

TELECOM REGULATORY AUTHORITY OF INDIA

FINANCIAL ANALYSIS DIVISION

**FINANCIAL DATA PERTAINING TO GROSS REVENUE, ADJUSTED GROSS REVENUE, LICENSE FEE &
SPECTRUM CHARGES IN RESPECT OF THE TELECOM SERVICE PROVIDERS FOR THE QUARTER
ENDING MARCH, 2010 (Rs. in Crore)**

Statement of GR, AGR, License Fee and Spectrum Charges

For the quarter ending MARCH, 2010 of F.Y. 2009-10

Table No. 1

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
AIRCEL GROUP						
Aircel Ltd.	A.P.	UASL	26.00	17.38	1.74	0.43
	Delhi	UASL	43.15	25.63	2.56	0.65
	Maharashtra	UASL	12.67	8.50	0.85	0.22
	Mumbai	UASL	31.36	19.07	1.91	0.49
	TN & Pondi.	Mobile	409.48	341.76	34.18	16.06
	Karnataka	Mobile	16.71	12.17	1.22	0.29
Aircel Cellular Ltd.	Chennai	Mobile	133.97	100.01	10.00	4.80
Dishnet Wireless Ltd. (Aircel)	Assam	UASL	114.02	97.54	5.85	3.61
	Bihar	UASL	67.23	53.32	3.20	1.33
	H. P.	UASL	10.72	6.12	0.37	0.15
	J &K	UASL	87.18	68.42	4.11	1.71
	North East	UASL	85.05	72.46	4.35	1.96
	Orissa	UASL	47.48	36.56	2.19	0.91
	U.P. (E)	UASL	15.20	11.73	0.94	0.29
	U.P. (W)	UASL	16.09	12.27	0.98	0.31
	Kerala	UASL	21.49	14.97	1.20	0.38
	West Bengal	UASL	55.77	42.55	3.40	1.15
	Kolkata	UASL	32.58	22.07	2.21	0.52
	All India	NLD	100.73	15.92	0.96	
	All India	ILD	84.65			
All India	ISP	8.72	0.09	0.01		

Table No. 2

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
AT & T GROUP						
AT & T Global Network Services India Pvt. Ltd.	All India	NLD	1.27	1.27	0.08	
	All India	ISP	1.31	0.17	0.01	
	All India	ILD	98.44	98.44	6.20	

Table No. 3

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
BHARTI GROUP						
Bharti Airtel Ltd.	A. P.	UASL	888.79	734.28	73.43	35.74
	Assam	UASL	149.79	120.31	7.22	4.45
	Bihar	UASL	593.62	514.94	30.90	25.23
	Delhi	UASL	854.20	592.96	59.30	24.77
	Gujarat	UASL	323.80	222.66	22.27	9.06
	Haryana	UASL	101.08	67.26	5.38	2.44
	H. P.	UASL	87.49	66.53	3.99	2.46
	J & K	UASL	92.22	71.14	4.27	2.63
	Karnataka	UASL	1007.71	806.18	80.62	39.06
	Kerala	UASL	218.32	131.80	10.54	5.03
	Kolkata	UASL	203.27	150.61	15.06	7.26
	M. P.	UASL	348.25	277.48	22.20	10.12
	Maharashtra	UASL	444.97	329.85	32.98	17.63
	Mumbai	UASL	386.97	278.30	27.83	15.20
	Orissa	UASL	216.57	185.65	11.14	8.73
	Punjab	UASL	416.40	310.67	24.85	14.86
	Tamil Nadu	UASL	812.49	652.07	65.21	34.63
	U. P. (E)	UASL	466.54	390.23	31.22	18.90
	U. P. (W)	UASL	212.36	155.39	12.43	6.05
	West Bengal	UASL	236.58	185.63	14.85	6.86
	All India	NLD	1460.75	1060.28	63.62	
	All India	ILD	622.46	130.12	7.81	
	All India	ISP	395.25	35.31	2.12	
	All India	V-SAT	12.35	12.35	0.74	0.49
Bharti Hexacom Ltd.	North East	Mobile	104.29	77.68	4.66	2.72
	Rajasthan	UASL	577.04	459.46	36.76	22.39
Bharti Broadband Ltd.	All India	ISP	0.03	0.03		
	All India	V-SAT	0.80	0.80	0.05	0.03

