

# Telecom Regulatory Authority of India

Assessment of (i) Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and (ii) Customer Perception of Service through Survey.

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#### PREFACE

The Telecom Regulatory Authority of India (TRAI) has been receiving a substantial number of complaints from consumers relating to the telecom services being provided by various service providers. With a view to further improve telecom services, TRAI has passed regulations on Quality of Service of Basic & Cellular Mobile Telephone (revised on 20<sup>th</sup> March, 2009), Quality of Service of Broadband Service (2006) and on the Telecom Consumers & Redressal of Grievances (2007). These regulations are applicable to all service providers of basic wire-line, cellular mobile and broadband service.

To determine the effectiveness of implementation of the regulations, TRAI has initiated the following survey:

- (i) Assessment of Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and
- (ii) Customer Perception of Service through a Survey

For this survey, customers of Basic Wire-line Service, Cellular Mobile Telephone Service and Broadband Service are interviewed to obtain their feedback on various QoS parameters.

The survey has been divided into four geographic zones covering the following Telecom Circle/ Metro Service Areas:

**North Zone:** Delhi, Jammu & Kashmir, Himachal Pradesh, Rajasthan, Haryana, Punjab, Uttar Pradesh – East and Uttar Pradesh – West (including Uttarakhand). For cellular mobile service the service areas of Delhi includes Ghaziabad, Faridabad, Noida and Gurgaon.

South Zone: Chennai, Andhra Pradesh, Karnataka, Tamilnadu (excluding Chennai) and Kerala.

**West Zone:** Mumbai, Punjab (including Goa and excluding Mumbai), Gujarat (including and Madhya Pradesh (Including Chattisgarh).

**East Zone:** Kolkata, West Bengal (Including Andaman & Nicobar, Sikkim and excluding Kolkata), Bihar (including Jharkhand), Orissa, Assam and North East which includes Arunachal Pradesh, Meghalaya, Mizorum, Nagaland, Manipur and Tripura.

With regard to the afore-mentioned survey, Market Pulse has been commissioned by Telecom Regulatory Authority of India (TRAI) to conduct a Customer Satisfaction Survey (CSS) among Basic Wire-line Service, Cellular Mobile Telephone Service (including FWP) and Broadband Service customers, in **North Zone**.

#### **1. EXECUTIVE SUMMARY**

In the period 1<sup>st</sup> October to 31<sup>th</sup> December of 2011, Market Pulse has carried out the customer satisfaction survey in Punjab circle.

Four basic wire-line service providers present in the circle as on December 2011 have been covered. Across 4 cities of Punjab circle, a sample of 2,425 basic wire-line customers has been covered. Of this, 2,239 were urban customers and remaining 186 were rural customers.

Eight cellular mobile telephone service providers present in the circle as on December 2011 have been covered. A sample of 5,035 cellular mobile phone customers was covered. Of this, 3,453 were urban customers and remaining 1,582 were rural customers.

Five broadband service providers i. e. Airtel, BSNL, Reliance, Hathway & HFCL present in the circle as on December 2011 have been covered. Across various points of presence in Punjab, a sample of 2,619 broadband customers was covered. Of this, 2,425 were urban customers and 194 were rural customers.

The following feedback was obtained from the sample of customers:

- Satisfaction on the Quality of Service parameters as laid down by TRAI, namely...
  - Provision of service (activation/ reactivation)
  - Billing performance
  - Help services including customer grievance redressal
  - Network performance, reliability and availability
  - Maintainability
  - Supplementary and value added service
  - Overall service quality
- Awareness of the grievance redressal mechanism set up by service providers, based on the regulations laid down by TRAI

The key findings of this survey in Punjab are presented subsequently.

#### 1.1 Basic Wire-line Service

- 93% of the basic wire-line service customers in Punjab circle were satisfied with overall service quality of their service providers. All the service providers met the benchmark set for overall service quality except Reliance (89%). Airtel & HFCL (96%) scored highest on overall service quality.
- None of the service providers met the benchmark set for provision of service, except HFCL (97%).
- None of the service providers met the benchmark set for postpaid billing performance;
   Reliance (83%) scored lowest on this parameter.
- BSNL(74%) scored lowest on help services including customer grievance redressal. None
  of the service providers met the benchmark for help services.
- Airtel (95%) & HFCL (98%) met the benchmark set for with network performance, reliability and availability while BSNL(93%) & Reliance (91%) scored slightly lower than the benchmark.
- None of the service providers met the benchmark set for maintainability. BSNL (71%) scored lowest on maintainability.
- Only Reliance (96%) met the benchmark set for Supplementary and Value Added Services.
- 85% of all customers reported that the fault was repaired within 3 days.
- A higher percentage of Airtel customers (91%) reported that their fault was repaired within 3 days. BSNL (77%) registered the lowest incidence.
- 65% of the customers were aware about the call centre number of their service provider for the purpose of making a complaint/ query. Awareness was significantly lower among rural customers (54%) as compared to urban customers.
- A higher percentage of Reliance (75%) customers were aware of the call centre number.

# **MARKET PULSE**

Mindware: Mindshare Delivered.

- Approximately 31% of the customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months.
- 76% of the customers who had complained said that they had received a docket number for most of their complaints. A significantly higher percentage of rural customers (18%) did not receive the docket number for most of the complaints.
- 73% of the basic telephone service customers who had complained said that they were informed about the action taken on their complaint by call centre.
- Only 40% of the customers who had made billing complaints said that their complaints were resolved satisfactorily by the call centre/ customer care within four weeks of lodging their complaints.
- Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer. Of those who were aware of the Nodal Officer's contact details, 8% claimed to have complained to the nodal officer.
- Only 2% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority.
- 52% of the new basic telephone service customers said that they got the Manual of Practice while subscribing to the new basic telephone connection.

#### **1.2 Cellular Mobile Telephone Service**

- 92% of all cellular mobile customers were satisfied with the overall service quality. All the service providers met the benchmark set for overall service quality except Reliance & Aircel.
- All the service providers met the benchmark set for provision of service.
- None of the service providers met the benchmark set for prepaid billing performance.
   Only Airtel (95%), BSNL(96%) & HFCL (100%) met the benchmark set for postpaid billing performance.
- All the operators registered low satisfaction scores on help services including customer grievance and did not meet the benchmark. Reliance's score (67%) was lowest among all the operators.
- Reliance (87%) & Aircel (79%) did not meet the benchmark set for network performance, reliability & availability. Airtel (97%) and Idea (97%) scored highest among all the operators.
- Reliance, Aircel & HFCL did not meet the benchmark set for maintainability.
- BSNL & HFCL did not meet the benchmark set for Supplementary and value added services.
- 60% of all cellular mobile customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query. Awareness was lower among Vodafone (54%) customers and higher among Reliance customers (67%).
- 33% of all cellular mobile customers claimed that they had complained in the last 6 months to the toll free Call Centre/ Customer Care/ help-line telephone number.
- 94% of the customers reported complaint registration. Only in the case of Aircel, a substantial % claimed that the complaint was not registered.
- 66% of all the cellular mobile customers belonging to different service providers said that they had received a docket number for most of their complaints.

- 62% all the cellular mobile customers who had complained said that they were informed about the action taken on their complaint by the call centre. A higher percentage of Vodafone and Airtel customers were informed about the action taken on their complaints.
- Only 38% of the cellular mobile customers who had made billing complaints said that they were satisfied with the resolution of their billing complaint by call centre/customer care within four weeks after they lodged their complaint. This was even lower among HFCL customers (23%).
- Only 3% of the cellular mobile customers were aware of the contact details of the nodal officer.
- 17% Of the cellular mobile customers who were aware of the nodal officer had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.
- A higher percentage of Aircel & TTSL customers complained to Nodal officer regarding their complaint not being resolved or being resolved satisfactorily.
- Only 1% of the mobile phone customers were aware of the contact details of appellate authority.
- 23% of the prepaid cellular mobile customers said that they were aware of the fact that they can get item-wise usage charge details on request. Awareness was highest among Aircel (45%) customers and lowest among BSNL (18%) customers.
- 81% of the new customers claimed to have received the Manual of Practice. This proportion was significantly lower among BSNL customers.

#### 1.3 Broadband Service

- 93% of all the broadband customers were satisfied with overall service quality.
- All the operators met the benchmark for provision of service, network performance, reliability and availability and supplementary & value added services.
- Hathway (92%) met the benchmark set for prepaid billing performance.
- All the operators met the benchmark set for postpaid billing performance except Hathway (85%).
- None of the operators met the benchmark set for help services including customer grievance redressal. Reliance (87%) scored highest on this parameter.
- None of the service provider met the benchmark set for maintainability. BSNL (13%) scored lowest and Hathway (75%) scored the highest on maintainability.
- 86% of the customers got their working connections within 7 working days.
- 70% of broadband customers belonging to different service providers said that they were aware of the call centre number of their service provider for making a complaint/ query. A higher percentage (82%) of Reliance customers were aware about the call centre number for making complaint
- 34% of broadband customers who were aware of the call centre number claimed to have complained in the last 6 months.
- 86% of all broadband customers who had complained claimed that they received a docket number for most of their complaints.
- 8% of all broadband customers who had complained said that they did not receive docket numbers for most of their complaints.
- 78% of all broadband customers who had complained said that they were informed about the action taken on their complaint by the call centre.
- 81% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.

- A higher percentage (84%) of HFCL customers were satisfied with resolution of complaints as compared to other service providers.
- 70% of the billing complaints were resolved satisfactorily within 4 weeks.
- Only 6% of the broadband customers said that they were aware of the contact details of the Nodal Officer. 13% of the customers who were aware of the nodal officer had complained to the nodal officer
- Only 3% of the customers were aware of the Appellate Authority's contact details.
- Only 15% of Hathway prepaid customers were aware that they can get item wise usage charge details.
- 76% of the customers claimed to have got the Manual of Practice while taking the connection.

#### 2. SCOPE OF THE PROJECT

#### 2.1 Background

TRAI has passed regulations on Quality of Service of Basic & Cellular Mobile Telephone (revised on 20<sup>th</sup> March, 2009), Quality of Service of Broadband Service (2006) and on the Telecom Consumers & Redressal of Grievances (2007). To determine the effectiveness of implementation of the regulations, TRAI has initiated the following survey:

(i) Assessment of Implementation and Effectiveness of Telecom Consumers Protection and Redressal of Grievances Regulations, 2007

#### (ii) Customer Perception of Service through Survey

With regard to the above mentioned study, Market Pulse has been commissioned by Telecom Regulatory Authority of India (TRAI) to conduct a Customer Satisfaction Survey (CSS) among Basic Wire-line, Cellular Mobile Telephone (including FWP) and Broadband customers, in the Northern zone of India, comprising the metro circle of Delhi and the circles of Punjab, UP East, UP West, Punjab, Punjab, Himachal Pradesh and J&K.

The current report presents the findings of the survey for Punjab circle. This survey was conducted in the period October - December, 2011.

#### 2.2 Survey Objectives

The objectives of this customer satisfaction survey are as follows:

- 1. To measure the level of satisfaction among customers with respect to:
  - Provision of service
  - Billing performance
  - Help services including customer grievance redressal
  - Network performance, reliability and availability
  - Maintainability
  - Supplementary and value added service
  - Overall service quality
- 2. To measure the awareness among customers with respect to the grievance redressal mechanism set up by service providers based on the regulations laid down by TRAI.

#### 2.3 Survey Methodology

- The survey was conducted through personal, telephonic and Internet based interviews.
- In the survey of basic telephone service and cellular mobile service customers, 50% of the sample was covered with the help of personal interviews while the balance interviews were done on telephone.
- The identity of respondents was recorded in the questionnaires and the signatures of the customers who were surveyed through personal interviews were taken on the survey questionnaires. The questionnaires were filled up using a ballpoint pen.
- In the broadband service survey, 50% of the sample was covered through face-to-face interviews and 50% through a CATI/web-based survey.

#### 2.4 Coverage of the Survey

In the period 1<sup>st</sup> October to 31<sup>th</sup> December of 2011, we conducted the Customer Satisfaction Survey (CSS) in Punjab circle. The following service providers have been covered in the Punjab circle.

#### 2.4.1 Basic Telephone (Wire-line) Service

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- 2. Bharat Sanchar Nigam Limited (Referred as BSNL in the report)
- 3. Reliance Communications (Referred as Reliance in the report)
- 4. Infotel Connect (Referred as HFCL in the report)

#### 2.4.2 Cellular Mobile Telephone Service (including FWP)

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- 2. Bharat Sanchar Nigam Limited (Referred as BSNL in the report)
- 3. Reliance Communications (Referred as Reliance in the report)
- 4. Tata Teleservices Punjab Limited (Referred as TTSL in the report)
- 5. Idea Cellular Limited (Referred as Idea in the report)
- 6. Vodafone Essar Mobile Services Limited (Referred as Vodafone in the report)
- 7. Aircel Limited (Referred as Aircel in the report)
- 8. Infotel Connect (Referred as HFCL in the report)

#### 2.4.3 Broadband Service

- 1. Bharti Airtel Limited (Referred as Airtel in the report)
- 2. Bharat Sanchar Nigam Limited (Referred as BSNL in the report)
- 3. Reliance Communications (Referred as Reliance in the report)
- 4. Hathway (Referred as Hathway in the report)
- 5. Infotel Connect (Referred as HFCL in the report)

#### 2.5 Geographical Coverage

Geographical Coverage	Cities Covered
Punjab	Amritsar, Chandigarh, Jalandhar, Ludhiana , Moga, Mohali, Panchkula, Faridkot , Firozpur, Bathinda,

#### 2.6 Respondent Profile

The random sample included both prepaid & postpaid customers in household and commercial segments.

#### 2.6.1 Individual/ Household users

Only those above the age of 18 years were interviewed. Actual users of basic telephone service, mobile or broadband services were interviewed

#### 2.6.2 Commercial users

In case of the basic telephone service survey, the administration or accounts executive/ manager or whoever takes care of basic telephone service related issues was interviewed. In case of the broadband survey, the head/manager of the IT/MIS Department or the administration or accounts executive/ manager was interviewed. In case, there was no such person, then the CEO/ MD/ owner of the firm was interviewed.

#### 2.7 Sampling Methodology & Coverage

A set of residential and commercial areas were identified in both urban and rural areas of Punjab for this survey. Random sampling was done in the selected areas to select the respondents.

**2.7.1 Basic Telephone (Wire-line) Service:** Database obtained from the service providers was used in case of private operators, while for BSNL, door to door (in residential areas) and office-to-office (in commercial areas) survey was carried out.

The sample for basic service customers was evenly spread across 5% of the exchanges of each BSO in the circle. These exchanges were covered in urban and rural areas. The stated 5% exchanges were evenly spread over 10% of SDCAs for each BSO.

**Airtel:** Airtel provides wireline service in Jalandhar, Ludhiana & Chandigarh only; so we have covered all these 3 cities.

**BSNL:** In the Punjab circle, there are 1473 exchanges and 56 SDCAs. 5% of these exchanges can be approximated to 74 exchanges and 10% of these SDCAs are 6 SDCAs. We have covered 74 exchanges and more than 6 SDCAs across Punjab circle.

**Reliance:** Reliance provides wire-line service in Jalandhar, Ludhiana & Chandigarh, so we have covered all these 3 cities.

**HFCL:** HFCL provides basic wireline service in Chandigarh, Jallandhar & Ludhiana so we have covered all these cities.

Service Provider		Cities Covered		
	Urban	Rural	Overall	Cities Covered
Airtel	599		599	3
BSNL	415	186	601	7
Reliance	614		614	3
HFCL	611		611	3
Overall	2239	186	2425	



Geographical Coverage	Cities Covered				
Punjab	Amritsar, Chandigarh, Jalandhar, Ludhiana, Moga, Mohali, Panchkula, Faridkot , Firozpur, Bathinda,				

**2.7.2 Cellular Mobile Telephone Service :** For post-paid users, a database obtained from the service providers was used to boost the sample. The survey was carried out in both residential areas and commercial areas.

For prepaid users, only a door-to-door (in residential areas) and office-to-office (in commercial areas) survey was carried out. The sample for cellular mobile telephony service customers was evenly spread across 10% of district headquarters of a service area where the services were commissioned.

In all, there are 20 district headquarters in Punjab circle. We had selected 4 district headquarters on the basis of their geographical spread namely Jalandhar, Amritsar Ludhiana & Chandigarh. Rural areas falling within 20 km radius of the district headquarters were also covered.

Service Provider		Cities Covered		
Service Provider	Urban	Rural	Overall	cities covered
Airtel	495	208	703	4
BSNL	439	184	623	9
TTSL	415	194	609	4
Reliance	387	205	592	4
Idea	401	192	593	4
Vodafone	434	196	630	4
Aircel	422	214	636	4
HFCL	460	189	649	4
Overall	3453	1582	5035	4



Geographical Coverage	Cities Covered
Punjab	Amritsar, Chandigarh, Jalandhar, Ludhiana , Moga, Mohali, Panchkula, Faridkot & Firozpur

**2.7.3 Broadband Service:** In residential areas, the customer database obtained from the service providers was used. In commercial areas, an office-to-office survey was carried out since penetration of broadband was high in these areas.

The sample for broadband service customers was evenly spread in the areas served by 10% of the Points of Presence (POPs) for each service provider in each service area.

**Airtel:** Airtel provides broadband service in Chandigarh, Jalandhar and Ludhiana; so we have covered all the 3 cities.

**BSNL:** There are 11 SSAs/Point of Presence (where their broadband service is available) we covered more than 10% of these i.e. 4 SSAs.

**Reliance:** Reliance broadband service is present in Chandigarh and Ludhiana so we have covered both the cities.

Hathway: Hathway broadband service is present in Chandigarh only so we have covered Chandigarh.

**Reliance:** Reliance broadband service is present in Chandigarh, Jalandhar and Ludhiana so we have covered all the 3 cities.

Service Provider		Citize Covered		
Service Provider	Urban	Rural	Overall	Cities Covered
Airtel	601		601	3
BSNL	456	194	650	7
Reliance	591		591	2
Hathway	162		162	1
HFCL	615		615	3
Overall	2425	194	2619	



Geographical Coverage	Cities Covered
Punjab	Amritsar, Chandigarh, Jalandhar, Ludhiana, Moga, Mohali, Panchkula, Faridkot & Firozpur

#### 2.8 Mode of Interview & Sample Size Covered

#### 2.8.1 Basic Wire-line Service

For customer satisfaction survey of Basic Telephone Service customers, approx. 50% of the sample was covered with the help of face-to-face interviews while the balance interviews were done on the telephone. For rural customers, face-to-face interviews were done.

Service Provider		Face to Face Telephonic		Telephonic			Sample Size
	Urban	Rural	Overall	Urban	Rural	Overall	Covered
Airtel	289		289	310		310	599
BSNL	124	183	307	291	3	294	601
Reliance	306		306	308		308	614
HFCL	294		294	317		317	611
Overall	1013	183	1196	1226	3	1229	2425

#### 2.8.2 Cellular Mobile Telephone Service

For the survey of Cellular Mobile Telephone Service customers, approx. 50% of the sample was covered with the help of face-to-face interviews while the balance interviews were done on the telephone.

Service Provider		Face to F	ace	Telephonic			Sample Size
	Urban	Rural	Overall	Urban	Rural	Overall	Covered
Airtel	168	180	348	327	28	355	703
BSNL	135	179	314	304	5	309	623
TTSL	118	186	304	297	8	305	609
Reliance	96	196	292	291	9	300	592
Idea	138	169	307	263	23	286	593
Vodafone	117	192	309	317	4	321	630
Aircel	115	204	319	307	10	317	636
HFCL	142	189	331	318	0	318	649
Overall	1029	1495	2524	2424	87	2511	5035

#### 2.8.3 Broadband Service

For customer satisfaction survey of Broadband Service customer, approx. 50% of the sample were covered through face-to-face interviews and 50% through a CATI/ web-based survey. For web-based survey we used our proprietary web-based survey editor to host the survey on the Internet. After sending the survey invitations, follow up phone calls were made to drive respondents to the survey.

Service Provider		Face to Fac	e		Telephonic	:	Sample Size
	Urban	Rural	Overall	Urban	Rural	Overall	Covered
Airtel	299		299	302		302	601
BSNL	212	111	323	244	83	327	650
Reliance	298		298	293		293	591
Hathway				162		162	162
HFCL	317		317	298		298	615
Overall	1126		1237	1299		1382	2619

#### 2.9 Respondents Profile by Payment Mode Used

#### 2.9.1 Basic Wire-line Service

Airtel, BSNL, Reliance & HFCL are the basic wire-line service provider present in the circle and

Service Provider	Prepaid			Postpaid			Sample	
Service Provider	Urban	Rural	Overall	Urban	Rural	Overall	Covered	
Airtel				599		599	599	
BSNL				415	186	601	601	
Reliance				614		614	614	
HFCL				611		611	611	
Overall				2239	186	2425	2425	

have been covered. All the customers covered were postpaid.

#### 2.9.2 Cellular Mobile Telephone Service

A total of 8 cellular mobile telephone service providers present in the circle as of date have been covered. Of the total sample of 5035, prepaid users were 4,080 with the balance being postpaid customers.

Comuico Drouidor		Prepaid			Postpaid		Sample
Service Provider	Urban	Rural	Overall	Urban	Rural	Overall	Covered
Airtel	478	197	675	17	11	28	703
BSNL	389	175	564	50	9	59	623
TTSL	372	170	542	43	24	67	609
Reliance	236	143	379	151	62	213	592
Idea	361	172	533	40	20	60	593
Vodafone	420	190	610	14	6	20	630
Aircel	67	74	141	355	140	495	636
HFCL	449	187	636	11	2	13	649
Overall	2772	1308	4080	681	274	955	5035

#### 2.9.3 Broadband Service

Broadband service providers present in the circle namely Airtel, BSNL, Reliance, Hathway & HFCL as of date have been covered. Across various Points of Presence of the Punjab circle, 2619 broadband service customers were covered.

Service Provider	Prepaid			Postpaid			Sample Covered
Service Provider	Urban	Rural	Overall	Urban	Rural	Overall	covereu
Airtel				601		601	601
BSNL				456	194	650	650
Reliance				591		591	591
Hathway	54		54	108		108	162
HFCL				615		615	615
Overall				2371	194	2565	2619



#### 2.10 Respondents Demographic Profile

#### 2.10.1 Basic Wire-line Service

#### 2.10.1.1Gender Profile

Gender	% Cus	tomers	Paca	
Gender	Male	Female	Base	
Urban	69	31	2239	
Rural	74	26	186	
Overall	69	31	2425	

2522 basic telephone service (Wire-line) customers were covered. Of this sample, 69% were male and the balance 31% were female respondents.

#### 2.10.1.2 Age Profile

Age Group	Less than 25 years	25-34 years	35-44 years	More than 45 years	Base
Urban	21	33	20	26	2239
Rural	24	32	12	32	186
Overall	21	33	19	27	2425

52% of the customers were in the age group of 25 – 44 years while 21% were less than
 25 years and 27% were more than 45 years old.

#### 2.10.1.3 Occupation Profile

	% Customers						
Occupation	Service	Business- man/ Self Employed/ Farmers	Farmer	Student	Housewife	Retired	Base
Urban	31	37	4	15	11	2	2239
Rural	21	39	5	23	10	2	186
Overall	30	37	4	15	11	2	2425

 Out of 2425 basic telephone service customers, 37% of the customers were businessmen/ self-employed and 30% of them were salaried while 15% were students.

#### 2.11.2 Cellular Mobile Telephone Service

#### 2.11.2.1 Gender Profile

	% Cus		
Gender	Male	Female	Base
Urban	84	16	3453
Rural	92	8	1582
Overall	87	13	5035

• 5035 cellular mobile telephone service customers were covered. Of this sample, 87% were male and 13% were female respondents.

#### 2.11.2.2 Age Profile

		% Customers							
Age Group	Less than 25 years								
Urban	29	38	19	13	3453				
Rural	38	34	18	11	1582				
Overall	32	37	19	13	5035				

56% of the customers were in the age group of 25 – 44 years while 32% were less than 25 years and the 13% were more than 45 years old.

#### 2.11.2.3 Occupation Profile

	% Customers						
Occupation	Service	Businessma n/ Self Employed/ Farmers	Farmer	Student	Housew ife	Retired	Base
Urban	44	32	3	12	9	1	3453
Rural	37	39	3	17	4	1	1582
Overall	42	34	3	14	7	1	5035

 Out of 5035 cellular mobile telephone service customers, 34% of the customers were businessmen/ self-employed and 42% of them were salaried while 14% were students.

#### 2.12.3 Broadband Service

#### 2.12.3.1 Gender Profile

Gender	% Cus	tomers	Pasa	
Gender	Male	Female	Base	
Urban	79	21	2425	
Rural	63	37	194	
Overall	78	22	2619	

 2619 broadband service customers were covered. Of this sample, 22% were female respondents.

#### 2.12.3.2 Age Profile

		% Customers					
Age Group	Less than 25 years	25-34 years	35-44 years	More than 45 years	Base		
Urban	23	38	21	19	2425		
Rural	34	27	17	22	194		
Overall	23	37	20	19	2619		

 57% of the customers were in the age group of 25 –44 years while 23% were less than 25 years and the 19% were more than 45 years old.

