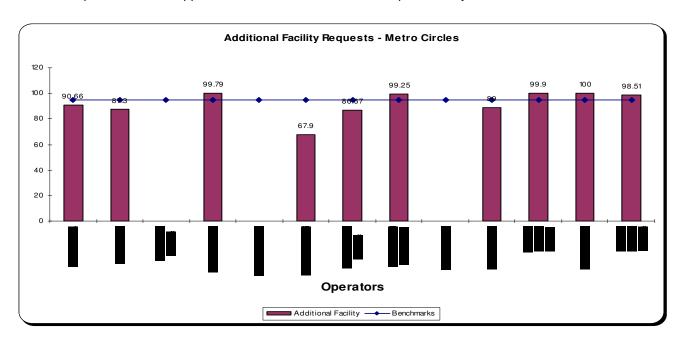


Audit was conducted for 11 operators. Rest 2 operators were not done. 9 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL.



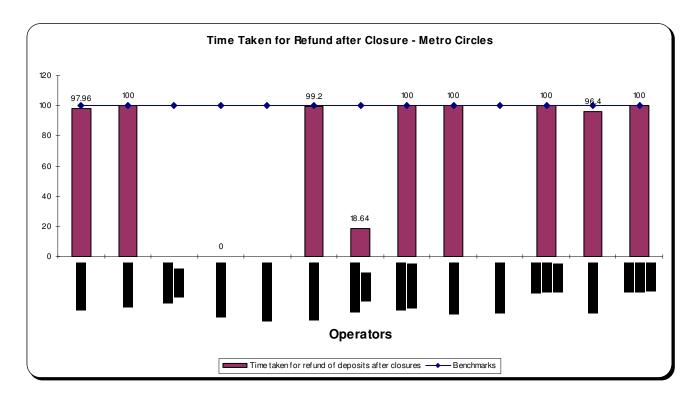


Audit was conducted for 11 operators. Rest 2 operators were not done. 8 operator(s) are not meeting the benchmark parameter. Not applicable for Mumbai Tata. Data not provided by Chennai BSNL.



Audit was conducted for 11 operators. Rest 2 operators were not done. 5 operators are not meeting the benchmark parameter. Data not provided by Chennai BSNL.

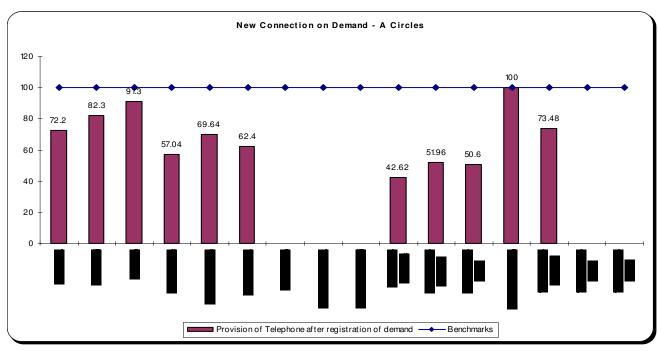




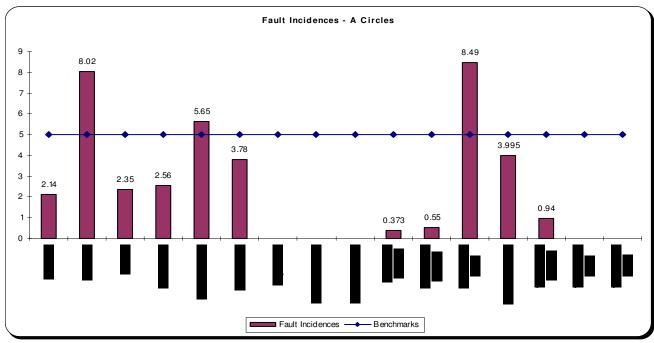
Audit was conducted for 11 operators. Rest 2 operators were not done. 5 operators are not meeting the benchmark parameter. No incidences were observed for Chennai - Bharti



## 4.2.2 A CIRCLES

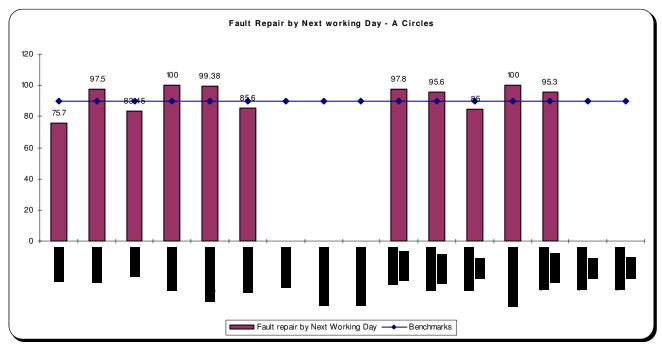


Audit was conducted for 11 operators. Rest 5 operators were not done. 10 operators are not meeting the benchmark parameter.

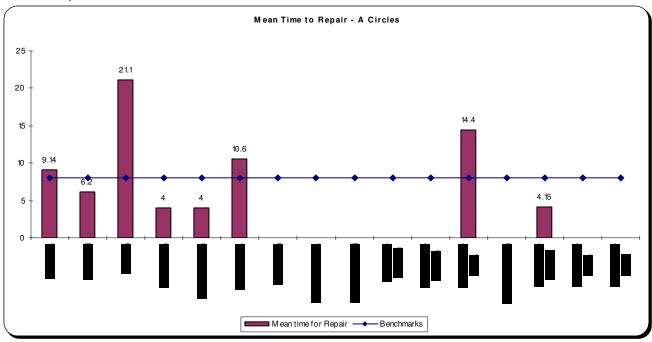


Audit was conducted for 11 operators. Rest 5 operators were not done. 3 operators are not meeting the benchmark parameter.



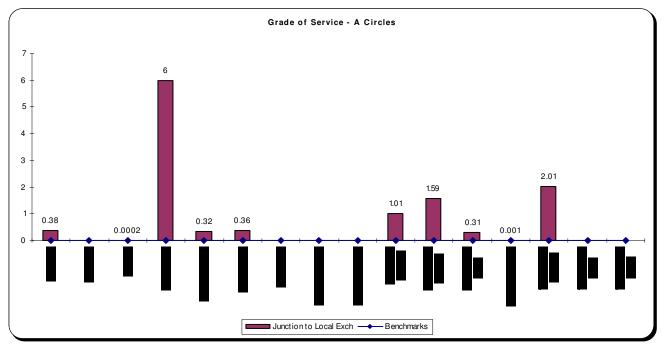


Audit was conducted for 11 operators. Rest 5 operators were not done 4 operators are not meeting the benchmark parameter.

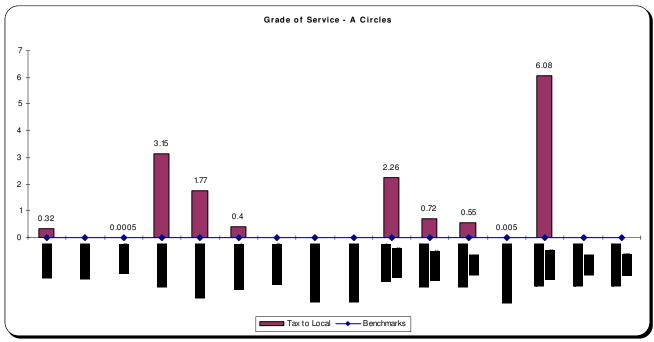


Audit was conducted for 11 operators. Rest 5 operators were not done. 4 operators are not meeting the benchmark parameter. Data not provided by Reliance Karnataka, Reliance Maharashtra and Tata Maharashtra.



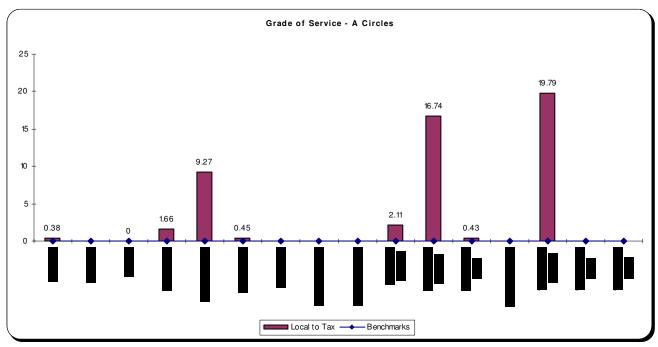


Audit was conducted for 11 operators. Rest 5 operators were not done. 8 operators are not meeting the benchmark parameter. Data not provided by Andhra Pradesh Bharti.

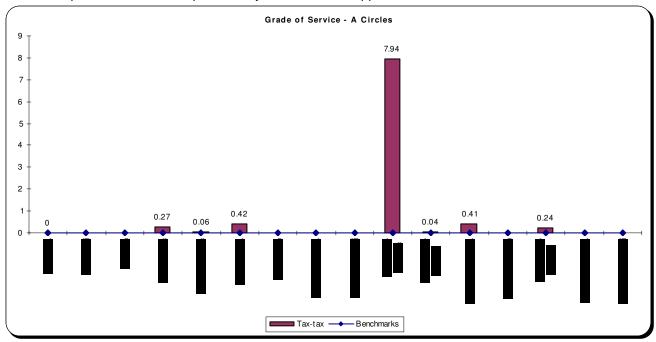


Audit was conducted for 11 operators. Rest 5 operators were not done. 8 operators are not meeting the benchmark parameter. Data not provided by Bharti AP.





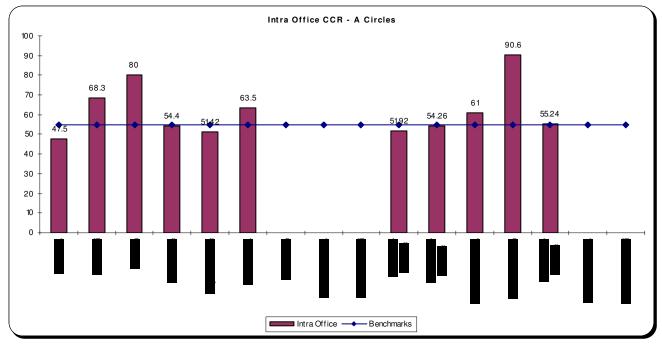
Audit was conducted for 11 operators. Rest 5 operators were not done. 8 operators are not meeting the benchmark parameter. Data not provided by Bharti AP. Not applicable for Tata Maharashtra.



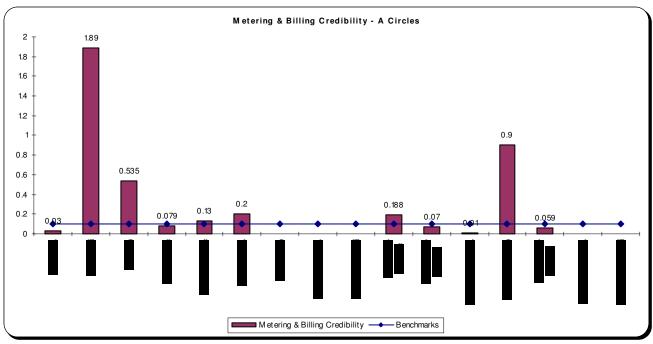
Audit was conducted for 11 operators. Rest 5 operators were not done. 7 operators are not meeting the benchmark parameter. Data not provided by Bharti AP. Not applicable for Tata AP and Maharashtra.