Table No. 4

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
BSNL						
	Andhra Pradesh	Basic	157.33	150.47	14.47	0.05
		Mobile	177.49	144.94	14.49	6.59
	Assam	Basic	38.77	32.86	2.04	0.00
		Mobile	47.95	11.60	0.70	0.50
	Bihar	Basic	29.32	20.88	1.39	0.04
		Mobile	86.48	75.41	4.52	3.28
	Kolkatta	Basic	98.03	82.32	6.55	0.03
		Mobile	40.85	17.35	1.73	0.79
	Chennai	Basic	46.73	39.84	3.67	0.02
		Mobile	47.83	41.25	4.13	1.88
	Gujarat	Basic	224.48	169.03	16.52	0.15
		Mobile	121.52	113.18	11.32	4.92
	Haryana	Basic	86.55	80.63	6.48	0.04
		Mobile	81.07	70.58	5.65	3.07
	Himachal Pradesh	Basic	26.40	20.94	1.43	0.05
		Mobile	38.17	34.05	2.04	1.48
	J & K Telecom	Basic	22.75	18.56	1.32	0.18
		Mobile	186.99	185.24	11.11	8.06
	Karnataka	Basic	189.97	158.39	15.22	0.15
		Mobile	149.28	140.50	14.05	6.39
	Kerala	Basic	335.41	308.77	24.63	0.40
		Mobile	165.16	99.42	7.95	4.32
	M. P.	Basic	108.64	49.01	3.75	0.05
		Mobile	120.90	77.32	6.19	3.36
	Maharashtra	Basic	340.64	234.61	22.70	0.14
		Mobile	182.01	113.12	11.31	4.90
	N. E.	Basic	35.54	35.12	2.19	0.11
		Mobile	45.23	37.43	2.25	1.63
	Orissa	Basic	42.96	35.73	2.22	0.04
		Mobile	104.97	90.25	5.41	3.93
	Punjab	Basic	118.05	99.71	8.02	0.03
		Mobile	123.27	103.16	8.25	4.47
	Rajasthan	Basic	134.53	111.68	8.99	0.07
		Mobile	122.22	82.24	6.58	3.74
	Tamil Nadu	Basic	183.73	157.78	15.14	0.14
		Mobile	155.52	117.06	11.71	5.33
	U. P. (E)	Basic	89.20	78.96	6.35	0.07
		Mobile	206.24	175.00	14.00	7.61
	U. P. (W)	Basic	117.69	108.86	8.75	0.10
		Mobile	93.85	82.38	6.59	3.75
	West Bengal Telecom	Basic	48.51	34.74	2.73	0.02
		Mobile	71.68	60.64	4.85	2.64
	All India	NLD	900.72	900.72	54.04	
	All India	ILD	289.41	289.41	17.36	
	All India	ISP	643.08	267.40	16.04	
	All India	V-SAT	3.77	3.77	0.23	

Table No. 5

(Rs. in Crore)

Name of Company	Circle	License	Gross	AGR	License	Spectrum
BT GROUP						
BT Global Communications India Pvt. Ltd.	All India	ISP	1.61			
	All India	ILD	196.91	196.91	11.81	

Table No. 6 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Cable & Wireless Networks Group						
Cable & Wireless Networks India Pvt. Ltd.	All India	ILD	29.60	28.42	3.15	
	All India	NLD	0.63	0.57		

Table No. 7 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Equant Network Services India Pvt. Ltd.						
Equant Network Services India Pvt. Ltd.	All India	ILD	32.43	30.05	1.80	

Table No. 8 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Etisalat DB Telecom Group						
Etisalat DB Telecom Pvt. Ltd.*	A.P.	UASL	1.37	1.37	0.14	0.23
	Delhi	UASL	2.27	2.27	0.23	0.33
	Gujarat	UASL	1.45	1.45	0.15	0.24
	Haryana	UASL	0.29	0.29	0.02	0.05
	Karnataka	UASL	2.75	2.75	0.28	0.46
	Kerala	UASL	0.54	0.54	0.04	0.09
	Mumbai	UASL	2.71	2.71	0.27	0.40
	Maharashtra	UASL	2.52	2.52	0.25	0.42
	Punjab	UASL	2.02	2.02	0.16	0.32
	Rajasthan	UASL	0.43	0.43	0.03	0.07
	Tamil Nadu	UASL	3.10	3.10	0.31	0.52
U.P. (E)	UASL	0.60	0.60	0.05	0.10	
U.P. (W)	UASL	0.41	0.41	0.03	0.07	

* Earlier Swan Telecom Pvt. Ltd.