#### 2.12.2.3 Occupation Profile

		% Customers					
Occupation	Service	Businessma n/ Self Employed/ Farmers	Farmer	Student	Housew ife	Retired	Base
Urban	38	39		9	11	2	2425
Rural	39	16		13	30	1	194
Overall	38	37		10	13	2	2619

 Out of 2619 cellular mobile telephone service customers, 37% of the customers were businessmen/ self-employed and 38% of them were salaried while 10% were students.

#### 2.13 Questionnaire Development Process

Three separate questionnaires were developed for the customer satisfaction survey in consultation with TRAI. These questionnaires included questions on parameters of Customer Perception of Service and Implementation and Effectiveness of Telecom Consumer Protection and Redressal of Grievances Regulations, 2007.

The questionnaires developed were for:

- Basic Wire-line Service
- Cellular Mobile Telephone Service
- Broadband Service

#### 2.14 Methodology for Calculating Percentage of Satisfied Customers

Satisfaction of subscribers has been obtained on a 4-point scale.

To measure the percentage of satisfied customers, the total percentage of satisfied customers i.e. very satisfied and satisfied customers on various sub-parameters of customer perception of service, has been computed.

For a parameter, the weighted average of scores on various sub-parameters has been computed.

#### 2.15 Explanation of Benchmarks

TRAI has laid down benchmarks on Customer Perception of Service for the service providers of Basic Wire-line, Cellular Mobile Telephone and Broadband service. The purpose of laying down these benchmarks was to protect the interest of consumers of telecommunication services and to create conditions for maximizing consumer satisfaction by making known the quality of service that the service providers are required to provide and that the user has a right to expect. All service providers have to follow these benchmarks, as laid down by TRAI.

#### 2.15.1 Basic Wire-line Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>95%
% % Satisfied with Network Performance, Reliability and Availability	>95%
% Satisfied with Maintainability	>95%
% Satisfaction with Supplementary and Value Added Services	>90%
% % Satisfied with Help Services including customer grievance redressal	>90%
% Satisfied with Overall Service Quality	>90%

#### 2.15.2 Cellular Mobile Telephone Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>95%
% Satisfied with Network Performance, Reliability and Availability	>95%
% Satisfied with Maintainability	>95%
% Satisfaction with Supplementary and Value Added Services	>90%
% Satisfied with Help Services including customer grievance redressal	>90%
% Satisfied with Overall Service Quality	>90%

#### 2.15.3 Broadband Service

Customer Perception of Service	Benchmarks
% Satisfied with Provision of Service	>90%
% Satisfied with Billing Performance	>90%
% satisfied with help services	>90%
% Satisfied with Network Performance, Reliability and Availability	>85%
% Satisfied with Maintainability	>85%
% satisfied with Customer satisfaction with offered supplementary services	>85%
such as allocation of static/fixed IP addresses, email Ids etc.	
% Satisfied with Overall Service Quality	>85%

The parameters of customer perception of service have taken into account the following subparameters:

#### A. Basic Wire-line Service

#### **Provision of Service**

- Time taken to provide a customer with working telephone connection
- Ease of understanding or with provision of all relevant information related to tariff plans & charges

#### **Billing Performance (Postpaid)**

- Timely delivery of bills
- Quality, accuracy & completeness of the bills
- Process of resolution of billing complaints
- Clarity of the bills sent by the service provider in terms of transparency and understandability

#### **Billing Performance (Prepaid)**

- Accuracy of amount deducted on every usage
- resolution of billing complaints and the resulting refund/credit/waiver of excess charges on account of such resolution of complaints
- Ease of recharging process and the transparency of recharge offer

#### Help Services including customer grievance redressal

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive"
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

#### Network Performance, Reliability and Availability

- Availability of working telephone (dial tone)
- Ability to make or receive calls easily
- Voice quality

#### Maintainability

Fault repair service

#### Supplementary and Value Added Services

- Quality of the supplementary services provided
- Process of activating value added services or the process of unsubscribing

#### **Overall Service Quality**

#### **B. Cellular Mobile Telephone Service**

#### **Provision of Service**

- Time taken to activate cellular mobile connection after customer applied and completed all formalities
- Ease of understanding or with provision of all relevant information related to tariff plans & charges

#### **Billing Performance (Postpaid)**

- Timely delivery of bills
- Clarity of the bills sent by the service provider in terms of transparency and understandability
- Accuracy & Completeness of bills
- Process of resolution of billing complaints

#### **Billing Performance (Prepaid)**

- Accuracy of amount deducted on every usage
- Resolution of the complaints and the resulting refund/ credit/ waiver of excess charges on account of resolution of complaints
- Ease of recharging process and the transparency of recharge offer

#### Help Services including customer grievance redressal

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive"
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

#### Network Performance, Reliability and Availability

- Availability of signal in customer locality
- Ability to make or receive calls easily
- Voice quality

#### Maintainability

- Availability of network (signal)
- Restoration of network (signal) problems

#### Supplementary and Value Added Services

- Quality of the supplementary services provided
- Process of activating value added services or the process of unsubscribing
- Resolution of your complaint for deactivation of VAS & refund of charges levied

#### **Overall Service Quality**

#### C. Broadband Service

#### **Provision of Service**

 Time taken to provide customer with broadband connection after registration and payment of initial deposit by customer

#### **Billing performance (Postpaid)**

- Timely delivery of bills
- Clarity of the bills issued by your service provider in terms of transparency and understandability
- Accuracy/Completeness of Bills
- Process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints

#### **Billing Performance (Prepaid)**

- Accuracy of amount deducted on every usage
- Process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints

#### **Help Services**

- Ease of access of call centre/customer care or helpline
- Ease of getting an option for "talking to a customer care executive
- Response time taken to answer your call by a customer care executive
- Problem solving ability of the customer care executive(s)
- Time taken by call centre/customer care /helpline to resolve customer complaint

#### Network Performance, Reliability and Availability

- Speed of broadband connection
- Amount of time for which service is up and working

#### Maintainability

Restoration of broadband connection

#### Supplementary Services

- Process of activating value added services or the process of unsubscribing
- Resolution of your complaint for deactivation of VAS & refund of charges levied

#### **Overall Customer Satisfaction**

### 2.16 Definition of Key Terms Used

**Appellate Authority:** It means one or more persons appointed as appellate authority under regulation 10, by a service provider, falling in the clause (a) or clause (b) of sub-regulation (3) of regulation.

**Basic Wire-line Service:** It covers collection, carriage, transmission and delivery of voice or non-voice messages over licensee's Public Switched Telephone Network in the licensed service area and includes provision of all types of services except those requiring a separate license.

Broadband Service: It means data connection ....

(1) which is always on and is able to support interactive services including Internet access.

(2) which has the capability of the minimum download speed of 256 kilo bits per second (kbps) or such minimum download speed, as may be specified by the licensor, from time to time, to an individual subscriber from the point of presence of the service provider intending to provide Broadband service where a multiple of such individual Broadband connections are aggregated and the subscriber is able to access these interactive services including the internet through the said point of presence.

(3) in which the interactive services shall exclude and services for which a separate license is specifically required (such as real-time voice transmission) except to the extent permitted, or, as may be permitted, under internet service provider's license with internet telephony.

(4) which shall include such service or download speed or features, as may be specified from time to time, by the licensor.

**Call Centre:** means a department or a section or a facility established under regulation 3 by the service provider, falling in clause (a) or clause (b) of the sub-regulation 3 of regulation 1 for redressal of grievances of its consumer by telephone or electronic means or by any other means.

#### Cellular Mobile Telephone Service: Means....

(1) telecommunication service provided by mean of a telecommunication system for the conveyance of the message through the agency of wireless telegraphy where every message that is conveyed thereby has been, or is to be, conveyed by means of a telecommunication systems which is designed or adapted to be capable of being used while in motion.

(2) refers to transmission of voice or non-voice message over Licensee's Network in real time but service does not cover broadcasting of any messages, voice or non-voice; however, Cell Broadcast is permitted only to the customers of the service.

(3) in respect of which the subscriber (all types, pre-paid as well as post-paid) has to be registered and authenticated at the network point of registration and approved numbering plan shall be applicable.

**Consumer:** means a consumer of a service provider falling in clause (a) or clause (b) of subregulation (3) of regulation 1 and includes its customer and subscriber.

**Manual:** means the Manual of Practice for handling consumer complaints referred to in regulation 20.

**Nodal Officer:** means the officer appointed or designated under regulation 6 by a service provider falling in clause (a) or clause (b) of sub-regulation (3) of regulation 1.



### **3. COMPLIANCE REPORT ON CUSTOMER PERCEPTION OF SERVICE**

The compliance report has been presented, by using the following method:

The percentage of customers satisfied on various QoS parameters was derived by using the methodology explained in section 2.14 (Page 25). According to this methodology, the total percentage of satisfied customers i.e. very satisfied and satisfied customers on various QoS parameters has been taken into account. This methodology has been used to derive the percentage of customers satisfied with QoS parameters for all the three services i.e. Basic Telephone, Cellular Mobile and Broadband.

### MARKET PULSE Mindware: Mindshare Delivered.

### **3.1 Basic Wire-line Service**

3.1.1 The following table shows the percentage of customers satisfied on QoS parameters.

Cub Damanatana	<b>T</b>	Bench		% Customers			
Sub Parameters	Туре	marks	Airtel	BSNL	Reliance	HFCL	Overall
% Satisfied with Provision	Urban	≥90%	77	86	79	97	85
of Service	Rural	≥90%		73			73
	Overall	≥90%	77	84	79	97	84
% Satisfied with Billing Performance Postpaid	Urban	≥95%	90	89	83	92	88
	Rural	≥95%		85			85
	Overall	≥95%	90	88	83	92	88
% Satisfied with Billing	Urban	≥95%					
% Satisfied with Billing Performance Prepaid*	Rural	≥95%					
	Overall	≥95%					
% Satisfied with Help	Urban	≥90%	87	75	80	87	83
Services including	Rural	≥90%		70			70
customer grievance	Overall	>00%					
redressal	Overall	≥ <b>90%</b>	87	74	80	87	82
% Satisfied with Network	Urban	≥95%	95	93	91	98	94
Performance, Reliability	Rural	≥95%		91			91
and Availability	Overall	≥95%	95	93	91	98	94
	Urban	≥95%	80	79	73	85	79
% Satisfied with	Rural	≥95%		59			59
Maintainability	Overall	≥95%	80	71	73	85	77
0/ Currente manage	Urban	≥90%	90	78	98	88	91
% Supplementary and	Rural	≥90%		97			97
Value Added Services	Overall	≥ <b>90%</b>	79	73	96	70	85
	Urban	≥90%	96	94	89	96	94
% Satisfied with Overall	Rural	≥90%		92			92
Service Quality	Overall	≥ <b>90%</b>	96	92	89	96	93
Base			599	601	614	611	2425

\*No prepaid wireline subscriber was interviewed.

### MARKET PULSE Mindware: Mindshare Delivered.

- 93% of the basic wire-line service customers in Punjab circle were satisfied with overall service quality of their service providers. All the service providers met the benchmark set for overall service quality except Reliance (89%). Airtel & HFCL (96%) scored highest on overall service quality.
- None of the service providers met the benchmark set for provision of service, except HFCL (97%).
- None of the service provider met the benchmark set for billing performance postpaid;
   Reliance (83%) scored lowest on this parameter.
- BSNL(74%) scored lowest on help services including customer grievance redressal. None
  of the service providers met the benchmark on this help services.
- Airtel (95%) & HFCL (98%) met the benchmark set for with network performance, reliability and availability while BSNL(93%) & Reliance (91%) scored slightly lower than the benchmark.
- None of the service providers met the benchmark set for maintainability. BSNL (71%) scored lowest on maintainability.
- Only Reliance (96%) met the benchmark set for Supplementary and Value Added Services.

Туре	% Customers									
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Airtel	BSNL	Reliance	HFCL	Overall					
Urban	91	80	85	90	87					
Rural		72			72					
Overall	91	77	85	90	85					
Base	136	214	188	189	727					

### 3.1.2 % of customers who reported that their telephone fault was repaired within 3 days.

- 85% of all customers reported that the fault was repaired within 3 days.
- A higher percentage of Airtel customers (91%) reported that their fault was repaired within 3 days. BSNL (77%) registered the lowest incidence.

## **3.1.3** % of customers who reported that their telephone service was terminated within 7 days of request.

Туре	%Customers									
Type	Airtel	BSNL	Reliance	HFCL	Overall					
Urban	100	100		100	71					
Rural										
Overall	100	100		100	71					
Base*	3	2	2	1	8					

\*Denotes small sample and thus, statistically invalid data

3.1.4 % of customers who reported th	at their billing	complaints v	were resolved b	by the call
centre within 4 weeks.				

Туре	% Customers									
туре	Airtel	BSNL	Reliance	HFCL	Overall					
Urban	40	59	35	41	41					
Rural		30			30					
Overall	40	48	35	41	40					
Base	131	87	170	102	490					

 40% of all customers reported that their complaints were resolved within 4 weeks after they lodged their complaints.

### **3.2 Cellular Mobile Telephone Service**

### **3.2.1** The following table shows the percentage of customers satisfied on QoS parameters.

						% C	ustom	ers			
Sub Parameters	Туре	Bench marks	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
0/ Catiofied with Drawisian	Urban	≥90%	99	98	99	98	99	98	98	100	99
% Satisfied with Provision of Service	Rural	≥90%	98	99	99	98	98	99	99	99	99
	Overall	≥90%	99	99	99	98	99	98	98	100	99
% Satisfied with Billing	Urban	≥95%	90	94	88	94	93	92	93	90	92
Performance Prepaid	Rural	≥95%	91	90	89	95	94	94	93	90	92
r enormance r repaid	Overall	≥95%	90	93	88	94	94	92	93	90	92
% Satisfied with Billing	Urban	≥95%	94	95	92	93	89	95	92	100	92
Performance Postpaid	Rural	≥95%	97	100	89	90	93	72	90	100	90
	Overall	≥95%	95	96	91	92	90	89	91	100	92
% Satisfied with Help	Urban	≥90%	83	73	65	84	81	83	75	73	78
Services including	Rural	≥90%	79	78	71	86	83	85	80	71	79
customer grievance redressal	Overall	≥90%			<b>. .</b>	~-	~~	••			
% Satisfied with Network	Urban	≥90%	82	75	<b>67</b>	85	82	84	77	72	78
Performance, Reliability	Rural	≥90%	97	91	89	94	97	96	78	91	92
and Availability	Overall	≥90%	95	93	84	86	96	95	80	91	90
,	Urban	≥90%	97	92	87	91	97	96	79	91	91
% Satisfied with	Rural	≥90%	95	92	86	93	94	94	75	90	89
Maintainability	Overall	≥90%	92	86	84	85	96	92	74	87	86
	Urban	≥90%	<b>94</b>	<b>90</b>	85	<b>90</b>	<b>95</b>	<b>93</b>	<b>74</b>	<b>89</b>	88
% Supplementary and	Rural	≥90%	92 06	85	94	91	98	90 05	95 05	89 70	92
Value Added Services	Overall	≥90%	96	83 85	90	90	93 06	95	95 05	79 86	92
	Urban	≥90%	<b>93</b>	85	<b>93</b>	<b>90</b>	96 05	<b>92</b>	<b>95</b>	86	92
% Satisfied with Overall	Rural	≥90%	96 01	94 05	86 85	95 01	95	95 05	81	93	92
Service Quality	Overall	≥90%	91 05	95 04	85 86	91	97	95 05	83	89	91
			95	94	86	94	96	95	82	92	92
Base			703	623	592	609	593	630	636	649	5035

### MARKET PULSE Mindware: Mindshare Delivered.

- 92% of all cellular mobile customers were satisfied with overall service quality. All the service providers met the benchmark set for overall service quality except Reliance & Aircel.
- All the service providers met the benchmark set for provision of service.
- None of the service providers met the benchmark set for prepaid billing performance.
   Only Airtel (95%), BSNL(96%) & HFCL (100%) met the benchmark set for postpaid billing performance.
- All the operators registered low satisfaction on help services including customer grievance and did not meet the benchmark. Reliance's score (67%) was lowest among all the operators.
- Reliance (87%) & Aircel (79%) did not meet the benchmark set for network performance, reliability & availability. Airtel (97%) and Idea (97%) scored highest among all the operators.
- Reliance, Aircel & HFCL did not meet the benchmark set for maintainability.
- BSNL & HFCL did not meet the benchmark set for Supplementary and value added services.

#### 3.2.2 % customers who reported billing complaint resolution by call centre within 4 weeks.

		% Customers										
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	43	49	42	56	34	60	33	21	43			
Rural	19	31	35	44	28	25	26	26	29			
Overall	37	43	39	52	31	49	30	23	38			
Base	183	88	160	118	90	137	123	105	1004			

 Only 38% of the cellular mobile customers who made billing complaints to the call centre reported that their complaints were resolved within 4 weeks of lodging. This was lowest for HFCL.

# MARKET PULSE Mindware: Mindshare Delivered.

### **3.3 Broadband Service**

### 3.3.1 Percentage of customers satisfied on QoS parameters

	_	Benchmar			% Cus	tomers		
Sub Parameters	Туре	ks	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
% Satisfied with	Urban	≥90%	97	98	98	99	98	98
Provision of Service	Rural	≥90%		95				95
	Overall	≥ <b>90%</b>	97	97	98	99	98	98
% Satisfied with Billing	Urban	≥90%				92		92
Performance Prepaid	Rural	≥90%						
	Overall	≥ <b>90%</b>				92		92
% Satisfied with Billing	Urban	≥90%	90	94	91	85	93	91
Performance Postpaid	Rural	≥90%		95				95
	Overall	≥ <b>90%</b>	90	94	91	85	93	92
% Satisfied with Help	Urban	≥90%	86	80	87	75	85	85
Services including	Rural	≥90%		84				84
customer grievance redressal	Overall	≥90%	86	81	87	75	85	85
% Satisfied with	Urban	≥85%	51	44	46	40	46	47
Network Performance,	Rural	≥85%		44				44
Reliability and Availability	Overall	≥85%	94	87	91	85	88	90
% Satisfied with	Urban	≥85%	28	18	39	29	75	41
Maintainability	Rural	≥85%		8				8
Walltallability	Overall	≥85%	28	13	39	29	75	37
% Supplementary and	Urban	≥85%	93	100	100	100	95	97
Value Added Services	Rural	≥85%		100				100
	Overall	≥85%	93	100	100	100	95	97
% Satisfied with Overall	Urban	≥85%	96	94	92	90	90	93
Service Quality	Rural	≥85%		92				92
	Overall	≥85%	96	93	92	90	90	93
Base			601	650	591	162	615	2619

### MARKET PULSE Mindware: Mindshare Delivered.

- 93% of all the broadband customers were satisfied with overall service quality. A higher percentage (96%) of Airtel customers was satisfied as compared to other operators.
- All the operators met the benchmark for provision of service, network performance, reliability and availability and supplementary & value added services.
- Hathway (92%) met the benchmark set for prepaid billing performance.
- All the operators met the benchmark set for postpaid billing performance except Hathway (85%).
- None of the operators met the benchmark set for help services including customer grievance redressal. Reliance (87%) scored highest on this parameter.
- None of the service provider met the benchmark set for maintainability. BSNL (13%) scored lowest and Hathway (75%) scored highest on this parameter.

Turno				% Custo	omers	
Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	80	88	93	98	82	86
Rural		82				82
Overall	80	86	93	98	82	86
Base	601	650	591	162	615	2619

#### **3.3.2** % of customers who reported getting a working connection with 7 days.

• 86% of the customers got their working connections within 7 working days.

## 3.3.3 % of customers who reported that their billing complaints were resolved by call centre within 4 weeks.

Туре		% Cus				
Type		Reliance	Hathway	HFCL	Overall	
Urban	73	66	68	58	72	70
Rural		61				
Overall	73	64	68	58	72	70
Base	144	115	178	24	165	626

 70% of customers reported that their billing complaints were resolved within 4 weeks after they lodged their complaints.

### **4. DETAILED SURVEY FINDINGS**

#### 4.1 Basic Wire-line Service – Punjab Circle

Customer Satisfaction Survey in the Punjab circle was done among 4 wire-line service customers, namely Airtel, BSNL, Reliance and HFCL.

#### 4.1.1 Customer Satisfaction with Provision of Service

### 4.1.1.1 The following table shows the percentage of customers satisfied with different subparameters of Provision of Service

Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
Time taken to provide	Urban	77	92	75	97	85
working connection	Rural		69			69
	Overall	77	89	75	97	85
	Urban	77	80	83	97	84
Ease of understanding	Rural		77			77
	Overall	77	80	83	97	84
	Urban	77	86	79	97	85
Overall Provision of service	Rural		73			73
	Overall	77	84	79	97	84
Base		53	108	101	67	329

- 85% of the customers were satisfied with the time taken to provide a working telephone. A low proportion of rural customers (73%) were satisfied as compared to urban customers. A higher percentage of HFCL (97%) customers were satisfied among all operators.
- 84% of the urban customers were satisfied with the ease of understanding/ provision of all relevant information related to tariff plans & charges.

### 4.1.2a Customer Satisfaction with Billing Performance among Postpaid Customers

4.1.2.1a The following table shows the percentage of postpaid customers satisfied with different sub-parameters of billing performance.

Sub Parameters	Тура		%	Postpaid Cust	omers	
Subraiameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
	Urban	89	94	90	94	91
Timely delivery of bills	Rural		90			90
	Overall	89	92	90	94	91
Quality, Accuracy &	Urban	93	95	89	92	92
Completeness of the bills	Rural		91			91
completeness of the bills	Overall	93	94	89	92	92
Process of resolution of	Urban	28	50	41	21	34
billing complaints	Rural		40			40
	Overall	28	47	41	21	34
Clarity of the bills in terms	Urban	93	80	76	95	87
of transparency &	Rural		78			78
understandability	Overall	93	79	76	95	86
	Urban	90	89	83	92	88
Billing performance postpaid	Rural		85			85
	Overall	90	88	83	92	88
Base		599	601	614	611	2425

- All service providers registered high satisfaction scores on account of timely delivery of bills as well as quality, accuracy and completeness of bills.
- All the operators registered low satisfaction scores on account of process of resolution of billing complaints. A very low percentage of BSNL customers (21%) were satisfied with process of resolution of billing complaints.



### 4.1.2.2b Customer Satisfaction with Billing Performance among Prepaid Customers

**Note**: None of the wire-line prepaid customer was covered. Hence this table is not relevant.

### **4.1.3 Customer Satisfaction with Help Services including customer grievance redressal 4.1.3.1 The following table shows the percentage of customers satisfied with sub-parameters of help services including customer grievance redressal.**

	_			% Custome	ers	
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
Ease of access of call	Urban	91	77	85	93	87
centre/customer care or	Rural		73			73
help-line	Overall	91	76	85	93	86
Ease of getting an option	Urban	90	75	81	93	85
for " talking to a customer	Rural		67			67
care executive"	Overall	90	73	81	93	84
Response time taken to answer the call	Urban	92	72	81	86	84
	Rural		68			68
	Overall	92	71	81	86	83
Problem solving ability of	Urban	81	75	77	83	79
customer care executive	Rural		68			68
	Overall	81	73	77	83	79
Time taken by call	Urban	80	77	77	82	79
centre/customer care to	Rural		72			72
resolve complaint	Overall	80	75	77	82	79
Help service including	Urban	87	75	80	87	83
customer grievance	Rural		70			70
redressal	Overall	87	74	80	87	82
Base		244	211	303	244	1002

- A lower percentage of customers were satisfied with the problem solving ability of customer care executive and the time taken by call centre/customer care /helpline to resolve complaint.
- HFCL (82%) scored highest on account of response time taken by call centre/customer care.



### 4.1.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.1.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

	_			% Custome	rs	
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
Availability of working telephone (dial tone)	Urban	95	95	91	98	95
	Rural		90			90
	Overall	95	94	91	98	95
Ability to make or	Urban	95	95	92	98	95
receive calls easily	Rural		93			93
	Overall	95	95	92	98	95
	Urban	94	90	90	98	93
Voice Quality	Rural		89			89
	Overall	94	90	90	98	93
Network Performance,	Urban	95	93	91	98	94
reliability & availability	Rural		91			91
	Overall	95	93	91	98	94
Base		599	601	614	611	2425

- Both Reliance and BSNL registered lower satisfaction scores on voice quality as well as ability to make and receive calls.
- HFCL scored highest on all the sub –parameters of Network performance, reliability & availability.



### 4.1.5 Customer Satisfaction with Maintainability

#### 4.1.5.1 The following table shows the percentage of customers satisfied with maintainability.

	<b>-</b>	% Customers					
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall	
Maintainability	Urban	80	79	73	85	79	
(Fault repair	Rural		59			59	
service)	Overall	80	71	73	85	77	
Base		136	214	188	189	727	

- 77% of the customers were satisfied with fault repair service.
- A higher percentage of HFCL (85%) customers were satisfied with the fault repair service as compared to other operators.

#### 4.1.6 Customer Satisfaction with Supplementary and Value Added Services

4.1.6.1 The following table shows the percentage of customers satisfied with supplementary and value addeervices.

	_			% Customers	5	
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
Quality of the supplementary	Urban	79	94	96	80	90
services / value added service	Rural		75			75
provided	Overall	79	91	96	80	89
Process of activating value added	Urban	79	50	95	60	81
services or the process of	Rural		75			75
unsubscribing	Overall	79	55	95	60	81
Overall Supplementary &	Urban	90	78	98	88	91
Value Added Service	Rural		97			97
	Overall	79	73	96	70	85
Base		38	22	56	5	121

**Note**: The sample of responses on value added services for wire-line customers was very low to draw any statistically valid inference by operator.