South Asia

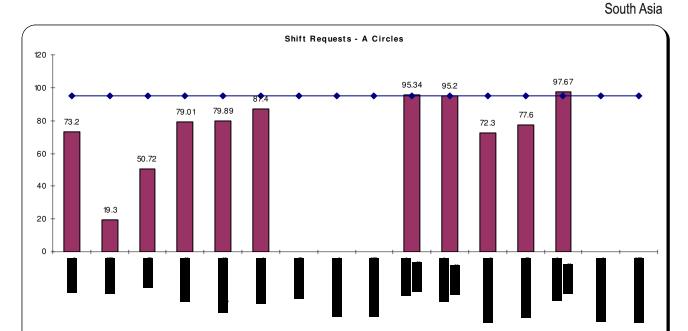


Audit was conducted for 11 operators. 5 operators are not meeting the benchmark parameter. Rest 5 operators were not done



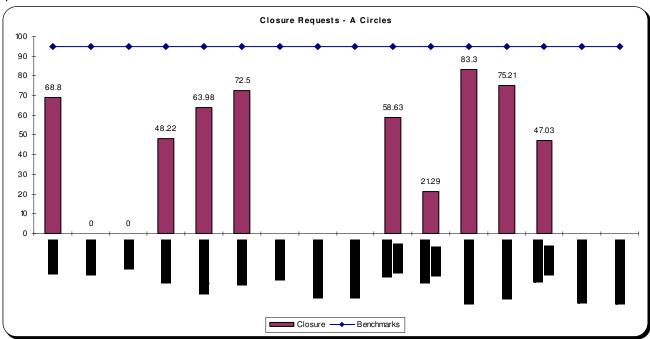
Audit was conducted for 11 operators. Rest 5 operators were not done. 6 operators are not meeting the benchmark parameter.





Audit was conducted for 11 operators. 08 operators are not meeting the benchmark parameter. Rest 5 operators were not done.

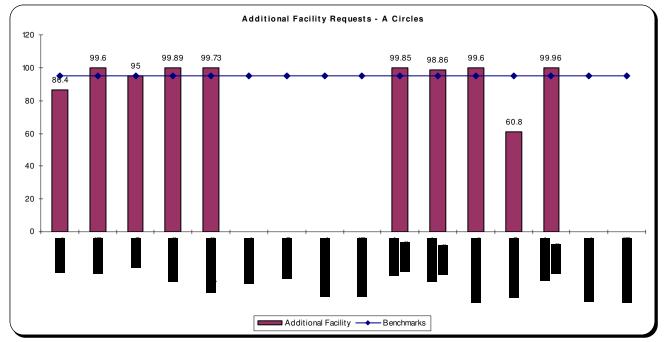
■ Shift — Benchmarks



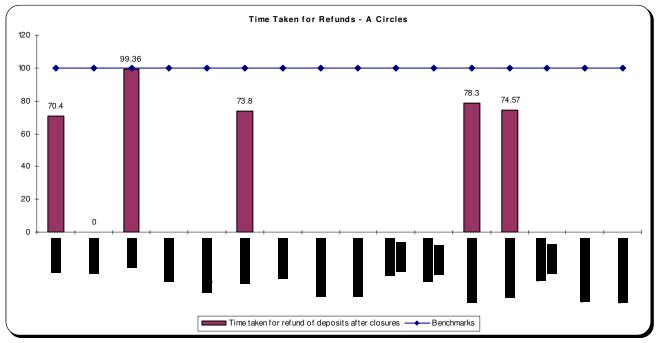
Audit was conducted for 11 operators. Rest 5 operators were not done. 11 operators are not meeting the benchmark parameter.







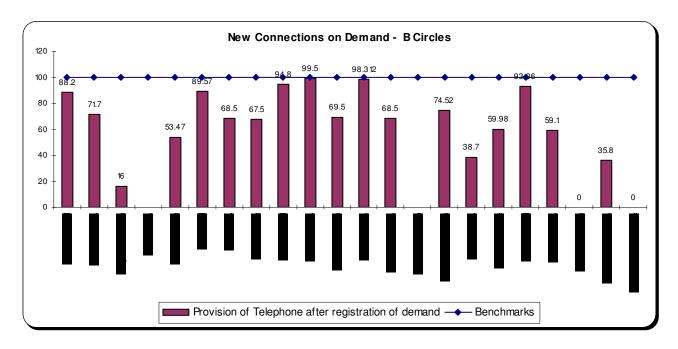
Audit was conducted for 11 operators. Rest 5 operators were not done. 2 operators are not meeting the benchmark parameter. Data not provided by BSNL Gujarat.



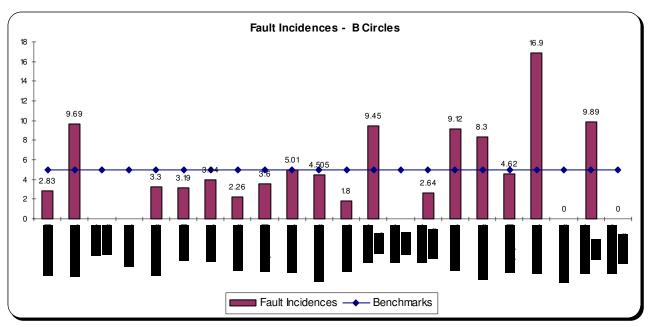
Audit was conducted for 11 operators. Rest 5 operators were not done. 6 operators are not meeting the benchmark parameter. No incidences were observed for AP – Reliance, Gujarat – Reliance, Karnataka – Reliance, Maharashtra – Reliance and Tamil Nadu – Reliance.



#### 4.2.3 B CIRCLES

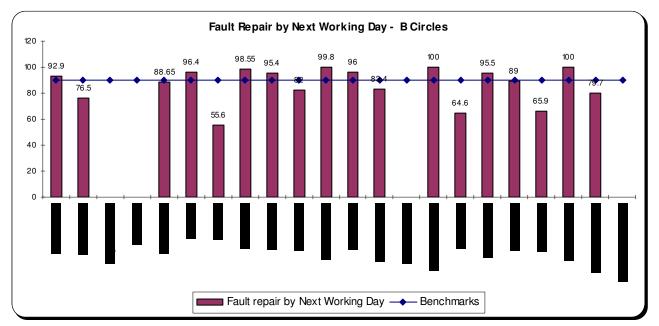


Audit was conducted for 20 operators. Rest 2 operators were not done. 20 operators are not meeting the benchmark parameter.

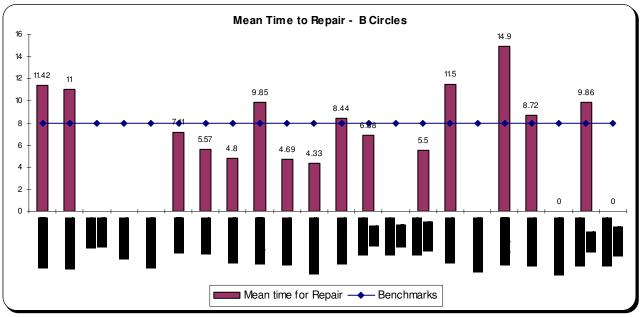


Audit was conducted for 20 operators. Rest 2 operators were not done. 7 operators are not meeting the benchmark parameter. No incidences were observed in case of Haryana – Reliance.



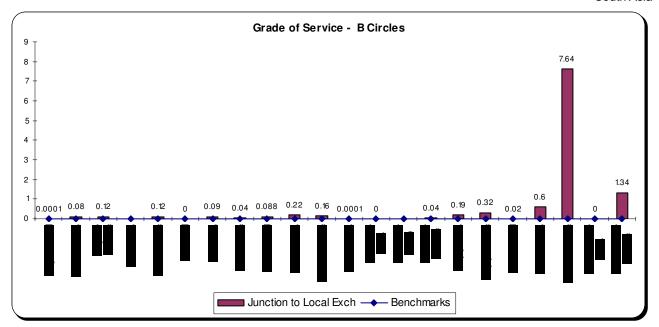


Audit was conducted for 20 operators. Rest 2 operators were not done. 9 operators are not meeting the benchmark parameter. No incidences were observed in case of Haryana – Reliance and WB – Reliance.

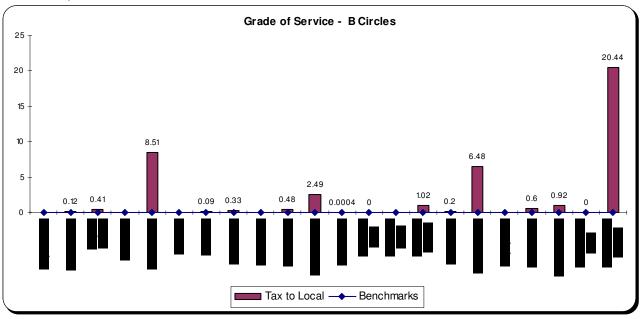


Audit was conducted for 20 operators. Rest 2 operators were not done. 8 operators are not meeting the benchmark parameter. Data not provided by Reliance Haryana, Reliance Kerala and Reliance UP East.



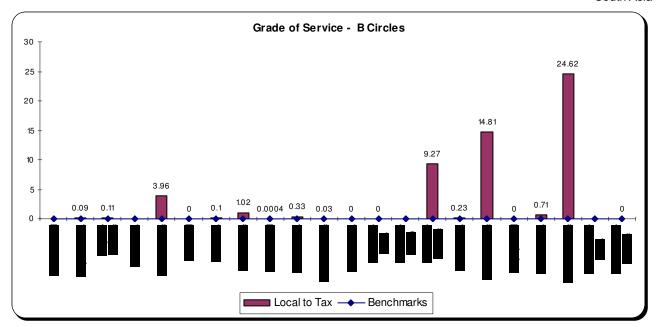


Audit was conducted for 20 operators. Rest 2 operators were not done. 15 operators are not meeting the benchmark parameter.

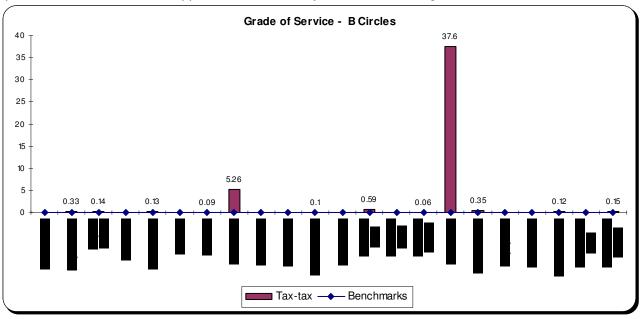


Audit was conducted for 20 operators. Rest 2 operators were not done. 13 operators are not meeting the benchmark parameter. Not applicable for Airtel Haryana, MP, Punjab and UP West



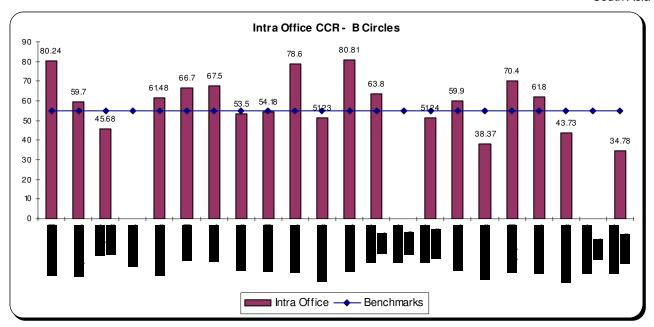


Audit was conducted for 20 operators. 12 operators are not meeting the benchmark parameter. Rest 2 operators were not done. Not applicable for Airtel Haryana and West Bengal BSNL.

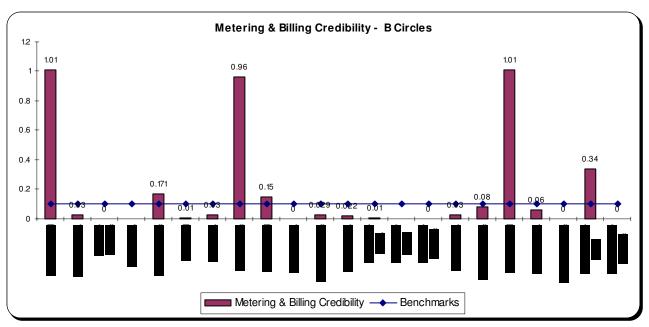


Audit was conducted for 20 operators. Rest 2 operators were not done. 12 operators are not meeting the benchmark parameter. Data not provided by BSNL Punjab. Not applicable for Airtel Haryana, MP, Punjab and UP West, HFCL Punjab, BSNL UP West and BSNL West Bengal.