Table No. 9 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
HCL Group						
HCL Ininet Ltd.	All India	NLD	15.35	15.35	0.92	
	All India	ISP	2.36	0.04		
HCL Comnet Systems & Services Ltd.	All India	V-SAT	12.21	11.99	0.72	0.52

Table No. 10 (Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
HFCL INFOTEL						
HFCL Infotel Ltd.	Punjab	UASL	29.43	22.09	1.77	0.18

Table No. 11

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
IDEA GROUP						
Idea Cellular Ltd.	A. P.	Mobile	361.17	290.96	29.10	15.06
	Assam	UASL	2.63	1.48	0.09	0.06
	Delhi	Mobile	232.58	132.94	13.87	8.10
	Gujarat	Mobile	287.26	207.85	20.79	8.02
	Haryana	Mobile	115.17	78.95	6.45	
	H. P.	Mobile	14.31	5.56	0.33	0.15
	J&K	UASL	2.42	1.39	0.10	0.05
	Karnataka	Mobile	129.42	92.42	9.41	
	Kerala	Mobile	351.07	282.3	22.58	3.74
	Kolkata	UASL	10.30	6.09	0.61	0.16
	M. P.	Mobile	353.72	296.69	23.84	11.48
	Maharashtra	Mobile	615.68	503.52	50.35	25.82
	Mumbai	UASL	107.40	45.48	4.62	1.23
	North East	UASL	0.51	0.29	0.02	0.01
	Orissa	UASL	13.82	8.72	0.52	0.24
	Punjab	Mobile	196.65	151.28	12.13	
	Rajasthan	Mobile	95.22	62.47	5.00	2.47
	Tamil Nadu	UASL	22.35	12.81	1.28	0.26
	U. P. (E)	Mobile	163.22	120.36	9.63	4.70
	U. P. (W)	Mobile	319.83	255.72	20.46	
West Bengal	UASL	10.12	6.34	0.51	0.25	
All India	NLD	382.38	242.71	14.56		
All India	ILD	42.03	4.92	0.34		
Aditya Birla Telecom Ltd.	Bihar	UASL	96.27	70.35	4.31	2.11

Service Areas of erstwhile Spice Communications Limited, which has amalgamated into Idea Cellular Ltd. w.e.f. March 1, 2010

Table No. 12

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Loop Mobile (India) Ltd.*						
Loop Mobile (India) Ltd.*	Mumbai	Mobile	162.40	116.17	11.62	7.11

* Earlier BPL Mobile (India) Ltd.

Table No. 13

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
MTNL						
MTNL	Delhi	Basic+WLL	425.40	331.17	33.12	0.06
	Mumbai	Basic+WLL	468.69	414.07	41.41	0.16
	Delhi	Mobile	77.90	32.17	3.22	3.08
	Mumbai	Mobile	84.47	64.71	6.47	3.22
	Delhi	ISP	105.38	2.63	0.16	
	Mumbai	ISP	80.98	4.00	0.32	

Table No. 14

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Rail Tel Corporation of India Ltd.						
Rail Tel Corporation of India Ltd.	All India	ISP	1.61			
	All India	NLD	37.59	37.59	2.26	

Table No. 15

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
RELIANCE GROUP						
Reliance Communication Ltd.	A. P.	UASL	206.35	141.12	14.11	3.56
	Bihar	UASL	117.15	73.55	4.41	1.56
	Delhi	UASL	310.51	151.96	15.20	2.44
	Gujarat	UASL	154.10	74.30	7.43	1.76
	Harayana	UASL	55.02	25.69	2.06	0.72
	H. P.	UASL	9.76	7.35	0.44	0.18
	J & K	UASL	16.68	10.51	0.63	0.26
	Karnataka	UASL	186.64	116.52	11.65	2.40
	Kerala	UASL	106.22	57.08	4.57	1.60
	Kolkata	UASL	80.39	52.65	5.26	1.04
	M. P.	UASL	107.90	71.99	5.76	1.84
	Maharashtra	UASL	217.13	119.24	11.92	3.08
	Mumbai	UASL	311.93	191.85	19.19	3.44
	Orissa	UASL	30.30	18.02	1.08	0.37
	Punjab	UASL	68.76	19.44	1.55	0.48
	Rajasthan	UASL	109.74	55.54	4.44	1.45
	Tamilnadu	UASL	188.39	123.78	12.38	2.91
	U. P. (E)	UASL	185.90	119.74	9.58	3.15
	U. P. (W)	UASL	142.23	85.33	6.83	2.46
	W. Bengal	UASL	48.19	26.31	2.10	0.59
	All India	NLD	1083.42	758.44	45.51	
	All India	ILD	266.01	43.51	2.61	
Reliance Telecom Ltd.	Assam	UASL	81.03	62.46	3.75	2.31
	Bihar	UASL	103.37	66.41	3.98	2.99
	H. P.	UASL	25.35	15.91	0.95	0.56
	M. P.	UASL	141.72	79.69	6.38	2.83
	North East	UASL	15.10	7.91	0.47	0.28
	Orissa	UASL	69.42	44.24	2.65	1.55
	W. Bengal	UASL	54.91	26.02	2.08	0.91
	Kolkata	Mobile	47.75	37.34	3.73	1.25