### 4.1.7 Customer Satisfaction with Overall Service Quality

### 4.1.7.1 The following table shows the % of customers satisfied with overall service quality.

Sub Parameters	Turno			% Customers		
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall
Overall quality of	Urban	96	94	89	96	94
Telephone service	Rural		87			87
	Overall	96	92	89	96	93
Base		599	601	614	611	2425

 93% of the customers were satisfied with the overall quality of telephone. Reliance registered lower score than others. **4.2** Awareness of Grievance Redressal Mechanism & Experience among Basic Telephone Service subscribers

#### 4.2.1 Awareness and experience of Call Centre

Table 4.2.1.1 The following table shows the percentage of customers aware about the call centre number of their service provider for making a complaint/ query

Туре			% Customers		
	Airtel	BSNL	Reliance	HFCL	Overall
Urban	71	50	75	64	66
Rural		54			54
Overall	71	51	75	64	65
Base	599	601	614	611	2425

- 65% of the customers were aware about the call centre number of their service providers for the purpose of making a complaint/ query. Awareness was significantly lower among rural customers (54%) as compared to urban customers.
- A higher percentage of Reliance (75%) customers were aware of the call centre number.

Table 4.2.1.2 The following table shows the percentage of customers who made a complaint on the call centre number of their service provider in the last 6 months

Туре			% Customers		
	Airtel	BSNL	Reliance	HFCL	Overall
Urban	31	26	37	26	31
Rural		33			33
Overall	31	28	37	26	31
Base	423	307	459	390	1579

 Approximately 31% of the customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months.

## 4.2.1.3 The following table shows the percentage of customers who received or did not receive docket numbers for their complaints.

Sub Devementers	Turne	% Customers					
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall	
Docket number received for most of the complaints	Urban	81	61	75	82	77	
	Rural		70			70	
	Overall	81	64	75	82	76	
No docket number received	Urban	11	13	16	6	12	
for most of the complaints	Rural		18			18	
	Overall	11	15	16	6	12	
	Urban	7	26	6	12	10	
It was received on request	Rural		6			6	
	Overall	7	18	6	12	10	
No docket number received	Urban	1		4		2	
even on request	Rural		6			6	
eren en request	Overall	1	2	4		2	
Base		131	87	170	102	490	

- 76% of the customers who had complained said that they had received a docket number for most of their complaints. This was slightly higher for urban customers (77%) as compared to rural customers.
- 12% of all customers who had complained said that they did not receive docket number for most of their complaints. A significantly higher percentage of rural customers (18%) did not receive the docket number for most of the complaints.

## **4.2.1.4** The following table shows the percentage of customers who were informed about the action taken on their complaint by call centre

Туре		% Customers							
1,160	Airtel	BSNL	Reliance	HFCL	Overall				
Urban	77	70	70	76	74				
Rural		61			61				
Overall	77	67	70	76	73				
Base	131	87	170	102	490				

 73% of the basic telephone service customers who had complained said that they were informed about the action taken on their complaint by the call centre.

## **4.2.1.5** The following table shows the percentage of customers who got their billing complaints resolved satisfactorily by call centre/customer care within four weeks.

Туре			% Customers		
	Airtel	BSNL	Reliance	HFCL	Overall
Urban	40	59	35	41	41
Rural		30			30
Overall	40	48	35	41	40
Base	131	87	170	102	490

 40% of the customers who had made billing complaints said that their complaints were resolved satisfactorily by the call centre/ customer care within four weeks of lodging their complaints. A significantly higher proportion (41%) of the urban customers were satisfied as compared to rural customers.



### 4.2.2 Awareness and experience of Nodal Officer

Table 4.2.2.1 The following table shows the percentage of customers who were aware about contact details of nodal officer.

			% Customers		
Туре	Airtel	BSNL	Reliance	HFCL	Overall
Urban	4	3	5	4	4
Rural		4			4
Overall	4	3	5	4	4
Base	599	601	614	611	2425

 Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer.

#### Table 4.2.2.2 The percentage of customers who have made complaints to the Nodal Officer

Туре			% Customers		
	Airtel	BSNL	Reliance	HFCL	Overall
Urban	9	18	7	4	8
Rural					
Overall	9	11	7	4	8
Base*	23	18	28	23	92

 Of those who were aware of the Nodal Officer's contact details, 8% claimed to have complained to the nodal officer.

## Table 4.2.2.3 The percentage of customers who were able to contact to the Nodal Officer without difficulty.

Туре		% Customers						
	Airtel	BSNL	Reliance	HFCL	Overall			
Urban	50	100	100		71			
Rural								
Overall	50	100	100		71			
Base*	2	2	2	1	7			

\*Responses are too low to draw any statistical reference.

### Table 4.2.2.4 The percentage of customers who were intimated about the decision taken on their complaints by the Nodal Officer

			% Customer	s	
Туре	Airtel	BSNL	Reliance	HFCL	Overall
Urban	50	50			29
Rural					
Overall	50	50			29
Base*	2	2	2	1	7

\*Responses are too low to draw any statistical reference.

Туре			% Customers		
i ypc	Airtel	BSNL	Reliance	HFCL	Overall
Urban	50	50	50		43
Rural					
Overall	50	50	50		43
Base*	2	2	2	1	7

#### Table 4.2.2.5 % of customers satisfied with redressal of complaint by the Nodal Officer

\*Responses are too low to draw any statistical reference.

### 4.2.3 Awareness and experience of Appellate Authority

Table 4.2.3.1 The following table shows the percentage of customers who were aware about the contact details of the appellate authority.

Туре			% Customers		
, ypc	Airtel	BSNL	Reliance	HFCL	Overall
Urban	2	1	2	2	2
Rural		2			2
Overall	2	1	2	2	2
Base	599	601	614	611	2425

 Only 2% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority



#### **4.2.3.2** Incidence of Appeal being filed in the prescribed form in the last 6 months

• None of the customers filed an appeal with the Appellate Authority.

### **4.2.3.3** Percentage of Customers who filed an appeal with the Appellate & Received an Acknowledgement

 As none of the customers filed an appeal with the Appellate Authority, hence this table is not relevant

4.2.3.4 Percentage of Customers who filed an appeal with the Appellate & for Whom a Decision was taken within 3 months

Not Applicable

### 4.2.4 General Information

Table 4.2.4.1 The following table shows the percentage of the new customers who got the Manual of Practice containing the terms and conditions of service, toll free number of call centre and contact details of Nodal Officer & Appellate Authority for complaint redressal etc., while subscribing to the new basic telephone connection.

Туре			% Customers		
i ype	Airtel	BSNL	Reliance	HFCL	Overall
Urban	61	38	44	63	52
Rural		47			47
Overall	61	41	44	63	52
Base	599	601	614	611	2425

 52% of the new basic telephone service customers said that they got the Manual of Practice while subscribing to the new basic telephone connection.

## Table 4.2.4.2 The following table shows the percentage of prepaid customers who were aware that a prepaid customer can get item-wise usage charge details, on request.

 None of the prepaid wire-line customer was interviewed; hence this table is not relevant.

4.2.4.3 The following table shows the percentage of customers who were denied item-wise usage charge details for their pre-paid connection.

 None of the prepaid wire-line customer was interviewed; hence this table is not relevant.

## Table 4.2.4.4 The following table shows the percentage of customers who cited different reason(s) for their request for item-wise details being denied.

 None of the prepaid wire-line customer was interviewed; hence this table is not relevant.



Table 4.2.4.5 The following table shows	the percentage	of customers	who terminated a
telephone connection in the last 6 months			

Туре			% Customer		
	Airtel	BSNL	Reliance	HFCL	Overall
Urban	1				1
Rural					
Overall	1				1
Base	599	601	614	611	2425

 Only 1% of the customers claimed to have terminated a wire-line telephone connection in the last 6 months.

## 4.2.4.6 The following table shows the percentage of customers who are aware about getting rent rebate in case fault is not repaired within 3 days

Туре		% Customers						
	Airtel	BSNL	Reliance	HFCL	Overall			
Urban	4	3	4	2	3			
Rural		2			2			
Overall	4	3	4	2	3			
Base	599	61	614	611	2425			

 3% of the customers were aware about the rent rebate entitlement, in case fault was not repaired within 3 days. 4.2.5.1 The following table shows the percentage of customers who were aware about the facility for registering telephone number with the service provider for not receiving unwanted tele marketing calls/SMS.

		% Customers						
Туре	Airtel	BSNL	Reliance	HFCL	Overall			
Urban	42	20	33	37	34			
Rural		27			27			
Overall	42	22	33	37	33			
Base	599	601	614	611	2425			

 33% of the customers were aware about the facility for registering a telephone number with the service provider for not receiving unwanted tele marketing calls/SMS.

## 4.2.5.2 The following table shows the percentage of customers who registered with service provider for not receiving any unwanted tele marketing calls/SMS

Туре		% Customers						
Type	Airtel	BSNL	Reliance	HFCL	Overall			
Urban	7	1	6	10	7			
Rural		2			2			
Overall	7	2	6	10	7			
Base	249	132	203	228	812			

 Only 7% of the aware customers were registered with the service provider for not receiving unwanted tele marketing calls/SMS.

## 4.2.5.3 The following table shows the percentage of customers who reported varying degrees of reduction in number of unwanted tele marketing calls/SMS received after registering.

	_	% Customers						
Sub Parameters	Туре	Airtel	BSNL	Reliance	HFCL	Overall		
	Urban				4			
No change	Rural							
	Overall				4			
	Urban	6		8	4	6		
Slight decrease	Rural							
	Overall	6		8	4	6		
	Urban							
Considerable decrease	Rural							
	Overall							
	Urban	94	100	92	92	93		
Stopped receiving	Rural							
	Overall	94	100	92	92	93		
Base		17	2	12	23	54		

4.2.5.4 The following table shows the percentage of customers who made a complaint to service provider on getting such unwanted tele marketing calls/ SMS even after registering telephone number.

Note: None of the customer had made a complaint to the service provider even after registering.

### 4.2.5.5 Service provider rating on a scale of 1 - 10 where 10 is very good and 1 is very poor.

		Customer Ranking				
	Туре	Airtel	BSNL	Reliance	HFCL	Overall
	Urban	8.1	7.8	7.4	7.9	7.8
Mean Score	Rural		7.2			
50010	re Overall	8.1	7.7	7.4	7.9	7.8
Base		599	601	614	611	2425

### 4.3 Cellular Mobile Telephone Service – Punjab Circle

The survey of Customer Perception of Service in Punjab circle was done among customers of 8 Cellular Mobile Telephone service providers i.e. Airtel, BSNL, Reliance, TTSL, Idea, Vodafone, Aircel & HFCL.

### 4.3.1 Customer Satisfaction with Provision of Service

4.3.1.1 The following table shows the % of customers satisfied with sub parameters of provision of service.

	% Customers											
Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall		
Process & time	Urban	100	97	100	98	99	98	99	99	99		
taken to activate	Rural	99	99	98	98	100	100	99	99	99		
connection	Overall	99	98	99	98	99	99	99	99	99		
Ease of	Urban	98	99	99	99	98	98	97	100	99		
understanding	Rural	98	100	100	98	97	98	99	99	99		
C C	Overall	98	100	100	98	98	98	97	100	99		
<b>Overall Provision</b>	Urban	99	98	99	98	99	98	98	100	99		
of service	Rural	98	99	99	98	98	99	99	99	99		
	Overall	99	99	99	98	99	98	98	100	99		
Base		703	623	592	609	593	630	636	649	5035		

 Most customers were satisfied with the process and time taken to activate the mobile connection as well as ease of understanding of plans conveyed. All the operators met the quality benchmark.

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### 4.3.2a Customer Satisfaction with Billing Performance among Postpaid Customers

### 4.3.2.1a The following table shows the percentage of postpaid customers satisfied with subparameters of billing performance.

	% customers												
Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
	Urban	82	92	95	86	90	93	89	100	91			
Timely delivery of bills	Rural	91	100	87	83	95	83	89	100	89			
	Overall	86	93	92	85	92	90	89	100	90			
Clarity of the bills in terms	Urban	94	98	95	93	90	100	96	100	95			
of transparency and	Rural	100	100	92	92	100	67	92	100	93			
understandability	Overall	96	98	94	93	93	90	95	100	95			
Accuracy & completeness	Urban	100	96	91	100	88	93	92	100	92			
of the bills	Rural	100	100	89	96	85	67	89	100	89			
	Overall	100	97	90	99	87	85	91	100	92			
Process of resolution of	Urban	100	94	89	93	90	93	90	100	91			
billing Complaints	Rural	91	100	89	92	90	83	92	100	91			
	Overall	96	95	89	93	90	90	91	100	91			
Overall Billing	Urban	94	95	92	93	89	95	92	100	92			
performance postpaid	Rural	97	100	89	90	93	72	90	100	90			
	Overall	95	96	91	92	90	89	91	100	92			
Base		28	59	213	67	60	20	495	13	955			



### 4.3.2b Customer Satisfaction with Billing Performance - Prepaid

4.3.2.1b The following table shows the percentage of prepaid customers satisfied with subparameters of billing performance.

		% Prepaid Customers									
Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall	
	Urban	90	94	89	94	94	91	96	91	92	
Accuracy of charges	Rural	95	93	92	97	95	96	97	90	94	
	Overall	91	93	91	95	94	92	97	91	93	
Refund/Credit/Waiver of excess charges	Urban	55	59	42	66	48	59	29	40	53	
	Rural	40	16	42	58	56	52	46	38	44	
	Overall	50	45	42	64	51	57	40	40	50	
Ease of recharging	Urban	98	98	98	98	99	100	97	98	99	
process & transparency	Rural	100	99	97	100	100	99	96	100	99	
of recharge offer	Overall	99	98	97	99	100	100	96	99	99	
Overall prepaid performance	Urban	90	94	88	94	93	92	93	90	92	
	Rural	91	90	89	95	94	94	93	90	92	
	Overall	90	93	88	94	94	92	93	90	92	
Base		675	564	379	542	533	610	141	636	4080	

- TTSL, Aircel & Airtel had lower % of prepaid customers satisfied on account of accuracy of charges.
- Customers had higher satisfaction on account of refund/credit/waiver of excess charges across all the service providers. Vodafone scored lowest on this parameter.



### 4.3.3 Customer Satisfaction with Help Services including customer grievance redressal

## 4.3.3.1 The following table shows the percentage of customers satisfied with sub-parameters of Help Services including customer grievance redressal.

Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Ease of access of call	Urban	86	73	70	84	81	85	87	71	80
centre/customer care or	Rural	84	84	76	85	84	91	90	72	83
help-line	Overall	85	77	72	84	82	87	88	71	81
Ease of getting an option for	Urban	85	75	69	83	79	84	85	74	80
" talking to a customer care	Rural	78	75	72	82	80	84	88	73	79
executive"	Overall	83	75	70	83	79	84	86	73	79
Response time taken	Urban	84	74	65	85	83	90	82	78	81
	Rural	74	79	70	86	80	78	81	77	78
	Overall	81	76	67	85	82	86	81	77	80
	Urban	80	72	60	84	84	78	61	75	75
Problem solving ability	Rural	79	73	69	88	84	86	70	67	77
	Overall	80	72	63	85	84	81	64	73	76
Time taken to resolve	Urban	81	72	59	85	81	80	61	68	74
complaint	Rural	81	79	69	88	86	88	70	65	78
	Overall	81	74	63	86	83	83	65	67	76
Help services including	Urban	83	73	65	84	81	83	75	73	78
customer grievance	Rural	79	78	71	86	83	85	80	71	79
redressal	Overall	82	75	67	85	82	84	77	72	78
Base		366	207	283	285	268	303	256	266	2234

- A higher percentage of customers were dissatisfied with the ease of access of call centre / customer care or help line number, across service providers. HFCL 71% scored lowest on this parameter.
- Service providers registered low satisfaction levels on all aspects.



### 4.3.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.3.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

		% customers								
		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Availability of signal of	Urban	97	90	87	93	97	96	74	91	91
your service provider in	Rural	94	90	82	84	94	91	77	91	88
your locality	Overall	96	90	85	90	96	94	75	91	90
Ability to make or receive	Urban	98	91	90	93	97	96	78	93	92
calls easily	Rural	94	94	86	87	97	96	81	91	91
·····,	Overall	97	92	89	91	97	96	79	92	92
	Urban	97	93	91	94	97	97	82	90	93
Voice quality	Rural	96	94	85	88	97	97	82	91	91
	Overall	97	93	89	92	97	97	82	91	92
Network performance,	Urban	97	91	89	94	97	96	78	91	92
reliability & availability	Rural	95	93	84	86	96	95	80	91	90
	Overall	97	92	87	91	97	96	79	91	91
Base		703	623	592	609	593	630	636	649	5035

Aircel registered lower satisfaction on all aspects of Network performance, reliability & availability.



### 4.3.5 Customer Satisfaction with Maintainability

4.3.5.1 The following table shows the % of customers satisfied with sub-parameters of maintainability.

					9	6 Cust	omers			
Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Availability of network	Urban	96	91	86	92	95	94	71	88	88
(signal)	Rural	93	86	82	84	96	92	71	86	86
(signal)	Overall	95	90	85	89	95	94	71	87	88
Restoration of network	Urban	95	92	86	93	94	94	79	91	90
(signal) problems	Rural	91	87	85	86	96	92	76	88	87
	Overall	93	91	86	91	95	93	78	90	89
	Urban	95	92	86	93	94	94	75	90	89
Maintainability	Rural	92	86	84	85	96	92	74	87	86
	Overall	94	90	85	90	95	93	74	89	88
Base		352	539	483	475	430	352	505	486	3622

 Aircel customers were less satisfied with availability of network signals and restoration of network signal problems. This pulled down their overall score for maintainability.

### 4.3.6 Customer Satisfaction with Supplementary and Value Added Services

**4.3.6.1** The following graph shows the percentage of customers satisfied with supplementary and value added services.

					%	6 Custo	mers			
Sub Parameters	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Quality of supplementary	Urban	91	78	93	89	98	86	90	86	89
service	Rural	96	71	91	85	86	94	94	71	89
	Overall	95	90	85	89	95	94	71	87	88
	Urban	93	92	96	92	98	93	100	92	96
Process of activating VAS	Rural	96	93	90	94	100	97	97	88	95
	Overall	93	91	86	91	95	93	78	90	89
	Urban	92	85	94	91	98	90	95	89	92
Value added service	Rural	96	83	90	90	93	95	95	79	92
	Overall	93	85	93	90	96	92	95	86	92
Base		91	51	88	88	65	90	232	53	758

 Airtel (95%) had the highest percentage of satisfied customers on quality of supplementary services as well as process of activating VAS. 4.4 Awareness of Grievance Redressal Mechanism & Experience among Cellular Mobile Service subscribers

4.4.1 Awareness and experience of Call Centre

Table 4.4.1.1 The following table shows the percentage of customers aware about the call centre number of their service provider for making a complaint/ query.

		% Customers										
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	66	62	68	64	58	55	60	60	62			
Rural	49	63	65	55	52	51	63	63	58			
Overall	61	62	67	61	56	54	61	61	60			
Base	703	623	592	609	593	630	636	649	5035			

- 60% of all cellular mobile customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query.
- Awareness was slightly lower among Vodafone (54%) customers. A higher percentage of Reliance customers (67%) were aware of the call centre number for making a complaint/query.

# 4.4.1.2 The following table shows the percentage of customers who had complained in last 6 months to the toll free Call Centre/ Customer Care/ Help-line telephone number.

	% Customers											
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	42	22	39	29	21	39	30	24	31			
Rural	46	25	43	39	40	44	35	32	38			
Overall	43	23	40	32	27	40	32	26	33			
Base	428	388	396	372	333	339	388	397	3041			

 33% of all cellular mobile customers claimed that they had complained in the last 6 months to the toll free Call Centre/ Customer Care/ help-line telephone number. This was even lower among both BSNL & HFCL customers.



# 4.4.1.3 The following table shows the percentage of customers who received or did not receive docket number for their complaints.

		% C	ustome	rs						
	Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Complaint was	Urban	74	71	56	81	50	78	61	75	69
registered and Docket	Rural	45	72	67	73	48	64	57	61	60
number received	Overall	66	72	60	78	49	74	59	70	66
Complaint was	Urban	13	19	27	14	32	16	25	12	19
registered and Docket number not received	Rural	34	24	23	22	40	27	28	29	28
	Overall	18	20	26	17	36	20	26	18	22
Complaint was	Urban	2	2	6	4	10		1	3	3
registered and docket number provided on	Rural	13	3	5	5	5		2	3	5
request	Overall	3	2	2		3	1	1	2	2
Complaint was	Urban	3	3	3		6		1		2
registered and docket number not provided	Rural	4					2		5	1
even on request	Overall	5	2	6	4	8		2	3	4
Refused to register	Urban	9	5	8	1	2	5	12	10	7
the complaint	Rural	4		5		8	7	13	3	5
	Overall	8	3	7	1	4	6	12	8	6
Base		18 3	88	160	118	90	137	123	105	1004

- 94% of the customers reported complaint registration. Only in the case of Aircel, a substantial % claimed that the complaint was not registered.
- 66% of all the cellular mobile customers belonging to different service providers said that they had received a docket number for most of their complaints. Another 4% of those who had complained did not receive docket numbers even on request.

# 4.4.1.4 The following table shows the percentage of customers who were informed about the action taken on their complaint by call centre.

		% Customers											
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall				
Urban	71	66	54	78	56	75	59	60	66				
Rural	55	52	58	61	53	52	51	55	55				
Overall	67	61	56	72	54	68	56	58	62				
Base	183	88	160	118	90	137	123	105	1004				

- 62% all the cellular mobile customers who had complained said that they were informed about the action taken on their complaint by the call centre.
- A higher percentage of Vodafone and Airtel customers were informed about the action taken on their complaints.

# 4.4.1.5 The following table shows the percentage of customers who got their billing complaints resolved satisfactorily by call centre/customer care within four weeks.

		% Cus	stomers						
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Urban	43	49	42	56	34	60	33	21	43
Rural	19	31	35	44	28	25	26	26	29
Overall	37	43	39	52	31	49	30	23	38
Base	183	88	160	118	90	137	123	105	1004

38% of the cellular mobile customers who had made billing complaints said that they
were satisfied with the resolution of their billing complaint by call centre/customer care
within four weeks after they lodged their complaint. A lower percentage of HFCL
customers (23%) were satisfied.

### 4.4.2 Awareness and Experience of Nodal Officer

4.4.2.1 The following table shows the percentage of customers who were aware about contact details of the nodal officer.

	% Customers											
	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	2	2	9	2	1	1	7	1	3			
Rural	1	4	5	3	2	1	7	2	3			
Overall	2	3	8	3	1	1	7	1	3			
Base	703	623	592	609	593	630	636	649	5035			

Only 3% of the cellular mobile customers were aware of the contact details of the nodal officer.

4.4.2.2 The following table shows the % of aware customers who complained to the nodal officer regarding their complaints not being resolved or unsatisfactorily resolved by the call center/customer care.

				%	Custome	ers			
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Urban	8	22	12	20	25	20	32		19
Rural	33		9	17			21		12
Overall	13	13	11	19	13	17	29		17
Base	15	16	45	16	8	6	42	9	157

- 17% Of the cellular mobile customers who were aware of the nodal officer had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.
- A higher percentage of Aircel & Tata customers complained to Nodal officer regarding their complaint not being resolved or being resolved satisfactorily.



## 4.4.2.3 Incidence of Customer Intimation Regarding Decision taken on Complaint

		% Customers											
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall				
Urban	100		25	50		100	44		40				
Rural	100			100			67		67				
Overall	100		20	67		100	50		46				
Base*	2	2	5	3	1	1	12		26				

\*Responses are too low to draw any statistical reference.

#### 4.4.2.4 Satisfaction with Nodal Officer

				% (	Customer	S			
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Urban	100	50	25	100			44		45
Rural				100			33		33
Overall	50	50	20	100			42		42
Base*	2	2	5	3	1	1	12		26

\*Responses are too low to draw any statistical reference.



### 4.4.3 Awareness and experiences with Appellate Authority

4.4.3.1 The following table shows the percentage of customers who were aware about the contact details of the appellate authority.

		% Customers											
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall				
Urban		1	3	1	1		3	1	1				
Rural		1	1	1	1		2	2	1				
Overall		1	2	1	1		3	1	1				
Base	703	623	592	609	593	630	636	649	5035				

• Only 1% of the mobile phone customers were aware of the contact details of appellate authority.

### 4.4.3.2 Incidence of Appeal being filed in the prescribed form in last 6 months

		% Customers										
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban								20	2			
Rural							25		6			
Overall							6	13	3			
Base	2	9	16	8	4	1	17	8	65			



#### 4.4.3.3 % Customers who received an acknowledgement from Appellate Authority

• None of the customers received an acknowledgement from Appellate Authority.

#### 4.4.3.4 Reported Decisions by the Appellate Authority

Not Applicable.

### 4.4.4 General Information

4.4.4.1 The following table shows the percentage of prepaid customers who were aware that a prepaid customer can get item-wise usage charge details, on request.