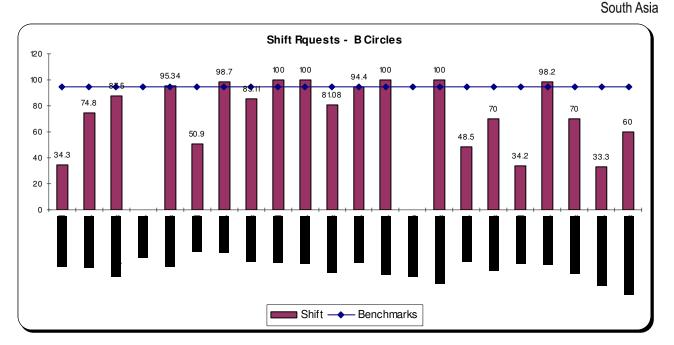


Audit was conducted for 20 operators. Rest 2 operators were not done. 8 operators are not meeting the benchmark parameter. BSNL West Bengal not applicable.

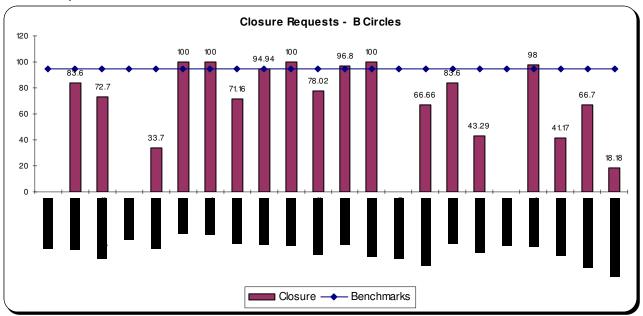


Audit was conducted for 20 operators. Rest 2 operators were not done. 6 operators are not meeting the benchmark parameter.





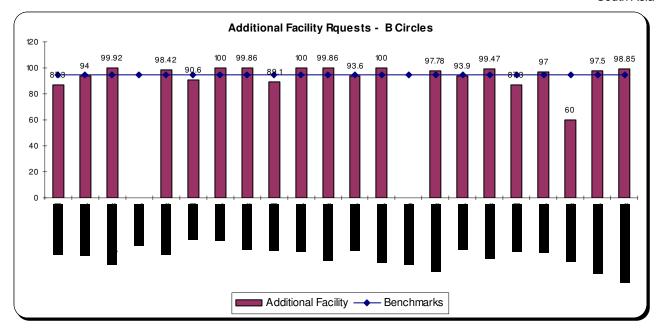
Audit was conducted for 20 operators. Rest 2 operators were not done. 13 operators are not meeting the benchmark parameter.



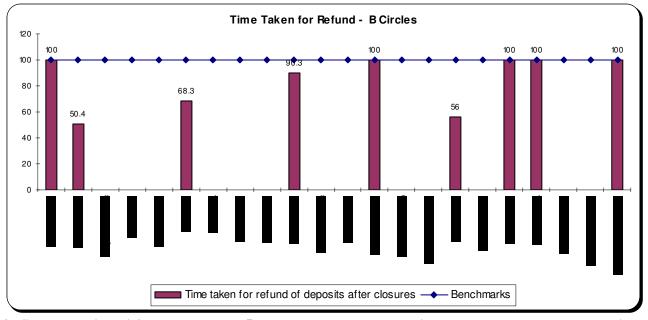
Audit was conducted for 20 operators. Rest 2 operators were not done. 12 operators are not meeting the benchmark parameter. Data not provided by Airtel UP West. No incidences were observed for Bharti Haryana



South Asia



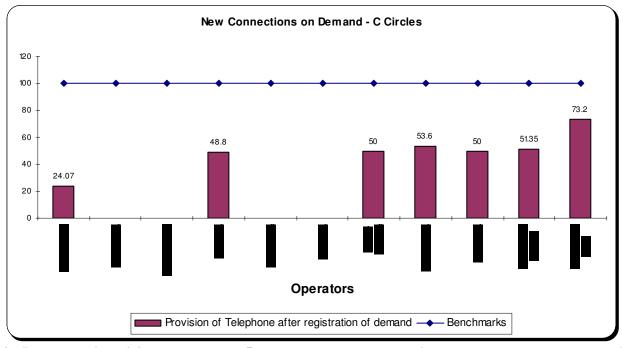
Audit was conducted for 20 operators. Rest 2 operators were not done. 8 operators are not meeting the benchmark parameter.



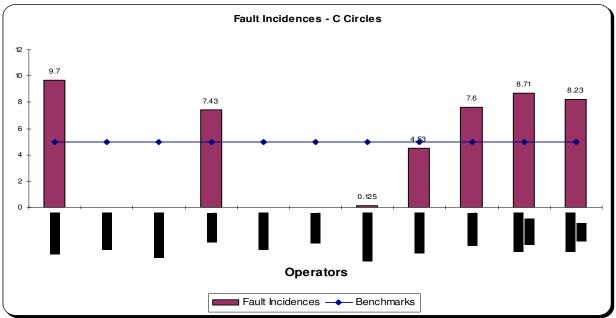
Audit was conducted for 20 operators. Rest 2 operators were not done. 04 operators are not meeting the benchmark parameter. Data not provided by BSNL MP, Airtel Punjab and HFCL Punjab. No incidences were observed in case of Reliance – Haryana, Reliance – Kerala, Reliance – MP, Reliance – Rajasthan, - Reliance UP East, Reliance – UP West, BSNL – West Bengal and Reliance - Punjab.



## 4.2.4 C CIRCLES



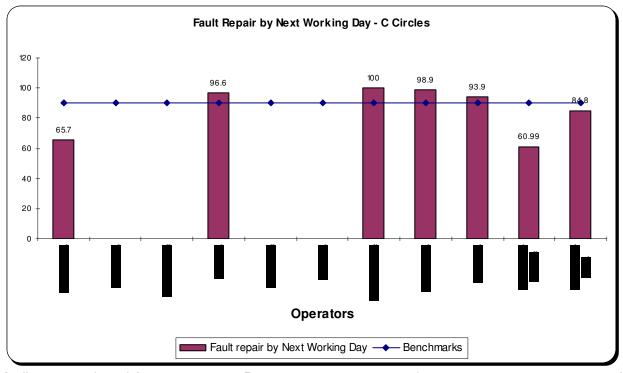
Audit was conducted for 09 operators. Rest 2 operators were not done. 07 operators are not meeting the benchmark parameter. No incidences were observed for Reliance – Bihar and Reliance HP



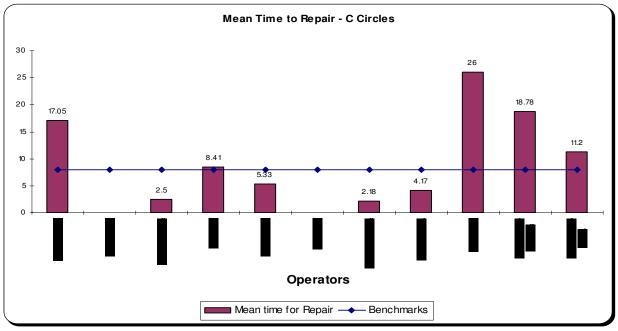
Audit was conducted for 09 operators. Rest 2 operators were not done. 05 operators are not meeting the benchmark parameter. No incidences were reported in case of Reliance – Bihar and Reliance – HP.



South Asia

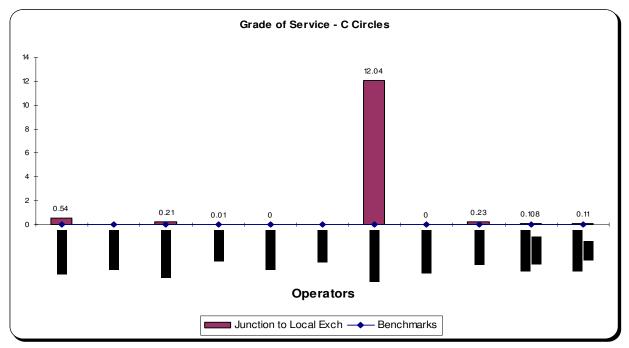


Audit was conducted for 09 operators. Rest 2 operators were not done. 03 operators are not meeting the benchmark parameter. No incidences were reported in case of Reliance – Bihar and Reliance – HP.

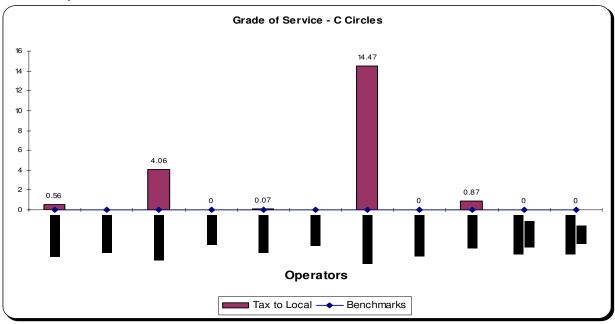


Audit was conducted for 09 operators. Rest 2 operators were not done. 05 operators are not meeting the benchmark parameter.



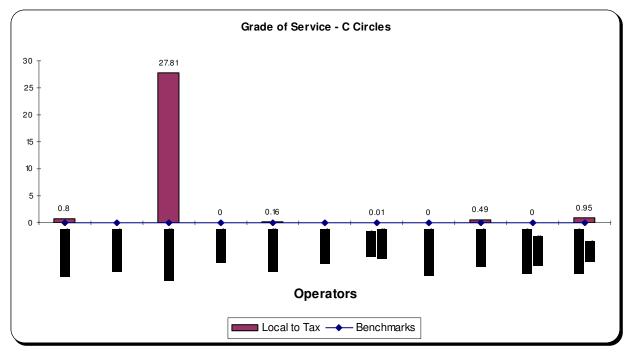


Audit was conducted for 09 operators. Rest 2 operators were not done. 07 operators are not meeting the benchmark parameter.

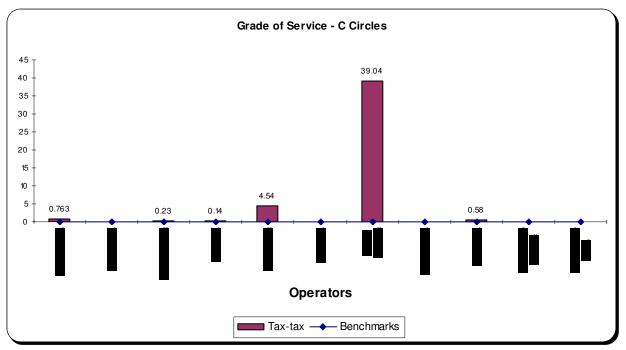


Audit was conducted for 09 operators. Rest 2 operators were not done. 05 operators are not meeting the benchmark parameter.



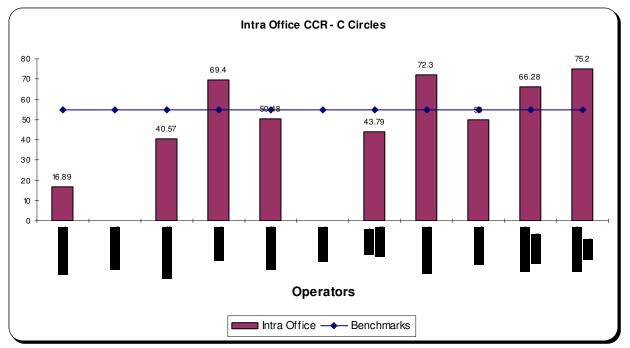


Audit was conducted for 09 operators. Rest 2 operators were not done. 06 operators are not meeting the benchmark parameter.