Table No. 16

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
S Tel Private Ltd.						
S Tel Private Ltd.	Bihar	UASL	3.64	1.64	0.10	0.04
	H.P.	UASL	2.09	0.70	0.04	0.02
	Orissa	UASL	2.21	0.17	0.01	

Table No. 17

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Sify Group						
Sify Technologies Ltd.	All India	NLD	34.00	34.00	2.04	
	All India	ILD	24.24	5.96	0.36	
	All India	ISP	39.48	3.85	0.23	

Table No. 18

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Sistema Shyam Teleservices Ltd						
Sistema Shyam Teleservices Ltd.*	Bihar	UASL	3.13	2.27	0.14	0.06
	Delhi	UASL	4.40	2.55	0.25	0.08
	Haryana	Mobile	0.09	0.05	0.00	0.00
	Karnataka	Mobile	6.97	4.40	0.44	0.13
	Kerala	UASL	4.42	1.93	0.15	0.05
	Kolkata	Mobile	8.35	5.73	0.57	0.15
	Maharashtra	UASL	0.03	0.03	0.00	0.00
	Mumbai	UASL	1.01	0.60	0.06	0.02
	Rajasthan	UASL	28.44	22.46	1.80	0.39
	Tamilnadu	UASL	11.15	8.16	0.82	0.23
West Bengal	Mobile	14.14	9.22	0.74	0.24	

* Earlier Shyam Teelink Ltd.

Table No. 19

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
SPICE GROUP						
Spice Communication	All India	NLD	2.65	1.87	0.11	

Table No. 20

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
TATA GROUP						
Tata Teleservices Ltd.	A. P.	UASL	312.13	244.40	24.44	5.51
	Assam	UASL	6.99	4.23	0.25	0.14
	Bihar	UASL	107.60	85.49	5.08	2.22
	Delhi	UASL	239.45	188.85	18.88	9.35
	Gujarat	UASL	77.54	59.16	5.92	2.98
	Haryana	UASL	72.31	53.72	4.30	1.62
	H. P.	UASL	7.04	4.91	0.29	0.19
	J&K	UASL	8.64	5.44	0.33	0.19
	Karnataka	UASL	222.36	169.68	16.97	2.44
	Kerala	UASL	72.92	47.64	3.81	1.17
	Kolkata	UASL	75.48	58.20	5.82	1.31
	M. P.	UASL	98.46	73.23	5.86	2.49
	North East	UASL	4.23	1.84	0.11	0.08
	Orissa	UASL	55.74	38.94	2.34	1.23
	Punjab	UASL	75.81	55.47	4.44	1.82
	Rajasthan	UASL	73.37	57.80	4.62	1.97
	Tamil Nadu	UASL	149.83	111.97	11.20	2.33
	U. P. (E)	UASL	68.10	50.64	4.05	1.12
	U. P. (W)	UASL	87.22	64.74	5.18	1.36
	West Bengal	UASL	34.72	26.94	2.16	0.59
Tata Teleservices (Maharashtra) Ltd.	All India	NLD	191.49	110.85	6.65	
	All India	ISP	21.73	0.03	0.00	
	Maharashtra	UASL	250.31	200.52	20.05	5.54
	Mumbai	UASL	300.66	245.67	24.57	8.50
Tata Communications Ltd.	All India	NLD	264.62	201.64	12.10	
	All India	ILD	304.58	115.44	6.93	
	All India	ISP	0.14	0.01		
	All India	IP-II	0.91	0.91	0.05	
Tata Communications Internet Services Ltd.	All India	ISP	70.02	0.90	0.05	

Table No. 21

(Rs. in Crore)

Tulip IT Services Ltd						
Tulip IT Services Ltd	All India	ISP	19.08			15.17
	All India	NLD	194.42	89.43	5.37	