		% Customers										
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	10	15	26	17	23	15	55	20	18			
Rural	27	23	35	42	35	37	36	24	32			
Overall	15	18	29	25	27	22	45	21	23			
Base	675	564	379	542	533	610	141	636	4080			

 23% of the prepaid cellular mobile customers said that they were aware of the fact that they can get item-wise usage charge details on request. Awareness was highest among Aircel (45%) customers and lowest among BSNL (18%) customers.

4.4.4.2 The following table shows the percentage of customers who were denied item-wise
usage charge details for their pre-paid connection.

% Customers									
Туре	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Urban	3						3		1
Rural	1			1	1	1			
Overall	2			1			1		1
Base	675	564	379	542	533	610	141	636	4080



4.4.4 The following table shows the percentage of customers who claimed to have got the Manual of Practice containing the terms & conditions of service, toll free number of the call centre and contact detail of Nodal Officer & Appellate Authority for complaint redressal while subscribing the new mobile telephone connection.

	% Customers											
	Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall			
Urban	86	67	77	83	81	80	88	85	81			
Rural	83	73	81	82	80	84	82	79	81			
Overall	85	69	79	83	80	81	86	83	81			
Base	703	623	592	609	593	630	636	649	5035			

 81% of the new customers claimed to have received the Manual of Practice. This proportion was significantly lower among BSNL customers.

### 4.5 Broadband Service – Punjab circle

The survey of customer perception of service was done in Punjab circle among 5 service providers of Broadband Service, namely Airtel, BSNL, Reliance, Hathway & HFCL.

#### 4.5.1 Customer Satisfaction with Provision of Service

#### 4.5.1.1 The following table shows the % of customers satisfied with provision of service.

Sub	Туре				% Custo	omers	
Parameters	Parameters	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	97	98	98	99	98	98
Time taken	Rural		95				95
	Overall	97	97	98	99	98	98
Base		601	650	591	162	615	2619

• 98% the customers were satisfied with the provision of service.



### 4.5.2a Postpaid Customer Satisfaction with Billing Performance

### 4.5.2.2a The following table shows the percentage of postpaid customers satisfied with subparameters of billing performance.

Sub Parameters	Tuno				% Postpaid	Customers	5
Sub Parameters	Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Timely delivery of	Urban	87	90	84	65	90	87
bills	Rural		93				93
	Overall	87	91	84	65	90	87
Clarity of the bills in	Urban	92	97	97	96	98	96
terms of	Rural		98				98
transparency and understandability	Overall	92	97	97	96	98	96
	Urban	95	97	96	97	95	96
Accuracy of the bills	Rural		95				95
	Overall	95	96	96	97	95	96
Process of resolution	Urban	35	40	40	14	33	36
of billing	Rural		82				82
Complaints	Overall	35	55	40	14	33	39
Overall Billing	Urban	90	94	91	85	93	91
performance	Rural		95				95
postpaid	Overall	90	94	91	85	93	92
Base		601	650	591	108	615	2565

- A higher percentage of all the customers were satisfied with the clarity of bills in terms of transparency and understandability as well as accuracy of the bills.
- However, a lower proportion of customers were satisfied on account of process of resolution of billing complaints; only 39% were satisfied. BSNL (55%) had the highest percentage of customers satisfied with the process of resolution of billing complaints.



#### 4.5.2b Prepaid Customer Satisfaction with Billing Performance

4.5.2.2a The following table shows the percentage of prepaid customers satisfied with subparameters of billing performance.

Sub Parameters	Туре				% Custo	omers	
Subratameters	туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Accuracy of	Urban				93		93
Charges	Rural						
Charges	Overall				93		93
Process of	Urban				86		86
resolution of billing	Rural						
complaints	Overall				86		86
Overall Billing	Urban				92		92
performance	Rural						
prepaid	Overall				92		92
Base					54		54

- 92% of Hathway customers were satisfied with the prepaid billing performance.
- Satisfaction was low (86%) on account of process of resolution of billing complaints.



### 4.5.3 Customer Satisfaction with Help Services

# 4.5.3.1 The following table shows the percentage of customers satisfied with sub-parameters of help services.

	-				% Custo	omers	
Sub Parameters	Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Ease of access of call	Urban	87	90	92	93	89	90
centre/ customer	Rural		83				83
care or helpline	Overall	87	88	92	93	89	89
Ease of getting an option	Urban	89	90	93	91	89	90
for " talking to customer	Rural		86				86
care executive"	Overall	89	88	93	91	89	90
Response time taken by	Urban	87	77	87	66	85	84
customer executive to	Rural		83				83
answer customer call	Overall	87	79	87	66	85	84
Problem solving ability of	Urban	83	73	83	61	79	79
customer care executive(s)	Rural		83				83
	Overall	83	76	83	61	79	80
Time taken by call centre/	Urban	83	72	82	63	82	80
customer care / help-line to	Rural		82				82
resolve your complaint	Overall	83	75	82	63	82	80
Help service	Urban	86	80	87	75	85	85
	Rural		84				84
	Overall	86	81	87	75	85	85
Base		272	207	350	67	318	1214

 A lower proportion of customers (80%) were satisfied with the problem solving ability of the customer care executives and time taken by call centre/ customer care/ help line to resolve the complaint.

 Higher percentage (90%) customers were satisfied with the ease of getting an option for "talking to customer care executives". Reliance (93%) scored highest on this parameter.

### 4.5.4 Customer Satisfaction with Network Performance, Reliability & Availability

4.5.4.1 The following table shows the percentage of customers satisfied with sub-parameters of network performance, reliability & availability.

Sub Parameters	Туре		% Customers								
Subrarameters	турс	Airtel	BSNL	Reliance	Hathway	HFCL	Overall				
Speed of broadband	Urban	93	87	90	80	86	88				
connection	Rural		85				85				
	Overall	93	86	90	80	86	88				
Amount of time for	Urban	95	89	92	90	90	92				
which service is up and	Rural		88				88				
working	Overall	95	89	92	90	90	91				
Network performance,	Urban	51	44	46	40	46	47				
Reliability & availability	Rural		44				44				
	Overall	94	87	91	85	88	90				
Base		601	650	591	162	615	2619				

- 80% of Hathway customers were satisfied with the speed of broadband connection which is lowest among other operators.
- Airtel (95%) scored highest on the amount of time for which speed is up and working.
- Airtel performed better on both the parameters of network performance as compared to other service providers.



### 4.5.5 Customer Satisfaction with Maintainability

#### 4.5.5.1 The following table shows the percentage of customers satisfied with maintainability

Sub Parameters	Туро	%Customers								
Subratameters	Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall			
Maintainability	Urban	28	18	39	29	75	41			
(Time taken for	Rural		8				8			
restoration of	Overall									
connection)	Overall	28	13	39	29	75	37			
Base		225	178	236	21	161	821			

- 37% of the customers were satisfied with the time taken for restoration of broadband connection. Lower proportions (8%) of rural customers were satisfied with the time taken for restoration of broadband connection.
- BSNL (13%) scored lowest among all the service providers.

#### 4.5.6 Customer Satisfaction with Supplementary Services

# 4.5.6.1 The following table shows the percentage of customers satisfied with supplementary services.

Sub Parameters	Туре				% Custo	omers	
Subratameters	Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Process of activating	Urban	93	100	100	100	95	97
VAS or process of	Rural		100				100
unsubscribing	Overall	93	100	100	100	95	97
Base		30	31	5	10	38	114

• 97% of customers satisfied with process of activating VAS or process of unsubscribing.



## 4.5.7 Customer Satisfaction with Overall Service Quality

#### 4.5.7.1 The following graph shows the % of customers satisfied with overall service.

Sub Parameters	Туре				% Cus	tomers	
Subrandicers	Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Overall service	Urban	96	94	92	90	90	93
quality	Rural		92				92
9	Overall	96	93	92	90	90	93
Base		601	650	591	162	615	2619

 93% of the customers were satisfied with the quality of overall service. A higher % of Airtel customers were satisfied.

# 4.6 Awareness of Grievance Redressal Mechanism and Experience among Broadband Service Subscribers

#### 4.6.1 Awareness and experience of Call Centre

Туре			% Cust	tomers		
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	70	61	82	57	72	71
Rural		63				63
Overall	70	62	82	57	72	70
Base	601	650	591	162	615	2619

 70% of broadband customers belonging to different service providers said that they were aware about the call centre number of their service provider for making a complaint/ query. A higher percentage (82%) of Reliance customers were aware about the call centre number for making complaints.

# 4.6.1.2 The following table shows the percentage of customers who had complained in last 6 months to the toll free call centre/ customer care/ help-line telephone number.

Turno			% Cust	tomers		
Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	34	27	37	26	37	34
Rural		33				33
Overall	34	29	37	26	37	34
Base	422	400	482	93	444	1841

 34% of broadband customers who were aware of the call centre number claimed to have complained in the last 6 months.

# 4.6.1.3 The following table shows the percentage of customers who received or did not receive the docket number for their complaints.

	Type of	pe of% Customers						
	User	Airtel	BSNL	Reliance	Hathway	HFCL	Overall	
Docket number	Urban	92	76	88	54	90	87	
received for most of	Rural		78				78	
the complaints	Overall	92	77	88	54	90	86	
No Docket number	Urban	4	7	8	29	6	7	
received for most of	Rural		15				15	
the complaints	Overall	4	10	8	29	6	8	
	Urban	1	15	2	8	1	3	
It was received on	Rural		5				5	
request	Overall	1	11	2	8	1	4	
No Docket number	Urban	3	3	2	8	2	3	
received even on request	Rural		2				2	
	Overall	3	3	2	8	2	3	
Base		144	115	178	24	165	626	

- 86% of all broadband customers who had complained claimed that they received a docket number for most of their complaints.
- 8% of all broadband customers who had complained said that they did not receive docket numbers for most of their complaints. Only 3% did not receive docket number even on request.

# 4.6.1.4 The following table shows the percentage of customers who were informed about the action taken on their complaint by the call centre.

Туре			% Cust	tomers		
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	79	73	80	63	82	79
Rural		73				73
Overall	79	73	80	63	82	78
Base	144	115	178	24	165	626

 78% of all broadband customers who had complained said that they were informed about the action taken on their complaint by the call centre.

#### 4.6.1.5 The following table shows the % of customers satisfied with complaint resolution.

Туре						
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	80	77	82	71	84	81
Rural		78				78
Overall	80	77	82	71	84	81
Base	144	115	178	24	165	626

- 81% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.
- A higher percentage (84%) of HFCL customers was satisfied with resolution of complaints as compared to other service providers.

4.6.1.7 % of customers who got their billing complaint resolved satisfactorily by call centre/ customer care within 4 weeks of lodging their complaints.

Туре			% cust	omers		
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	73	66	68	58	72	70
Rural		61				
Overall	73	64	68	58	72	70
Base	144	115	178	24	165	626

• 70% of the billing complaints were resolved satisfactorily within 4 weeks.

#### 4.6.2 Awareness and experience of Nodal Officer

#### 4.6.2.1 % of customers who were aware about the contact details of the nodal officer.

Туре	% Customers								
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall			
Urban	7	4	7	4	7	6			
Rural		4				4			
Overall	7	4	7	4	7	6			
Base	601	650	591	162	615	2619			

 Only 6% of the broadband customers said that they were aware of the contact details of the Nodal Officer.



4.6.2.2 The following table shows the percentage of customers who had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.

Туре				% Custo	omers	
туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	10	25	20		5	13
Rural		14				14
Overall	10	22	20		5	13
Base*	41	27	40	6	43	157

\* The sample for Hathway & BSNL is too small to draw any statistical reference.

13% of the customers who were aware of the nodal officer had complained to the nodal officer.

# 4.6.2.3 The following table shows the percentage of customers who were able to connect to the Nodal Officer without any difficulty.

Туре				% Custo	omers	
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	50	60	88			63
Rural		100				100
Overall	50	67	88			65
Base*	4	6	8		2	20

\* The above sample is too small to draw any statistical reference.

4.6.2.4 The following table shows the percentage of customers who were intimated by the
Nodal Officer about the decision taken on their complaint.

Туре	% Customers								
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall			
Urban	25	60	38			37			
Rural		100				100			
Overall	25	67	38			40			
Base	4	6	8		2	20			

\* The above sample is too small to draw any statistical reference.



# 4.6.2.5 The following table shows the percentage of customers satisfied with the redressal of the complaint by the Nodal Officer.

Туре			% Custo	mers		
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	50	60	75		50	63
Rural		100				100
Overall	50	67	75		50	65
Base	4	6	8		2	20

*Note: The above sample is too small for any statistical inference* 

#### 4.6.4 Awareness and experience of Appellate Authority 4.6.4.1 % of customers who were aware about Appellate Authority's contact details

Tuno				% Custo	omers	
Туре	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban	3	2	3		3	3
Rural		3				3
Overall	3	2	3		3	3
Base	601	650	591	162	615	2619

• Only 3% of the customers were aware of the Appellate Authority's contact details.



#### 4.6.4.2 Incidence of Appeal being filed in the prescribed form in last 6 months

Туре				% Custo	omers	
	Airtel	BSNL	Reliance	Hathway	HFCL	Overall
Urban						
Rural						
Overall						
Base	21	15	16		19	71

• None of the customers, who were aware, had filed an appeal to the Appellate Authority.

#### 4.6.4.3 Incidence of Acknowledgement Receipt

• Not Applicable as none of the customer had filed an appeal.

#### 4.6.4.4 Reported Incidence of Decision by the Appellate Authority

Not Applicable.

#### 4.6.5 General Information

4.6.5.1\_The following table shows the percentage of prepaid customers who were aware that they can get item-wise usage charge details, on request.

Туре	% Customers							
Type	Airtel	BSNL	Reliance	Hathway	HFCL	Overall		
Urban				15		15		
Rural								
Overall				15		15		
Base				54		54		

 15% of Hathway prepaid customers were aware that they can get item wise usage charge details.



# 4.6.5.2 The following table shows the percentage of customers who were denied item-wise usage charge details.

None of the customer was denied item –wise usage charge details.

# 4.6.5.3\_The following table shows the percentage of customers who cited different reason(s) for their request being denied.

Not Applicable as none of the customer was denied item –wise usage charge details.

4.6.5.4 The following table shows the percentage of new customers who got the Manual of Practice containing the terms and conditions of service, grievance redressal mechanism etc. while taking the connection.

Туре	% Customers							
	Airtel	BSNL	Reliance	Hathway	HFCL	Overall		
Urban	74	73	79	64	80	76		
Rural		75				75		
Overall	74	74	79	64	80	76		
Base	601	650	591	162	615	2619		

76% of the customers claimed to have got the Manual of Practice while taking the connection.

## **5. SUMMARY OF CRITICAL FINDINGS**

#### 5.1 Basic Wire-line Service

- 93% of the basic wire-line service customers in Punjab circle were satisfied with overall service quality of their service providers. All the service providers met the benchmark set for overall service quality except Reliance (89%). Airtel & HFCL (96%) scored highest on overall service quality.
- None of the service providers met the benchmark set for provision of service, except HFCL (97%).
- None of the service provider met the benchmark set for billing performance postpaid;
   Reliance (83%) scored lowest on this parameter.
- BSNL(74%) scored lowest on help services including customer grievance redressal. None
  of the service providers met the benchmark set for help services.
- Airtel (95%) & HFCL (98%) met the benchmark set for with network performance, reliability and availability while BSNL(93%) & Reliance (91%) scored slightly lower than the benchmark.
- None of the service providers met the benchmark set for maintainability. BSNL (71%) scored lowest on maintainability. Only Reliance (90%) met the benchmark set for Supplementary and Value Added Services.
- 85% of all customers reported that the fault was repaired within 3 days.

#### **Grievance Redressal**

- 65% of the customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query. Awareness was significantly low among rural customers (54%) as compared to urban customers..
- Approximately 31% of the customers claimed to have made a complaint on the call centre number of their service provider in the last 6 months.

# **MARKET PULSE**

Mindware: Mindshare Delivered.

- 73% of the basic telephone service customers who had complained said that they were informed about the action taken on their complaint by call centre.
- 40% of the customers who had made billing complaints said that their complaints were resolved satisfactorily by the call centre/ customer care within four weeks of lodging their complaints.
- Only 4% of all basic telephone service customers said that they were aware about the contact details of the nodal officer; of those who were aware of the Nodal Officer's contact details, 8% claimed to have complained to the nodal officer.
- Only 2% of all the basic wire-line service customers said that they were aware of the contact details of the Appellate Authority.

### 5.2 Cellular Mobile Service

- 92% of all cellular mobile customers were satisfied with overall service quality. All the service providers met the benchmark set for overall service quality except Reliance & Aircel.
- None of the service providers met the benchmark set for prepaid billing performance.
   Only Airtel (95%), BSNL(96%) & HFCL (100%) met the benchmark set for postpaid billing performance.
- All the operators registered low satisfaction on help services including customer grievance and did not meet the benchmark. Reliance's score (67%) was lowest among all the operators.
- Reliance (87%) & Aircel (79%) did not meet the benchmark set for network performance, reliability & availability. The others met the benchmark.
- Reliance, Aircel & HFCL did not meet the benchmark set for maintainability.
- BSNL & HFCL did not meet the benchmark set for Supplementary and value added services
- Only 38% of the cellular mobile customers who made billing complaints to the call centre reported that their complaints were resolved within 4 weeks of lodging.

#### **Grievance Redressal**

- 60% of all cellular mobile customers were aware of the call centre number of their service provider for the purpose of making a complaint/ query. 33% of all cellular mobile customers claimed that they had complained in the last 6 months.
- 62% all the cellular mobile customers who had complained said that they were informed about the action taken on their complaint by the call centre.
- Only 38% of the cellular mobile customers who had made billing complaints said that they were satisfied with the resolution of their billing complaint by call centre/customer care within four weeks after they lodged their complaint.
- Only 3% of the cellular mobile customers were aware of the contact details of the nodal officer.

## MARKET PULSE Mindware: Mindshare Delivered.

- Only 17% Of the cellular mobile customers who were aware of the nodal officer had complained to the nodal officer regarding their complaints not being resolved or being unsatisfactorily resolved by the call center/customer care.
- Only 1% of the mobile phone customers were aware of the contact details of appellate authority.

### 5.3 Broadband Service

- 93% of all the broadband customers were satisfied with the overall service quality. A higher percentage (96%) of Airtel customers was satisfied as compared to other operators.
- All the operators met the benchmark for provision of service, network performance, reliability and availability and supplementary & value added services.
- Hathway (92%) met the benchmark set for prepaid billing performance.
- All the operators met the benchmark set for postpaid billing performance except Hathway (85%).
- None of the operators met the benchmark set for help services including customer grievance redressal.
- None of the service provider met the benchmark set for maintainability. BSNL (13%) scored lowest and Hathway (75%) scored highest on this parameter.

#### **Grievance Redressal**

- 70% of broadband customers belonging to different service providers said that they were aware about the call centre number of their service provider for making a complaint/ query.
- 34% of broadband customers who were aware of the call centre number claimed to have complained in the last 6 months. 78% of all broadband customers who had complained said that they were informed about the action taken on their complaint by the call centre.
- 81% all broadband customers who had lodged complaints said that they were satisfied with the system of resolution of complaints by call centre/ customer care/ helpline.
- 70% of customers reported that their billing complaints were resolved within 4 weeks after they lodged their complaints.
- Only 6% of the broadband customers said that they were aware of the contact details of the Nodal Officer
- 13% of the customers who were aware of the nodal officer had complained to the nodal officer
- Only 3% of the customers were aware of the Appellate Authority's contact details.

#### 6. RECOMMENDATIONS

#### 6.1.1 Basic Wire-line

- Reliance needs to improve the overall quality of service.
- All the service providers need to improve the provision of service, especially ease of understanding/ provision of all relevant information related to tariff plans & charges.
- All the service providers need to improve on postpaid billing performance, help services including customer grievance redressal and maintainability.
- Problem solving ability of customer care executive and time taken by call centre/customer care to resolve in complaint require improvement to enhance the Help Services.
- All the service providers need to improve their fault repair service.
- Airtel, BSNL & HFCL need to improve their Supplememntary & Value added services.

#### 6.1.2 Cellular Mobile

- All the service providers need to improve their prepaid billing performance and Help Services including customer grievance redressal.
- Reliance needs to improve their postpaid billing performance
- Reliance & Aircel need to improve their Network Performance, reliability and availability.
- Reliance, Aircel & HFCL need to improve the availability of network signal & the restoration of signal problems.
- BSNL & HFCL need to improve the quality of supplementary & value added services as well as the process of activating VAS.
- Reliance & Aircel need to improve their overall quality of service.

### 6.3 Broadband

- Hathway needs to improve the postpaid billing performance.
- All the service providers need to improve the problem solving ability of customer care and time taken by call centre/customer care to resolve complaints.
- All the broadband service providers need to improve the time taken for restoration of broadband connection.

### 6.2 Grievance Redressal Mechanism

- Service Providers should make their customers aware about the contact details of their Customer care, Nodal officer and appellate Authority.
- The effectiveness of the Nodal Officer needs to be enhanced so that complaints are speedily addressed to the satisfaction of the customers.
- All the customers should be informed about the facility whereby they can get item-wise usage charges on request.
- > Delivery of the manual practice should be strengthened.

## Annexure 1: Detailed Tables (Basic Telephone Service - Customers Survey)

### A. Service Provision

Q1(a). Have you taken a telephone connection, shifted your connection or had your connection temporarily suspended in the last 6 months?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	53	95	101	67	316
	Orban	%	9	23	16	11	14
Yes	Rural	Count		13			13
	Kurai	%		7			7
	Overall	Count	53	108	101	67	329
		%	9	18	16	11	14
	Urban	Count	546	320	513	544	1923
	Orban	%	91	77	84	89	86
No	Rural	Count		173			173
	Kurai	%		93			93
	Overall	Count	546	493	513	544	2096
	Overall	%	91	82	84	89	86

Q (2). Have you been informed in writing, at the time of	subscription of service or within a
week of activation of service the complete details of your	tariff plan?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	19	20	5	54	98
	Urball	%	36	21	5	81	31
Yes	Dural	Count		3			3
	Rural	%		23			23
		Count	19	23	5	54	101
	Overall	%	36	21	5	81	31
	Urban	Count	34	75	96	13	218
	Urban	%	64	79	95	19	69
No	Rural	Count		10			10
	Kurai	%		77			77
	Overall	Count	34	85	96	13	228
	Overall	%	64	79	95	19	69

### MARKET PULSE Mindware: Mindshare Delivered.

### Q 5 (b) Please specify the reason(s) for your dissatisfaction with the quality, accuracy & completeness of the bills ?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	3		5	9	17
	Urban	%	8		7	19	
Charges not as per tariff	Rural	Count					
plan	Kurai	%					
	Overall	Count	3		5	9	17
	Overall	%	8		7	19	
	Urban	Count	7	5	13	9	34
	Urban	%	18	24	19	19	
Charged for calls/services	Rural	Count		1			1
not made	Rurai	%		6			
	Overall	Count	7	6	13	9	35
	Overall	%	18	16	19	19	
	Lirban	Count	1		1	6	8
	Urban	%	3		1	13	
Charge for Value added	Rural Overall	Count					
services not subscribed		%					
		Count	1		1	6	8
	Overall	%	3		1	13	
	Urban	Count	2		4	3	9
	Orban	%	5		6	6	
Details like item wise	Durral	Count		2			2
charges are not provided	Rural	%		12			
	Overall	Count	2	2	4	3	11
	Overall	%	5	5	6	6	
	Urban	Count	1			4	5
		%	3			9	
	Durrel	Count		1			1
Calculation are not clear	Rural	%		6			
	Overall	Count	1	1		4	6
	Overall	%	3	3		9	
	L lula e u	Count	36	20	64	33	153
	Urban	%	90	95	93	70	
Oth	D. I	Count		16			16
Others	Rural	%		94			
	0	Count	36	36	64	33	169
	Overall	%	90	95	93	70	
	11-1	Count	1	1	3	2	7
	Urban	%	3	5	4	4	
Tariff plan changed		Count					
without information	Rural	%					
		Count	1	1	3	2	7
	Overall	%	3	3	4	4	



### Qus.6 Have you made any billing related complaints in the last 6 months?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	50	24	68	48	190
	Urban	%	8	6	11	8	8
Yes	Rural	Count		10			10
	Ruidi	%		5			5
	Overall	Count	50	34	68	48	200
	Overall	%	8	6	11	8	8
	Urban	Count	549	391	546	563	2049
	Urban	%	92	94	89	92	92
No	Rural	Count		176			176
No	Rurai	%		95			95
	Overall	Count	549	567	546	563	2225
	Overall	%	92	94	89	92	92

# Qus.9 Please specify the reason(s) for your dissatisfaction with the clarity of the bills sent by your service provider in terms of transparency and understandability?