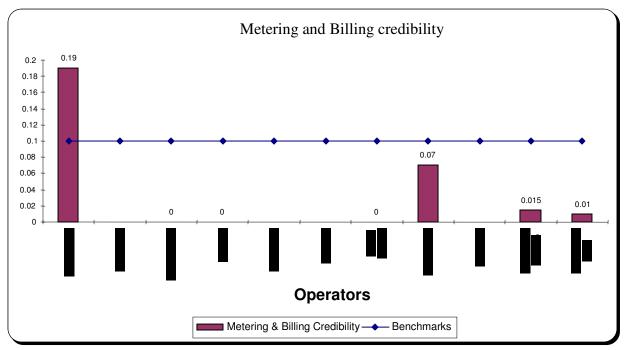


Audit was conducted for 09 operators. Rest 2 operators were not done. 06 operators are not meeting the benchmark parameter. Data not provided by Orissa BSNL and Chattisgarh Reliance and BSNL.



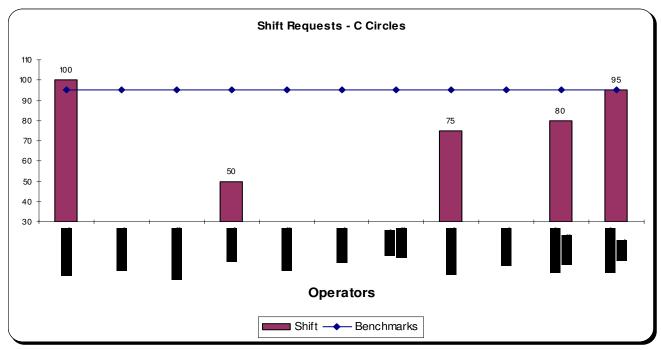


Audit was conducted for 09 operators. Rest 2 operators were not done. 05 operators are not meeting the benchmark parameter.

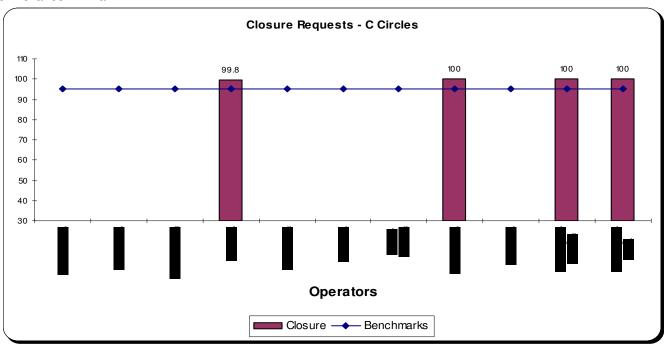


Audit was conducted for 09 operators. Rest 2 operators were not done. 01 operator is not meeting the benchmark parameter. Data not provided by BSNL J&K. No incidences were reported in case of Reliance – HP.



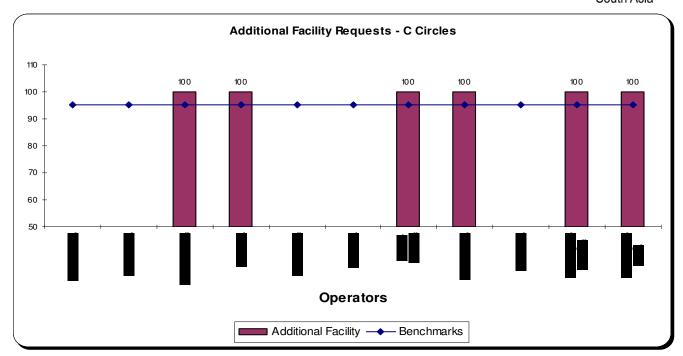


Audit was conducted for 08 operators. Rest 2 operators were not done. 03 operators are not meeting the benchmark parameter. Data not provided by HP Reliance and J&K BSNL. No incidences were reported in case of Reliance – Bihar.

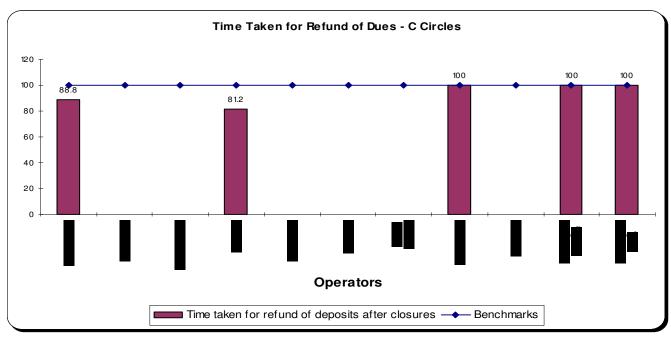


Audit was conducted for 09 operators. Rest 2 operators were not done. All Operators are meeting the Bench Mark Parameters. Data not provided by Assam BSNL, J&K BSNL & HP Reliance. No incidences were observed in case of Bihar Reliance and Orissa Reliance.





Audit was conducted for 09 operators. Rest 2 operators were not done. 06 Operators are meeting the Bench Mark Parameters. Data not provided by Assam BSNL, HP Reliance and J&K BSNL.

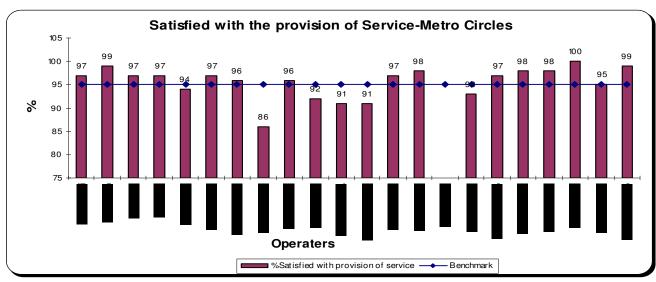


Audit was conducted for 09 operators. Rest 2 operators were not done. 02 operators are not meeting the benchmark parameter. Data not provided by J&K BSNL. No incidences were reported for Reliance – Bihar, Reliance HP and Reliance – Orissa.

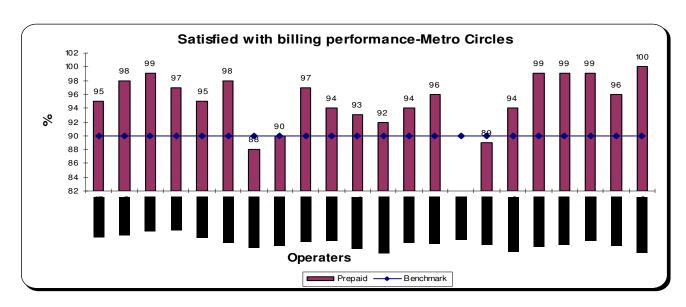


# 4.3 CSS - CELLULAR

#### 4.3.1 METRO CIRCLES

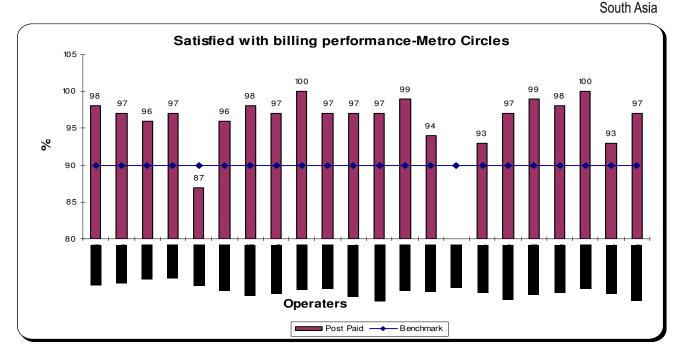


Survey was conducted for all 21 operators. Out of these, 6 Operators were found not meeting the Criteria. Kolkata Tata not done.

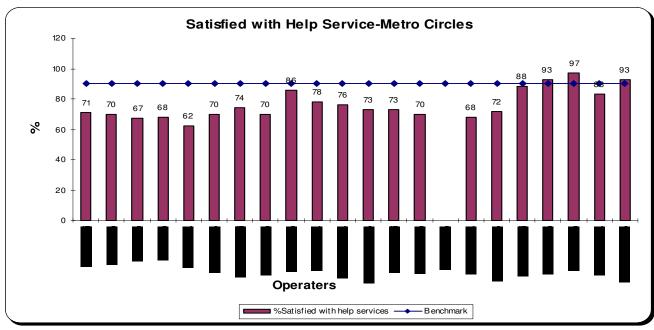


Survey was conducted for all 21 operators. Out of these, 2 Operators were found not meeting the Criteria. Kolkata Tata not done.



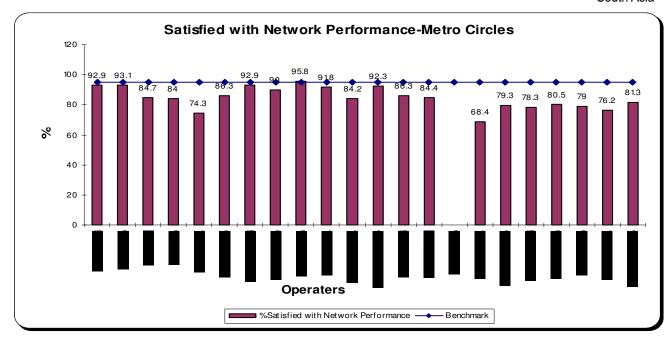


Survey was conducted for all 21 operators. Out of these, 1 Operators were found not meeting the Criteria. Kolkata Tata not done.

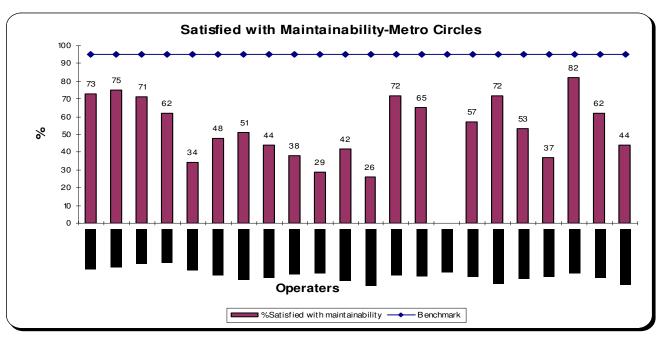


Survey was conducted for all 21 operators. Out of these, 18 Operators were found not meeting the Criteria. Kolkata Tata not done.



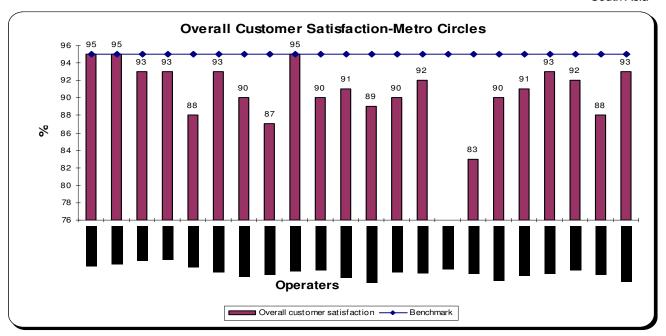


Survey was conducted for all 21 operators. Out of these, 20 Operators were found not meeting the Criteria. Kolkata Tata not done.

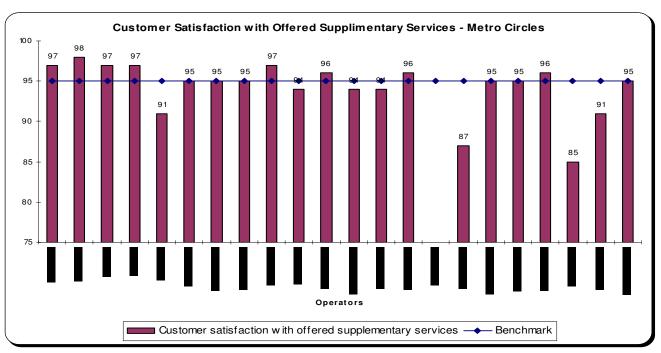


Survey was conducted for all 21 operators. Out of these, none of the Operators were found meeting the Criteria. Kolkata Tata not done.