Table No. 22

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Unitech Group						
Unitech Wireless (East) Pvt. Ltd.	Assam	UASL	0.33	0.33	0.02	0.01
	Bihar	UASL	3.55	3.25	0.22	0.08
	North East	UASL	0.33	0.33	0.02	0.01
	Orissa	UASL	1.72	1.35	0.09	0.03
	UP-East	UASL	6.73	6.27	0.54	0.16
	West Bengal	UASL	0.33	0.33	0.03	0.01
Unitech Wireless (North) Pvt. Ltd.	Haryana	UASL	0.58	0.58	0.05	0.01
	H.P.	UASL	0.58	0.58	0.03	0.01
	J&K	UASL	0.58	0.58	0.03	0.01
	Punjab	UASL	0.58	0.58	0.05	0.01
	Rajasthan	UASL	0.58	0.58	0.05	0.01
	UP-West	UASL	5.20	4.76	0.42	0.12
Unitech Wireless (West) Pvt. Ltd.	M.P.	UASL	1.20	1.20	0.10	0.03
	Maharashtra	UASL	1.20	1.20	0.12	0.03
	Gujarat	UASL	1.20	1.20	0.12	0.03
Unitech Wireless (South) Pvt. Ltd.	Karnataka	UASL	5.73	4.49	0.48	0.11
	Kerala	UASL	2.71	2.31	0.21	0.06
	A.P.	UASL	7.13	5.68	0.68	0.14
Unitech Wireless (Mumbai) Pvt. Ltd.	Mumbai	UASL	1.87	1.87	0.19	0.04
Unitech Wireless (Kolkata) Pvt. Ltd.	Kolkata	UASL	1.63	1.63	0.16	0.04
Unitech Wireless (Delhi) Pvt. Ltd.	Delhi	UASL	1.99	1.99	0.20	
Unitech Wireless (Tamilnadu) Pvt. Ltd.	Tamilnadu	UASL	4.42	3.38	0.42	0.08

Table No. 23

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
Verizon Communications India Private Ltd.*						
Verizon Communications India Private Ltd.*	All India	ISP	9.72			
	All India	ILD	83.52	83.52	5.01	

* Formerly known as WorldCom communications India Private Limited

Table No. 24

(Rs. in Crore)

Name of Company	Circle	License	Gross Revenue	AGR	License Fee	Spectrum Charges
VODAFONE ESSAR GROUP *						
Vodafone Essar Mobile	Delhi	Mobile	576.88	368.79	36.88	21.57
Vodafone Essar Ltd.	Mumbai	Mobile	685.94	456.97	45.70	31.07
Vodafone Essar Cellular Ltd	Kerala	Mobile	267.45	201.63	16.13	7.46
	Mah. & Goa	Mobile	438.83	315.87	31.59	12.32
	Tamil Nadu	Mobile	357.59	286.98	28.70	14.06
Vodafone Essar East Ltd.	Kolkata	Mobile	220.76	160.85	16.09	7.72
Vodafone Essar South Ltd.	A. P.	Mobile	265.26	204.22	20.42	8.07
	Chennai	Mobile	145.22	97.26	9.73	4.67
	Karnataka	Mobile	293.89	197.10	19.71	9.76
	Punjab	Mobile	189.92	124.43	9.95	4.73
	U. P. (W)	UASL	278.70	215.31	17.22	7.54
	West Bengal	Mobile	301.61	249.01	19.92	9.21
	All India	NLD	730.37	529.89	31.79	
Vodafone Essar Digilink Ltd	All India	ILD	206.22	71.98	4.32	
	Haryana	Mobile	137.94	85.43	6.83	3.16
	Rajasthan	Mobile	299.29	227.21	18.18	8.41
Vodafone Essar Gujarat Ltd.	U. P. (E)	Mobile	491.32	406.31	32.50	21.74
	Gujarat	Mobile	629.93	497.04	49.70	24.60
Vodafone Essar Spacetel Ltd.	Bihar	UASL	97.89	71.65	4.30	1.79
	Orissa	UASL	41.90	28.39	1.70	0.71
	H. P.	UASL	9.40	4.89	0.29	0.12
	M. P.	UASL	45.03	28.52	2.28	0.71
	North East	UASL	19.63	12.55	0.75	0.37
	Assam	UASL	32.97	23.54	1.41	0.61
	J & K	UASL	10.59	6.85	0.41	0.16

* Previously Hutchison Essar Group