	<b>T</b>				Relianc		
	Туре		Airtel	BSNL	е	HFCL	Overall
	Urban	Count	1	1		1	3
	Urball	%	2	1		4	
Difficult to read the bill	Rural	Count		1			1
Difficult to read the bill	Rurai	%		2			
	Overall	Count	1	2		1	4
	Overall	%	2	2		4	
	Linkow	Count	3	3	1	5	12
	Urban	%	7	4	1	18	
Calculations not clear	Durral	Count		1			1
Calculations not clear	Rural	%		2			
	Overall	Count	3	4	1	5	13
	Overall	%	7	3	1	18	
	Urban	Count	6		5	3	14
		%	14		3	11	
Item-wise charges not	Rural	Count		3			3
given		%		7			
		Count	6	3	5	3	17
	Overall	%	14	2	3	11	
	Urban	Count					
		%					
Difficult to understand	Rural	Count					
the language		%					
	Overall	Count					
		%					
	Linkan	Count	33	79	143	19	274
	Urban	%	77	95	96	68	
Othere	Durnel	Count		37			37
Others	Rural	%		88			
	Overall	Count	33	116	143	19	311
	Overall	%	77	93	96	68	



### Qus.10(b) Please specify the reason(s) for your dissatisfaction.

None of the customer is dissatisfied.

### Qus. 10(c) Have you made any complaint related to charging/ credit/waiver/validity/ adjustments in the last 6 months?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count					
	Orbaii	%					
Yes	Rural	Count					
	Kurai	%					
	Overall	Count					
	Overall	%					
	Urban	Count					
	Urball	%					
No	Rural	Count					
INO	Rurai	%					
		Count					
		%					

**Qus.11** In the last 6 months, have you contacted customer care/helpline/ call centre of your service provider?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	244	151	303	244	942
	Urban	%	41	36	49	40	42
Yes	Rural	Count		60			60
	Ruiai	%		32			32
	Overall	Count	244	211	303	244	1002
	Overall	%	41	35	49	40	41
	Urban	Count	355	264	311	367	1297
	Urban	%	59	64	51	60	58
No	Rural	Count		126			126
	Ruiai	%		68			68
	Overall	Count	355	390	311	367	1423
	Overall	%	59	65	51	60	59



	Qus 19. How many t	times has vour teleph	none connection required r	epair in the last 6 months?
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	-						
	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	463	288	426	422	1599
	Urban	%	77	69	69	69	71
Nil	Dural	Count		99			99
INII	Rural	%		53			53
	Overall	Count	463	387	426	422	1698
	Overall	%	77	64	69	69	70
	Urbon	Count	101	68	91	120	380
	Urban	%	17	16	15	20	17
Once	Dural	Count		33			33
Once	Rural	%		18			18
	Overall	Count	101	101	91	120	413
	Overall	%	17	17	15	20	17
	Urban	Count	28	44	67	56	195
		%	5	11	11	9	9
2-3 times	Rural	Count		30			30
2-5 times	Kurai	%		16			16
	Overall	Count	28	74	67	56	225
	Overall	%	5	12	11	9	9
	Urban	Count	7	15	30	13	65
	Ulbail	%	1	4	5	2	3
More than 3 times	Rural	Count		24			24
	Kurai	%		13			13
	Overall	Count	7	39	30	13	89
	Overall	%	1	6	5	2	4



**Qus.22** Do you use services like call waiting, call forwarding, voice mail or any other supplementary services / value added services?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	38	18	56	5	117
	ULDAU	%	6	4	9	1	5
Yes	Dural	Count		4			4
	Rural	%		2			2
	Overall	Count	38	22	56	5	121
	Overall	%	6	4	9	1	5
	Urban	Count	561	397	558	606	2122
	Urban	%	94	96	91	99	95
No	Dural	Count		182			182
	Rural	%		98			98
		Count	561	579	558	606	2304
	Overall	%	94	96	91	99	95

**Qus.25**. In the last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	5	4	8	16	33
	Urban	%	1	1	1	3	1
Yes	Rural	Count		1			1
	Ruidi	%		1			1
	Overall	Count	5	5	8	16	34
	Overall	%	1	1	1	3	1
	Lirbon	Count	594	411	606	595	2206
	Urban	%	99	99	99	97	99
No	Durral	Count		185			185
	Rural	%		99			99
	Overall	Count	594	596	606	595	2391
	Overall	%	99	99	99	97	99

# Qus.25a . How satisfied are you with the resolution of your complaint for deactivation of VAS?

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Urban	Count	1				1
	Urban	%	20				3
Vany Dissatisfied	Dural	Count					
Very Dissatisfied	Rural	%					
	Overall	Count	1				1
	Overall	%	20				3
	Urban	Count	2	3	4	7	16
	Ulball	%	40	75	50	44	48
Dissatisfied	Rural	Count		1			1
Dissatistieu	Kurai	%		100			100
	Overall	Count	2	4	4	7	17
		%	40	80	50	44	50
	Urban	Count	2	1	4	8	15
	Ulball	%	40	25	50	50	45
Satisfied	Rural	Count					
Jatistieu	Kurai	%					
	Overall	Count	2	1	4	8	15
	Overall	%	40	20	50	50	44
	Urban	Count				1	1
Very Satisfied	Ulball	%				6	3
	Rural	Count					
very satisfied	Nural	%					
	Overall	Count				1	1
	Overall	%				6	3

# Qus.26b . Please tell me the reason for dissatisfaction with the overall quality of your telephone service.

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	Linkow	Count	4	5	19	8	36
	Urban	%	29	42	37	40	
Bills are not delivered on time	Durral	Count		9			9
& Not clear	Rural	%		39			
& NUL CIERI	Overall	Count	4	14	19	8	45
	Overall	%	29	40	37	40	
	Urban	Count	10	7	27	19	63
	Urban	%	71	58	52	95	
Poor customer	Rural	Count		14			14
care	Rurai	%		61			
	Quarall	Count	10	21	27	19	77
	Overall	%	71	60	52	95	
	Urban	Count	4	4	19	8	35
		%	29	33	37	40	
Door Notwork	Rural	Count		4			4
Poor Network		%		17			
	Overall	Count	4	8	19	8	39
		%	29	23	37	40	
	Urban	Count	2		4	1	7
	Urban	%	14		8	5	
No complaint	Durral	Count					
resolution	Rural	%					
	Quarall	Count	2		4	1	7
	Overall	%	14		8	5	
	Urban	Count	2		2	1	5
	orban	%	14		4	5	
Voice Quality is	Rural	Count		1			1
not clear	Rufdi	%		4			
	Overall	Count	2	1	2	1	6
	Overall	%	14	3	4	5	

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Count					
	Urban	Count	432	243	434	302	1411
		%	72	59	71	49	
Broadband	Rural	Count		96			96
Droduballa		%		52			
	Overall	Count	432	339	434	302	1507
	Overall	%	72	56	71	49	
	Urban	Count	97	22	48	16	183
	Urban	%	16	5	8	3	
Mahila	Dunal	Count		49			49
Mobile	Rural	%		26			
	Overall	Count	97	71	48	16	232
		%	16	12	8	3	
	Urban	Count	40	4	23	2	69
		%	7	1	4	0	
Others	Rural	Count		1			1
Others	Rurai	%		1			
	Overall	Count	40	5	23	2	70
	Overall	%	7	1	4	0	
	L Lula a va	Count	95	152	141	298	686
	Urban	%	16	37	23	49	
News	Dunal	Count		68			68
None	Rural	%		37			
	Querell	Count	95	220	141	298	754
	Overall	%	16	37	23	49	

#### Qus.27 . What kind of other services are you also taking from this service provider?

# Qus.42. Please specify the reason for your dissatisfaction with the redressal of the complaint by the Nodal Officer

	Туре		Airtel	BSNL	Reliance	HFCL	Overall
	L Lula a u	Count				1	1
	Urban	%				100	
Difficult to	Durral	Count					
connect to the Nodal office	Rural	%					
Noual office	Overall	Count				1	1
	Overall	%				100	
	Urban	Count				1	1
	Urban	%				100	
Nodal officer not	Durral	Count					
polite/courteous	Rural	%					
	Overall	Count				1	1
	Overall	%				100	
Time taken bu	Urban	Count	1	1	1		3
Time taken by Nodal Officer for	Urban	%	100	100	100		
redressal of	Rural	Count					
complaint is too	Rurai	%					
long	Overall	Count	1	1	1		3
iong	Overall	%	100	100	100		
	Urban	Count					
Unable to	Urban	%					
Unable to understand the	Rural	Count					
problem	Nurai	%					
problem	Overall	Count					
	Overall	%					
	Urban	Count				1	1
Nodal Officer Not		%				100	
equipped with	Rural	Count					
adequate		%					
information	Overall	Count				1	1
		%				100	



### Annexure 2: Detailed Tables (Cellular Mobile Telephone Customers Survey)

### A. Service Provision

A.1. (Q 2) Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?

	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	256	125	235	233	231	254	199	267	180 0
		%	52	28	61	56	58	59	47	58	52
Yes	Rural	Count	150	93	121	121	118	135	99	113	950
		%	72	51	59	62	61	69	46	60	60
	Overall	Count	406	218	356	354	349	389	298	380	275 0
		%	58	35	60	58	59	62	47	59	55
	Urban	Count	239	314	152	182	170	180	223	193	165 3
		%	48	72	39	44	42	41	53	42	48
No	Rural	Count	58	91	84	73	74	61	115	76	632
		%	28	49	41	38	39	31	54	40	40
	Overall	Count	297	405	236	255	244	241	338	269	228 5
		%	42	65	40	42	41	38	53	41	45



### B.2. (Q 4b) Please specify the reason(s) for your dissatisfaction with the accuracy of charges for the services used such as call, SMS, GPRS etc.

						% 0	Customer	S			
Sub Parameters	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count		11	5	1	3	3		1	24
Charges not as		%		52	21	6	16	8		3	
per tariff plan	Rural	Count	2	2	1	2	1	2			10
subscribed		%	20	15	13	67	13	33			
00000.000	Overall	Count	2	13	6	3	4	5		1	34
		%	4	38	19	16	15	12		2	
	Urban	Count	4	3	6	4	2	2			21
Tariff plan	orbair	%	9	14	25	25	11	6			
changed without	Rural	Count	2	8	2		2	1	1		16
information	Nurui	%	20	62	25		25	17	50		
	Overall	Count	6	11	8	4	4	3	1		37
		%	11	32	25	21	15	7	33		
	Urban	Count	42	8	10	12	8	15	1	26	122
Charged for value	orban	%	91	38	42	75	42	42	100	74	
added services	Rural	Count	5	2	2	1	3	2		15	30
not requested	Nulai	%	50	15	25	33	38	33		83	
notrequested	Overall	Count	47	10	12	13	11	17	1	41	152
		%	84	29	38	68	41	40	33	77	
	Urban	Count	3	2	12	7	6	22		7	59
Charged for	Orban	%	7	10	50	44	32	61		20	
call/services not	Rural	Count	1	3	4		3	1	1	3	16
made	Nulai	%	10	23	50		38	17	50	17	
made	Overall	Count	4	5	16	7	9	23	1	10	75
	Overall	%	7	15	50	37	33	55	33	19	
	Urban	Count								2	2
	Grban	%								6	
Others	Rural	Count	1	1							2
	Nulai	%	10	8							
	Overall	Count	1	1						2	4
		%	2	3						4	



# B.2. (Q 5a) Have you made any complaint related to charging/credit/ waiver/ validity/ adjustments in the last 6 months?

						% Cus	tomers				
	Туре		Airtel	BSNL	Reliance	Tata	ldea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	112	49	59	68	52	95	7	80	522
		%	23	13	25	18	14	23	10	18	19
Yes	Rural	Count	45	25	36	31	36	33	13	34	253
		%	23	14	25	18	21	17	18	18	19
	Overall	Count	157	74	95	99	88	128	20	114	775
		%	23	13	25	18	17	21	14	18	19
	Urban	Count	366	340	177	304	309	325	60	369	2250
		%	77	87	75	82	86	77	90	82	81
No	Rural	Count	152	150	107	139	136	157	61	153	1055
		%	77	86	75	82	79	83	82	82	81
	Overall	Count	518	490	284	443	445	482	121	522	3305
		%	77	87	75	82	83	79	86	82	81



### B.3. (Q 5d) Please specify the reason(s) for your dissatisfaction with the ease of recharging process and the transparency of recharge offer.

and the transpare						%	Custom	ers			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	2	1	3	3			1	1	11
Lack of complete	Orban	%	29	13	50	50			50	14	
information about	Rural	Count			3	1			2		6
the offer	Narai	%			60	100			67		
	Overall	Count	2	1	6	4			3	1	17
	overall	%	25	10	55	57			60	13	
	Urban	Count	2	1	2		2			1	8
	Orban	%	29	13	33		100			14	
Charges/Services	Rural	Count		1	2			1			4
not as per the offer	Narai	%		50	40			50			
	Overall	Count	2	2	4		2	1		1	12
	Overall	%	25	20	36		100	33		13	
	Urban	Count	1	3	2	1			1	2	10
	Orban	%	14	38	33	17			50	29	
Delay in activation	Rural	Count	1		1	1		1		1	5
of recharge	Nurai	%	100		20	100		50		100	
	Overall	Count	2	3	3	2		1	1	3	15
		%	25	30	27	29		33	20	38	
	Urban	Count	2	3	2	1		1		2	11
Non availability of	Orban	%	29	38	33	17		100		29	
all denomination	Rural	Count		1	1				1	1	4
recharge coupons	Narai	%		50	20				33	100	
	Overall	Count	2	4	3	1		1	1	3	15
	Overall	%	25	40	27	14		33	20	38	
	Urban	Count				1				1	2
	Grudii	%				17				14	
Others	Rural	Count									
	Nulai	%									
	Overall	Count				1				1	2
		%				14				13	



# B.4. (Q 5e) Did you get information regarding call duration, amount deducted for call and balance in the account after every call?

						% Cus	stomers				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	468	377	213	361	350	406	66	438	2679
		%	98	97	90	97	97	97	99	98	97
Yes	Rural	Count	192	173	126	165	164	189	73	181	1263
		%	97	99	88	97	95	99	99	97	97
	Overall	Count	660	550	339	526	514	595	139	619	3942
		%	98	98	89	97	96	98	99	97	97
	Urban	Count	10	12	23	11	11	14	1	11	93
		%	2	3	10	3	3	3	1	2	3
No	Rural	Count	5	2	17	5	8	1	1	6	45
		%	3	1	12	3	5	1	1	3	3
	Overall	Count	15	14	40	16	19	15	2	17	138
		%	2	2	11	3	4	2	1	3	3



# C.1. (Q 7b) Please specify the reason(s) for your dissatisfaction with the clarity of the bills issued by your service provider in terms of transparency and understandability.

issued by your se						-	istomer			-,-	
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count							2		2
Difficult to	Orban	%							13		
understand the	Rural	Count			1				3		4
language	nara	%			20				27		
language	Overall	Count			1			5			6
		%			8			19			
	Urban	Count	1		3	1					5
	Orban	%	100		43	33					
Difficult to read	Rural	Count			1	1			2		4
the bill	Ruiai	%			20	50			18		
	Overall	Count	1		4	2		2			9
	Overall	%	100		33	40		7			
	Linkan	Count		1	3	1			9		14
	Urban	%		50	43	33			56		
Calculations not	Dungl	Count			2	1		1	4		8
clear	Rural	%			40	50		50	36		
	Overall	Count		1	5	2		13	1		22
		%		50	42	40		48	50		
Item-wise charges	Urban	Count		1	1	1	3		6		12
like total minutes	Urban	%		50	14	33	75		38		
of usage of local,	Rural	Count			2	1		1	1		5
STD, ISD calls and		%			40	50		50	9		
charges thereon not given	Overall	Count		1	3	2	3	7	1		17
not given		%		50	25	40	75	26	50		
	Urban	Count					1		3		4
		%					25		19		
Others	Rural	Count							1		1
		%							9		
	Overall	Count					1	4			5
		%					25	15			

### C.1. (Q 8b) Please specify the reason(s) for your dissatisfaction with the accuracy & completeness of the bills

completeness of						%	Custome	ers			
	Туре		Airtel	BSNL	Reliance	Tata	ldea	Vodafone	Aircel	HFCL	Overall
	Urban	Count		2	2		1		6		11
Charges not as per	orban	%		100	14		20		20		
tariff plan	Rural	Count			1		1		5		7
subscribed r	Rarar	%			14		33		31		
Subscribed i	Overall	Count		2	3		2		11		18
		%		100	14		25		24		
	Urban	Count			2				7		9
Tariff Plan	Orbail	%			14				23		
changed without	Rural	Count				1		1	2		4
information	Rarar	%				100		50	13		
	Overall	Count			2	1		1	9		13
		%			10	100		33	20		
	Urban	Count			1		1	1	9		12
Charged for value	onsun	%			7		20	100	30		
added services	Rural	Count			3			1	3		7
not subscribed	Rarar	%			43			50	19		
	Overall	Count			4		1	2	12		19
		%			19		13	67	26		
	Urban	Count			7		2		7		16
Charged for	0.2011	%			50		40		23		
calls/services not	Rural	Count			1		1		2		4
made/used		%			14		33		13		
	Overall	Count			8		3		9		20
	e reruit	%			38		38		20		
	Urban	Count			2		3		3		8
		%			14		60		10		
Calculations are not clear	Rural	Count			3				2		5
		%			43				13		
	Overall	Count			5		3		5		13
		%			24		38		11		



(Q 9a) Have ye	ou made any		u compi		the last						
						%	Custor	ners			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count		4	24	6	6	2	47	1	90
		%		8	16	14	15	14	13	9	13
Yes	Rural	Count	1		7	2	1	1	20		32
		%	9		11	8	5	17	14		12
	Overall	Count	1	4	31	8	7	3	67	1	122
		%	4	7	15	12	12	15	14	8	13
	Urban	Count	17	46	127	37	34	12	308	10	591
		%	100	92	84	86	85	86	87	91	87
No	Rural	Count	10	9	55	22	19	5	120	2	242
-		%	91	100	89	92	95	83	86	100	88
	Overall	Count	27	55	182	59	53	17	428	12	833
		%	96	93	85	88	88	85	86	92	87

#### (Q 9a) Have you made any billing related complaints in the last 6 months?



# Q 10 In the last 6 months, have you contacted customer care/ helpline/ call centre of your service provider?

						%	Custor	ners			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	258	130	180	189	168	196	158	178	1457
		%	52	30	47	46	42	45	37	39	42
Yes	Rural	Count	108	77	103	96	100	107	98	88	777
		%	52	42	50	49	52	55	46	47	49
	Overall	Count	366	207	283	285	268	303	256	266	2234
		%	52	33	48	47	45	48	40	41	44
	Urban	Count	237	309	207	226	233	238	264	282	1996
	•••••	%	48	70	53	54	58	55	63	61	58
No	Rural	Count	100	107	102	98	92	89	116	101	805
		%	48	58	50	51	48	45	54	53	51
	Overall	Count	337	416	309	324	325	327	380	383	2801
		%	48	67	52	53	55	52	60	59	56



### C.2. (Q 18) How often does your call drops during conversation?

		% Customers									
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	225	115	85	97	21	209	124	69	945
		%	45	26	22	23	5	48	29	15	27
Very Frequently	Rural	Count	60	32	45	20	33	44	52	28	314
,		%	29	17	22	10	17	22	24	15	20
	Overall	Count	285	147	130	117	54	253	176	97	1259
		%	41	24	22	19	9	40	28	15	25
	Urban	Count	13	36	70	44	14	30	54	66	327
	•••••	%	3	8	18	11	3	7	13	14	9
Frequently	Rural	Count	10	16	35	29	6	6	30	18	150
requently	nurui	%	5	9	17	15	3	3	14	10	9
	Overall	Count	23	52	105	73	20	36	84	84	477
		%	3	8	18	12	3	6	13	13	9
	Urban	Count	157	262	212	247	251	141	212	216	1698
	orban	%	32	60	55	60	63	32	50	47	49
Occasionally	Rural	Count	120	131	117	131	131	135	119	94	978
Coccesionally	nurui	%	58	71	57	68	68	69	56	50	62
	Overall	Count	277	393	329	378	382	276	331	310	2676
		%	39	63	56	62	64	44	52	48	53
	Urban	Count	100	26	20	27	115	54	32	109	483
	Urban	%	20	6	5	7	29	12	8	24	14
Never		Count	18	5	8	14	22	11	13	49	140
		%	9	3	4	7	11	6	6	26	9
	Overall	Count	118	31	28	41	137	65	45	158	623
		%	17	5	5	7	23	10	7	24	12



### C.2. (Q 20) How often do you face signal problems?

						%	Custom	ers			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	7	35	65	43	15	20	68	35	288
	•••••	%	1	8	17	10	4	5	16	8	8
Very Frequently	Rural	Count	9	23	33	33	6	11	31	15	161
very rrequently	Narai	%	4	13	16	17	3	6	14	8	10
	Overall	Count	16	58	98	76	21	31	99	50	449
		%	2	9	17	12	4	5	16	8	9
	Urban	Count	215	352	248	265	282	188	271	311	2132
	orbail	%	43	80	64	64	70	43	64	68	62
Frequently	Rural	Count	121	129	137	134	127	133	135	125	1041
requently	Narai	%	58	70	67	69	66	68	63	66	66
	Overall	Count	336	481	385	399	409	321	406	436	3173
		%	48	77	65	66	69	51	64	67	63
	Urban	Count	3	2	6	2	2	7	1	2	25
	Ulball	%	1		2			2			1
Occasionally	Rural	Count	2	1	2		1		2	1	9
Occasionally	Kurai	%	1	1	1		1		1	1	1
	Overall	Count	5	3	8	2	3	7	3	3	34
		%	1		1		1	1			1
	Urban	Count	270	50	68	105	102	219	82	112	1008
		%	55	11	18	25	25	50	19	24	29
Never	Rural	Count	76	31	33	27	58	52	46	48	371
	-	%	37	17	16	14	30	27	21	25	23
	Overall	Count	346	81	101	132	160	271	128	160	1379
		%	49	13	17	22	27	43	20	25	27



G.1. (Q 23) Have you subscribed to any supplementary services like call forwarding, call diverting and value added services like ring tone, alerts, GPRS, e-mail, voice mail or any other such services, in the last 6 months?

					%	6 Custo	omers				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	69	38	69	52	40	59	154	36	517
		%	14	9	18	13	10	14	36	8	15
Yes	Rural	Count	25	15	20	36	20	32	77	16	241
		%	12	8	10	19	10	16	36	8	15
	Overall	Count	94	53	89	88	60	91	231	52	758
		%	13	9	15	14	10	14	36	8	15
	Urban	Count	426	401	318	363	361	375	268	424	2936
		%	86	91	82	87	90	86	64	92	85
No	Rural	Count	183	169	185	158	172	164	137	173	1341
		%	88	92	90	81	90	84	64	92	85
	Overall	Count	609	570	503	521	533	539	405	597	4277
		%	87	91	85	86	90	86	64	92	85



# C.3. (Q 25b) Please tell me the reasons for your dissatisfaction with the process of activating value added services or the process of unsubscribing

						%	Custom	ers			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	1		2	2				1	6
		%	33		33	29				25	
Not informed of	Rural	Count						1	1		2
charges	i i i i i i i i i i i i i i i i i i i	%						14	33		
	Overall	Count	1		2	2		1	1	1	8
		%	25		29	22		14	25	17	
	Urban	Count	1	1	3	4	1		1	1	12
		%	33	100	50	57	100		100	25	
Activated	Rural	Count	1		1	1		4	1	1	9
without consent		%	100		100	50		57	33	50	
	Overall	Count	2	1	4	5	1	4	2	2	21
		%	50	50	57	56	100	57	50	33	
	Urban	Count	1			2				1	4
Not informed		%	33			29				25	
about toll free	Rural	Count				1		2	1		4
number for unsubscribing		%				50		29	33		
unsubscribing	Overall	Count %	1 25			3		2 29	1 25	1	8
		<sup>70</sup> Count				33				17	
	Urban	%			1					1	2
					17					25	
Others	Rural	Count		1						1	2
	0	%		100						50	
	Overall	Count		1	1					2	4
		%		50	14					33	



# C.4. (Q 26) In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?

						% Cus	stomers	5			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	129	67	102	78	71	95	37	81	660
		%	26	15	26	19	18	22	9	18	19
Yes	Rural	Count	54	31	57	40	44	46	28	41	341
		%	26	17	28	21	23	23	13	22	22
	Overall	Count	183	98	159	118	115	141	65	122	1001
		%	26	16	27	19	19	22	10	19	20
	Urban	Count	366	372	285	337	330	339	385	379	2793
		%	74	85	74	81	82	78	91	82	81
No	Rural	Count	154	153	148	154	148	150	186	148	1241
		%	74	83	72	79	77	77	87	78	78
	Overall	Count	520	525	433	491	478	489	571	527	4034
		%	74	84	73	81	81	78	90	81	80



# C.4. (Q 27) Have you complained to your service provider for deactivation of such services and refund of charges levied?