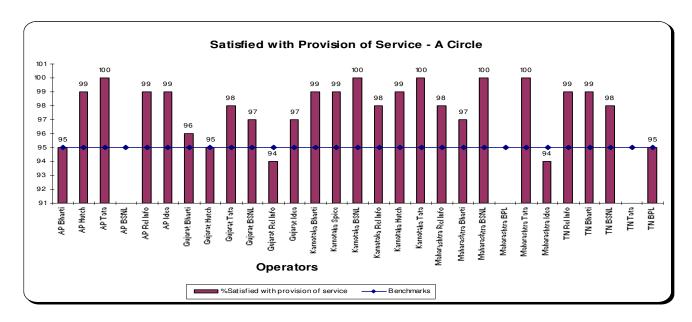
Survey was conducted for all 21 operators. Out of these, 18 Operators were found not meeting the Criteria. Kolkata Tata not done.



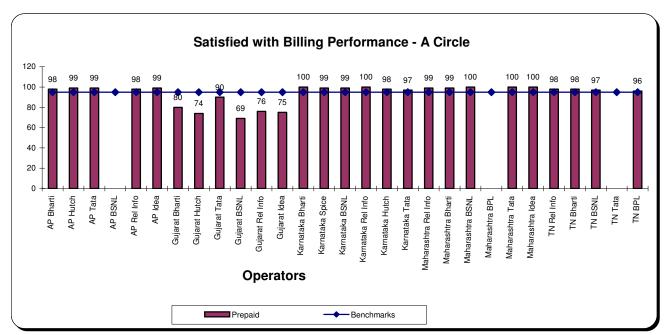
Survey was conducted for all 21 operators. Out of these, 7 Operators were found not meeting the Criteria. Kolkata Tata not done.



## 4.3.2 A CIRCLES

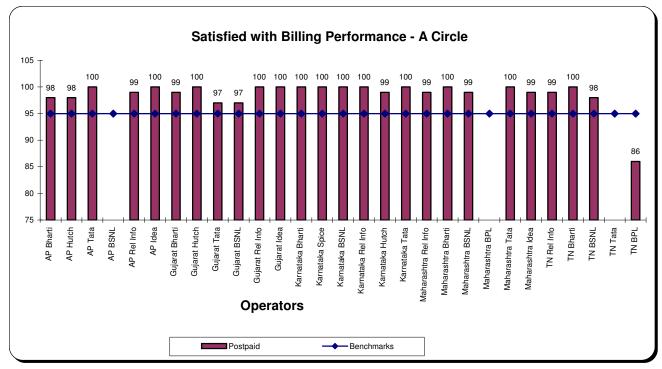


Survey was conducted for 26 operators. Out of these, 2 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done

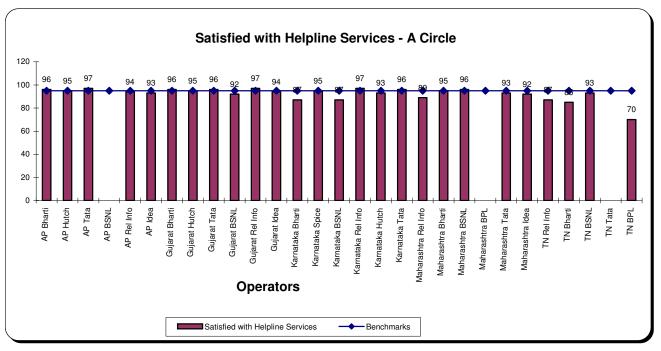


Survey was conducted for 26 operators. Out of these, 5 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done



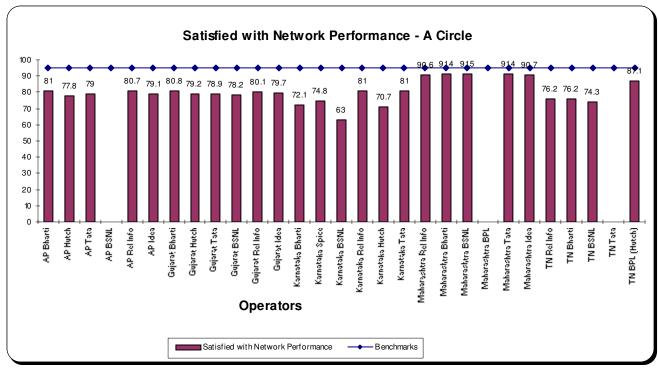


Survey was conducted for 26 operators. Out of these, 1 Operator was found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done

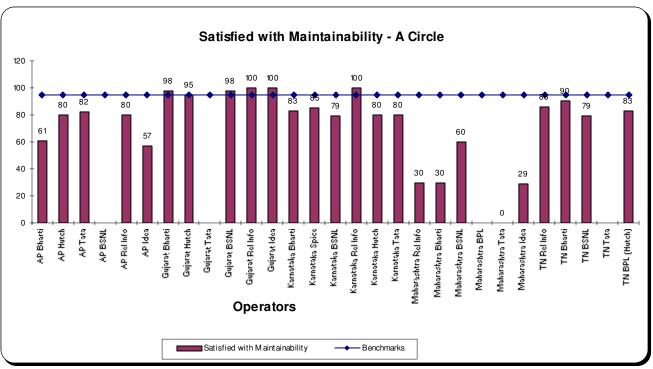


Survey was conducted for 26 operators. Out of these, 6 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done



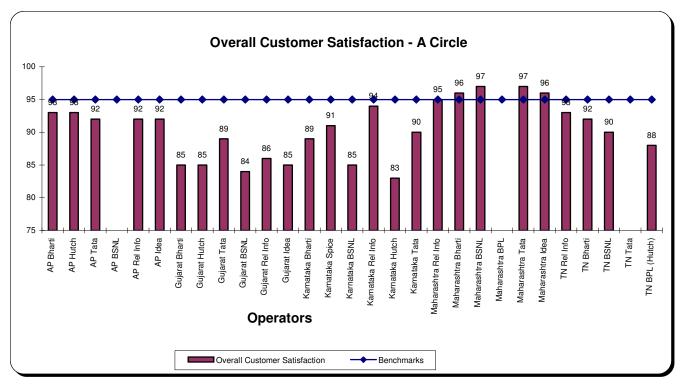


Survey was conducted for 26 operators. Out of these, none of the operators were found meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done

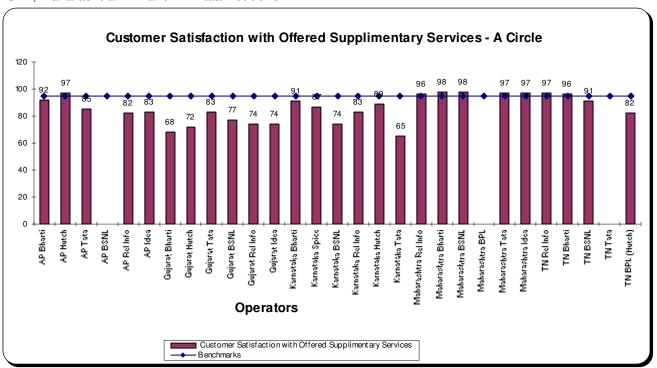


Survey was conducted for 25 operators. Out of these, 19 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL, Gujarat Tata and TN Tata Not done





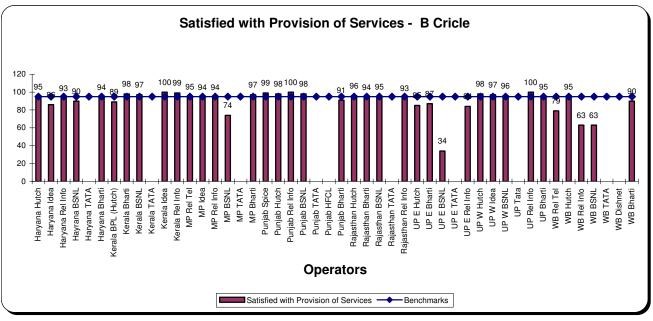
Survey was conducted for 26 operators. Out of these, 21 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done



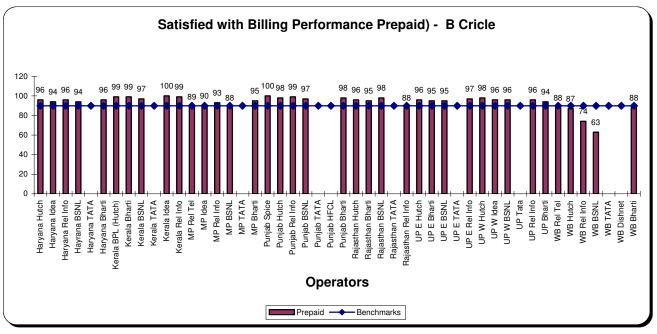
Survey was conducted for 26 operators. Out of these, 18 Operators were found not meeting the Criteria. AP BSNL, Maharashtra BPL and TN Tata Not done



#### 4.3.3 B Circle

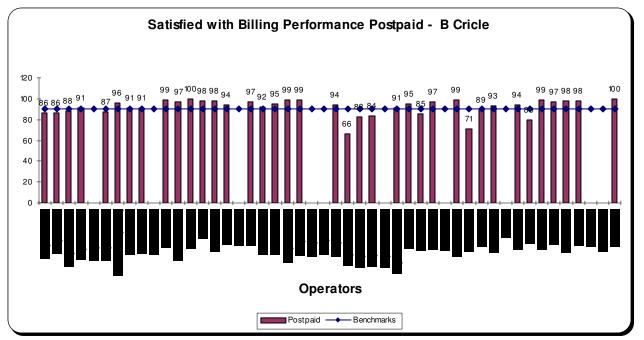


Survey was conducted for 38 operators. Out of these, 19 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.

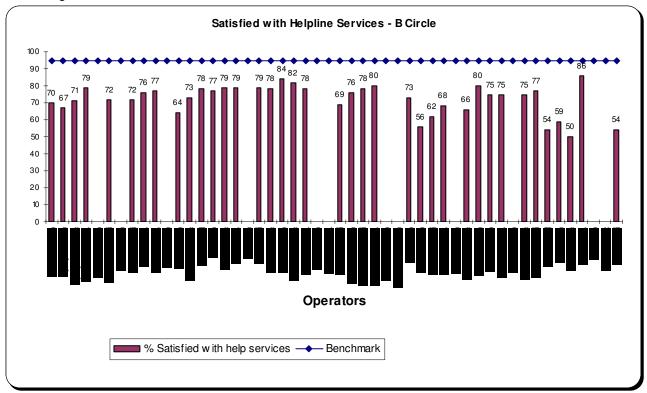


Survey was conducted for 38 operators. Out of these, 8 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.



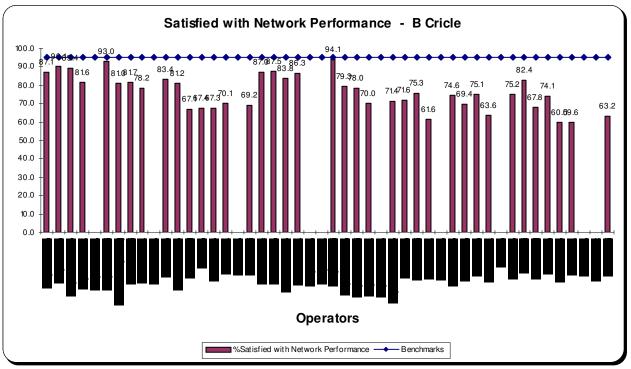


Survey was conducted for 38 operators. Out of these, 11 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.

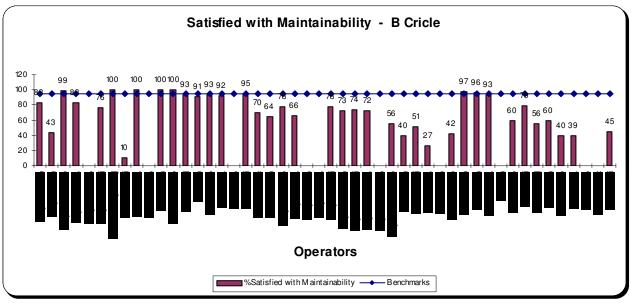


Survey was conducted for 38 operators. None of the Operators were found meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.



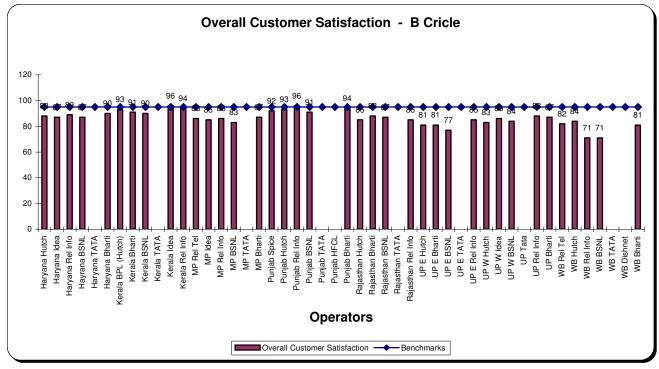


Survey was conducted for 38 operators. None of the Operators were found meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.

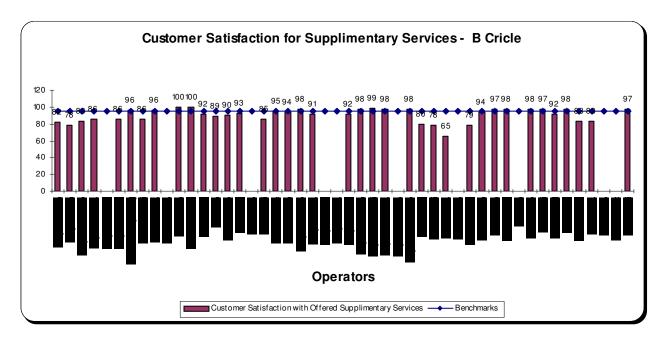


Survey was conducted for 38 operators. Out of these, 30 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.





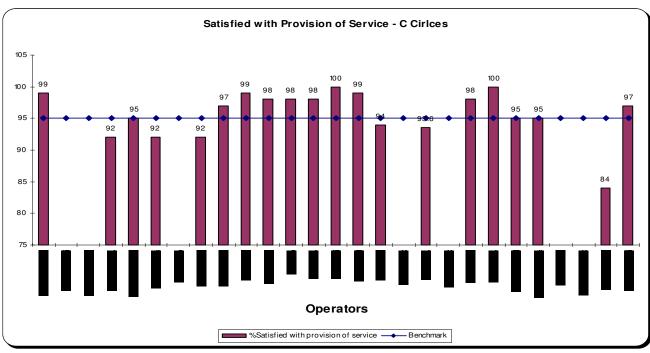
Survey was conducted for 38 operators. Out of these, 36 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.



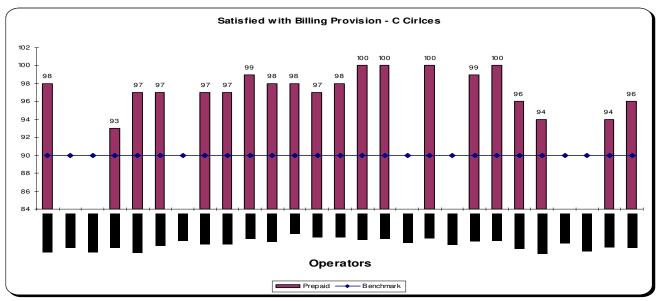
Survey was conducted for 38 operators. Out of these, 22 Operators were found not meeting the Criteria. Haryana TATA, Kerala TATA, MP TATA, Punjab HFCL & TATA, Rajasthan TATA, UP E TATA, UP W TATA, West Bengal TATA and Dishnet were not covered.



## 4.3.4 C CIRCLES

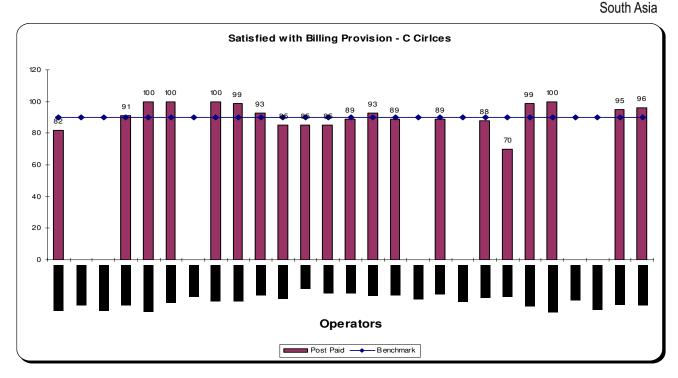


Survey was conducted for 20 operators. Out of these, 6 Operators were found not meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.

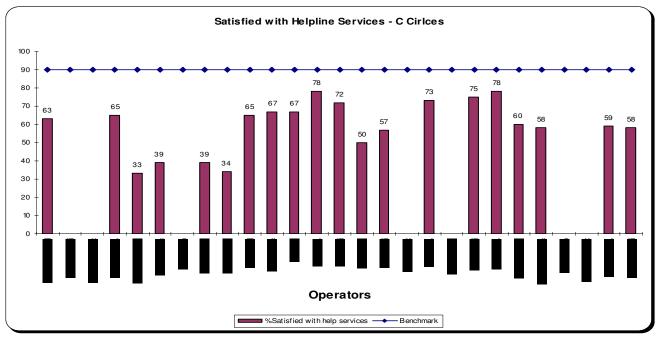


Survey was conducted for 20 operators. All Operators were found meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.



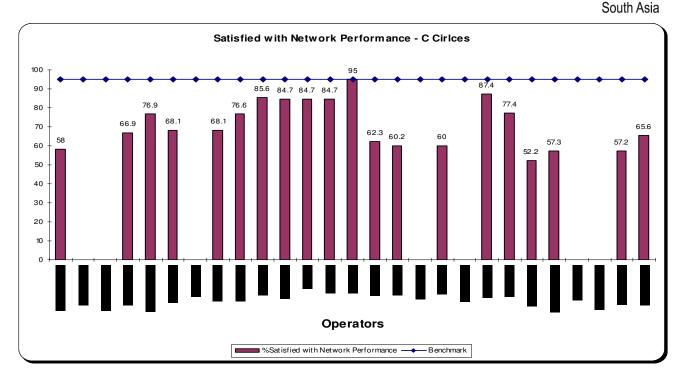


Survey was conducted for 20 operators. Out of these, 9 Operators were found not meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.

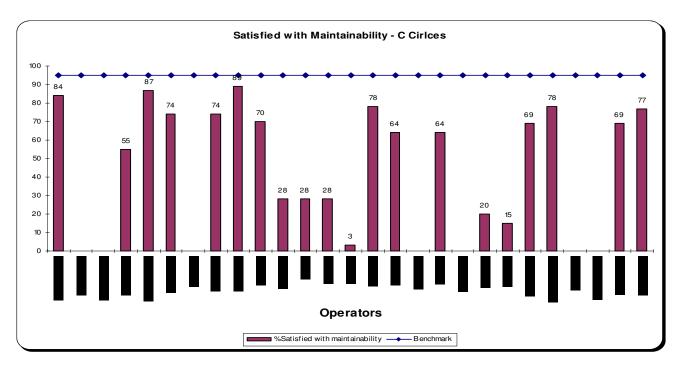


Survey was conducted for 20 operators. Out of these, none of the operators were found meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.



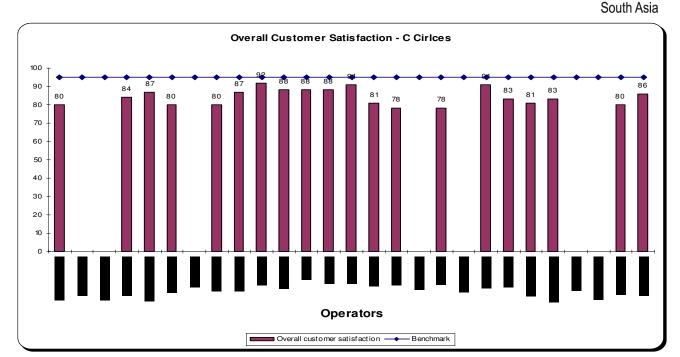


Survey was conducted for 20 operators. Out of these, 19 Operators were found not meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.

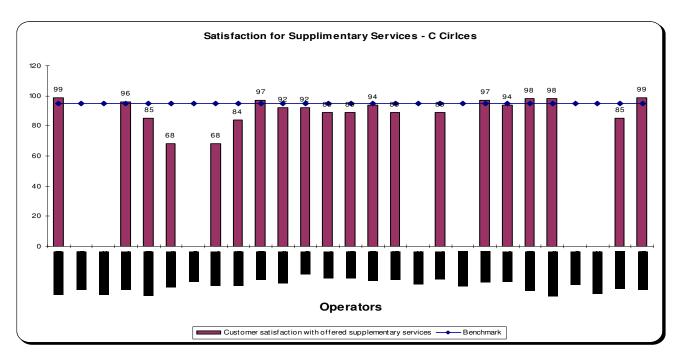


Survey was conducted for 20 operators. Out of these, none of the Operators were found meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.





Survey was conducted for 20 operators. Out of these, none of the Operators were found meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.

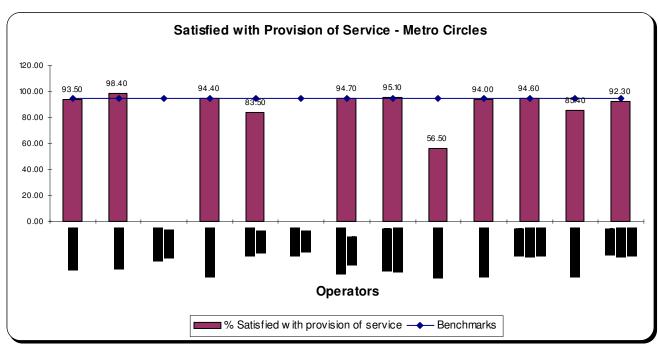


Survey was conducted for 20 operators. Out of these, 13 Operators were found not meeting the Criteria. Assam Bharti, Assam Dishnet, Bihar Tata, NE Dishnet, J&K Dishnet, Orissa TATA and Orissa Dishnet were not done.

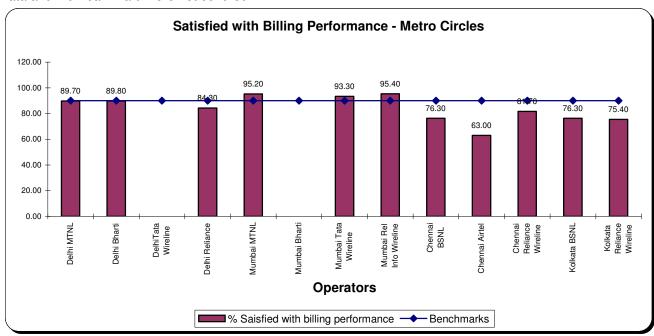


# 4.4 CSS - BASIC

### 4.4.1 METRO CIRCLES

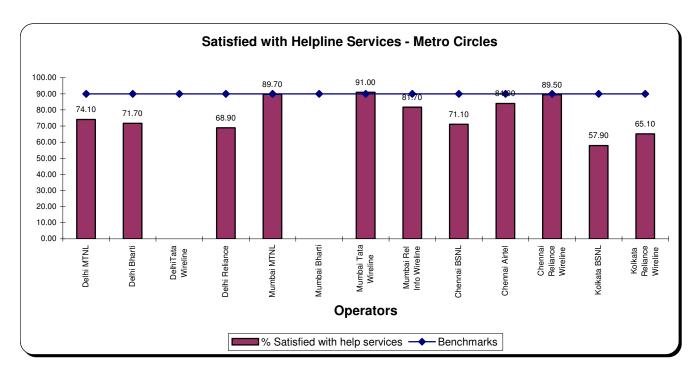


Survey was conducted for all 11 operators. Out of these, 9 Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.

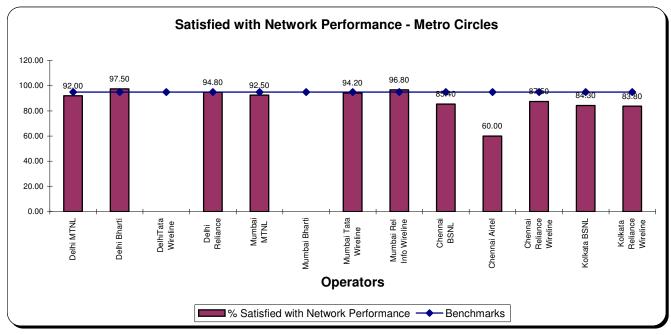


Survey was conducted for all 11 operators. Out of these, 8 Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.