						%	Custor	ners			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	105	55	91	65	53	82	22	65	538
		%	81	82	89	83	75	86	59	80	82
Yes	Rural	Count	49	27	50	34	36	38	18	32	284
		%	91	87	88	85	82	83	64	78	83
	Overall	Count	154	82	141	99	89	120	40	97	822
		%	84	84	89	84	77	85	62	80	82
	Urban	Count	24	12	11	13	18	13	15	16	122
		%	19	18	11	17	25	14	41	20	18
No	Rural	Count	5	4	7	6	8	8	10	9	57
_		%	9	13	12	15	18	17	36	22	17
	Overall	Count	29	16	18	19	26	21	25	25	179
		%	16	16	11	16	23	15	38	20	18



# (Q 28 a) What difficulties have you faced while deactivating of such services and refund of charges levied?

narges levied?						% Cus	tomers				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	29	32	33	34	20	44	3	13	208
	•••••	%	39	63	39	63	38	59	16	20	
None	Rural	Count	9	1	19	7	4	5	6	7	58
None	Narai	%	20	4	40	22	11	13	35	21	
	Overall	Count	38	33	52	41	24	49	9	20	266
		%	32	44	39	48	27	43	25	20	
		Count	34	16	39	12	29	26	10	29	195
Delay in	Urban	%	46	31	46	22	56	35	53	44	
deactivation		Count									
resulting in	Rural	%	26	17	27	22	28	32	9	13	174
repeat	Overall	Count	57	71	56	69	78	80	53	39	
complaints		%	60	33	66	34	57	58	19	42	369
		Count	50 6	44	50	40	65	50	53	42	
Customor soro	Urban	%	8	2 4	11 13	7 13	4 8	5 7	4 21	3 5	42
Customer care refused to		Count	5	3	2	1	3	1	1		16
register the	Rural	%	11	13	4	3	8	3	6		
complaint	Overall	Count	11	5	13	8	7	6	5	3	58
		%	9	7	10	9	8	5	14	3	
	Urban	Count	2		1				2	3	8
Not aware of		%	3		1				11	5	
whom to	Rural	Count							1		1
contact		%							6		
contact	Overall	Count	2		1				3	3	9
	Overall	%	2		1				8	3	
		Count	5	2	3	2	2		3	26	43
	Urban	%	7	4	4	4	4		16	39	
Others	Соц	Count	8	6	3	4	4	6	3	15	49
	Rural	%	17	25	6	13	11	15	18	45	
	Overall	Count	13	8	6	6	6	6	6	41	92
			11	11	5	7	7	5	17	41	



# .3. (Q 28 b) What difficulties have you faced while deactivating of such services and refund of charges levied?

						% Cus	tomer	S			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	3	2	10	1	5	6	1	9	37
	Croan	%	2	3	10	1	7	6	3	11	6
Very	Rural	Count	4	3	7	1	8	5	4	3	35
Dissatisfied	Nurai	%	7	10	12	3	18	11	14	7	10
	Overall	Count	7	5	17	2	13	11	5	12	72
		%	4	5	11	2	11	8	8	10	7
	Urban	Count	45	22	39	21	21	35	13	33	229
	Orban	%	35	33	38	27	30	37	35	41	35
Dissatisfied	Rural	Count	26	21	21	18	13	18	6	16	139
Dissutisticu	Rarar	%	48	68	37	45	30	39	21	39	41
	Overall	Count	71	43	60	39	34	53	19	49	368
		%	39	44	38	33	30	38	29	40	37
	Urban	Count	78	43	53	52	44	52	22	39	383
	UIDall	%	60	64	52	67	62	55	59	48	58
Satisfied	Rural	Count	24	6	29	19	22	23	17	21	161
Jaconeu	Rarar	%	44	19	51	48	50	50	61	51	47
	Overall	Count	102	49	82	71	66	75	39	60	544
		%	56	50	52	60	57	53	60	49	54
	Urban	Count	3			4	1	2	1		11
		%	2			5	1	2	3		2
Very Satisfied	Rural	Count		1		2	1		1	1	6
		%		3		5	2		4	2	2
	Overall	Count	3	1		6	2	2	2	1	17
		%	2	1		5	2	1	3	1	2

### (Q 29 b) Please specify the reason(s) for your dissatisfaction with the overall quality of your



### mobile service?

obile service?						% Cust	omers				
	Туре		Airtel	BSNL	Reliance	Tata	Iqea	Vodafone	Aircel	FCL	Overall
		Count	A	В	Rel		_	Voc	A	т	ó
	Urban		5	4	4	6	4	5	2	11	41
Automatic		%	26	14	7	32	20	22	3	34	
balance	Rural	Count	4	1	7	1	0	3	2	3	21
Deduction		%	22	11	23	6	0	33	5	14	
	Overall	Count	9	5	11	7	4	8	4	14	62
	Overail	%	24	14	13	19	16	25	3	26	
		Count	5	4	9	5	1	3	3		36
	Urban	%	26	14	17	26	5	13	4		50
Line with a visual		Count									10
Unauthorized activation of VAS	Rural	%	2	0	6	4	1	1	0		18
		Count	11	0	20	24	20	11	0	19	
	Overall	%	7	4	15	9	2	4	3	10	54
			19	11	18	25	8	13	3	19	
	Urban	Count	6	8	21	4	4	7	16		72
Poor customer		%	32	29	39	21	20	30	20		
Care	Rural	Count %	3	4	5	2	0	1	5		22
Care		Count	17 9	44 12	17 26	12 6	0 4	11 8	14 21		94
	Overall	%	24	32	31	17	16	25	18		54
		Count	6	18	24	6	6	6	62		136
	Urban	%	32	64	44	32	30	26	78	25	
Da an Natarak	Durral	Count	9	5	17	10	0	2	27	9	79
Poor Network	Rural	%	50	56	57	59	0	22	73	34         3         14         14         26         6         19         4         19         10         19         6         19         10         19         6         19         10         19         6         19         32         9         43         17         32   1 <tr< td=""><td></td></tr<>	
	Overall	Count	15	23	41	16	6	8	89	17	215
		%	41	62	49	44	24	25	76	32	
	Urban	Count		8	8	1	0	1	5		23
	0.001	%		29	15	5	0	4	6		
Voice quality is	Rural	Count		0	2	1	1	0	3		7
not good		%		0	7	6	20	0	8		
	Overall	Count %		8	10	2	1	1	8		30
		Count		22	12	6	4	3	7		47
	Urban	%			4		1		12		17
Bills are not		Count			7		5		15		
delivered on time	Rural	%			2		2		6	1	11
activered on time	0				7		40		16	5	
	Overall	Count			6		3		18	1	28
		%			7		12		15	2	
High Charges	Urban	Count	2		3	2	3	3	6		21
	0.5011	%	11		6	11	15	13	8	6	



	Rural	Count	3	4	1	2	1	2	2	4	19
	Nurai	%	17	44	3	12	20	22	5	19	
	Overall	Count	5	4	4	4	4	5	8	6	40
		%	14	11	5	11	16	16	7	11	
	Urban	Count	1	3	3		2	2	1	3	15
		%	5	11	6		10	9	1	9	
Unwanted Call	Rural	Count	1		2		-	2	2		7
		%	6		7			22	5		
	Overall	Count	2	3	5		2	4	3	3	22
		%	5	8	6		8	13	3	6	



### (Q 30) What kind of other services are you also taking from this service provider?

				-			Custo				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	37	23	21	23	6	9	70	4	193
		%	8	5	5	6	2	2	17	1	
Broadband	Rural	Count	3	22	10	7	2	1	26		71
		%	1	12	5	4	1	1	12		
	Overall	Count	40	45	31	30	8	10	96	4	264
		%	6	7	5	5	1	2	15	1	
	Urban	Count	12	44	6	10	9	7	3		91
		%	2	10	2	2	2	2	1		
Wireline	Rural	Count	1	27	10	10	2	2	5	2	59
		%	0	15	5	5	1	1	2	1	
	Overall	Count	13	71	16	20	11	9	8	2	150
		%	2	11	3	3	2	1	1	0	
	Urban	Count	13	125	83	89	52	48	79	30	519
		% Count	3 2	29	22 29	22	13 3	11	19	7	
Others	Rural	%	1	11 6	29 14	11 6	2	2 1	38 18	10 5	106
	Overall	Count	15	136	112	100	55	50	117	40	625
		%	2	22	19	17	9	8	19	6	
	Urban	Count	440	257	279	292	330	369	268	419	2654
		%	90	59	72	71	84	85	64	92	
None	Rural	Count	202	138	156	171	182	189	147	175	1360
		%	98	75	77	89	97	98	69	94	
	Overall	Count	642	395	435	463	512	558	415	594	4014
		%	92	64	74	77	88	89	66	93	



### C.4. (Q 42b)Were you able to connect to the Nodal officer without any difficulty?

						%	Custo	mers			
Sub Parameters	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count		2	3	1		1	6		13
		%		100	75	50		100	67		65
Yes	Rural	Count	1						2		3
		%	100						67		50
	Overall	Count	1	2	3	1		1	8		16
		%	50	100	60	33		100	67		62
	Urban	Count	1		1	1	1		3		7
		%	100		25	50	100		33		35
No	Rural	Count			1	1			1		3
		%			100	100			33		50
	Overall	Count	1		2	2	1		4		10
		%	50		40	67	100		33		38



Q31 The following table shows the percentage of customers who aware about the facility for registering your mobile number with the service provider for not receiving unwanted tele marketing calls/SMS.

						%	Custo	mers			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	118	122	184	93	103	113	168	70	971
		%	24	28	48	22	26	26	40	15	28
Yes	Rural	Count	83	80	107	79	78	84	101	43	655
		Rural %	40	43	52	41	41	43	47	23	41
	Overall	Count	201	202	291	172	181	197	269	113	1626
		%	29	32	49	28	31	31	42	17	32
	Urban	Count	377	317	203	322	298	321	254	390	2482
		%	76	72	52	78	74	74	60	85	72
No	Rural	Count	125	104	98	115	114	112	113	146	927
		%	60	57	48	59	59	57	53	77	59
	Overall	Count	502	421	301	437	412	433	367	536	3409
		%	71	68	51	72	69	69	58	83	68



# Q32 The following table shows the percentage of customers who registered with service provider for not receiving any unwanted tele marketing calls/SMS

						%	Custor	ners			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	33	28	93	27	34	49	48	33	345
		%	28	23	51	29	33	43	29	47	36
Yes	Rural	Count	18	14	45	21	17	23	26	18	182
		%	22	18	42	27	22	27	26	42	28
	Overall	Count	51	42	138	48	51	72	74	51	527
		%	25	21	47	28	28	37	28	45	32
	Urban	Count	85	94	91	66	69	64	120	37	626
		%	72	77	49	71	67	57	71	53	64
No	Rural	Count	65	66	62	58	61	61	75	25	473
No		%	78	83	58	73	78	73	74	58	72
	Overall	Count	150	160	153	124	130	125	195	62	109 9
		%	75	79	53	72	72	63	72	55	68

### Q33A The following table shows the percentage of customers who significant reduction in number of unwanted tele marketing calls/SMS received even after registering

			% Customers									
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall	
	Urban	Count	5	3	9	2	6	4	4	4	37	
		%	16	11	10	8	18	8	9	11		
No change	Rural	Count	3		2	3			1		9	
		%	19		4	15			4			
	Overall	Count	8	3	11	5	6	4	5	4	46	
		%	17	7	8	11	12	5	7	7		
	Urban	Count	1	4	4		1				10	
Slight		%	3	15	4		3					
	Rural Overall	Count		2		1	1	1	1	1	7	
decrease		%		14		5	6	4	4	5		
		Count	1	6	4	1	2	1	1	1	17	
		%	2	15	3	2	4	1	1	2		
	Urban Rural	Count	3	2	4		2	1	6	7	25	
		%	9	7	4		6	2	13	19		
Considerable decrease		Count		1	3		1	2	4	3	14	
	Overall	%		7	7		6	8	15	15		
		Count	3	3	7		3	3	10	10	39	
		%	6	7	5		6	4	14	18		
Stopped receiving	Urban	Count	23	18	72	23	25	45	37	25	268	
		%	72	67	81	92	74	90	79	69		
	Rural	Count	13	12	41	16	16	21	21	16	156	
		%	81	86	89	80	89	88	81	80		
	Overall	Count	36	30	113	39	41	66	58	41	424	
		%	75	73	84	87	79	89	79	73		



Q33b The following table shows the percentage of customers who made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number.

					0	% Custo	mers				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	4	1	6		1		4		16
		%	50	11	35		10		40		21
Yes	Rural	Count			3				2		5
		%			75				40		19
	Overall	Count	4	1	9		1		6		21
		%	36	9	43		8		40		21
No	Urban	Count	4	8	11	3	9	7	6	12	60
		%	50	89	65	100	90	100	60	100	79
	Rural	Count	3	2	1	4	2	1	3	5	21
		%	100	100	25	100	100	100	60	100	81
	Overall	Count	7	10	12	7	11	8	9	17	81
		%	64	91	57	100	92	100	60	100	79



# Q33c The following table shows the percentage of customers who made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number and...

			% Customers								
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
Complaint was	Urban	Count	1				1		2		4
registered by	Croan	%	25				100		50		
the service	Rural	Count			1					1	2
provider and	Rarar	%			33					100	
informed	Overall	Count	1		1		1		2	1	6
about the	overail	%									
action taken		70	25		11		100		33	50	
Complaint was	Urban	Count									
registered by		%									
the service	Rural	Count									
provider and	narai	%									
did not inform	Overall	Count									
about the action taken		%									
Corrigo	Urban	Count	1						1		2
Service Provider		%	25						25		
refused to	Rural	Count							1		1
register the	Nurai	%							50		
complaint	Overall	Count	1						2		3
complaint		%	25						33		
Difficult to lodge the complaint	Urban	Count	2		1						3
	Grban	%	50		17						
	Rural	Count									
		%									
	Overall	Count	2		1						3
		%	50		11						



# Q34a The following table shows the percentage of customers who aware of facility by which you can change your service provider without changing your mobile number

				%	Custor	ners					
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	191	178	215	158	169	183	240	67	1401
		%	39	41	56	38	42	42	57	15	41
Yes	Rural	Count	128	135	129	134	132	129	128	49	964
		%	62	73	63	69	69	66	60	26	61
	Overall	Count	319	313	344	292	301	312	368	116	2365
		%	45	50	58	48	51	50	58	18	47
	Urban	Count	304	261	172	257	232	251	182	393	2052
	orbain	%	61	59	44	62	58	58	43	85	59
No	Rural	Count	80	49	76	60	60	67	86	140	618
	Narai	%	38	27	37	31	31	34	40	74	39
	Overall	Count	384	310	248	317	292	318	268	533	2670
		%	55	50	42	52	49	50	42	82	53



# Q34b The following table shows the percentage of customers who Have you utilized SMS based Mechanism for getting 'Unique Porting Code' from your existing service provider

					% Cus	tomers					
	Туре		Airtel	BSNL	Reliance	Tata	ldea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	26	5	16	3	2	6	17	1	76
		%	14	3	7	2	1	3	7	1	5
Yes	Rural	Count	6	1	8	8	5	5	6		39
		%	5	1	6	6	4	4	5		4
	Overall	Count	32	6	24	11	7	11	23	1	115
		%	10	2	7	4	2	4	6	1	5
	Urban	Count	165	173	199	155	167	177	223	66	132 5
		%	86	97	93	98	99	97	93	99	95
No	Rural	Count	122	134	121	126	127	124	122	49	925
		%	95	99	94	94	96	96	95	100	96
	Overall	Count	287	307	320	281	294	301	345	115	225 0
		%	90	98	93	96	98	96	94	99	95

## Q34d The following table shows the percentage of customers If they have utilized the service of MNP, you satisfied with its entire process

ivine, you satis					9	6 Custo	omers				
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count									
	Orban	%									
Very	Rural	Count					1				1
dissatisfied	narai	%					20				3
	Overall	Count					1				1
		%					14				1
	Urban	Count	1	1	3				1		6
		%	4	20	19				6		8
Dissatisfied	Rural	Count									
Dissuitaneu		%									
	Overall	Count	1	1	3				1		6
		%	3	17	13				4		5
	Urban	Count	17	4	11	3	2	6	15	1	59
	•••••	%	65	80	69	100	100	100	88	100	78
Satisfied	Rural	Count	6	1	6	7	4	5	4		33
		%	100	100	75	88	80	100	67		85
	Overall	Count	23	5	17	10	6	11	19	1	92
		%	72	83	71	91	86	100	83	100	80
	Urban	Count	8		2				1		11
		%	31		13				6		14
Very satisfied	Rural	Count			2	1			2		5
		%			25	13			33		13
	Overall	Count	8		4	1			3		16
		%	25		17	9			13		14



### 34 (C) When did you get 'Unique Porting Code' from your existing service provider

			% Customers								
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	17	5	10	2	1	4	8		47
		%	65	100	63	67	50	67	47		62
Within 5	Rural	Count	3	1	6	4	4	4	5		27
minutes		%	50	100	75	50	80	80	83		69
	Overall	Count	20	6	16	6	5	8	13		74
		%	63	100	67	55	71	73	57		64
	Urban	Count	4					1	6		11
		%	15					17	35		14
After 5 to 10	Rural	Count				1	1	1	1		4
minutes	Overall	%				13	20	20	17		10
	Overall	Count	4			1	1	2	7		15
		%	13			9	14	18	30		13
	Urban	Count			4			1	3		8
		%			25			17	18		11
After 10	Rural	Count	3		2	3					8
minutes		%	50		25	38					21
	Overall	Count	3		6	3		1	3		16
		%	9		25	27		9	13		14
	Urban	Count	5		2	1	1			1	10
		%	19		13	33	50			100	13
Never	Rural	Count									
	0	%									
	Overall	Count	5		2	1	1			1	10
		%	16		8	9	14			100	9



# Q35 On a scale of 1 - 10 where 10 is very good and 1 is very poor, how do you rate your service provider

						Custo	omer Ra	anking			
	Туре		Airtel	BSNL	Reliance	Tata	Idea	Vodafone	Aircel	HFCL	Overall
	Urban	Count	489	430	372	399	397	427	409	430	335 3
		Mean	8.1	8.3	7.5	8.1	8.5	8.4	7.1	8.0	8.0
Average	Rural	Count	208	181	201	188	192	196	209	179	155 4
score		Mean	7.9	7.7	7.1	7.6	8.3	7.7	7.3	7.7	7.7
Overall	Count	697	611	573	587	589	623	618	609	490 7	
		Mean	8.0	8.1	7.4	8.0	8.4	8.2	7.2	8.0	7.9



### Annexure 3: Detailed Tables (Broadband Customers Survey)

#### A. Service Provision

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	26	79	105	44	99	353
More than 7 to 15 days ago	Urban	%	4	17	18	27	16	15
	Rural	Count		5				5
	Kurai	%		3				3
	Overall	Count	26	84	105	44	99	358
	Overall	%	4	13	18	27	16	14
	Urban	Count	1	8	6		9	24
More than 15	Urban	%	0	2	1		1	1
	Rural	Count						
day to 30 days		%						
ago	Overall	Count	1	8	6		9	24
	Overall	%	0	1	1		1	1
	Urban	Count	574	369	480	118	507	2048
	Urban	%	96	81	81	73	82	84
More than 30	Dural	Count		189				189
days ago	Rural	%		97				97
	Overall	Count	574	558	480	118	507	2237
	Overall	%	96	86	81	73	82	85

A.1. (Q 1a) When did you last apply for a broadband connection?

# Qus.3 . In case your connection was temporarily suspended due to non-payment of bills, how much time was taken by the service provider to reactivate service after you made the payment?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	L Lula a va	Count	6	8	8		7	29
	Urban	%	1	2	1		1	1
	Dunal	Count		4				4
Within 24 hrs	Rural	%		2				2
	Overall	Count	6	12	8		7	33
	Overall	%	1	2	1		1	1
	Urbon	Count	8	9	6	3	33	59
	Urban	%	1	2	1	2	5	2
	Dural	Count		4				4
2-3 days	Rural	%		2				2
	Overall	Count	8	13	6	3	33	63
	Overall	%	1	2	1	2	5	2
	Urban	Count	21	18	18	8	26	91
	Urban	%	3	4	3	5	4	4
	Rural	Count		9				9
4-7 days		%		5				5
	Overall	Count	21	27	18	8	26	100
	Overall	%	3	4	3	5	4	4
	Urban	Count	29	26	62	4	50	171
	Urball	%	5	6	10	2	8	7
More then 7 days	Rural	Count		9				9
More than 7 days	Kurai	%		5				5
	Overall	Count	29	35	62	4	50	180
	Overall	%	5	5	10	2	8	7
	Urban	Count	537	395	497	147	499	2075
Not applicable	UIDAII	%	89	87	84	91	81	86
	Rural	Count		168				168
Not applicable	NUIdi	%		87				87
	Overall -	Count	537	563	497	147	499	2243
	Overall	%	89	87	84	91	81	86



# Qus.5(b) Please specify the reason(s) for your dissatisfaction with the clarity of the bills issued by your service provider in terms of transparency and understandability

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count			1		1	2
	Urban	%			7		13	
Difficult to	Rural	Count		1				1
read the bill	Rurai	%		33				
	Overall	Count		1	1		1	3
	Overall	%		11	7		13	
	Urban	Count	1		4		1	6
Difficult to	Urban	%	6		29		13	
understand	Rural	Count						
the language	Ruiai	%						
the language	Overall	Count	1		4		1	6
	Overall	%	6		29		13	
	Urban	Count	6	6	6	1	4	23
	Orban	%	35	100	43	50	50	
Calculation-	Rural	Count		1				1
on not clear		%		33				
	Overall	Count	6	7	6	1	4	24
	Overall	%	35	78	43	50	50	
	Urban	Count	6		4	1	3	14
	Urban	%	35		29	50	38	
Item-wise charges not	Rural	Count						
given	Nurui	%						
Biven	Overall	Count	6		4	1	3	14
	Overall	%	35		29	50	38	
	Urban	Count	4		5			9
	Urban	%	24		36			
Others	Rural	Count		1				1
Others	Ruidi	%		33				
	Overall	Count	4	1	5			10
	Overall	%	24	11	36			

# Qus.6(b) Please specify the reason(s) for your dissatisfaction with the accuracy/completeness of the bills?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	L Lula a va	Count	10	3	11		6	30
Channed	Urban	%	40	43	50		46	
Charges not as	Durral	Count		3				3
per tariff plan subscribed	Rural	%		60				
subscribed	Overall	Count	10	6	11		6	33
	Overall	%	40	50	50		46	
	Urban	Count	4		9	2	6	21
Tariff plan	Urban	%	16		41	67	46	
changed	Rural	Count						
without	Rurai	%						
information	Overall	Count	4		9	2	6	21
	Overall	%	16		41	67	46	
	Urban	Count	3		1		5	9
Charged for	Urban	%	12		5		38	
value added	Rural	Count		-				
services not		%		-				
requested	0	Count	3		1		5	9
	Overall	%	12		5		38	
	Urban	Count	5	4	3	1	2	15
	Urban	%	20	57	14	33	15	
Charged for	Rural	Count		2				2
calls not made	Ruidi	%		40				
	Overall	Count	5	6	3	1	2	17
	Overall	%	20	50	14	33	15	
	Urban	Count	5		3			8
	UIDdii	%	20		14			
Others	Rural	Count						
Unlers	Ruidi	%						
	Overall	Count	5		3			8
	Overall	%	20		14			



	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	52	20	52	7	36	167
	Urban	%	9	4	9	6	6	7
Vac	Rural	Count		11				11
Yes	Rurai	%		6				6
	Overall	Count	52	31	52	7	36	178
	Overall	%	9	5	9	6	6	7
	Urban	Count	549	436	539	101	579	2204
	Urban	%	91	96	91	94	94	93
No	Rural	Count		183				183
No	Rurai	%		94				94
	Overall	Count	549	619	539	101	579	2387
	Overall	%	91	95	91	94	94	93

### Qus.7 Have you made any billing related complaints in last 6 months?

Qus 9(c) Have you made any complaints related to charging/credit/waiver/validity/adjustments in last 6 months?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	11.1	Count				7		7
	Urban	%				13		13
Yes	Rural	Count						
105	Kurai	%						
	Overall	Count				7		7
	Overall	%				13		13
	Urban	Count				47		47
	Urban	%				87		87
No	Rural	Count						
NO	Kurai	%						
	Overall	Count				47		47
	Overall	%				87		87

# **Qus.10** In the last 6 months, have you contacted customer care/helpline/call centre of your service provider?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	272	135	350	67	318	1142
	Urban	%	45	30	59	41	52	47
Yes	Rural	Count		72				72
Tes	Ruiai	%		37				37
	Overall	Count	272	207	350	67	318	1214
	Overall	%	45	32	59	41	52	46
	Urban	Count	329	321	241	95	297	1283
	Orban	%	55	70	41	59	48	53
No	Rural	Count		122				122
NO	Kurai	%		63				63
	Overall	Count	329	443	241	95	297	1405
	Overall	%	55	68	41	59	48	54

### Qus.17 . How often do you face a problem with your Broadband connection?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	64	2	65	2	23	156
	Urban	%	11	0	11	1	4	6
Von from onthe	Dural	Count		42				42
Very frequently	Rural	%		22				22
	Overall	Count	64	44	65	2	23	198
	Overall	%	11	7	11	1	4	8
	Urban	Count	161	81	171	19	138	570
	Urban	%	27	18	29	12	22	24
Franciscuttor	Dural	Count		53				53
Frequently	Rural	%		27				27
	Overall	Count	161	134	171	19	138	623
	Overall	%	27	21	29	12	22	24
	Urban	Count	303	271	326	90	358	1348
		%	50	59	55	56	58	56
Occessionally	Rural	Count		96				96
Occasionally	Rurai	%		49				49
	Overall	Count	303	367	326	90	358	1444
	Overall	%	50	56	55	56	58	55
	Linkan	Count	73	102	29	51	96	351
	Urban	%	12	22	5	31	16	14
Never	Dural	Count		3				3
Never	Rural	%		2				2
	Overall	Count	73	105	29	51	96	354
	Overall	%	12	16	5	31	16	14

**Qus.18** What was the broadband connection problem faced by you in last 6 months related to, please specify?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	62	5	72	3	22	164
Problem was related to my computer Hardware/software	Urban	%	28	6	31	14	14	23
	Rural	Count		42				42
	Kurai	%		44				44
naluwale/soltwale	Overall	Count	62	47	72	3	22	206
		%	28	26	31	14	14	25
	Urban	Count	163	78	164	18	139	562
Problem was related	Urball	%	72	94	69	86	86	77
to broad band and	Rural	Count		53				53
modem provided by the service operator	Kurai	%		56				56
	Overall	Count	163	131	164	18	139	615
	Overall	%	72	74	69	86	86	75

Qus20(a) Do you use any value added services or supplementary services such as static/ fixed IP addresses, e-mail IDs etc.

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	31	30	5	10	38	114
	Orban	%	5	7	1	6	6	5
Yes	Rural	Count		1				1
res		%		1				1
	Overall	Count	31	31	5	10	38	115
	Overall	%	5	5	1	6	6	4
	Urban	Count	570	426	586	152	577	2311
	Orbail	%	95	93	99	94	94	95
No	Rural	Count		193				193
NO	Kulai	%		99				99
	Overall	Count	570	619	586	152	577	2504
	Overall -	%	95	95	99	94	94	96

**Qus.20(c)** Please tell me the reasons for your dissatisfaction with the process of activating value added services or the process of unsubscribing.

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	1				1	2
	Urball	%	100				50	
Not informed of	Rural	Count						
charges	Kurdi	%						
	Overall	Count	1				1	2
	Overall	%	100				50	
	Rural	Count					2	2
	Ruidi	%					100	
Activated without	Urban	Count						
consent	Urban	%						
	Overall	Count					2	2
		%					100	
	Urban	Count					1	1
Not informed about	Urball	%					50	
Not informed about toll free no. for	Rural	Count						
	Kurdi	%						
unsubscribing	Overall	Count					1	1
	Overall	%					50	
	Urban	Count						
	Urban	%						
Others	Rural	Count						
Others	Kurdi	%						
	Quarall	Count						
	Overall	%						

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count						
	Urban	%						
Vac	Rural	Count						
Yes	Kurai	%						
	Overall	Count						
	Overall	%						
	Urban	Count	601	456	591	162	615	2425
	Urban	%	100	100	100	100	100	100
No	Rural	Count		194				194
No	Kurai	%		100				100
	Overall	Count	601	650	591	162	615	2619
	Overall	%	100	100	100	100	100	100

**Qus 21(a)** In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?( such as static/fixed IP addresses, email-ids, antivirus packages, etc)

**Qus 21(b)** Have you complained to your service provider for deactivation of such services and refund of charges levied?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count						
	Orban	%						
Yes	Rural	Count						
Tes	Kulai	%						
	Overall	Count						
	Overall	%						
	Urban	Count						
	Orball	%						
No	Rural	Count						
NO	Kulai	%						
	Overall	Count						
	Overall	%						



# **Qus21(c)** What difficulties you have faced while deactivating of such services and refund of charges levied?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count						
	Urban	%						
None	Dural	Count						
None	Rural	%						
	Overall	Count						
	Overall	%						
	Rural	Count						
	NUIdi	%						
Delay in	Urban	Count						
deactivation	Urban	%						
	Overall	Count						
	Overall	%						
	Rural	Count						
Customer en sens	NUIdi	%						
Customer care refused to	Urban	Count						
register		%						
register	Quand	Count						
	Overall	%						
	Urban	Count						
Not ourone of	Urban	%						
Not aware of whom to be	Rural	Count						
contacted	NUIdi	%						
contacteu	Overall	Count						
	Overall	%						
	Urban	Count						
		%						
Others	Rural	Count						
Others	NUIdi	%						
	Overall	Count						
	Overall	%						



**Qus22 (b)** How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?

	Туре				
		Count			
	Urban	%			
Very	Rural	Count			
Dissatisfied	Ruidi	%			
	Overall	Count			
	Overall	%			
	Urban	Count			
	Urban	%			
Dissatisfied	Rural	Count			
Dissatistieu	Rurai	%			
	Overall	Count			
		%			
	Urban	Count			
		%			
Satisfied	Rural	Count			
Satisfieu	Nulai	%			
	Overall	Count			
	Overall	%			
	Urban	Count			
	Urban	%			
Very Satisfied	Rural	Count			
very satisfied	nuidi	%			
	Overall	Count			
	Overall	%			

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urbon	Count	6	3	8	2	11	30
	Urban	%	26	13	19	17	20	
Bills Not delivered on	Rural	Count						
time/Not clear	Ruidi	%						
	Overall	Count	6	3	8	2	11	30
	Overall	%	26	8	19	17	20	
	Urban	Count		1				1
Extra charges	Urban	%		4				
	Rural	Count						
are added	Kulai	%						
	Overall	Count		1				1
	Overall	%		3				
	Urban	Count		5	12	3	5	25
	Urban	%		22	28	25	9	
Poor	Rural	Count		6				6
Connectivity		%		40				
	Overall	Count		11	12	3	5	31
	Overall	%		29	28	25	9	
	Urban	Count	11	12	13	4	14	54
	Urban	%	48	52	30	33	26	
Poor Customer	Rural	Count		4				4
care	Nurai	%		27				
	Overall	Count	11	16	13	4	14	58
	Overall	%	48	42	30	33	26	
	Urban	Count	10	18	29	8	43	108
	Urbail	%	43	78	67	67	80	
Speed is very	Rural	Count		12				12
slow	Nulai	%		80				
	Overall	Count	10	30	29	8	43	120
	Overall	%	43	79	67	67	80	

#### Qus23 (b) Please specify the reason(s) for your dissatisfaction



#### **Qus.24** How many persons in your house are using this Broadband connection?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Total
		Count	601	456	591	162	615	2425
	Urban	Mean	2.8	2.5	2.2	1.8	3.1	2.6
Average	Dural	Count		194.0				194.0
score	Rural	Mean		2.4				2.4
	Overall	Count	601	650	591	162	615	2619
	Overall	Mean	2.8	2.5	2.2	1.8	3.1	2.6

# Qus.24(a) What kind of other telecom services are you also taking from your service provider?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Linkow	Count	274	167	150	34	146	771
	Urban	%	46	37	26	21	25	
Mahila	Rural	Count		26				26
Mobile	Rurai	%		13				
	Overall	Count	274	193	150	34	146	797
	Overall	%	46	30	26	21	25	
	Urban	Count	412	284	242	27	381	1346
	Urban	%	69	63	42	17	64	
Wireline	Rural	Count		169				169
wirenne	nurai	%		88				64             169               381         1515           64            30         122
	Overall	Count	412	453	242	27	381	1515
	Overall	%	69	70	42	17	64	6       771         26            6       797         6       797         6       797         6       797         1       1346          169          11515          122             0       122             0       122             0       122             0       122          19          574
	Urban	Count	19	18	55		30	122
	Ulball	%	3	4	10		5	
Others	Rural	Count						
Others	Kurai	%						
	Overall	Count	19	18	55		30	122
	Overall	%	3	3	10		5	
	Urban	Count	81	81	150	106	137	555
	Urban	%	14	18	26	67	23	
Nono	Bural	Count		19				19
None	Rural	%		10				
	Quarall	Count	81	100	150	106	137	574
	Overall	%	14	16	26	67	23	



**Qus 25** Are you aware of the facility for measuring the broadband connection speed provided by your service provider?

	Туре		Airtel	BSNL	Reliance	Hathway	HFCL	Overall
	Urban	Count	269	89	279	60	239	936
	Urban	%	45	20	47	37	39	39
Yes	Rural	Count		52				52
res	Kurai	%		27				27
	Overall	Count	269	141	279	60	239	988
	Overall	%	45	22	47	37	39	38
	Urban	Count	332	367	312	102	376	1489
	Orbail	%	55	80	53	63	61	61
No	Rural	Count		142				142
NO	Ruiai	%		73				73
	Overall	Count	332	509	312	102	376	1631
	Overall	%	55	78	53	63	61	62

**Qus.32** Please specify the reason(s) for your dissatisfaction with the system of resolving of complaints by call centre/customer care/ helpline

	Туре		Airtel	BSNL	Reliance	Llathuray	HFCL	Overall
		Count		-		Hathway		
	Urban	Count	3	3	6		2	14
		%	13	16	19		9	
Difficult to connect	Rural	Count		3				3
to the call centre	- Narai	%		33				
	Overall	Count	3	6	6		2	17
	Overall	%	13	21	19		9	
	Urban	Count	9	8	11	2	11	41
	Urban	%	38	42	35	50	50	
Customer care	Rural	Count		4				4
executive not polite		%		44				
	Ourand	Count	9	12	11	2	11	45
	Overall	%	38	43	35	50	50	
	Urban	Count						
Customer care not	Urban	%						
equipped with	Rural	Count						
adequate	Nurai	%						
information	Overall Cour	Count						
	Overall	%						
Time taken by call	Urban	Count	5	5	14	2	3	29
centre for redresser	Urbail	%	21	26	45	50	14	
of complaint is too	Rural	Count		6				6
long	Ruidi	%		67				



	Overall	Count	5	11	14	2	3	35
	Overall	%	21	39	45	50	14	
	Urban	Count	1		2			3
	Urban	%	4		6			
Others	Others Rural	Count						
Others		%						
	Count	Count	1		2			3
	Overall	%	4		6			

#### SURVEY A: Basic Service (WireLine)

Serial No.	

Good morning/ afternoon/ evening. I am \_\_\_\_\_ from Market Pulse, a reputed market research and consulting company. We are currently doing a survey on satisfaction amongst phone and broadband users. This survey is being carried out on behalf of **TRAI – Telecom Regulatory Authority of India** a body set up by the government, so that customers like you get better service in future. We would appreciate if you could spare 15 minutes of your valuable time to answer a few questions. Thank you.

#### THE QUESTIONNAIRE SHALL BE FILLED USING ONLY BALL POINT PEN. ALL QUESTIONS ARE SINGLE CODE UNLESS MULTICODE IS SPECIFIED.

<b>S1.1</b>	. Which l	andline service pr	ovider are you usin	g currently? READ O	UT & TICK	
[1] /	Airtel	[2] BSNL	[3] Reliance	[4] Tata Indicom	[5] MTS/ Sistema S	Shyam [6] HFCL [7] MTNL
<if a<="" td=""><td>NY OPT</td><td>ON IS TICKED AB</td><td>OVE, THEN CONTIN</td><td>IUE ELSE TERMINATI</td><td>&gt;</td><td></td></if>	NY OPT	ON IS TICKED AB	OVE, THEN CONTIN	IUE ELSE TERMINATI	>	
S1.2	. Name:_			\$1.3. RECORD	Gender: 1 Male	2 Female
Coul	d you p	lease sign here. V	Ve are taking you	r signature to estab	olish that someone	e has actually taken <b>your</b>
feed	back and	l not some one el	se's:		(QUESTIONNAI	RE WITHOUT SIGNATURE
WILL	BE CON	SIDERED INVALID	)			
<b>S1.4</b>	Tel:	S1.5. Age (in	years): 1 Less t	han 25 2 25-34	3 35-44 4	More than 45
	STD	Telephone N	umber			
ŀ	Code					
l						
S1.6	Please t	ell us your Occupa	ation: 1 Service	e 2 Business, nt 4 Housewif	self employed	
<b>S1.7</b>	. RECORI	O Usage Type:	L Residential 2	Commercial		
<b>S1.8</b>	. RECORI	D Area:	Rural 2	Urban		



S1.9. User Type:	1 Postpaid	2 Prepaid			
<b>S1.10. RECORD</b> State: [1] Ja	ammu & Kashmir	[2] Himachal Pradesh [3] Punjab [4] Punjab			
[5] F	unjab [6] Delhi	[7] Uttar Pradesh(East) [8] Uttar Pradesh(West)			
S1.11. RECORD District		Address:			
S1.12. RECORD Name of SI	)CA:				
S1.13. RECORD Name of Exchange:					
S1.14. RECORD Mode of Interview: 1 Telephonic 2 In-person					

# MARKET PULSE Mindware: Mindshare Delivered.

#### **QUESTIONNAIRE FOR CUSTOMER SATISFACTION SURVEY**

#### A. SERVICE PROVISION

1(a) . Have you taken a telephone connection, shifted your connection or had your connection temporarily suspended in the last 6 months?	<ul> <li>[1] Yes ADMINISTER Q.NOS. 1 - 3</li> <li>[2] No SKIP TO SECTION B</li> </ul>
1(b). In case you have taken a telephone connection in the last 6 months, how satisfied are you with time taken to provide working phone connection?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
<ol> <li>Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?</li> </ol>	1 Yes 2 No
3. How satisfied are you with the ease of understanding or with provision of all relevant information related to tariff plans & charges?	4 Very Satisfied3 Satisfied2 Dissatisfied1 Very Dissatisfied

#### B. BILLING RELATED (Only for Postpaid Customers) (For Pre-Paid customers go to Q 10)

4. How satisfied are you with the time taken to deliver your bills?	4 Very Satisfied3 Satisfied2 Dissatisfied1 Very Dissatisfied		
5(a). How satisfied are you with the quality of your bills? accuracy & completeness of the bills?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 5(b) only if 1 OR 2 is coded)		
(Ask this question only if 1 OR 2 is coded in Q5(a))	1 Charges not as per tariff plan subscribed		
5(b). Please specify the reason(s) for your dissatisfaction.	2 Tariff plan changed without information		
(Multiple Code)	3 Charged for value added services not subscribed		
	4 Charged for calls/services not made/used		
	5 Details like item-wise charges are not provided		
	6 Calculations are not clear		
	7 Others (please specify)		
6. Have you made any billing related complaints in the last 6 months?	1 Yes 2 No → (If No, go to Q 8 )		
7. How satisfied are you with the process of resolution of	4 Very Satisfied 3 Satisfied		
billing complaints?	2 Dissatisfied 1 Very Dissatisfied		

### MARKET PULSE Mindware: Mindshare Delivered.

8. 4 Very Satisfied 3 Satisfied How satisfied are you with the clarity of the bills sent by your service provider in terms of transparency and 2 Dissatisfied 1 Very Dissatisfied understandability? (Ask Q 9 only if 1 OR 2 is coded) (Ask this question only if 1 OR 2 is coded in Q 9(a)) 1 Difficult to read the bill 2 Difficult to understand the language 9. Please specify the reason(s) for your dissatisfaction. (Multiple Code) 3 Calculations not clear 4 Item-wise charges like total minutes of usage of local, STD, ISD calls and charges thereon not given 5 Others (please specify)\_\_\_\_\_

For Prepaid Customers only		
10(a) How satisfied are you with the charges deducted for every call i.e. amount deducted on every usage?	<ul><li>4 Very Satisfied</li><li>2 Dissatisfied</li></ul>	3 Satisfied 1 Very Dissatisfied

(Ask this question only if 1 OR 2 is coded in Q10(a))	1 Charges not as per tariff plan subscribed
10(b). Please specify the reason(s) for your	2 Tariff plan changed without information
dissatisfaction. (Multiple Code)	3 Charged for value added services not subscribed
	4 Charged for calls/services not made/used
	5 Others (please specify)
10(c). Have you made any complaint related to charging/credit/waiver/validity/adjustments in the last 6 months?	1 Yes         (If Yes, go to Q 10(d))           2 No
10(d).How satisfied are you with the resolution of such	4 Very Satisfied 3 Satisfied
billing complaints and the resulting	2 Dissatisfied 1 Very Dissatisfied
refund/credit/waiver of excess charges on account of such resolution of complaints?	
10(e). How satisfied are you with the ease of recharging	4 Very Satisfied 3 Satisfied
process and the transparency of recharge offer?	2 Dissatisfied 1 Very Dissatisfied
	(Ask Q 10(f) only if 1 OR 2 is coded)



10(f) Please specify the reason(s) for your dissatisfaction. (Multiple Code)	<ol> <li>Lack of complete information about the offer</li> <li>Charges/Services not as per the offer</li> </ol>
	3 Delay in activation of recharge
	4 Non availability of all denomination recharge coupons
	5 Others (please specify)

#### C. HELP SERVICES/CUSTOMER CARE INCLUDING CUSTOMER GRIEVANCE REDRESSAL

11. In the last 6 months, have you contacted customer care/ helpline/ call centre of your service provider?	1 Yes 2 No to Q 16)	───► (If No, go
12(a). How satisfied are you with the ease of access of call centre/customer care or helpline?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
12(b). How satisfied are you with the ease of getting an option for "talking to a customer care executive"?	<ul><li>4 Very Satisfied</li><li>2 Dissatisfied</li></ul>	3 Satisfied 1 Very Dissatisfied
13. How satisfied are you with the response time taken to answer your call by a customer care executive?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
14. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
15. How satisfied are you with the time taken by call centre/customer care /helpline to resolve your complaint?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### D. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY

16. How satisfied are you with the availability of working telephone (dial tone)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
17. How satisfied are you with the ability to make or receive calls easily?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
18. How satisfied are you with the voice quality?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### E. MAINTAINABILITY (FAULT REPAIR)

19. How many times has your telephone connection	1 Nil	2 One time
required repair in the last 6 months?	3 2-3 times	4 More than 3 times



20. How long did it take generally for repairing the fault after lodging a complaint?	1 1 day 3 4 - 7 days	<ul><li>2 2-3 days</li><li>4 more than 7 days</li></ul>
21. How satisfied are you with the fault repair service?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### F. SUPPLEMENTARY SERVICES AND VALUE ADDED SERVICES

22. Do you use services like call waiting, call forwarding, voice mail or any other supplementary services / value added services?	1 Yes       2 No       → (If No, go to Q         26(a))       26(a)
23. How satisfied are you with the quality of the supplementary services / value added service provided?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
24(a) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
24(b) Please tell me the reasons for your dissatisfaction.	<ol> <li>Not informed of charges</li> <li>Activated without consent</li> <li>Not informed about toll free number for unsubscribing</li> <li>If any other reasons, please specify</li> </ol>
25. In the last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?	1 Yes     2 No     → (If No, go to Q       26(a))
(Ask only If Yes in Q25)	4 Very Satisfied 3 Satisfied
25(a). How satisfied are you with the resolution of your complaint for deactivation of VAS?	2 Dissatisfied 1 Very Dissatisfied
G. OVERALL CUSTOMER SATISFACTION	
26(a). How satisfied are you with the overall quality of your telephone service?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied

(Ask Q 26(b) only if 1 OR 2 is coded)



(Ask this question only if 1 OR 2 is coded in Q25(a))	1
26(b) Please specify the reason(s) for your dissatisfaction	
	2
	3

#### H. GENERAL INFORMATION

27. What kind of other services are you also taking from this service provider?	1 Broadband2 Mobile3 Others4 None
28(a) Have you terminated a telephone connection that you had in the last 6 month?	1 Yes 2 No
28(b) If Yes, Please name your service provider?	1 Airtel2 BSNL3 TATA Indicom4 Rel Com5 MTNL6 HFCL7 Shyam/MTS8 MTNL
29. How many days were taken for termination of your telephone connection?	11day22-3 days34-7 days4more than 7 days
30. Are you aware that in case your fault was not repaired within 3 days you are entitled for rent rebate?	1 Yes 2 No
31. Are you aware about the facility for registering your telephone number with the service provider for not receiving unwanted tele marketing calls/SMS?	1 Yes 2 No
32(a). Have you registered with your service provider for not receiving any unwanted tele marketing calls/SMS?	1 Yes     → (If Yes, go to Q 32(b))       2 No
<ul> <li>(Ask only if Yes in Q 32(a))</li> <li>32(b). Is there a significant reduction in number of unwanted tele marketing calls/SMS received even after registering?</li> </ul>	<ul> <li>4 Stopped receiving 3 Considerable decrease</li> <li>2 Slight decrease 1 No change</li> <li>(Ask Q 32(b) only if 3 OR 2 OR 1 is coded)</li> </ul>
<ul> <li>(Ask only if 3 OR 2 OR 1 coded in Q 32 (b))</li> <li>32.(c) Have you made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your telephone number?</li> </ul>	1 Yes → (If Yes, go to Q 32(c)) 2 No

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(Ask only if Yes in Q32 (c))	1 Complaint was registered by the service
32.(d) If Yes then ask	provider and informed about the action taken
Please indicate whether -	2 Complaint was registered by the service provider and did not inform about the action taken
	3 Service Provider refused to register the complaint
	4 Difficult to lodge the complaint
33. On a scale of 1 – 10 where 10 is very good and 1 is very poor, how do you rate your service provider?	

#### QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

34(a). Are you aware of the call centre telephone number of your telecom service provider for making complaints/ query?	1 Yes 2 No
34(b). Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone number?	1 Yes 2 No →(If No, go to Q 40)
35. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you? (Single Code)	<ol> <li>Docket number received for most of the complaints</li> <li>No Docket number received for most of the complaints</li> <li>It was received on request</li> <li>No docket number received even on request</li> </ol>
36. Did the Call Centre inform you about the action taken on your complaint?	1 Yes 2 No
37. Was your complaint resolved satisfactorily by call centre/customer care within four weeks after lodging of the complaint?	1 Yes 2 No 3 Not applicable
38. In case the complaint has not been resolved by the call centre, you can contact the next level called as Nodal Officer. Are you aware of the contact details of the Nodal Officer?	1 Yes 2 No →(If No, go to Q 43)



39(a). Have you ever made a complaint to the Nodal Officer regarding your complaints not resolved or unsatisfactorily resolved by the call center/customer care?	1 Yes     2 No     →(If No, go to       Q 43)	
39(b). Were you able to contact to the Nodal officer without difficulty?	1 Yes 2 No	
40. Did the Nodal Officer intimate you about the decision taken on your complaint?	1 Yes 2 No	
41. How satisfied are you with the redressal of the complaint by the Nodal Officer?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 42 only if 1 OR 2 is coded)	
(Ask this question only if 1 OR 2 is coded in Q41)	1 Difficult to connect to the Nodal Officer	
42. Please specify the reason(s) for your dissatisfaction.	2 Nodal Officer not polite/courteous	
(Multiple Code)	3 Nodal Officer not equipped with adequate information	
	4 Time taken by Nodal Officer for redressal of complaint is too long	
	5 Nodal Officer was unable to understand the problem	
	6 Others (please specify)	
43. In case the complaint has not been resolved by the Nodal Officer or you are not satisfied with the decision taken by the Nodal Officer, you can file an appeal to the appellate authority of the service provider. Are you aware of the contact details of the appellate authority for filing of appeals?	1 Yes 2 No →(If No, go to Q 47)	
44. Have you filed any appeal in last 6 months?	1 Yes 2 No → (If No, go to Q 47)	
45. Did you receive any acknowledgement?	1 Yes 2 No	
46. Did the appellate authority take a decision upon your appeal within 3 months of filing the appeal?	1   Yes     2   No     3   Appeal filed only recently	

### MARKET PULSE Mindware: Mindshare Delivered.

<ul><li>(Q47 to Q49 are for Prepaid Customers only)</li><li>47. Are you aware that a prepaid customer can get item-wise usage charge details, on request?</li></ul>	1 Yes 2 No
48. Have you been denied of your request for item-wise usage charge details for your pre-paid connection?	1 Yes         2 No         → (If No, go to           Q 50)
49. What were the reason(s) for denying your request?	<ol> <li>No reason given</li> <li>Technical problem</li> <li>Others (please specify)</li> </ol>
50. Have you been provided the Manual of Practice, containing the terms and conditions of service, toll free number of call centre and contact detail of Nodal Officer and appellate authority for complaint redressal etc., while subscribing the new telephone connection?"	1 Yes 2 No

#### SURVEY B: CELLULAR MOBILE TELEPHONE SERVICE

Serial No.	Serial No.
------------	------------

Good morning/ afternoon/ evening. I am \_\_\_\_\_\_ from Market Pulse, a reputed market research and consulting company. We are currently doing a survey on satisfaction amongst phone and broadband users. This survey is being carried out on behalf of **TRAI – Telecom Regulatory Authority of India** a body set up by the government, so that customers like you get better service in future. We would appreciate if you could spare 15 minutes of your valuable time to answer a few questions. Thank you.

#### THE QUESTIONNAIRE SHALL BE FILLED USING ONLY BALL POINT PEN. ALL QUESTIONS ARE SINGLE CODE UNLESS MULTICODE IS SPECIFIED.