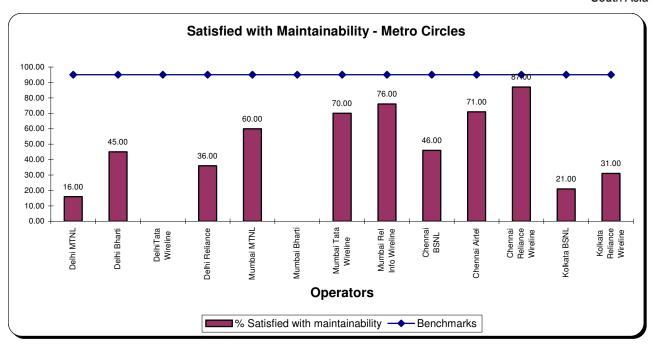


Survey was conducted for all 11 operators. Out of these, 10 Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.

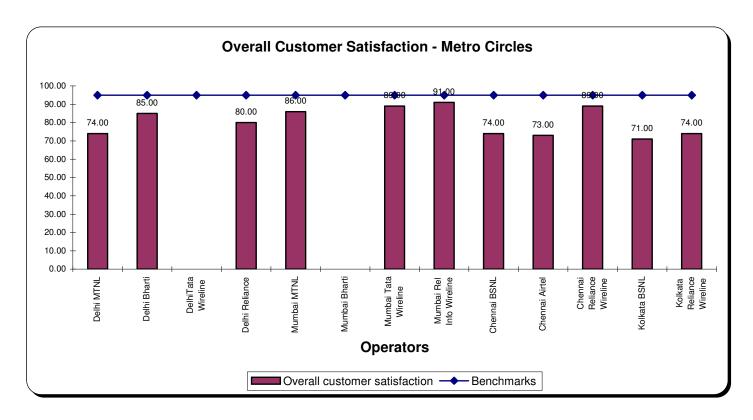


Survey was conducted for all 11 operators. Out of these, 9 Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.



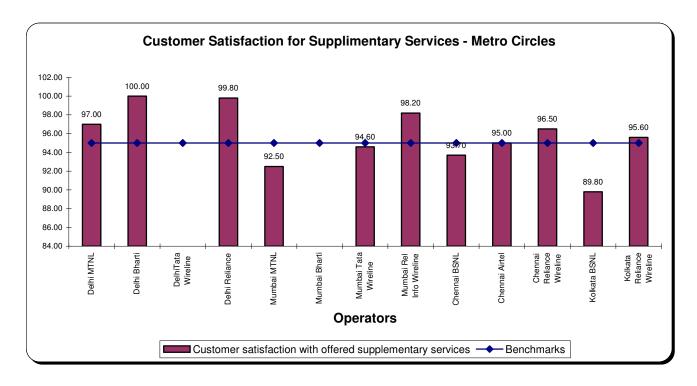


Survey was conducted for all 11 operators. All Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.



Survey was conducted for all 11 operators. All Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.

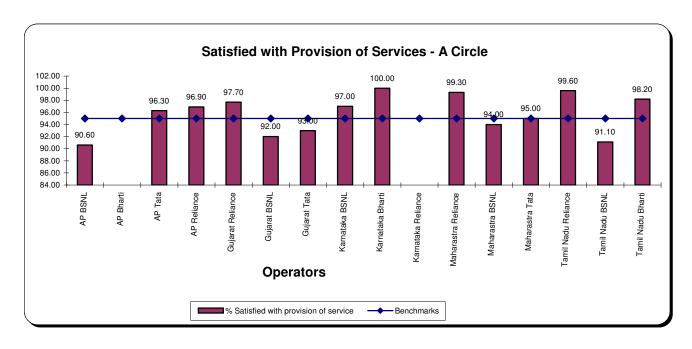




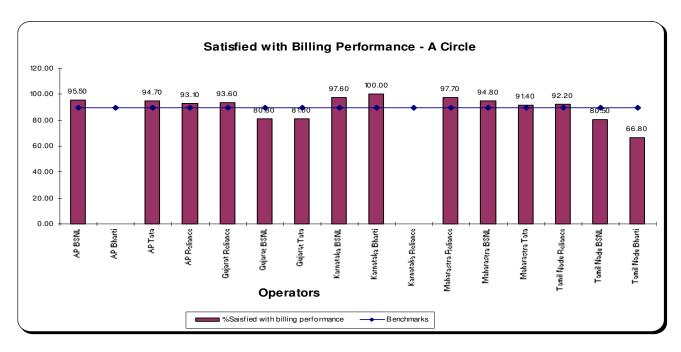
Survey was conducted for all 11 operators. Out of these, 4 Operators were found not meeting the Criteria. Delhi Tata and Mumbai Bharti were not covered.



# 4.4.2 A CIRCLES



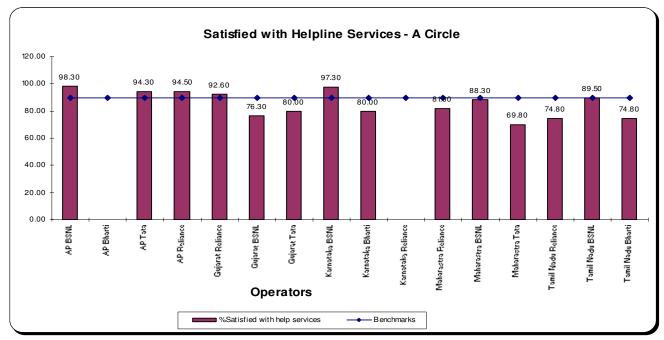
Survey was conducted for 14 operators. Out of these, 5 Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.



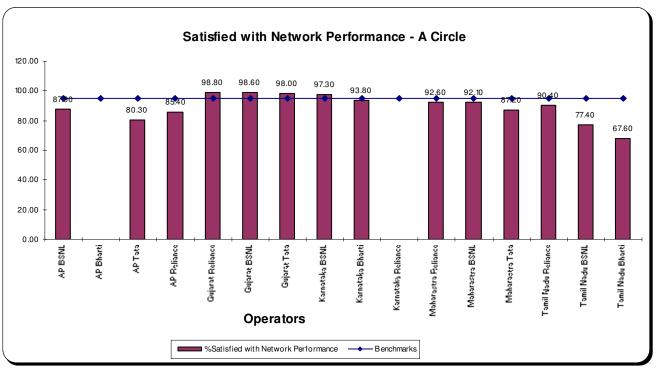
Survey was conducted for 14 operators. Out of these, 4 Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.



South Asia

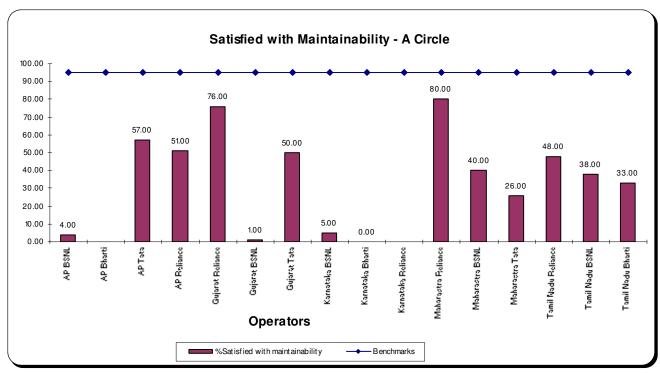


Survey was conducted for 14 operators. Out of these, 9 Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.

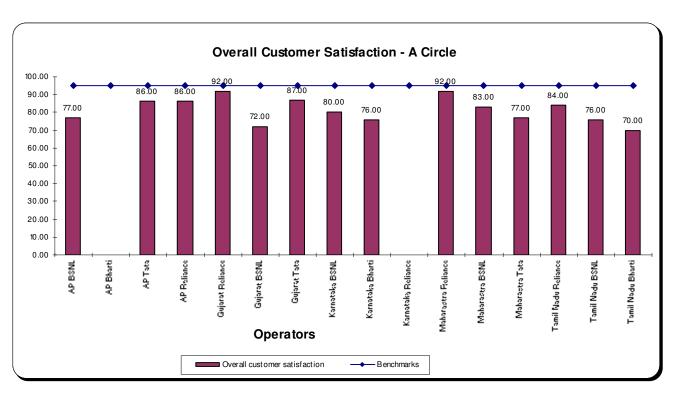


Survey was conducted for 14 operators. Out of these, 10 Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.



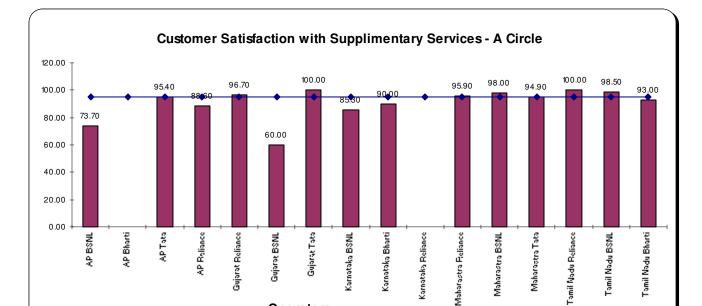


Survey was conducted for 14 operators. All Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.



Survey was conducted for 14 operators. All Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.





Survey was conducted for 14 operators. Out of these, 7 Operators were found not meeting the Criteria. AP Bharti and Karnataka Reliance were not covered.

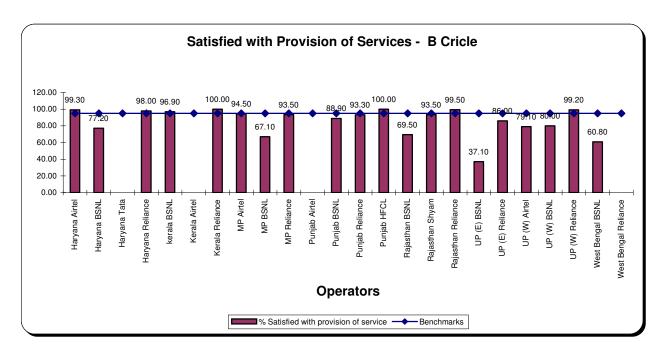
Customer satisfaction with offered supplementary services

— Benchmarks

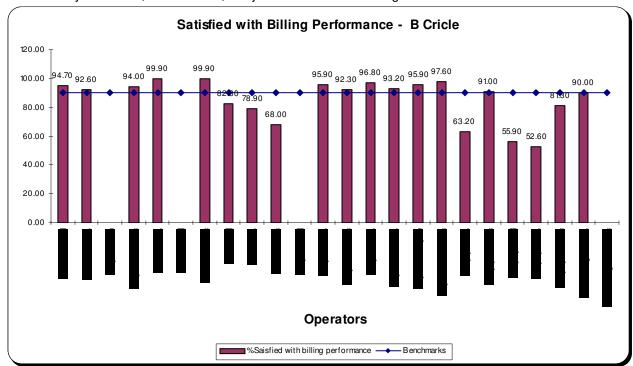
**Operators** 



## 4.4.3 B CIRCLES

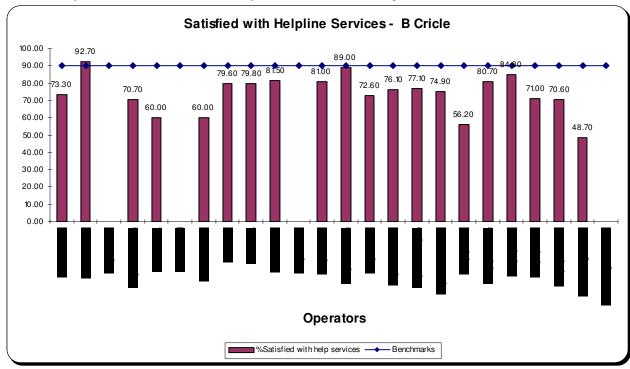


Survey was conducted for 20 operators. Out of these, 13 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.