**S1.1** Which mobile phone or fixed wireless phone (FWP) service provider are you using currently? **READ OUT & TICK** 

[1] Airtel	[2] BSNL	[3] Reliance Communica	ations [4] Tata Ind	icom	
[5] Reliance	Telecom	[6] Idea	[7] Vodafor	ne [8] Dishnet	[9] S Tel
[10] Sistema	Shyam	[11] Spice Comm	[12] MTNL	[13] Aircel	[13] Unitech
<if any="" is="" option="" td="" ti<=""><td>CKED ABOV</td><td>E, THEN CONTINUE ELSE</td><td>TERMINATE&gt;</td><td></td><td></td></if>	CKED ABOV	E, THEN CONTINUE ELSE	TERMINATE>		
S1.2Name:		\$1.3 RECO	RD Gender:	1 Male	2 Female
	some one	else's :			e has actually taken <b>your</b> IESTIONNAIRE WITHOUT
S1.4 Please tell us yo	ur Mobile/	fixed wireless No. STD Co	ode:	Telephor	ne Number:



<b>S1.5. Age (in years):</b> 1 Less than 25 2 25-34 3 35-44 4 More than 45
S1.6 Please tell us your Occupation:       1 Service       2 Business/self employed         3 Student       4 Housewife       5 Retired
S1.7. RECORD Usage Type: 1 Residential 2 Commercial
S1.8. RECORD Area: 1 Rural 2 Urban
S1.9. User Type:1Postpaid2Prepaid
<b>\$1.10. RECORD</b> State: [1] Jammu & Kashmir [2] Himachal Pradesh [3] Punjab [4] Punjab
[5] Punjab [6] Delhi [7] Uttar Pradesh (East) [8] Uttar Pradesh(West)
S1.11. RECORD District       Address:
S1.12. RECORD Name of SDCA:
S1.13. RECORD Name of Exchange:
<b>S1.14. RECORD</b> Mode of Interview: 1 Telephonic 2 In-person

#### **QUESTIONNAIRE FOR CUSTOMER SATISFACTION SURVEY**

#### A. SERVICE PROVISION

	How satisfied are you with the process and time taken to activate the mobile connection, after you applied and completed all formalities?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
2.	Have you been informed in writing, at the time of subscription of service or within a week of activation of service the complete details of your tariff plan?	1 Yes 2 No	
3.	How satisfied are you with the ease of understanding or with provision of all relevant information related to tariff plans & charges?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### **B. BILLING RELATED – PREPAID CUSTOMER**

4(a) How satisfied are you with the accuracy of charges for the services used such as call, SMS, GPRS etc.?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
4(b). Please specify the reason(s) for your dissatisfaction.	<ol> <li>Charges not as per tariff plan subscribed</li> <li>Tariff plan changed without information</li> <li>Charged for value added services not</li></ol>
(Multiple Code)	subscribed <li>Charged for calls/services not made/used</li> <li>Others (please specify)</li>



5(a). Have you made any complaint related to charging/credit/ waiver/ validity/ adjustments in the last 6 months?	1 Yes 2 No (If <b>Yes</b> go to 5(b))
5(b).ASK IF YES IN Q.5a. How satisfied are you with the resolution of the complaints and the resulting refund/ credit/ waiver of excess charges on account of such resolution of complaints?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
5(c). How satisfied are you with the ease of recharging process and the transparency of recharge offer?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 5(d) only if 1 OR 2 is coded)
5(d) Please specify the reason(s) for your dissatisfaction. (Multiple Code)	<ol> <li>Lack of complete information about the offer</li> <li>Charges/Services not as per the offer</li> <li>Delay in activation of recharge</li> <li>Non availability of all denomination recharge coupons</li> <li>Others (please specify)</li> </ol>
5(e) Did you get information regarding call duration, amount deducted for call and balance in the account after every call?	1 Yes 2 No

#### C. BILLING RELATED – POSTPAID CUSTOMER

6. How satisfied are you with the time taken to deliver your bills?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
7(a). How satisfied are you with the clarity of the bills issued by your service provider in terms of transparency and understandability?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
<ul> <li>(Ask this question only if 1 OR 2 is coded in Q7(a))</li> <li>7(b) Please specify the reason(s) for your dissatisfaction. (Multiple Code)</li> </ul>	<ol> <li>Difficult to read the bill</li> <li>Difficult to understand the language</li> <li>Calculations not clear</li> <li>Item-wise charges like total minutes of usage of local, STD, ISD calls and charges thereon not given</li> <li>Others (please specify)</li> </ol>



8(a). How satisfied are you with the accuracy & completeness of the bills?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied	
(Ask this question only if 1 OR 2 is coded in Q8(a)) 8(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	<ol> <li>Charges not as per tariff plan subscribed</li> <li>Tariff plan changed without information</li> <li>Charged for value added services not subscribed</li> <li>Charged for calls/services not made/used</li> <li>Calculations are not clear</li> <li>Others (please specify)</li></ol>	
9(a). Have you made any billing related complaints in the last 6 months?	1 Ye s       2 No       → (If No, go to Q         10)	
9(b). How satisfied are you with the process of resolution of billing complaints?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied	

#### D. HELP SERVICES/CUSTOMER CARE INCLUDING CUSTOMER GRIEVANCE REDRESSAL

10. In the last 6 months, have you contacted customer care/ helpline/ call centre of your service provider?	1 Yes 2 No to Q 16)	───► (If No, go
11. How satisfied are you with the ease of access of call centre/customer care or helpline?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
12. How satisfied are you with the ease of getting an option for "talking to a customer care executive"?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
13. How satisfied are you with the response time taken to answer your call by a customer care executive?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
14. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
15. How satisfied are you with the time taken by call centre/customer care /helpline to resolve your complaint?	<ul><li>4 Very Satisfied</li><li>2 Dissatisfied</li></ul>	3 Satisfied 1 Very Dissatisfied

#### E. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY

16. How satisfied are you with the availability of signal of your	4 Very Satisfied	3 Satisfied
service provider in your locality?	2 Dissatisfied	1 Very Dissatisfied



17. How satisfied are you with the ability to make or receive calls easily?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
18. How often does your call drops during conversation?	1 Never 2 Frequently	3 Occasionally 1 Very Frequently
19. How satisfied are you with the voice quality?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### F. MAINTAINABILITY

20. How often do you face signal problems?	4 Never 2 Frequently	3 Occasionally 1 Very Frequently
21. How satisfied are you with the availability of signal in your area?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
22. How satisfied are you with the restoration of network (signal) problems?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### G. SUPPLEMENTARY SERVICES AND VALUE ADDED SERVICES

23. Have you subscribed to any supplementary services like call forwarding, call diverting and value added services like ring tone, alerts, GPRS, e-mail, voice mail or any other such services, in the last 6 months?	1 Yes 2 No → (If No, go to Q 24)
24. How satisfied are you with the quality of the supplementary / value added services provided?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
25(a) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
25(b) Please tell me the reasons for your dissatisfaction.	<ol> <li>Not informed of charges</li> <li>Activated without consent</li> <li>Not informed about toll free number for unsubscribing</li> <li>If any other reasons, please specify</li> </ol>



26. In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?	1 Yes 2 No
27. ASK IF YES IN Q26. Have you complained to your service provider for deactivation of such services and refund of charges levied?	1 Yes 2 No
28(a). What difficulties have you faced while deactivating of such services and refund of charges levied?	<ol> <li>None</li> <li>Delay in deactivation resulting in repeat complaints</li> <li>Customer care refused to register the complaint</li> <li>Not aware of whom to contact</li> <li>Others please specify</li> </ol>
28(b).How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied

#### G. OVERALL CUSTOMER SATISFACTION

29(a).How satisfied are you with the overall quality of you mobile service?	r 4 Very Satisfied 3 Satisfied 2 Dissatisfied 1 Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in Q29(a))	1.
29(b) Please specify the reason(s) for your dissatisfaction	
	2.
	3.

#### H. GENERAL INFORMATION

30. What kind of other telecom services are you using?	1 Broadband	2 Wire line
	3 Others	4 None



31. Are you aware about the facility for registering your mobile number with the service provider for not receiving unwanted tele marketing calls/SMS?	1 Yes 2 No
32. Have you registered with your service provider for not receiving any unwanted tele marketing calls/SMS?	1 Yes       → (If Yes, go to Q 33(a))         2 No
<ul> <li>(Ask only if Yes in Q 32)</li> <li>33(a). Is there a significant reduction in number of unwanted tele marketing calls/SMS received even after registering?</li> </ul>	<ul> <li>4 Stopped receiving 3 Considerable decrease</li> <li>2 Slight decrease 1 No change</li> <li>(Ask Q 33(b) only if 3 OR 2 OR 1 is coded)</li> </ul>
<ul> <li>(Ask only if 3 OR 2 OR 1 coded in Q 33 (a))</li> <li>33.(b) Have you made any complaint to your service provider on getting such unwanted tele marketing calls/ SMS even after registering your mobile number?</li> </ul>	1 Yes → (If Yes, go to Q 33(c)) 2 No
(Ask only if Yes in Q33 (b)) 33.(c) If Yes, please indicate the following -	<ol> <li>Complaint was registered by the service provider and informed about the action taken</li> <li>Complaint was registered by the service provider and did not inform about the action taken</li> <li>Service Provider refused to register the complaint</li> <li>Difficult to lodge the complaint</li> </ol>
34(a). Are you aware of facility by which you can change your service provider without changing your mobile number?	1 Yes     2 No     → (If No, go       to Q35)
34(b). Have you utilized SMS based mechanism for getting unique porting code?	1 Yes 2 No
34(c) If yes, when did you get 'Unique Porting Code' from your existing service provider?	<ol> <li>Within 5 miuntes</li> <li>After 5 to 10 miuntes</li> <li>After 10 miuntes</li> <li>Never</li> </ol>
34 (d) If you have utilized the service of MNP, are you satisfied with its entire process?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied



#### QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

36. Are you aware of the call centre telephone number of your telecom service provider for making complaints?	1 Yes 2 No		
37. Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone number?	1 Yes         2 No         → (If No, go to           Q 41)		
<ul><li>38. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you?</li><li>(Single Code)</li></ul>	1   Complaint was registered and Docket		
	2 Complaint was registered and Docket number not received		
	3 Complaint was registered and docket number provided on request		
	4 Complaint was registered and docket number not provided even on request		
	5 Refused to register the complaint		
39. Did the Call Centre inform you about the action taken on your complaint?	1 Yes 2 No		
40. Was your billing/charging complaint resolved satisfactorily by call centre/customer care within four weeks after	1 Yes		
lodging of the complaint?	2 No		
	3 Not applicable		
41. In case the complaint has not been resolved by the call centre, you can contact the next level called as Nodal Officer. Are you aware of the contact detail of the Nodal Officer?	1 Yes 2 No → (If No, go to Q 46)		
42(a). Have you ever made a complaint to the Nodal Officer regarding your complaints not resolved or unsatisfactorily resolved by the call center/customer care?	1 Yes 2 No →(If No, go to Q 46)		
42(b). Were you able to connect to the Nodal officer without any diffculty?	1 Yes 2 No		
43. Did the Nodal Officer intimate you about the decision taken on your complaint?	1 Yes 2 No		



44. How satisfied are you with the redressal of the complaint by the Nodal Officer?	4 Very Satisfied 3 Satisfied
	2 Dissatisfied 1 Very Dissatisfied
	(Ask Q 45 only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q44)	1 Difficult to connect to the Nodal Officer
45. Please specify the reason(s) for your dissatisfaction. (Multiple Code)	2 Nodal Officer not polite/courteous
	3 Nodal Officer not equipped with adequate information
	4 Time taken by Nodal Officer for redressal of complaint is too long
	5 Nodal Officer was unable to understand the problem
	6 Others (please specify)
46. In case the complaint has not been resolved by the Nodal Officer or you are not satisfied with the decision taken by the Nodal Officer, you can file an appeal to the appellate	1 Yes 2 No →(If No, go to Q 50)
authority of the service provider. Are you aware of the contact details of the appellate authority for filing of appeals?	
47. Have you filed any appeal in last 6 months?	1 Yes 2 No →(If No, go to Q 50)
48. Did you receive any acknowledgement?	1 Yes 2 No
49. Did the appellate authority take a decision upon your appeal within 3 months of filing the appeal?	1   Yes   2   No     3   Appeal filed only recently
(Q50 to Q52 are for prepaid customers only)	
50. Are you aware that a prepaid customer can get item-wise usage charge details, on request?	1 Yes 2 No
51. Have you been denied of your request for item-wise usage charge details for your pre-paid connection?	1 Yes 2 No → (If No, go to Q 53)
52. What were the reason(s) for denying your request?	<ol> <li>No reason given</li> <li>Technical problem</li> <li>Others (please specify)</li> </ol>
53. Have you been provided the Manual of Practice, containing the terms and conditions of service, toll free number of call centre and contact detail of Nodal Officer and	



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	ate authority for con ibing the new mobile t	-		1 Yes	2 No	
	<u> </u>	SURVEY	C: BROADBAN	D SERVICE		
	Serial No.					
company. W being carried that custom	ng/ afternoon/ evening e are currently doing l out on behalf of TRA ers like you get better e to answer a few ques	a survey o I – Telecom service in f	n satisfaction amon Regulatory Authori future. We would a	gst phone and ty of India a bo	broadband ody set up b	users. This survey is y the government, so
			HALL BE FILLED USIN NGLE CODE UNLESS			
<b>S1.1</b> Which I	proadband service prov	vider are yo	u using currently? <b>R</b> I	EAD OUT & TIC	к	
		Comm/VSN m Telelink [រ	L [3] Airtel 8] You Telecom [9] S	[4] Relianc Spectranet [10		fy
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RECORD Are S1.8. User T S1.9 E-mail		Rural Postpaid	2 Urban 2 Prepaid			
S1.10 User T	ype: 1 Prepaid	2 Postp	paid			
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			7] Uttar Pradesh (Ea	st) [8] Uttar Pr	adesh(West	:)
	RD District					
	RD Name of SDCA:			<b>D</b> Name of Exch	ange:	
	D Name of POP:					
S1.16 RECOR	D Mode of interview:	1 Teleph	onic 2 In-person	3 E-mail	4 Web/	/Online

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### MARKET PULSE Mindware: Mindshare Delivered.

#### Address: \_\_\_\_\_

QUESTIONNAIRE FOR CUSTOMER SATISFACTION SURVEY			
A. SERVICE PROVISION			
1(a). When did you last apply for a broadband connection?	1less than half month2half month-1month3more than 1		
1(b).After registration and payment of initial deposit by you within how many working days did the broadband connection get activated?	<ol> <li>Within 7 working days</li> <li>More than 7 working Days</li> </ol>		
2. How satisfied are you with the time taken in the provision of the Broadband connection after registration and payment of initial deposit by you?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied		
3. In case your connection was temporarily suspended due to non-payment of bills, how much time was taken by the service provider to reactivate service after you made the payment?	1Within 24 hrs.22-3 days34-7 days4More than 7 days5Not Applicable		

#### **B. BILLING RELATED - POSTPAID CUSTOMER**

4. How satisfied are you with the timely delivery of bills?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied		
5(a). How satisfied are you with the clarity of the bills issued by your service provider in terms of transparency and understandability?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 5(b) only if 1 OR 2 is coded)		
(Ask this question only if 1 OR 2 is coded in Q8(a))	1 Difficult to read the bill		
5(b). Please specify the reason(s) for your dissatisfaction. (Multiple Code)	<ul> <li>2 Difficult to understand the language</li> <li>3 Calculations not clear</li> <li>4 Item-wise charges like total minutes of usage of local, STD, ISD calls and charges thereon not given</li> <li>5 Others (please specify)</li> </ul>		
6(a). How satisfied are you with the accuracy/completeness of the bills?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 6(b) only if 1 OR 2 is coded)		
(Ask this question only if 1 OR 2 is coded in Q6(a))	1 Charges not as per tariff plan subscribed		



6(b) Please specify the reason(s) for your dissatisfaction.	2 Tariff plan changed without information		
(Multiple Code)	3 Charged for value added services not requested		
	4 Charged for calls/services not made/used		
	5 Others (please specify)		
7. Have you made any billing related complaints in last 6 months?	1 Yes		
	2 No → (If No, go to Q 9(a))		
8. How satisfied are you with the process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied		

#### C. BILLING RELATED - FOR PREPAID CUSTOMER ONLY

9(a). How satisfied are you with the accuracy of charges i.e. amount deducted on every usage?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied(Ask Q 9(b) only if 1 OR 2 is coded)		
(Ask this question only if 1 OR 2 is coded in Q9(a))	1 charges not as per tariff plan subscribed		
9(b) Please specify the reason(s) for your dissatisfaction	2 tariff plan changed without information		
	3 charged for value added services not requested		
	4 charged for calls/services not made/used		
	5 Others (please specify)		
9(c).Have you made any complaints related to	1 Yes		
charging/credit/waiver/validity/adjustments in last 6 months?	2 No		
9 (d). How satisfied are you with the process of resolution of complaints and refund/credit/waiver of excess charges on account of such resolution of complaints?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied		

#### D. HELP SERVICE

10. In the last 6 months, have you contacted customer care/helpline/call centre of your service provider?	1 Yes 2 No	→ (If No, go to Q 15)
11(a). How satisfied are you with the ease of access of customer care or helpline?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied



11(b). How satisfied are you with the ease of getting an option for "talking to a customer care executive"?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
12. How satisfied are you with the response time taken to answer your call by a customer care executive?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
13. How satisfied are you with the problem solving ability of the customer care executive(s)?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
14. How satisfied are you with the time taken by call centre/customer care /helpdesk to resolve your complaint?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### E. NETWORK PERFORMANCE, RELIABILITY AND AVAILABILITY

15. How satisfied are you with the speed of Broadband connection?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied
16. How satisfied are you with the amount of time for which service is up and working?	4 Very Satisfied 2 Dissatisfied	3 Satisfied 1 Very Dissatisfied

#### F. MAINTAINABILITY

17. How often do you face a problem with your Broadband connection?	1Never2Occasionally3Frequently4Very Frequently
<ul> <li>(Ask if response to Q17 is Frequently/Very Frequently)</li> <li>18. What was the broadband connection problem faced by you in last 6 months related to, please specify?</li> </ul>	<ol> <li>Problem was related to my computer hardware/ software</li> <li>Problem was related to the broadband connection and modem provided by the service provider.</li> </ol>
19. How satisfied are you with the time taken for restoration of Broadband connection?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied

#### G. SUPPLEMENTARY SERVICES

20(a) .Do you use any value added services or supplementary services such as static/ fixed IP addresses, e-mail IDs etc.	1 Yes 2 No → (If No, go to Q 23(a)
20(b) How satisfied are you with the process of activating value added services or the process of unsubscribing?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
20(c) Please tell me the reasons for your dissatisfaction.	1 Not informed of charges



	2 Activated without consent
	3 Not informed about toll free number for unsubscribing
	4 If any other reasons, please specify
21(a). In last 6 months have you faced the problem of unauthorized activation of VAS by your service provider?( such as static/fixed IP addresses, email-ids, antivirus packages, etc)	1       Yes         2       No         →       (If No, go to Q 23(a))
21(b). ASK IF YES IN Q26. Have you complained to your service provider for deactivation of such services and refund of charges levied?	1 Yes 2 No → (If No, go to Q 23(a)
21(c). What difficulties you have faced while deactivating of such services and refund of charges levied?	<ol> <li>None</li> <li>Delay in deactivation resulting in repeat complaints</li> <li>Customer care refused to register the complaint</li> <li>Not aware of whom to be contacted</li> <li>Others please specify</li> </ol>
22.How satisfied are you with the resolution of your complaint for deactivation of VAS & refund of charges levied?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied

#### G. OVERALL CUSTOMER SATISFACTION

23(a). How satisfied are you with the overall quality of your	4 Very Satisfied	3 Satisfied
Broadband service?	2 Dissatisfied	1 Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in Q22(a)) 23(b) Please specify the reason(s) for your dissatisfaction	1.         2.         3.	

#### H. GENERAL

24. How many persons in your house are using this Broadband connection?	
24(a). What kind of other telecom services are you also taking from your service provider?	1 Mobile 2 Wireline 3 Others



	4 None
25. Are you aware of the facility for measuring the broadband connection speed provided by your service	1 Yes
provider?	2 No
26. On a scale of 1-10 where 10 is very good and 1 is very poor, how do you rate your service provider?	

#### QUESTIONNAIRE FOR ASSESSMENT OF IMPLEMENTATION AND EFFECTIVENESS OF TELECOM CONSUMERS PROTECTION AND REDRESSAL OF GRIEVANCES REGULATIONS, 2007

<ul> <li>27. Are you aware of the call centre telephone number of your telecom service provider for making complaints/ query?</li> <li>28. Have you made any complaint within last 6 months to the toll free Call Centre/customer care/Helpline telephone</li> </ul>	1 Yes 2 No → (If No, go to Q 31) 1 Yes
number? 29. With respect to complaint made by you to the call centre, please specify which of these was most applicable to you? (Single Code)	<ul> <li>2 No (If No, go to Q 34(a))</li> <li>1 Docket number received for most of the complaints</li> <li>2 No Docket number received for most of the complaints</li> <li>3 It was received on request</li> </ul>
<ul> <li>30. Did the Call Centre inform you about the action taken on your complaint?</li> <li>31. How satisfied are you with the system of resolving of your complaints by call centre/customer care/ helpline?</li> </ul>	4       No docket number received even on request         1       Yes       2       No         4       Very Satisfied       3       Satisfied         2       Dissatisfied       1       Very Dissatisfied         (Ask Q 32 only if 1 OR 2 is coded)       1       Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in Q 28) 32. Please specify the reason(s) for your dissatisfaction. (multiple code)	<ol> <li>Difficult to connect to the call centre executive</li> <li>Customer care executive not polite/courteous</li> <li>Customer care executive not equipped with adequate information</li> <li>Time taken by call centre for redressal of complaint is too long</li> <li>Customer care executive was unable to</li> </ol>



	understand the problem
	6 Others (please specify)
33. Was your billing/charging complaint resolved satisfactorily by call centre/customer care within four	1 Yes 2 No
weeks after lodging of the complaint?	3 Not applicable
34(a). In case the complaint has not been resolved by the call centre, you can contact the next level called as Nodal Officer. Are you aware of the contact detail of the Nodal Officer?	1 Yes 2 No → (If No, go to Q37)
34(b). Have you ever made a complaint to the Nodal Officer regarding your complaints not resolved or unsatisfactorily resolved by the call center/customer care?	1 Yes 2 No → (If No, go to Q 37)
34(c). Were you able to connect to the nodal officer without any difficulty?	1 Yes 2 No
35. Did the Nodal Officer intimate you about the decision taken on your complaint?	1 Yes 2 No
36(a). How satisfied are you with the redressal of the complaint by the Nodal Officer?	4Very Satisfied3Satisfied2Dissatisfied1Very Dissatisfied
(Ask this question only if 1 OR 2 is coded in O36(a))	(Ask Q 36(b) only if 1 OR 2 is coded)
(Ask this question only if 1 OR 2 is coded in Q36(a))	
36(b). Please specify the reason(s) for your dissatisfaction.	(Ask Q 36(b) only if 1 OR 2 is coded)
	(Ask Q 36(b) only if 1 OR 2 is coded)           1         Difficult to connect to the Nodal Officer
36(b). Please specify the reason(s) for your dissatisfaction.	<ul> <li>(Ask Q 36(b) only if 1 OR 2 is coded)</li> <li>1 Difficult to connect to the Nodal Officer</li> <li>2 Nodal Officer not polite/courteous</li> <li>3 Nodal Officer not equipped with adequate</li> </ul>
36(b). Please specify the reason(s) for your dissatisfaction.	<ul> <li>(Ask Q 36(b) only if 1 OR 2 is coded)</li> <li>1 Difficult to connect to the Nodal Officer</li> <li>2 Nodal Officer not polite/courteous</li> <li>3 Nodal Officer not equipped with adequate information</li> <li>4 time taken by Nodal Officer for redressal of</li> </ul>
36(b). Please specify the reason(s) for your dissatisfaction.	<ul> <li>(Ask Q 36(b) only if 1 OR 2 is coded)</li> <li>1 Difficult to connect to the Nodal Officer</li> <li>2 Nodal Officer not polite/courteous</li> <li>3 Nodal Officer not equipped with adequate information</li> <li>4 time taken by Nodal Officer for redressal of complaint is too long</li> <li>5 Nodal Officer was unable to understand the</li> </ul>
36(b). Please specify the reason(s) for your dissatisfaction.	<ul> <li>(Ask Q 36(b) only if 1 OR 2 is coded)</li> <li>1 Difficult to connect to the Nodal Officer</li> <li>2 Nodal Officer not polite/courteous</li> <li>3 Nodal Officer not equipped with adequate information</li> <li>4 time taken by Nodal Officer for redressal of complaint is too long</li> <li>5 Nodal Officer was unable to understand the problem</li> </ul>

### MARKET PULSE Mindware: Mindshare Delivered.

	2 No → (if no go to Q 41)
39. Did you receive any acknowledgement?	1 Yes 2 No
40. Did the appellate authority take a decision upon your appeal within 3 months of filing the appeal?	1 Yes2 No3 Appeal filed only recently
<ul><li>(Q41 to Q43 are for prepaid customers only)</li><li>41. Are you aware that a prepaid customer can get item-wise usage charge details, on request?</li></ul>	1 Yes 2 No
42. Have you been denied of your request for item-wise usage charge details for your pre-paid connection?	1 Yes 2 No → (if no go to Q 44)
43. What were the reason(s) for denying your request?	<ol> <li>No reason given</li> <li>technical problem</li> <li>Others (please specify)</li> </ol>
44. Have you been provided the Manual of Practice, containing the terms and conditions of service, toll free number of call centre and contact detail of Nodal Officer and appellate authority for complaint redressal etc., while subscribing the new Broadband connection?"	1 Yes 2 No

#### THANKS

Name of the interviewer:	Date:
Name of the scrutinizer:	Date:
Back-check done by:	Date of back-check:
Name of field officer:	