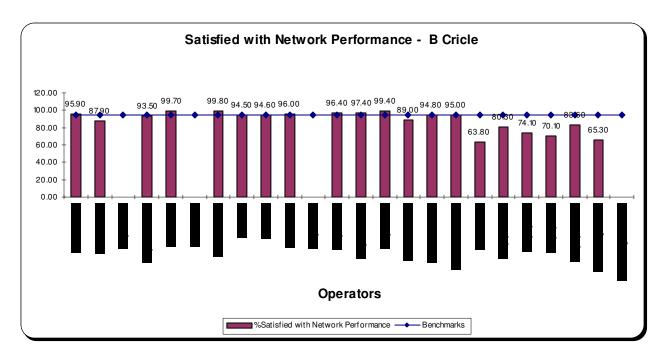




Survey was conducted for 20 operators. Out of these, 7 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.

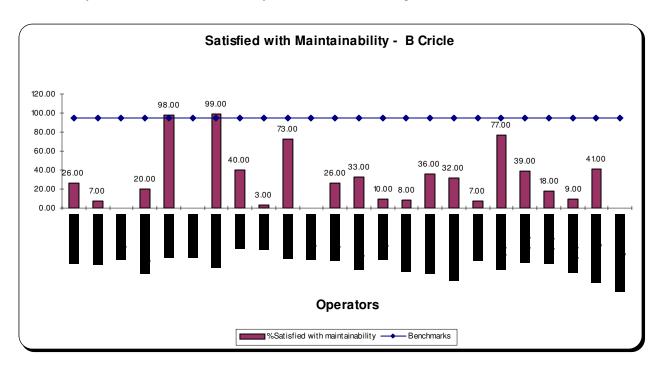


Survey was conducted for 20 operators. Out of these, 19 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.

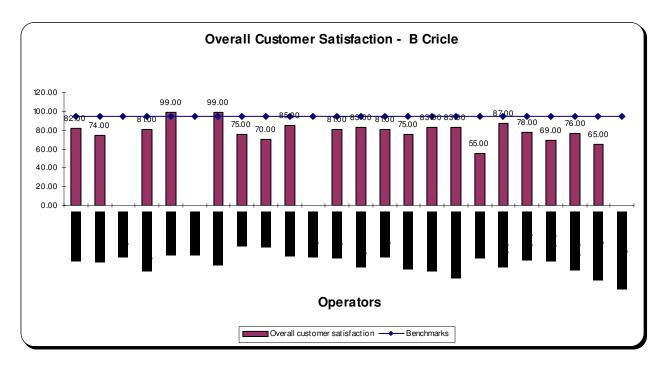




Survey was conducted for 20 operators. Out of these, 12 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.

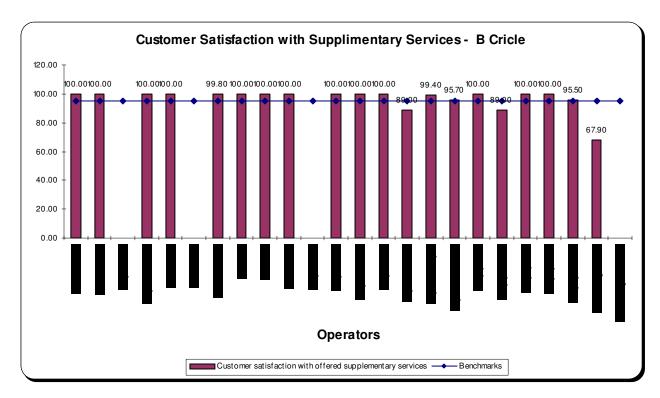


Survey was conducted for 20 operators. Out of these, 18 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.





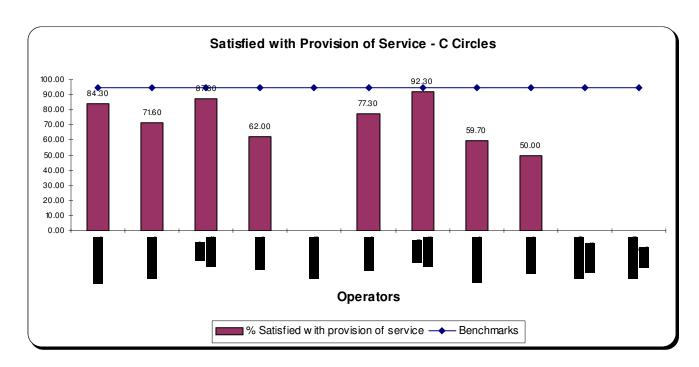
Survey was conducted for 20 operators. Out of these, 18 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.



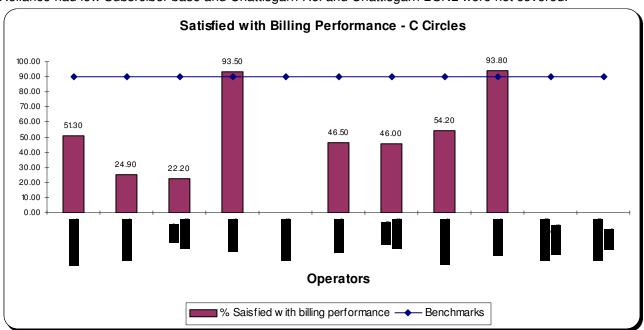
Survey was conducted for 20 operators. Out of these, 3 Operators were found not meeting the Criteria. Haryana TATA, Kerala Airtel, Punjab Airtel and West Bengal Reliance were not covered.



## 4.4.4 C CIRCLES

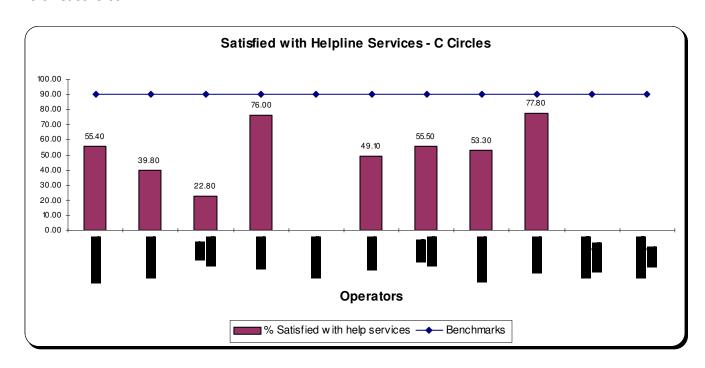


Survey was conducted for 8 operators. all were not meeting the benchmark parameter. HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.

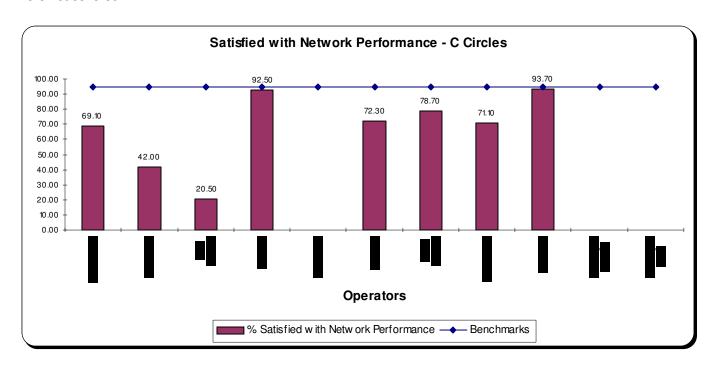




Survey was conducted for 8 operators. Out of those 6 were not meeting the benchmark parameter. HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.

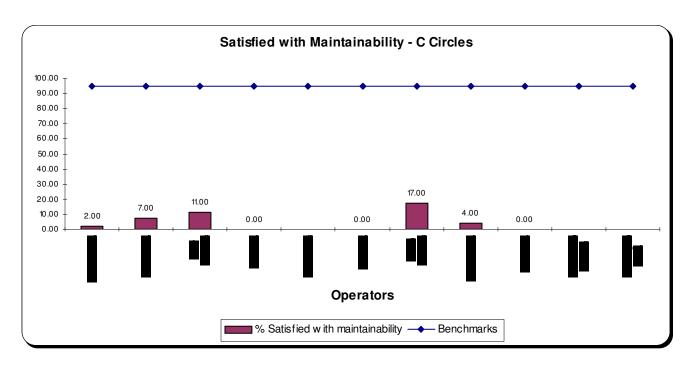


Survey was conducted for 8 operators. Out of those all were not meeting the benchmark parameter HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.



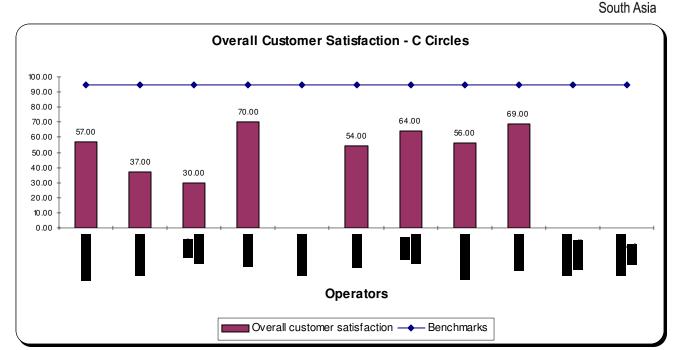


Survey was conducted for 8 operators. Out of those all were not meeting the benchmark parameter HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.

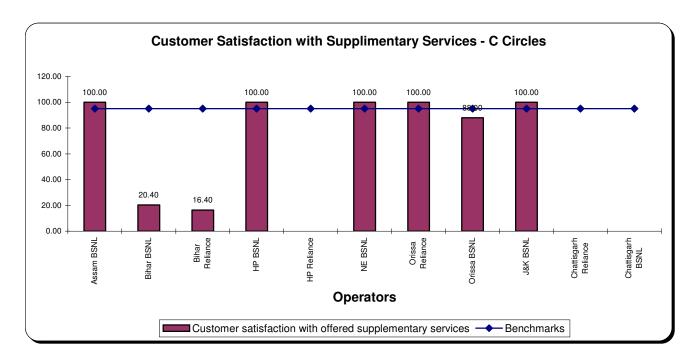


Survey was conducted for 8 operators. Out of those all were not meeting the benchmark parameter HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.





Survey was conducted for 8 operators. Out of those all were not meeting the benchmark parameter. HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.



Survey was conducted for 8 operators. Out of these 3 were not meeting the benchmark parameter. HP Reliance had low Subsrciber base and Chattisgarh Rel and Chattisgarh BSNL were not covered.



# 4.5 Comparison with PMR Data

Details as per Annexure - 1

# 4.6 General Findings

- **1.** During the audit of BSNL(UP-W) The call centre data was not provided to auditor .
- 2. In the drive test report of Reliance info(UP-E) in Lucknow the Blocked call Rate was changed from the actual value.
- 3. The billing complains details of Hutch-Haryana were not actual. In the complain details it was found that a customer (Mr. Kapil, 9813021000, complain no-131538874) was given an adjustment of Rs214 but in the bill of March-06 it was verified that no such adjustment was given to the customer. It was found an adjustment was given in the month of Jan-06 although the complain was registered on dt:08-02-06.



- **4.** Tata Indicom –MP has changed the paging channel attempts from the actual value.
- 5. Methodology for calculating the Call setup success Rate (CSSR) in case of Reliance Telecom Ltd (RTL)-HP is different from other operators. The calculation for CSSR is measured from a sample of 100 calls attempts during that month.
- Ouring the Drive test of Airtel –Haryana, in the Keithal city one Call Drop and one Hand over failure was observed and in the Sonepath city 3 Call Drop and 4 Hand over failure was observed. But in the report the same was not mentioned. The signal strength was very poor near Mill gate (periphery of Keithal).
- **7.** The customer care promptness record was not provided to the auditor in Jaunpur BSNL Exchange of UP (E).